| 1 | [] Julie L. 10, Counsel (SBN 219482) | | | |
|----|---|---|--|--|
| 2 | Department of Real Estate 320 West 4th Street, Suite 350 | FILED | | |
| 3 | Los Angeles, California 90013 | | | |
| 4 | | SEP 2 8 2022 | | |
| 5 | julie.to@dre.ca.gov Counsel for Complainant | DEPT. OF REAL ESTATE | | |
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| 9 | | DEPARTMENT OF REAL ESTATE | | |
| 10 | STATE OF CALIFORNIA | | | |
| 11 | * * * | | | |
| 12 | In the Matter of the Accusation against) | No. H-05487 SD | | |
| 13 |) AMERICA'S FINEST PROPERTY) | ACCUSATION | | |
| 14 | MANAGEMENT INC; | π. | | |
| 15 | , , , | | | |
| 16 | America's Finest Property Management Inc;) | | | |
| 17 | HECTOR MANUEL RUIZ; | | | |
| 18 | AHUAGE REALTY GROUP INC; and | | | |
| 19 | , | | | |
| 20 | of Ahuage Realty Group Inc,) | | | |
| 21 | Respondents. | | | |
| 22 | The Complainant, Veronica Kilpatrick, a S | Supervising Special Investigator of the | | |
| 23 | | | | |
| 24 | against Respondents AMERICA'S FINEST PROPERTY MANAGEMENT INC, MIRANDA | | | |
| 25 | | | | |
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| 27 | DRE Accusation against America's Finest Property M | anagement Inc et al., H-05487 SD | | |
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WISE, HECTOR MANUEL RUIZ, AHUAGE REALTY GROUP INC, and JORGE LUIS 1 2 AGUAGE (collectively, "Respondents"), is informed and alleges as follows: 1. 3 All references to the "Code" are to the California Business and Professions Code 4 and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations. 5 DRE LICENSE HISTORY 6 **RESPONDENT AMERICA'S FINEST PROPERTY MANAGEMENT INC (AFPM)** 7 2. 8 According to Department of Real Estate (DRE) records to date and publicly 9 (https://www2.dre.ca.gov/PublicASP/pplinfo.asp?License_id=01299956), accessible online 10 AMERICA'S FINEST PROPERTY MANAGEMENT INC (AFPM) is presently licensed and/or 11 has license rights under the Real Estate Law as a real estate corporation (broker) (REC), DRE 12 license ID 01299956, expiring on January 24, 2025. 13 3. 14 According to DRE records to date and publicly accessible online at the 15 aforementioned webpage, AFPM was originally licensed by the DRE on or about January 25, 16 2001; its mailing and main address of record on file with the DRE are the same: 680 Telegraph 17 Canyon Rd, Ste 203, Chula Vista, CA 91910; and its license is presently associated with: one (1) 18 19 real estate salesperson (RES), HECTOR MANUEL RUIZ. 20 4. According to DRE records to date and publicly accessible online, MIRANDA 21 WISE is presently the designated officer of record for AFPM until her officer affiliation expires 22 on January 24, 2025 (with the expiration of AFPM's license). 23 24 /// 25 /// 26 DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD 27 - 2 -

| 2 | |
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| 1 | 5. |
| 2 | RESPONDENT MIRANDA WISE (WISE) |
| 3 | According to DRE records to date and publicly accessible online |
| 4 | (https://www2.dre.ca.gov/publicasp/pplinfo.asp?License_id=01192558), MIRANDA WISE |
| 5 | (WISE), is presently licensed and/or has license rights under the Real Estate Law as a real estate |
| 6 | broker (REB), DRE license ID 01192558, expiring on January 10, 2023. |
| 7 | 6. |
| 8 | According to DRE records to date and publicly accessible online at the |
| 9 | aforementioned webpage, WISE was originally licensed by the DRE as a RES on or about January |
| 10 | 27, 1995, and as a REB on or about January 11, 1999; her mailing address of record on file with |
| 11 | the DRE is PMB #280 8810-C Jamacha Blvd, Spring Valley, CA 91977; her main address of |
| 12 | record on file with the DRE is 1932 Dain Dr, Lemon Grove, CA 91945; and she has one (1) DBA |
| 13 | under her license, for Wise Management, active as of January 11, 1999. |
| 14 | 7. |
| 15 | According to DRE records to date and publicly accessible online, WISE is presently |
| 16 | the designated officer of record for AFPM until her officer affiliation expires on January 24, 2025 |
| 17 | (with the expiration of AFPM's license). |
| 18 | 8. |
| 19 | HECTOR MANUEL RUIZ (RUIZ) |
| 20 | According to DRE records to date and publicly accessible online |
| 21 | (https://www2.dre.ca.gov/PublicASP/pplinfo.asp?License_id=01199813), HECTOR MANUEL |
| 22 | RUIZ (RUIZ), is presently licensed and/or has license rights under the Real Estate Law as a |
| 23 | RES, DRE license ID 01199813, expiring on July 26, 2023. |
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| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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9. 1 According to DRE records to date and publicly accessible online at the 2 aforementioned webpage, RUIZ was originally licensed by the DRE on or about July 27, 1995 and 3 his mailing address of record on file with the DRE 680 Old Telegraph Cyn Rd #203, Chula Vista, 4 5 CA 91910. 10. 6 According to DRE records to date and publicly accessible online, RUIZ is presently 7 licensed under responsible REB AFPM. 8 11. 9 10 **RESPONDENT AHUAGE REALTY GROUP INC. (ARG)** According to DRE records to date and publicly accessible online 11 (https://www2.dre.ca.gov/PublicASP/pplinfo.asp?License_id=01842491), AHUAGE REALTY 12 GROUP INC. (ARG) is presently licensed and/or has license rights under the Real Estate Law as 13 a REC, DRE license ID 01842491, expiring on December 11, 2025. 14 12. 15 According to DRE records to date and publicly accessible online at the 16 aforementioned webpage, ARG was originally licensed by the DRE on or about August 27, 2013; 17 18 its mailing and main address of record on file with the DRE are the same: 4275 Executive Square Suite 200, La Jolla, CA 92037; its license is presently associated with: five (5) RES; and it has one 19 (1) branch office located at RUIZ' mailing address of record on file with the DRE. 20 13. 21 According to DRE records to date and publicly accessible online, JORGE LUIS 22 23 AHUAGE is presently the designated officer of record for ARG until his officer affiliation expires 24 on December 11, 2025 (with the expiration of ARG's license). 25 /// 26 DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD 27 4 -

| 1 | 14. | |
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| 2 | JORGE LUIS AHUAGE (AHUAGE) | |
| 3 | According to DRE records to date and publicly accessible online | |
| 4 | (https://www2.dre.ca.gov/publicasp/pplinfo.asp?License_id=01124056), JORGE LUIS | |
| 5 | AHUAGE (AHUAGE), is presently licensed and/or has license rights under the Real Estate Law | |
| 6 | as a REB, DRE license ID 01124056, expiring on January 7, 2025. | |
| 7 | 15. | |
| 8 | According to DRE records to date and publicly accessible online at the | |
| 9 | aforementioned webpage, AHUAGE was originally licensed by the DRE as a RES on or about | 100 |
| 10 | November 12, 1991, and as a REB on or about January 8, 2005; his mailing and main address of | 100 |
| 11 | record on file with the DRE are the same as that of ARG; and he has one (1) DBA under his license, | |
| 12 | for Ahuage Equity Investments, active as of January 8, 2005. | |
| 13 | 16. | |
| 14 | According to DRE records to date and publicly accessible online, AHUAGE is | |
| 8 15 | presently the designated officer of record for ARG until his officer affiliation expires on January | |
| 16 | 11, 2025 (with the expiration of ARG's license) and a REB associate for UMRO Realty Corp., | |
| 17 | DRE license ID 01904054. | |
| 18 | 17. | |
| 19 | At all times mentioned, in the State of California, AFPM, WISE, ARG, and | |
| 20 | AHUAGE conducted licensed activities within the meaning of Code Section 10131 ¹ and | |
| 21 | | |
| 22 | ¹ Pursuant to Code Section 10131 Broker Defined, "A real estate broker within this meaning of this part is a person who, for a compensation or in expectation of a compensation, regardless of the form or time of payment, does or | |
| 23 | negotiates to do one or more of the following acts for another or others: (a) Sells or offers to sell, buys or offers to buy, solicits prospective sellers or purchasers of, solicits or obtains listings of, or negotiates the purchase, sale or such as a final analysis of a purchasers of solicits or obtains listings of an egotiate or rant or places for rant | |
| 24 | exchange of real property or a business opportunity. (b) Leases or rents or offers to lease or rent, or places for rent, or solicits listings of places for rent, or solicits for prospective tenants, or negotiates the sale, purchase or exchanges of leases on real property, or on a business opportunity, or collects rents from real property, or improvements | |
| 25 | thereon, or from business opportunities. (c) Assists or offers to assist in filing an application for the purchase or lease of, or in locating or entering upon, lands owned by the state or federal government. (d) Solicits borrowers or | |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
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| 1 | performed real estate activities, which require a real estate license, including, but not limited to | |
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| 2 | activities performed by their employees, agents and RES, including, but not limited to RUIZ. | |
| 3 | FACTS DISCOVERED BY THE DRE | |
| 4 | 18. | |
| 5 | RUIZ' EMPLOYMENT AND LICENSE AFFILIATIONS | |
| 6 | According to DRE records to date, RUIZ RES license affiliation history for the | |
| 7 | period 2014 to the present is as follows: | |
| 8 | A. from April 11, 2022 up to and including the present, RUIZ' RES license is | |
| 9 | affiliated with AFPM | |
| 10 | B. from December 15, 2017 to April 10, 2022, RUIZ' RES license was affiliated | ŝ |
| 11 | with ARG; and | |
| 12 | C. from May 12, 2014 to August 26, 2017, RUIZ' RES license was affiliated with | |
| 13 | ARG. | |
| 14 | 19. | |
| 15 | RUIZ' REAL ESTATE ACTIVITIES DURING HIS AFFILIATION WITH ARG | |
| 16 | According to an e-mail dated April 13, 2022 from AHUAGE to the DRE, | |
| 17 | AHUAGE represented, among other things, that: | |
| 18 | A. he is aware that RUIZ has a "very small portfolio of management contacts;" | |
| 19 | B. RUIZ is no longer an affiliated RES of ARG, as he has changed licensure to | , |
| 20 | "his own corporation," AFPM; | |
| 21 | C. he has instructed, and RUIZ has complied with deletion of his website | |
| 22 | hectormruiz.com; and | |
| 23 | | |
| 24 | lenders for or negotiates loans or collects payments or performs services for borrowers or lenders or note owners in connection with loans secured directly or collaterally by liens on real property or on a business opportunity. (e) Sells | |
| 25 | or offers to sell, buys or offers to buy, or exchanges or offers to exchange a real property sales contract, or a promissory note secured directly or collaterally by a lien on real property or on a business opportunity, and performs services for the holders thereof." | ; |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
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| 1 | D. ARG does not engage in any property management activities, as it exclusively |
| 2 | represents buyers and sellers in sales transactions. |
| 3 | 20. |
| 4 | According to the Paragraph 4G. of the Independent Contractor Agreement with |
| 5 | Binding Arbitration Option (C.A.R. Form ICA-BA, Rev. 4/15) dated and executed November 21, |
| 6 | 2016 by and between AHUAGE/ARG as "Broker" and RUIZ as "Associate-Licensee," property |
| 7 | management, loan brokerage and business brokerage are prohibited activities that RUIZ as the |
| 8 | Associate-Licensee agreed not to engage in without the express written consent of |
| 9 | AHUAGE/ARG. |
| 10 | 21. |
| 11 | According to an e-mail dated May 5, 2022 from AHUAGE to the DRE, AHUAGE |
| 12 | represented that: |
| 13 | A. he knew RUIZ participated in property management with "his company" |
| 14 | AFPM, and |
| 15 | B. RUIZ participated in only sales activities under ARG's license. |
| 16 | 22. |
| 17 | AFPM HAS NEVER HAD RES UNDER ITS LICENSE |
| 18 | According to an email dated May 18, 2022 from WISE to the DRE, WISE |
| 19 | represented that: |
| 20 | A. AFPM has not, and has never had, since its 2001 inception, any RES; |
| 21 | B. AFPM is owned by RUIZ; and |
| 22 | C. she is the Vice President, REB and Officer of AFPM. |
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| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| 1 | 23. |
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| 2 | According to a DRE interview with WISE on July 5, 2022, WISE represented, |
| . 3 | among other things, that: |
| 4 | A. AFPM is owned by RUIZ; |
| 5 | B. WISE is the Vice President of AFPM and has zero ownership; |
| 6 | C. WISE conducts property management activities under Wise Management, |
| 7 | which is a separate entity apart from AFPM; |
| 8 | D. the main real estate activity of AFPM is property management; |
| 9 | E. WISE and RUIZ bought the residential portfolio and the self-storage portfolio, |
| 10 | respectively, in 1999, when they both worked for the same company, and RUIZ |
| 11 | set up AFPM with WISE as the REB; |
| 12 | F. RUIZ always performed property management activities under AFPM; |
| 13 | G. RUIZ shows WISE bank statements but RUIZ maintains and is the only |
| 14 | signatory on the trust account; and |
| 15 | H. she meets with RUIZ three (3) times per year and is paid a \$100 monthly flat |
| 16 | fee by RUIZ. |
| 17 | 24. |
| 18 | RUIZ' REAL ESTATE ACTIVITIES |
| 19 | According to an e-mail dated April 15, 2022 from RUIZ to the DRE, RUIZ |
| 20 | represented that: |
| 21 | A. he was no longer associated with ARG, and that his DRE license was associated |
| 22 | with AFPM; |
| 23 | B. he has deleted mentions of ARG from his website and Facebook account; |
| 24 | C. he manages a "small portfolio of management contracts," as follows: |
| 25 | i. 680 Telegraph Canyon Road (trust account -2286); |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| ii. 1829 Cherbourg Drive, Chula Vista, CA (trust account -8516); | | |
|--|--|--|
| iii. 1619 Copper Penny Drive, Chula Vista, CA (trust account - | | |
| 8516); | | |
| iv. 1565 Circulo Brindisi, Chula Vista, CA (trust account -8516);; | | |
| v. 3013 Gayla Court, Spring Valley, CA (trust account -8516); and | | |
| vi. 73 Milan Court, Chula Vista, CA (trust account -8516); and | | |
| D. he is no longer seeking additional management contracts. | | |
| According to the bank statements that RUIZ attached to his April 15, 2022 email, AFPM maintains | | |
| three (3) bank accounts with Union Bank for trust fund deposits. The account ending -8516, in | | |
| the name "America's Finest Property Management, Inc. in Trust for Residential Properties" is the | | |
| only account that is a trust account. The other two (2) account (accounts ending-2286 and -3018) | | |
| are not trust accounts. | | |
| 25. | | |
| RUIZ' PROPERTY MANAGEMENT ACTIVITIES UNER AFPM | | |
| 5 First European Ventures LP: 10499 Austin Drive, Spring Valley, CA | | |
| (Aggravation) | | |
| A. (Aggravation) On December 11, 2000, a property management agreement | | |
| (PMA) was drafted between AFPM and First European Ventures LP, for the management of real | | |
| property located at 10499 Austin Drive, Spring Valley, CA 91978 (Rancho San Diego Self- | | |
| Storage), for the management term beginning January 1, 2001 and ending December 31, 2001. | | |
| There is no subsequent PMA after the expiration date; however, on April 15, 2022, RUIZ | | |
| represented to the DRE that he has been "managing Rancho San Diego Self Storage since January | | |
| 1, 2001." RUIZ was listed on the PMA as property manager (and President) for AFPM. | | |
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| DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | | |
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| 1 | 26. |
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| 2 | David and Judith B.: 73 Millan Ct., Chula Vista, CA |
| 3 | A. (Aggravation) On January 8, 2014, a PMA was drafted between AFPM and |
| 4 | David and Judith B., for the management of real property located at 73 Millan Ct., Chula Vista, |
| 5 | CA 91910 (Millan Ct.), for the management term beginning January 8, 2014 and ending January |
| 6 | 7, 2015. There is no subsequent PMA after the expiration date; however, on April 15, 2022, RUIZ |
| 7 | represented that Millan Ct. is one of the properties he currently manages. RUIZ signed the PMA |
| 8 | as property manager for AFPM. |
| 9 | B. On January 1, 2022, RUIZ was listed as the agent for AFPM on the Millan Ct. |
| 10 | lease for tenants Julia E. and Jose J. for the lease term January 1, 2022 to December 31, 2022. |
| 11 | 27. |
| 12 | Oluwatoyin D. and Oluwafunmilola D.: 1619 Copper Penny Dr., Chula Vista, CA |
| 13 | (Aggravation) |
| 14 | A. (Aggravation) On April 17, 2015, a PMA was drafted between AFPM and |
| 15 | Oluwatoyin D. and Oluwafunmilola D., for the management of real property located at 1619 |
| 16 | Copper Penny Dr., Chula Vista, CA 91915 (Copper Penny) for the management term beginning |
| 17 | May 1, 2015 and ending April 30, 2016. There is no subsequent PMA after the expiration date; |
| 18 | however, on April 15, 2022, RUIZ represented that Copper Penny is one of the properties he |
| 19 | currently manages. RUIZ signed the PMA as property manager for AFPM. |
| 20 | B. On December 6, 2021, RUIZ signed as the agent for AFPM on the Copper Penny |
| 21 | lease for Alan and Itzel C. for the lease term January 1, 2022 to December 31, 2022. |
| 22 | /// |
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| 27 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| 1 | 28. |
| 2 | Mark P. and Blanca M.: 1829 Cherbourg, Chula Vista, CA |
| 3 | A. (Aggravation) On July 11, 2016, a PMA was drafted between AFPM and Mark |
| 4 | P. and Blanca M., for the management of real property located at 1829 Cherbourg, Chula Vista, |
| 5 | CA 91913 (Cherbourg), for the management term of July 11, 2016 to July 10, 2017. There is no |
| 6 | subsequent PMA after the expiration date; however, on April 15, 2022, RUIZ represented that |
| 7 | Cherbourg is one of the properties he currently manages. RUIZ signed the PMA as property |
| 8 | manager for AFPM. |
| 9 | B. On March 15, 2022, RUIZ signed as the agent for AFPM on the Copper Penny |
| 10 | lease for tenants Maria P. and Armando A. for the lease term April 1, 2022 to March 31, 2023. |
| 11 | 29. |
| 12 | Flyinfolu P. DBA Prominent LLC: 1565 Circulo Brindisi, Chula Vista, CA |
| 13 | On October 1, 2019, a PMA was drafted between AFPM and Flyinfolu P. DBA |
| 14 | Prominent LLC, for the management of real property located at 1565 Circulo Brindisi, Chula Vista, |
| 15 | CA 91915 (Circulo Brindisi), for the management term of October 1, 2019 to October 31, 2020. |
| 16 | There is no subsequent PMA after the expiration date; however, on April 15, 2022, RUIZ |
| 17 | represented that Circulo Brindisi is one of the properties he currently manages. RUIZ signed the |
| 18 | PMA as property manager for AFPM. On June 9, 2021, RUIZ signed as the agent for AFPM or |
| 19 | the Circulo Brindisi lease for tenants Shama H., Frank H., Brailand H., and Christine H. for the |
| 20 | lease term July 1, 2021 to July 31, 2022. |
| 21 | 30. |
| 22 | Albert Y .: 3013 Gayla Court, Spring Valley, CA |
| 23 | On October 17, 2019, a PMA was drafted between AFPM and Albert Y., for the |
| 24 | management of real property located at 3013 Gayla Court, Spring Valley, CA 91978 (Gayla |
| 25 | Court), for the management term of October 17, 2019 to November 30, 2020. There is no |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
| 27 | DRE Accusation against America's rmest rioperty Management inc et al., n-03467 3D |
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subsequent PMA after the expiration date; however, on April 15, 2022, RUIZ represented that Gayla Court is one of the properties he currently manages. RUIZ signed the PMA as property manager for AFPM. On June 9, 2021, RUIZ signed as the agent for AFPM on the Gayla Court lease for tenants Richard S. and Amber S. for the lease term February 21, 2020 to February 20, 2021.

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Brian K. and The Andrews Family Trust: 680 Telegraph Canyon Rd., Chula Vista, CA

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On February 28, 2022, a PMA was drafted between AFPM and Brian K. and The Andrews Family Trust for the management of real property located at 680 Telegraph Canyon Rd., Chula Vista, CA 91910 (Telegraph Canyon), for the management term of March 1, 2022 to February 28, 2023. On April 15, 2022, RUIZ represented that Telegraph Canyon is one of the properties he currently manages. RUIZ signed the PMA as property manager for AFPM.

32.

First European Ventures LP: 10499 Austin Drive, Spring Valley, CA

On April 17, 2022, a PMA was drafted between AFPM and Brian K. and The
 Andrews Family Trust for the management of Rancho San Diego Self-Storage (real property
 located at 10499 Austin Drive, Spring Valley, CA 91978, for the management term of April 17,
 2022 to April 16, 2023. RUIZ signed the PMA as property manager for AFPM.

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DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD

APPLICABLE SECTIONS OF THE REAL ESTATE LAW

33.

License Required

(Code Sections 10130 and 10131)

Pursuant to Code Section 10130 License Required:

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"It is unlawful for any person to engage in the business of, act in the capacity of, 6 advertise as, or assume to act as a real estate broker or a real estate salesperson within this state 7 without first obtaining a real estate license from the department, or to engage in the business of, 8 act in the capacity of, advertise as, or assume to act as a mortgage loan originator within this 9 state without having obtained a license endorsement. The commissioner may prefer a complaint 10 for violation of this section before any court of competent jurisdiction, and the commissioner and 11 12 his or her counsel, deputies, or assistants, may assist in presenting the law or facts at the trial. Prosecution of Violations: It is the duty of the district attorney of each county in this state 13 to prosecute all violations of this section in their respective counties in which the violations 14 15 occur."

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Pursuant to Code Section 10131 *Broker Defined*: "A real estate broker within this meaning of this part is a person who, for a

compensation or in expectation of a compensation, regardless of the form or time of payment,
does or negotiates to do one or more of the following acts for another or others:

(a) Sells or offers to sell, buys or offers to buy, solicits prospective sellers or
 purchasers of, solicits or obtains listings of, or negotiates the purchase, sale or
 exchange of real property or a business opportunity.

(b) Leases or rents or offers to lease or rent, or places for rent, or solicits listings of places for rent, or solicits for prospective tenants, or negotiates the sale,

DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD

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| 1 | purchase or exchanges of leases of real property, or on a business opportunity, or | |
|----------|--|--|
| 2 | collects rents from real property, or improvements thereon, or from business | |
| 3 | opportunities. | |
| 4 | (c) Assists or offers to assist in filing an application for the purchase or lease of, | |
| 5 | or in locating or entering upon, lands owned by the state or federal government. | |
| 6 | (d) Solicits borrowers or lenders for or negotiates loans or collects payments or | |
| 7 | performs services for borrowers or lenders or note owners in connection with | |
| 8 | loans secured directly or collaterally by liens on real property or on a business | |
| 9 | opportunity. | |
| 10 | (e) Sells or offers to sell, buys or offers to buy, or exchanges or offers to exchange | |
| 11 | a real property sales contract, or a promissory note secured directly or collaterally | |
| 12 | by a lien on real property or on a business opportunity, and performs services for | |
| 13 | the holders thereof." | |
| 14 | 35. | |
| 15 | Unlawful Employment or Payment of Compensation – Penalty | |
| 16 | (Code Section 10137) | |
| 17 | Pursuant to Code Section 10137 Unlawful Employment or Payment of | |
| 18 | Compensation – Penalty: | |
| 19 | "It is unlawful for any licensed real estate broker to employ or compensate, | |
| 20 | directly or indirectly, any person for performing any of the acts within the scope of this chapter | |
| 21 | who is not a license real estate broker, or a real estate salesperson licensed under the broker | |
| 22 | employing or compensating him or her, or to employ or compensate, directly or indirectly, any | |
| 23 | licensee for engaging in any activity for which a mortgage loan originator license endorsement is | |
| | licensee for engaging in any activity for which a mortgage loan originator license endorsement is | |
| 24 | licensee for engaging in any activity for which a mortgage loan originator license endorsement is required, if that licensee does not hold a mortgage loan originator license endorsement; provided, | |
| 24 25 | | |
| | required, if that licensee does not hold a mortgage loan originator license endorsement; provided, however, that a licensed real estate broker may pay a commission to a broker of another state. | |
| 25 | required, if that licensee does not hold a mortgage loan originator license endorsement; provided, | |
| 25 26 | required, if that licensee does not hold a mortgage loan originator license endorsement; provided, however, that a licensed real estate broker may pay a commission to a broker of another state. | |

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|---|----|---|----|
| | 1 | No real estate salesperson shall be employed by or accept compensation for activity requiring a | |
| | 2 | real estate license from any person other than the broker under whom he or she is at the time | |
| | 3 | licensed. It is unlawful for any licensed real estate salesperson to pay any compensation for | |
| | 4 | performing any of the acts within the scope of this chapter to any real estate licensee except | |
| | 5 | through the broker under whom he or she is at the time licensed. For a violation of any of the | |
| | 6 | provisions of this section, the commissioner may temporarily suspend or permanently revoke the | |
| | 7 | license of the real estate licensee, in accordance with the provisions of this part relating to | |
| | 8 | hearings." | |
| | 9 | 36. | |
| | 10 | Penalties for Unlicensed Person | |
| | 11 | (Code Section 10139) | |
| | 12 | Pursuant to Code Section 10139 Penalties for Unlicensed Person: | |
| | 13 | "Any person acting as a real estate broker, real estate salesperson, or mortgage | |
| 2 | 14 | loan originator without a license or license endorsement, or who advertises using words | |
| | 15 | indicating that he or she is a real estate broker, real estate salesperson, or mortgage loan | |
| | 16 | originator without being so licensed or without having obtained a license endorsement, shall be | |
| | 17 | guilty of a public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), | |
| | 18 | or by imprisonment in the county jail for a term not to exceed six months, or by both fine and | |
| | 19 | imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars | |
| | 20 | (\$60,000). If a Real Estate Fraud Prosecution Trust Fund, as described in Section 27388 of the | |
| | 21 | Government Code, exists in the county where a person or corporation is convicted, any fine | |
| | 22 | collected from the person in excess of ten thousand dollars (\$10,000) or any fine collected from | |
| | 23 | the corporation in excess of fifty thousand dollars (\$50,000) shall be deposited in that Real Estate | |
| | 24 | Fraud Prosecution Trust Fund." | |
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| | 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
| | 27 | Die Accusation against America's rinest rioperty Management me et al., 11-03407 3D | |
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| 1 | 37. | |
| 2 | Handling of Trust Funds – Interest-Bearing Accounts | |
| 3 | (Code Section 10145 (selected portions)) | |
| 4- | Pursuant to Code Section 10145 Handling of Trust Funds (selected portions): | |
| 5 | "(a)(1): A real estate broker who accepts funds belonging to others in connection | |
| 6 | with a transaction subject to this part shall deposit all those funds that are not immediately placed | |
| 7 | into a neutral escrow depository or into the hands of the broker's principal, into a trust fund | |
| 8 | account maintained by the broker in a bank or recognized depository in this state. All funds | |
| 9 | deposited by the broker in a trust account shall be maintained there until disbursed by the broker | |
| 10 | in accordance with instructions from the person entitled to the funds. | |
| 11 | (2) Withdrawals may be made from a trust fund account of an individual | |
| 12 | broker only upon the signature of that broker, or in the case of a corporate broker, only upon the | |
| 13 | signature of an officer through whom the corporation is licensed pursuant to Section 10158 or | |
| 14 | 10211, or one, or more, of the following persons if specifically authorized in writing by the | |
| 15 | individual broker or officer: | |
| 16 | (A) A real estate salesperson licensed to the broker. | |
| 17 | (B) Another broker acting pursuant to a written agreement with the | |
| 18 | individual broker that conforms to the requirements of this part and any | |
| 19 | regulations promulgated pursuant to this part. | |
| 20 | (C) An unlicensed employee of the individual broker, if the broker has | |
| 21 | fidelity bond coverage equal to at least the maximum amount of the trust | |
| 22 | funds to which the unlicensed employee has access at any time. For | |
| 23 | purposes of this section, bonds providing coverage may be written with a | |
| 24 | deductible of up to 5 percent of the coverage amount. For bonds with a | |
| 25 | deductible, the employing broker shall have evidence of financial | |
| 26 | DDE Accuration against America's Einest Dranarty Management Indict al. 11.05497 SD | |
| 27 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
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| 1 | responsibility that is sufficient to protect members of the public against a |
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| 2 | loss subject to the deductible amount. |
| 3 | Evidence of financial responsibility shall include one or more of the |
| 4 | following: |
| 5 | (i) Separate fidelity bond coverage adequate to cover the amount |
| 6 | of the fidelity bond deductible. |
| 7 | (ii) A cash deposit held in a separate account, apart from other |
| 8 | funds of the broker, the broker's employees, or the broker's |
| 9 | principals, in a bank or recognized depository in this state adequate |
| 10 | to cover the amount of the fidelity bond deductible and held |
| 11 | exclusively and solely for the purpose of paying the fidelity bond |
| 12 | deductible amount. |
| 13 | (iii) Any other evidence of financial responsibility approved by the |
| 14 | commissioner. |
| 15 | (3) An arrangement under which a person enumerated in subparagraph |
| 16 | (A),(B), or (C) of paragraph (2) is authorized to make withdrawals from a trust fund account of a |
| 17 | broker shall not relieve an individual broker, nor the broker-officer of a corporate broker |
| 18 | licensee, from responsibility or liability as provided by law in handling trust funds in the broker's |
| 19 | custody. |
| 20 | |
| 21 | (b) A real estate broker acting as a principal pursuant to Section 10131.1 shall |
| 22 | place all funds received from others for the purchase of real property sales contracts or |
| 23 | promissory notes secured directly or collaterally by liens on real property in a neutral escrow |
| 24 | depository unless delivery of the contract or notes is made simultaneously with the receipt of the |
| 25 | purchase funds. |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| 1 | (c) A real estate salesperson who accepts trust funds from others on behalf of the | |
| 2 | broker under whom he or she is licensed shall immediately deliver the funds to the broker or, if | |
| 3 | so directed by the broker, shall deliver the funds into the custody of the broker's principal or a | |
| 4 | neutral escrow depository or shall deposit the funds into the broker's trust fund account." | |
| 5 | 80208 0 | |
| 6 | (g) The broker shall maintain a separate record of the receipt and disposition of al | l |
| 7 | funds described in subdivisions (a) and (b), including any interest earned on the funds" | |
| 8 | 38. | |
| 9 | Trust Account Withdrawals | |
| 10 | (Regulation 2834) | |
| 11 | Pursuant to Regulation 2834 Trust Account Withdrawals: | |
| 12 | (a) "Withdrawals may be made from a trust fund account of an individual broker | |
| 13 | only upon the signature of the broker or one or more of the following persons if specifically | |
| 14 | authorized in writing by the broker: | |
| 15 | (1) a salesperson licensed to the broker. | |
| 16 | (2) a person licensed as a broker who has entered into a written agreement | |
| 17 | pursuant to Section 2726 with the broker. | |
| 18 | (3) an unlicensed employee of the broker with fidelity bond coverage at | |
| 19 | least equal to the maximum amount of the trust funds to which the | |
| 20 | employee has access at any time. | |
| 21 | (b) Withdrawals may be made from the trust fund account of a corporate broker | |
| 22 | only upon the signature of: | |
| 23 | (1) an officer through whom the corporation is licensed pursuant to | |
| 24 | Section 10158 or 10211 of the Code or | |
| 25 | | |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
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| 1 | (2) one of the persons enumerated in paragraph (1), (2) or (3) of |
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| 2 | subdivision (a) above, provided that specific authorization in writing is |
| 3 | given by the officer through whom the corporation is licensed and that the |
| 4 | officer is an authorized signatory of the trust fund account. |
| 5 | (c) An arrangement under which a person enumerated in paragraph (1), (2) or (3) |
| 6 | of subdivision (a) above is authorized to make withdrawals from a trust fund account of a broker |
| 7 | shall not relieve an individual broker, nor the broker-officer of a corporate broker licensee, from |
| 8 | responsibility or liability as provided by law in handling trust funds in the broker's custody." |
| 9 | 39. |
| 10 | Broker Supervision |
| 11 | (Code Section 10159.2 and Regulation 2725) |
| 12 | Pursuant to Code Section 10159.2 Responsibility of Corporate Officer in Charge: |
| 13 | "(a) The officer designated by a corporate broker licensee pursuant to Section |
| 14 | 10211 shall be responsible for the supervision and control of the activities conducted on behalf |
| 15 | of the corporation by its officers and employees as necessary to secure full compliance with the |
| 16 | provisions of this division, including the supervision of salespersons licensed to the corporation |
| 17 | in the performance of acts for which a real estate license is required. |
| 18 | (b) A corporate broker licensee that has procured additional licenses in |
| 19 | accordance with Section 10158 through officers other than the officer designated pursuant to |
| 20 | Section 10211 may, by appropriate resolution of its board of directors, assign supervisory |
| 21 | responsibility over salespersons licensed to the corporation to its broker-officers. |
| 22 | (c) A certified copy of any resolution of the board of directors assigning |
| 23 | supervisory responsibility over real estate salespersons licensed to the corporation shall be filed |
| 24 | with the Real Estate Commissioner within five days after the adoption or modification thereof." |
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| 2 | Pursuant to Regulation 2725 Broker Supervision: | |
| 3 | "A broker shall exercise reasonable supervision over the activities of his or her | |
| 4 | salespersons. Reasonable supervision includes, as appropriate, the establishment of policies, | |
| 5 | rules, procedures and systems to review, oversee, inspect and manage: | |
| 6 | (a)Transactions requiring a real estate license. | |
| 7 | (b) Documents which may have a material effect upon the rights or obligations of | |
| 8 | a party to the transaction. | |
| 9 | (c) Filing, storage and maintenance of such documents. | |
| 10 | (d) The handling of trust funds. | |
| 11 | (e) Advertising of any service for which a license is required. | |
| 12 | (f) Familiarizing salespersons with the requirements of federal and state laws | |
| 13 | relating to the prohibition of discrimination. | |
| 14 | (g) Regular and consistent reports of licensed activities of salespersons. | |
| 15 | The form and extent of such policies, rules, procedures and systems shall take into | |
| 16 | consideration the number of salespersons employed and the number and location of branch | |
| 17 | offices. A broker shall establish a system for monitoring compliance with such policies, rules, | |
| 18 | procedures and systems. A broker may use the services of brokers and salespersons to assist in | |
| 19 | administering the provisions of this section so long as the broker does not relinquish overall | |
| 20 | responsibility for supervision of the acts of salespersons licensed to the broker." | |
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| 2 | Salesperson and Broker Associate Retention and Termination |
| 3 | (Code Section 10161.8) |
| 4 | Pursuant to Code Section 10161.8 Salesperson and Broker Associate Retention |
| 5 | and Termination: |
| 6 | "(a) The commissioner shall specify the manner in which a responsible broker |
| 7 | shall provide notice to the commissioner of an affiliation with a real estate licensee or by which a |
| 8 | real estate licensee shall provide notice of a change of address or affiliation. |
| 9 | (b) Whenever a responsible broker retains a real estate salesperson to conduct |
| 10 | activities requiring a license, the responsible broker shall notify the commissioner in a manner |
| 11 | specified by the commissioner. |
| 12 | (c) Whenever a responsible broker retains a real estate broker to conduct activities |
| 13 | requiring a license, the responsible broker shall provide notice to the commissioner in a manner |
| 14 | specified by the commissioner. |
| 15 | (d) Whenever an affiliation with a real estate licensee is terminated, the |
| 16 | responsible broker shall provide notice to the commissioner in a manner specified by the |
| 17 | commissioner. |
| 18 | (e) Whenever a real estate licensee acquires a business address different from the |
| 19 | address shown in the records maintained by the commissioner, the licensee shall notify the |
| 20 | commissioner in a manner specified by the commissioner." |
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| 2 | Broker-Salesman Relationship Agreements |
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| 3 | (Regulation 2726) |
| 4 | Pursuant to Regulation 2726 Broker-Salesman Relationship Agreements: |
| 5 | "Every real estate broker shall have a written agreement with each of his |
| 6 | salesmen, whether licensed as a salesman or as a broker under a broker-salesman agreement. |
| 7 | The agreement shall be dated and signed by the parties and shall cover material aspects of the |
| 8 | relationship between the parties, including supervision of licensed activities, duties and |
| 9 | compensation." |
| 10 | 43. |
| 11 | Notice of Change of Broker |
| 12 | (Regulation 2752) |
| 13 | Pursuant to Regulation 2752 Notice of Change of Broker: |
| 14 | "Whenever a real estate salesperson enters the employ of a real estate broker, or |
| 15 | whenever a real estate broker enters into a written agreement to act in the capacity of a |
| 16 | salesperson to another broker, the responsible broker shall notify the Commissioner of that fact |
| 17 | within five days. This notification shall be given on a form prepared by the Bureau and shall be |
| 18 | signed by the responsible broker and the salesperson or broker acting as a salesperson. The form |
| 19 | of notification shall provide for the furnishing of at least the following information: |
| 20 | (1) Name and business address of the responsible broker. |
| 21 | (2) Mailing address of the salesperson or broker acting as a salesperson, if |
| 22 | different from the responsible broker's business address. |
| 23 | (3) Date when the salesperson or broker acting as a salesperson entered a written |
| 24 | employment or retention agreement with the responsible broker. |
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| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| | 1 | (4) Certification by the salesperson that he or she has complied with the | |
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| | 2 | provisions of Section 10161.8(d) of the Business and Professions Code. | |
| | 3 | (5) When a salesperson is entering employment or a retention agreement, the | |
| | 4 | name and business address of the real estate broker to whom the salesperson was | |
| | 5 | last licensed and the date of termination of that relationship. | |
| | 6 | (6) When a salesperson is entering employment or a retention agreement, | |
| | 7 | certification by the salesperson that the predecessor responsible broker has notice | |
| | 8 | of the termination of the relationship. | |
| | 9 | As an acceptable alternative to (5) and (6) above, the form may be utilized by the predecessor | |
| | 10 | responsible broker to give notice of the termination of the broker/salesperson contract | |
| | 11 | relationship as required by Section 10161.8(b) of the Business and Professions Code if this | |
| | 12 | notice is mailed to the Commissioner not more than ten days following such termination. | |
| | 13 | A responsible broker that is involved in a contract to employ or retain another broker to act in the | |
| | 14 | capacity of a salesperson must give notice of the termination of that broker/broker contract | |
| | 15 | relationship as required by Section 10161.8(b) of the Business and Professions Code by mailing | |
| | 16 | such notice to the Commissioner not more than ten days following such termination." | |
| | 17 | 44. | |
| × | 18 | Branch or Division Managers – Appointment | |
| χ | 19 | (Code Section 10164) | |
| | 20 | Pursuant to Code Section 10164 Branch or Division Managers – Appointment: | |
| | 21 | "(a) A responsible broker or corporate designated broker officer may appoint a | 3 |
| | 22 | licensee as a manager of a branch office or division of the responsible broker's or corporate | |
| | 23 | designated broker officer's real estate business and delegate to the appointed manager the | |
| | 24 | responsibility to oversee day-to-day operations, supervise the licensed activities of licensees, and | |
| | 25 | supervise clerical staff employed in the branch office or division. | |
| | 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
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| 2 | (b) Notwithstanding subdivision (a), nothing in this section shall be construed to |
| 3 | limit the responsibilities of a responsible broker or a corporate designated broker officer pursuant |
| 4 | to subdivision (h) of Section 10177. A licensee accepting appointment as a manager shall be |
| 5 | subject to disciplinary action pursuant to Section 10165 for failure to properly supervise licensed |
| 6 | activity pursuant to subdivision (a). |
| 7 | (c) Appointment of a manager shall only be made by means of a written contract |
| 8 | in which the manager accepts the delegated responsibility. The appointing responsible broker or |
| 9 | corporate designated broker officer shall retain a copy of the contract and send a notice to the |
| 10 | department, in a form approved by the commissioner, identifying the appointed manager and the |
| 11 | branch office or division the manager is appointed to supervise. |
| 12 | (d) A licensee shall not be appointed as a manager if any of the following apply: |
| 13 | (1) The licensee holds a restricted license. |
| 14 | (2) The licensee is or has been subject to an order of debarment. |
| 15 | (3) The licensee is a salesperson with less than two years of full-time real |
| 16 | estate experience within five years preceding the appointment. |
| 17 | (e) Whenever an appointment of a branch manager is terminated or changed, the |
| 18 | responsible broker or corporate designated broker officer shall immediately notify the |
| 19 | commissioner thereof in writing." |
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| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| 2 | Grounds for Revocation or Suspension |
| 3 | (Code Section 10176 (selected portions)) |
| 4 | Pursuant to Code Section 10176 Grounds for Revocation or Suspension (selected |
| 5 | portions): |
| 6 | "The commissioner may, upon his or her own motion, and shall, upon the verified |
| 7 | complaint in writing of any person, investigate the actions of any person engaged in the business |
| 8 | or acting in the capacity of a real estate licensee within this state, and he or she may temporarily |
| 9 | suspend or permanently revoke a real estate licensee at any time where the licensee, while a real |
| 10 | estate licensee, in performing or attempting to perform any of the acts within the scope of this |
| 11 | chapter has been guilty of any of the following: |
| 12 | (a) Making any substantial misrepresentation. |
| 13 | 75 K |
| 14 | |
| 15 | (i) Any other conduct, whether of the same or of a different character than |
| 16 | specified in this section, which constitutes fraud or dishonest dealing" |
| 17 | 46. |
| 18 | Further Grounds for Disciplinary Action |
| 19 | Code Section 10177 (selected portions) |
| 20 | Pursuant to Code Section 10177 Further Grounds for Disciplinary Action |
| Def 21 | (selected portions): |
| 22 | "The commissioner may suspend or revoke the license of a real estate licensee, |
| 23 | delay the renewal of a license of a real estate licensee, or deny the issuance of a license to an |
| 24 | applicant, who has done any of the following: |
| 25 | 2000 N |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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| 1 | (d) Willfully disregarded or violated the Real Estate Law (Part 1 (commencing | |
| 2 | with Section 10000)) or Chapter 1 (commencing with Section 11000) of Part 2 or the rules and | |
| 3 | regulations of the commissioner for the administration and enforcement of the Real Estate Law | |
| 4 | and Chapter 1 (commencing with Section 11000) of Part 2. | |
| 5 | | |
| 6 | (g) Demonstrated negligence or incompetence in performing an act for which he | |
| 7 | or she is required to hold a license. | |
| 8 | (h) As a broker licensee, failed to exercise reasonable supervision over the | |
| 9 | activities of his or her salespersons, or, as the officer designated by a corporate broker licensee, | |
| 10 | failed to exercise reasonable supervision and control of the activities of the corporation for which | 1 |
| 11 | a real estate license is required" | |
| 12 | VIOLATIONS OF THE REAL ESTATE LAW – CAUSES FOR DISCIPLINE | |
| 13 | 47, | |
| 14 | Complainant re-alleges and incorporates by reference the preceding paragraphs as | ; |
| 15 | set forth herein. | |
| 16 | 48. | |
| 17 | In the course of the activities described above, and based on the facts discovered | |
| 18 | by the Department, as described above in Paragraphs 18 through 32, the acts and/or omissions of | - |
| 19 | Respondent AMERICA'S FINEST PROPERTY MANAGEMENT INC are in violation of: | |
| 20 | Code Section 10137; Code Section 10161.8 and Regulations 2726 and 2752; and Code | |
| 21 | Section 10145 and Regulation 2834, and constitute cause for the suspension or revocation of al | 1 |
| 22 | licenses, license rights and license endorsements of Respondent AMERICA's FINEST | |
| 23 | PROPERTY MANAGEMENT INC. under the Real Estate Law. | |
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| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD | |
| 27 | DRE Accusation against America's rinest rioperty Management me et al., 11-05487 5D | |
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49. 1 In the course of the activities described above, and based on the facts discovered 2 by the Department, as described above in Paragraphs 18 through 32, the acts and/or omissions of 3 4 Respondent MIRANDA WISE are in violation of Code Section 10137; Code Section 10159.2 and Regulation 2725; Code Section 10164; and Code Sections 10177(d), (g) and (h), and 5 constitute cause for the suspension or revocation of all licenses, license rights and license 6 endorsements of Respondent MIRANDA WISE under the Real Estate Law. 7 50. 8 In the course of the activities described above, and based on the facts discovered 9 by the Department, as described above in Paragraphs 18 through 32, the acts and/or omissions of 10 Respondent HECTOR MANUEL RUIZ are in violation of Code Sections 10130 and 10139 11 and Code Section 10176(a), and constitute cause for the suspension or revocation of all licenses, 12 license rights and license endorsements of Respondent HECTOR MANUEL RUIZ under the 13 Real Estate Law. 14 51. 15 In the course of the activities described above, and based on the facts discovered 16 by the Department, as described above in Paragraphs 18 through 32, the acts and/or omissions of 17 Respondent AHUAGE REALTY GROUP are in violation of Code Sections 10177(d), (g) and 18 (h), and constitute cause for the suspension or revocation of all licenses, license rights and 19 license endorsements of Respondent AHUAGE REALTY GROUP under the Real Estate Law. 20 52. 21 In the course of the activities described above, and based on the facts discovered 22 by the Department, as described above in Paragraphs 18 through 32, the acts and/or omissions of 23 Respondent JORGE LUIS AHUAGE are in violation of Code Section 10159.2 and 24 Regulation 2725 and Code Sections 10177(d), (g) and (h), and constitute cause for the 25 26 DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD 27 - 27 -

| 1 | suspension or revocation of all licenses, license rights and license endorsements of Respondent |
|----|--|
| 2 | JORGE LUIS AHUAGE under the Real Estate Law. |
| 3 | COSTS |
| 4 | 53. |
| 5 | Code Section 10106 provides, in pertinent part that in any order issued in |
| 6 | resolution of a disciplinary proceeding before the Department, the Commissioner may request |
| 7 | the administrative law judge to direct a licensee found to have committed a violation of this part |
| 8 | to pay a sum not to exceed the reasonable costs of investigation and enforcement of the case. |
| 9 | WHEREFORE, Complainant prays that a hearing be conducted on the allegations |
| 10 | of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary |
| 11 | action against all the licenses, license rights, and license endorsements of Respondents |
| 12 | AMERICA'S FINEST PROPERTY MANAGEMENT INC, MIRANDA WISE, HECTOR |
| 13 | MANUEL RUIZ, AHUAGE REALTY GROUP INC, and JORGE LUIS AHUAGE under the |
| 14 | Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other |
| 15 | and further relief as may be proper under other applicable provisions of law. |
| 16 | Dated at San Diego, California |
| 17 | this <u>27</u> day of <u>September</u> 2022. |
| 18 | |
| 19 | Veronica Kilpatrick |
| 20 | Veronica Kilpatrick Supervising Special Investigator |
| 21 | |
| 22 | cc: America's Finest Property Management Inc Miranda Wise |
| 23 | Hector Manuel Ruiz Ahuage Realty Group Inc |
| 24 | Jorge Luis Ahuage |
| 25 | V. Kilpatrick Sacto. |
| 26 | DRE Accusation against America's Finest Property Management Inc et al., H-05487 SD |
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