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DEPT. OF REAL ESTATE

By [Signature]

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BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

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In the Matter of the Accusation of

No. H-05344-SD

JORGE MICHAEL CALLACNA,

ACCUSATION

Respondent.

The Complainant, Veronica Kilpatrick, a Supervising Special Investigator for the Department of Real Estate ("Department" or "DRE") of the State of California, for cause of Accusation against JORGE MICHAEL CALLACNA ("CALLACNA" or "Respondent"), is informed and alleges as follows:

1. The Complainant, Veronica Kilpatrick, acting in her official capacity as a Supervising Special Investigator, makes this Accusation against Respondent.

2. All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

LICENSE HISTORY

3. Respondent CALLACNA is presently licensed and/or has license rights under the Code, as a real estate salesperson ("RES") with Department license ID 01336920.

4. Respondent's RES license was originally issued on April 27, 2002, and is scheduled to expire on December 9, 2022, unless renewed.

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ACCUSATION

5. Respondent currently holds an individual Mortgage Loan Originator (“MLO”) license endorsement with the Department with National Mortgage Licensing System and Registry (“NMLS”) No. 1246596. Respondent is currently authorized to represent Mario D. Meza with a company MLO license endorsement, NMLS No. 302357.

STATEMENT OF FACTS

6. Respondent violated the NMLS student Rules of Conduct (“ROC”) by using the services of Danny Yen dba Real Estate Educational Services (“REES”) to complete his NMLS-approved continuing education (“CE”) courses, which constitutes a violation of the licensing requirements of this state and under federal law. Specifically, Respondent used and compensated REES to obtain credit through an in-person fraud scheme. Under the in-person fraud scheme, Respondent used REES to annually report completion of an in-person course for two (2) years from 2019 to 2020. REES did not teach the in-person course and Respondent never attended the in-person course nor completed the required exam or course work to receive course credit.

NMLS Pre-Licensing and Continuing Education

7. The State Regulatory Registry LLC (“SRR”), which owns and operates the NMLS, administers pre-licensing education (“PE”) and CE and Uniform State Test protocols. Title V of Public Law 110-289, the Secure and Fair Enforcement for Mortgage Licensing Act of 2008 (“the SAFE Act”), requires that state-licensed MLOs complete PE prior to initial licensure and annual CE thereafter. (See Code section 10166.06.)

8. In order to meet PE requirements contemplated under the SAFE Act, state-licensed MLOs must complete 20 hours of NMLS-approved education. (Code section 10166.06(a).)

9. In order to meet CE requirements contemplated under the SAFE Act, state-licensed MLOs must complete eight hours of NMLS-approved education. (Code section 10166.10(a).)

REES

10. REES, with NMLS course provider number 1405046, was an NMLS-approved course provider during the years 2017 to 2020.

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11. The NMLS had approved REES to offer one in-person 8-hour “DBO-SAFE Act Comprehensive: Mortgage Continuing Education” course in a classroom format located at 15751 Brookhurst Street, Suite 230, Westminster, California (Westminster address).

12. REES was never approved by the NMLS to offer online PE or CE to MLOs.

13. During all times relevant herein, REES had its primary place of business located at 3643 Adams Street, Carlsbad, California.

REES Investigation

14. The Mortgage Testing and Education Board (“MTEB”), which was created by SRR, has approved “Administrative Action Procedures for S.A.F.E. Testing and Education Requirements” (“AAP”), which extends administrative authority to the MTEB to investigate alleged violations of the NMLS student Rules of Conduct (“ROC”).

15. The AAP also extends administrative authority to the MTEB and SRR to investigate alleged violations of the NMLS Standards of Conduct (“SOC”), which apply to all NMLS–Approved course providers.

16. In late 2020, SRR obtained information concerning suspicious activity and that that information identified a possible MLO education cheating scheme coordinated by and implemented through REES and its owners and operators, including Danny Yen. Based on that information, and pursuant to the AAP, SRR initiated an investigation into the matter.

Findings of SRR and Department Investigation

17. On or about December 15, 2020, SRR staff were informed of suspected individuals completing online NMLS-approved education courses on behalf of another.

18. Additional investigation revealed evidence that REES fraudulently provided course credit to MLOs who had never attended and completed REES' 8-hour in-person CE course in Westminster, California in the in-person fraud scheme.

19. Respondent was identified in NMLS records as receiving course credit for REES' 8-hour in-person CE course in 2019 and 2020. It was determined that none of these in-person courses ever took place and Respondent never attended an in-person course corresponding to the course credits Respondent received. Consequently, Respondent never took a knowledge

1 examination required for course credit. It was determined that Respondent had used REES to
2 obtain two (2) years of course credits from 2019 to 2020 in violation of the ROC under the in-
3 person fraud scheme.

4 20. The ROC provide in relevant part:

5 ROC 3: I understand that the SAFE Act and state laws require me to spend
6 a specific amount of time in specific subject areas. Accordingly, I will not attempt
7 to circumvent the requirements of any NMLS approved course.

8 ROC 5: I will not seek or attempt to seek outside assistance to complete
9 the course.

10 ROC 8: I will not engage in any capacity that would be contrary to good
11 character or reputation, or engage in any behavior that would cause the public to
12 believe that I would not operate in the mortgage loan business lawfully, honestly
13 or fairly.

14 ROC 9: I will not engage in any conduct that is dishonest, fraudulent, or
15 would adversely impact the integrity of the course(s) I am completing and the
16 conditions for which I am seeking licensure or renewal of licensure.

17 21. By using the services of another to complete his CE and receiving fraudulent
18 course credits through a non-existent course, Respondent violated ROC 3, 5, 8, and 9, and
19 engaged in conduct that was dishonest, fraudulent, and that adversely impacted the integrity of the
20 courses he completed and the conditions and qualifications for which Respondent sought licensure
21 or renewal of licensure.

22 Financial Responsibility, Character, and General Fitness

23 22. Pursuant to Code section 10166.05(c), the Commissioner must deny a MLO license
24 endorsement if the licensee fails to meet the minimum criteria for licensure, which includes a
25 requirement that the applicant "has demonstrated such financial responsibility, character and
26 general fitness as to command the confidence of the community and to warrant a determination
27 that the [MLO] will operate honestly, fairly, and efficiently within the purposes of this division."

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1 23. As described in paragraphs 17 through 21 above, Respondent violated ROC 3, 5, 8
2 and 9 by using the services of another, REES, to falsely obtain course credits through an in-person
3 course that Respondent never attended for the years 2019 and 2020.

4 24. In violating the ROC by using the services of another to falsely obtain course
5 credits, Respondent does not meet the minimum criteria for licensure under **Code section**
6 **10166.05(c)**. The conduct of Respondent, as alleged above, is grounds for the suspension or
7 revocation of Respondent's license, MLO license endorsement, and license rights pursuant to the
8 provisions of **Code sections 10166.051(a), 10166.051(b), 10177(d), 10177(g) and/or 10177(j)**.

9 **GROUND FOR DISCIPLINARY ACTION**

10 25. **Code Section 10166.05** provides in pertinent part:

11 Notwithstanding any other provision of law, the commissioner shall not
12 issue a license endorsement to act as a mortgage loan originator to an applicant
13 unless the commissioner makes all of the following findings:

14 (c) The applicant has demonstrated such financial responsibility, character,
15 and general fitness as to command the confidence of the community and
16 warrant a determination that the mortgage loan originator will operate
17 honestly, fairly, and efficiently within the purposes of this article.

18 26. **Code Section 10166.051** provides in pertinent part:

19 [T]he commissioner may do one or more of the following, after appropriate notice
20 and opportunity for hearing:

21 (a) Deny, suspend, revoke, restrict, or decline to renew a mortgage loan
22 originator license endorsement for a violation of this article, or any rules
23 or regulations adopted hereunder.

24 (b) Deny, suspend, revoke, condition, or decline to renew a mortgage loan
25 originator license endorsement, if an application or endorsement holder
26 fails at any time to meet the requirements of Section 10166.05 or
27 10166.09, or withholds information or makes a material misstatement in
28 an application for a license endorsement or license endorsement renewal.

29 27. **Code section 10177** provides in pertinent part:

30 The Commissioner may suspend or revoke the license of a real estate
31 licensee, delay the renewal of a license of a real estate licensee, or deny the
32 issuance of a license to an applicant, who has done any of the following . . . :

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34 (d) Willfully disregarded or violated the Real Estate Law (Part 1
35 (commencing with Section 10000)) or Chapter 1 (commencing with
36 Section 11000) of Part 2 or the rules and regulations of the commissioner

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1 for the administration and enforcement of the Real Estate Law and
2 Chapter 1 (commencing with Section 11000) of Part 2.

3 (g) Demonstrated negligence or incompetence in performing an act for
4 which the officer, director, or person is required to hold a license.

5 (j) Engaged in any other conduct, whether of the same or of a different
6 character than specified in this section, that constitutes fraud or dishonest
7 dealing.

8 COSTS

9 (COSTS OF INVESTIGATION AND ENFORCEMENT)

10 28. Code section 10106 provides in pertinent part that in any order issued in resolution
11 of a disciplinary proceeding before the Department of Real Estate, the Commissioner may request
12 the administrative law judge to direct a licensee found to have committed a violation of this part to
13 pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

14 WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this
15 Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action
16 against all the licenses and license rights of Respondent JORGE MICHAEL CALLACNA under
17 the Real Estate Law, for the costs of investigation and enforcement as permitted by law, and for
18 such other and further relief as may be proper under other applicable provisions of law.

19 Dated at San Diego, California this 12 day of September, 2022.

20 *Veronica Kilpatrick*

21 Veronica Kilpatrick
22 Supervising Special Investigator

23 cc: JORGE MICHAEL CALLACNA
24 Mario D. Meza
25 Veronica Kilpatrick
26 Sacto.
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