To:

Department of Real Estate P. O. Box 187007 Sacramento, CA 95818-7007

Telephone: (916) 227-0789

FILED

DEPARTMENT OF REAL ESTATE

## BEFORE THE DEPARTMENT OF REAL ESTATE \*\* STATE OF CALIFORNIA

\* \* \*

MARCUS WILSON )

NO. H-4182 SD

ORDER TO DESIST AND REFRAIN (B&P Code Section 10086)

The Commissioner (hereafter "the Commissioner") of the California Department of Real Estate (hereafter "the Department") caused an investigation to be made of the activities of MARCUS WILSON (hereafter "Respondent"). Based on that investigation, the Commissioner has determined that Respondent has engaged in, is engaging in, or is attempting to engage in, acts or practices constituting violations of the California Business and Professions Code ("Code") and/or Title 10, Chapter 6, California Code of Regulations ("Regulations"), including acting in the capacity of, advertising or assuming to act as a real estate broker in the State of California within the meaning of Section 10131(d) (performing services for borrowers and/or lenders in connection with loans secured by real property), 10131.2 (collection of advance fees), 10085 (advance fee agreements and materials) and 10085.5 (collecting unauthorized advance fees) of the Code. Furthermore, based on the investigation, the

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Commissioner hereby issues the following Findings of Fact, Conclusions of Law, and Desist and Refrain Order under the authority of Section 10086 of the Code.

## **FINDINGS OF FACT**

- 1. At no time has Respondent been licensed by the Department in any capacity.
- 2. During the period of time set out below, Respondent performed services for one or more borrowers and negotiated to do one or more of the following acts for another or others, for or in expectation of compensation: negotiate one or more loans for, or perform services for, borrowers and/or lenders with respect to the collection of advance fees and loan modification, loan refinance, principal reduction, foreclosure abatement or short sale services and/or those borrowers' lenders in connection with loans secured directly or collaterally by one or more liens on real property; and charged, demanded or collected an advance fee for any of the services offered.
- 3. In further of his plan and scheme to solicit advance fees, on or about March 14, 2010, Michael S. entered into a "Forensic Loan Audit Retainer Agreement" with Marcus Wilson, representing Expedia Marketing Firm (hereafter "EMF"). Michael S. made payments to EMF for its forensic audit and loan modification services on the following dates:

<u>Date</u>	Payment Amount
04/16/10 04/19/10	\$1,500 \$1,300
	\$2,800

Respondent has not obtained a loan modification for Michael S. and has not returned the money received from him.

## CONCLUSIONS OF LAW

Based on the Findings of Fact contained in Paragraphs 1 through 3, above, MARCUS WILSON, solicited borrowers and/or performed services for those borrowers with respect to the collection of advance fees and loan modification, loan refinance, principal reduction, foreclosure abatement or short sale services and/or those borrowers' lenders in connection with loans

secured directly or collaterally by one or more liens on real property; and charged, demanded or collected advance fees for the services to be provided, which acts require a real estate broker license under Sections 10131(d) and 10131.2 of the Code.

MARCUS WILSON used a form of advance fee agreement which had not been provided to the Department for its prior review and consideration, in violation of Sections 10085 and 10085.5 of the Code, and Section 2970 (submission of advance fee materials) of the Regulations.

## DESIST AND REFRAIN ORDER

Based on the Findings of Fact and Conclusions of Law stated herein, MARCUS WILSON, whether doing business under your own name, or any other name or fictitious name, IS HEREBY ORDERED to immediately desist and refrain from:

- 1. Performing any acts within the State of California that require a real estate broker license unless and until you are properly licensed by the Department as a real estate broker.
- 2. Charging, demanding, claiming, collecting and/or receiving advance fees, as that term is defined in Section 10026 of the Code, for any of the services you offer to others, unless and until you demonstrate and provide evidence satisfactory to the Commissioner that you are properly licensed by the Department as a real estate broker and that MARCUS WILSON:
  - (a) Has an advance fee agreement which has been submitted to the Department and which is in compliance with Sections 2970 and 2972 of the Regulations;
  - (b) Has placed all previously collected advance fees into a trust account for that purpose and are in compliance with Section 10146 (deposit of advance fees into trust account) of the Code; and
  - (c) Has provided an accounting to trust fund owner-beneficiaries pursuant to Section 2972 of the Regulations.
- Demanding, claiming, collecting and/or receiving advance fees, as that term is defined in Section 10026 of the Code, in any form, and under any conditions,

1 with respect to the performance of loan modification or any other form of 2 mortgage loan forbearance services in connection with loans on residential 3 property containing four or fewer dwelling units. 4 DATED: 5 JEFF DAV Real Estate/Commissioner 6 7 8 9 10 Notice: Business and Professions Code Section 10139 provides that, "Any 11 person acting as a real estate broker or real estate salesperson without a license or who advertises 12 using words indicating that he or she is a real estate broker without being so licensed shall-be 13 guilty of a public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), 14 or by imprisonment in the county jail for a term not to exceed six months, or by both fine and 15 imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars 16 (\$60,000)...." 17 18 MARCUS WILSON cc: 19 c/o Expedia Marketing Firm 9672 Via Excelencia, Suite 201 20 San Diego, CA 92126 21 **Expedia Marketing Firm** 22 Agent for Service of Process: Hector Ortega 23 9672 Via Excelencia, Suite 201 San Diego, CA 92126 24 25 26

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