DEPARTMENT OF REAL ESTATE 1 P. O. Box 187007 2 Sacramento, CA 95818-7007 JUL 2 9 2009 3 Telephone: (916) 227-0789 **DEPARTMENTLOF** REAL ESTATE 5 6 7 8 STATE OF CALIFORNIA 9 DEPARTMENT OF REAL ESTATE 10 TO: 11 NO. H-3995 SD DIETER GABLE, 12 SHANNON BARD, ORDER TO DESIST AND REFRAIN 13 (B&P Code Section 10086) STEVE WALKER, ZACK PAPIKE, 14 JOHN JACABSON, and RANDY SABARRA, 15 dba INTELLICHOICE MORTGAGE. SERVICES, LLC, and/or any other 16 names or fictitious names 17 18 The Commissioner (Commissioner) of the California Department of Real Estate 19

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(Department) caused an investigation to be made of the activities of DIETER GABLE (GABLE), SHANNON BARD (BARD), STEVE WALKER (WALKER), ZACK PAPIKE (PAPIKE), JOHN JACABSON (JACABSON) and RANDY SABARRA (SABARRA), doing business as INTELLICHOICE MORTGAGE SERVICES, LLC. (IMS). Based on that investigation, the Commissioner has determined that GABLE, BARD, WALKER, PAPIKE, JACABSON, and SABARRA have engaged in acts or practices constituting a violation of Section 10130 (engaging in the business of, advertising, or assuming to act as a real estate broker without first obtaining a real estate license), of the California Business and Professions Code (Code) and/or Section 2970 (requirements for advance fee agreements) and Section 2972 of Title 10, Chapter 6, California

Code of Regulations (Regulations). Furthermore, based on the investigation, the Commissioner hereby issues the following Findings of Fact, Conclusions of Law, and Desist and Refrain Order under the authority of Section 10086 of the Code.

FINDINGS OF FACT

- 1. At no time herein mentioned has IMS been licensed by the Department in any capacity. GABLE, BARD, and WALKER are the owners, officers, and/or partners of IMS.
- 2. During the periods of time set below, IMS has solicited consumers and provided loan modification services to consumers in exchange for the payment of an advance fee without having first obtained a real estate license, in violation of Section 10130 of the Code.
- 3. At no time herein mentioned has JACABSON or SABARRA been licensed by the Department in any capacity.
- 4. PAPIKE has been licensed by the Department as a real estate salesperson affiliated with Cabrillo Mortgage and Realty. PAPIKE's license expires on February 8, 2010.
- 5. During the period of time set out below, PAPIKE, JACABSON, and/or SABARRA solicited borrowers and negotiated to do one or more of the following acts for another or others, for or in expectation of compensation: negotiate one or more loans for, or perform services for, borrowers and/or lenders in connection with loans secured directly or collaterally by one or more liens on real property; and charge, demand or collect an advance fee for any of the services offered.
- 6. For an unknown period of time beginning no later than September 15, 2008, and continuing to the present time, GABLE, BARD, WALKER, PAPIKE, JACABSON, and/or SABARRA advertised and/or continue(s) to advertise services under one or more business names including, but not limited to, "Intellichoice Mortgage Services, LLC." in various print and electronic media. Those advertisements solicited, and continue to solicit, borrowers by offering loan modification services.

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GARY JOYAL'S TRANSACTION

- 7. On or about March 17, 2009, PAPIKE solicited Gary Joyal (Joyal) in order to provide loan modification services to reduce the interest rate on his Joyal's property.
- 8. PAPIKE requested an advance fee of \$3,000 from Joyal, which in reliance on PAPIKE's promises, Joyal transferred to IMS.

EDGAR ARGUETA'S TRANSACTION

- 9. On or about September 15, 2008, SABBARA solicited Edgar Argueta (Argueta) an offer for short sale, deed in lieu, and loan modification assistance in exchange for an advance fee of \$4,500.
 - 10. Argueta contracted with IMS to perform a loan modification.

BILLY HUM'S TRANSACTION

- 11. On or about November 21, 2008, JACABSON told Billy Hum (Hum) that IMS would perform loan modifications on two of Hum's properties for \$3,000. JACABSON also offered a 100% money back guarantee.
- 12. On or about January 20, 2009, Hum had paid IMS \$1,000 for short sale and \$3,000 for loan modification.

CONCLUSIONS OF LAW

13. Based on the findings of fact contained in paragraphs 1 through 12, GABLE, BARD, WALKER, PAPIKE, JACABSON, and/or SABARRA have engaged in acts or practices constituting a violation of Section 10130 of the California Business and Professions Code (Code), by engaging in the business of advertising or assuming to act as a real estate broker without first obtaining a real estate license from the Department. GABLE, BARD, WALKER, PAPIKE, JACABSON, and/or SABARRA participated in charging, collecting, and accounting of advance fees, as defined in Section 10026 of the Code, in a manner that was not in compliance with Section 2970 and 2972 of the Regulations.

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DESIST AND REFRAIN ORDER

Based on the Findings of Fact and Conclusions of Law stated herein, you,
INTELLICHOICE MORTGAGE SERVICES, LLC, DIETER GABLE, SHANNON BARD,
STEVE WALKER, ZACK PIPIKE, JOHN JACABSON, and RANDY SABARRA, ARE
HEREBY ORDERED to:

- 1. Immediately desist and refrain from performing any acts within the State of California for which a real estate broker license is required. In particular, you are ordered to desist and refrain from:
 - (i) providing or participating in property management services for others and for compensation unless and until you, individually, obtain an appropriate license issued by the Department; and
 - (ii) soliciting borrowers and/or performing services for borrowers or lenders in connection with loans secured directly or collaterally by one or more liens on real property.
- 2. Immediately desist and refrain from collecting advance fees, as that term in defined in Section 10026 of the Code, in any form; particularly with respect to loan modification, loan refinance, principal reduction, foreclosure abatement or short sale services, unless and until you demonstrate and provide evidence satisfactory to the Commissioner that you have:

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an advance fee agreement which has been submitted to the Department (i) 1 2 and you are in full compliance with all requirements of Sections 2970 and 3 2972 of the Regulations relating to charging, collecting, and accounting 4 for advance fees, and 5 placed all previously collected advance fees into a trust account for that (ii) purpose and are in compliance with Section 10146 of the Code. 6 7 8 9 10 11 Notice: Business and Professions Code Section 10139 provides that "Any person acting as a 12 real estate broker or real estate salesperson without a license or who advertises using words indicating that he or she is a real estate broker without being so licensed shall be guilty of a 13 public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), or by imprisonment in the county jail for a term not to exceed six months, or by both fine and 14 imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars (\$60,000)." 15 16 17 Intellichoice Mortgage Services, LLC cc: 7975 Raytheon Road, Suite 350 18 San Diego, CA 92111 19 20 21 22 23 24 25 26

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JEFF DAVI

Real Estate Commissioner