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JUL - 9 2009

DEPARTMENT OF REAL ESTATE

By K. Mar

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of

No. H-3948 SD

CALIFORNIA HOME LOAN SOLUTIONS INC. and ERIC L. WAITE,

Respondents.

DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on June 25, 2009, and the findings of fact set forth herein, which are based on one or more of the following: (I) Respondent CALIFORNIA HOME LOAN SOLUTIONS INC. (hereinafter "Respondent") express admissions; (2) affidavits; and (3) other evidence.

FINDINGS OF FACT

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On April 21, 2009, Joseph Aiu made the Accusation in his official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed, by certified and regular mail, to Respondent last known mailing address on file with the Department on April 23, 2009 and April 30, 2009.

On June 25, 2009, no Notice of Defense having been filed herein within the time prescribed by Section 11506 of the Government Code, Respondent's default was entered herein.

Respondent is presently licensed and/or have license rights under the Real Estate Law, Part I of Division 4 of the California Business and Professions Code (hereinafter "the Code").

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At all times mentioned, Respondent was licensed by the State of California Department of Real Estate (hereinafter "the Department") as a real estate broker corporation.

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At all times mentioned, Eric L. Waite (hereinafter "Waite") was licensed by the Department as an individual real estate broker, and as the designated broker officer of CHLS. As said designated officer-broker, Waite was responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the officers, agents, real estate licensees, and employees of CHLS for which a license is required.

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At all times mentioned, CHLS engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(d) of the Code, including the operation and conduct of a mortgage loan brokerage business with the public wherein Respondent solicited lenders and borrowers for loans secured directly or collaterally by liens on real property or a business opportunity, and wherein such loans were arranged, negotiated, processed, and consummated by Respondents on behalf of others for compensation or in expectation of a compensation.

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In acting as a real estate broker, as described in Paragraph 5, CHLS accepted or received funds in trust (hereinafter "trust funds") from or on behalf of lenders or investors, borrowers, and others in connection with the servicing, solicitation, negotiation, processing, and consummation of mortgage loan investments by Respondent.

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The aforesaid trust funds accepted or received by CHLS were deposited or caused to be deposited by CHLS into one or more bank accounts (hereinafter "trust funds accounts") maintained by Respondent for the handling of trust funds, including but not limited to the following:

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TITLE AND ACCOUNT NUMBERS	BANK
California Home Loan Solutions Account No.	Wells Fargo Bank 2701 Vista Way
(hereinafter Account #1)	Oceanside, CA 92054

In connection with the receipt and disbursement of trust funds, Respondent CHLS:

- (a) Failed to deposit trust funds into Account #1 in the name of CHLS as trustee at a bank or other financial institution, in conformance with Section 10145 of the Code and Section 2832 of the Commissioner's Regulations (Title 10 of the Code of Regulations) (hereinafter "the Regulations").
- (b) Failed to maintain a written control record of all trust funds received and disbursed, containing all information required by Section 2831 of the Regulations.
- (c) Failed to maintain separate beneficiary or transaction records containing all information required by Section 2831.1 of the Regulations.

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In connection with the mortgage loan brokerage business described in Paragraph 5, CHLS violated and/or willfully failed to comply with Section 10240 of the Code, in that CHLS:

- (a) Failed to cause to be delivered to the borrowers the written Disclosure Statement required by Section 10241 of the Code;
- (b) Failed to obtain the signature of the borrowers on any Written Disclosure Statement; and/or
- (c) Failed to retain on file for a period of three years a true and correct copy of any Written Disclosure Statement signed by the borrowers.

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In course of the activities described in Paragraph 5, CHLS:

(a) Employed real estate salespersons, including but not limited to Jaqueline Rizzatti, Michael Castonguay, and Jason Cariano a to engage in activities requiring a real estate salesperson license without first entering into the broker-salesperson relationship agreement with such salespersons in conformance with Section 2726 of the Regulations.

(b) Failed to immediately notify the Commissioner in writing that two salespersons, Michael Castonguagy and Jason Coriano, were employed by CHLS as required by Section 10161.8 of the Code and Section 2752 of the Regulations.

DETERMINATION OF ISSUES

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Cause for disciplinary action against Respondent exists pursuant to Section 10145 of the Code and Section 2832 of the Regulations in conjunction with Section 10177(d) of the Code.

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Cause for disciplinary action against Respondent exists pursuant to Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code.

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Cause for disciplinary action against Respondent exists pursuant to Section 2831.1 of the Regulations in conjunction with Section 10177(d) of the Code.

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Cause for disciplinary action against Respondent exists pursuant to Section 10240 of the Code in conjunction with Section 10177(d) of the Code.

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Cause for disciplinary action against Respondent exists pursuant to Section 2726 of the Regulations in conjunction with Section 10177(d) of the Code.

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Cause for disciplinary action against Respondent exists pursuant to Section 10161.8 of the Code and Section 2752 of the Regulations in conjunction with Section 10177(d) of the Code.

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The standard of proof applied was clear and convincing proof to a reasonable certainty.

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<u>ORDER</u>

All licenses and licensing rights of Respondent CALIFORNIA HOME LOAN
SOLUTIONS INC. under the provisions of Part I of Division 4 of the Business and Professions
Code are revoked.

This Decision shall become effective at 12 o'clock noon on		
JUL 3 0 2009	·	
DATED: _	7-4-09	·
•		JEFF DAVI
:	• ,	Real Estate Commissioner
		BY: Barbarad, Bigby Chief Deputy Commissioner

Department of Real Estate 1 P. O. Box 187007 JUN 2 5 2009 2 Sacramento, CA 95818-7007 3 **DEPARTMENT OF REAL ESTATE** Telephone: (916) 227-0789 5 6 7 8 BEFORE THE 9 DEPARTMENT OF REAL ESTATE 10 STATE OF CALIFORNIA 11 12 No. H-3948 SD In the Matter of the Accusation of 13 CALIFORNIA HOME LOAN SOLUTIONS, INC., AND ERIC L. WAITE, 14 Respondents. 15 16 Respondent, CALIFORNIA HOME LOAN SOLUTIONS, INC., having failed to 17 file a Notice of Defense within the time required by Section 11506 of the Government Code, is 18 now in default. It is, therefore, ordered that a default be entered on the record in this matter. 19 IT IS SO ORDERED 20 JEFF DAVI 21 Real Estate Commissioner 22 23 By: 24 DOLORES WEEKS Regional Manager 25

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JUN 2 5 2009

DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of

CALIFORNIA HOME LOAN SOLUTIONS. INC., and ERIC L. WAITE, JR,

Respondents.

No. H-3948 SD

STIPULATION AND AGREEMENT

It is hereby stipulated by and between ERIC L. WAITE, JR, (hereinafter "Respondent") represented by David Moore, and the Complainant, acting by and through Truly Sughrue, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing the Accusation filed on April 23, 2009 in this matter:

All issues which were to be contested and all evidence which was to be 1. presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (hereinafter "APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

> H-3948 SD 05/27/09

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- 2. Respondent has received, read and understands the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.
- 3. Respondent filed a Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his rights to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. This stipulation is based on the factual allegations contained in the Accusation. In the interest of expediency and economy, Respondent chooses not to contest these factual allegations, but to remain silent and understands that, as a result thereof, these factual statements will serve as a prima facie basis for the "Determination of Issues" and "Order" set forth below. The Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. This Stipulation and Respondent's decision not to contest the Accusation are made for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate (herein "the Department"), the state or federal government, an agency of this state, or an agency of another state is involved.
 - 6. Respondent understands that by agreeing to this Stipulation and

Agreement, Respondent agrees to pay, pursuant to Section 10148 of the California Business and Professions Code, the cost of the audit which resulted in the determination that Respondent committed the violation(s) found in Paragraph I, below, of the Determination of Issues. The amount of said costs is \$5,038.10.

- 7. Respondent further understands that by agreeing to this Stipulation and Agreement in Settlement, the findings set forth below in the Determination of Issues become final, and that the Commissioner may charge said Respondent for the costs of any audit conducted pursuant to Section 10148 of the California Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit shall not exceed \$5,038.10.
- 8. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions on the real estate licenses and license rights of Respondent as set forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 9. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

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By reason of the foregoing stipulations and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

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The acts and/or omissions of ERIC L. WAITE, JR, as described in the Second Cause of Action of the Accusation, are cause for the suspension or revocation of WAITE's license and/or license rights under Section 10177(h) of the Code.

ORDER

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All licenses and licensing rights of ERIC L. WAITE, JR under the Real Estate

Law are revoked; provided, however, a restricted real estate broker license shall be issued to

Respondent pursuant to Section 10156.5 of the Business and Professions Code if Respondent

makes application therefore and pays to the Department of Real Estate the appropriate fee for the

restricted license within 90 days from the effective date of this Decision. The restricted license

issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Business

and Professions Code and to the following limitations, conditions and restrictions imposed under

authority of Section 10156.6 of that Code:

1. The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.

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Commissioner may order the suspension of the restricted license until Respondent presents such

H-3948 SD 05/27/09

15.

Respondent shall pay the sum of \$5,038.10 for the Commissioner's cost of the audit which led to this disciplinary action. Respondent shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner. The Commissioner may suspend the Respondent's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

Respondent shall pay the Commissioner's reasonable cost, not to exceed \$5,038.10, for an audit to determine if Respondent has corrected the violation(s) found in Paragraph I of the Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondent shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may suspend Respondent's license pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement

between Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

TRULY SUGHRUE Counsel for Complainant

I have read the Stipulation and Agreement, discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act, and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the

5.22-2009

DATED

the charges.

ERIC L. WAITE, JR

Respondent

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right to cross-examine witnesses against me and to present evidence in defense and mitigation of

I have reviewed the Stipulation and Agreement as to form and content and have advised my client accordingly.

1 2	DATED DAVID MOORE Attorney for Respondent
^3 4	* * *
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6	1 0 2000
7	shall become effective at 12 o'clock noon on
8	IT IS SO ORDERED <u>6 - 23</u> , 2009.
9	JEFF DAV↓ ∧
10	Real estate Commissioner
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1 TRULY SUGHRUE, Counsel SBN 223266 2 Department of Real Estate P. O. Box 187007 3 APR 2 3 2009 Sacramento, CA 95818-7007 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0781 5 6. 7 د,8 BEFORE THE 9 DEPARTMENT OF REAL ESTATE 10 STATE OF CALIFORNIA 11 12 In the Matter of the Accusation of 13 CALIFORNIA HOME LOAN SOLUTIONS, NO. H-3948 SD. 14 INC., and ERIC L. WAITE, JR. 15 **ACCUSATION** Respondents. 16 17 The Complainant, JOSEPH AIU, a Deputy Real Estate Commissioner of the 18 State of California, for causes of Accusation against CALIFORNIA HOME LOAN 19 SOLUTIONS, INC. and ERIC L. WAITE, JR. (hereinafter "Respondents"), are informed and 20 alleges as follows: 21 **PRELIMINARY ALLEGATIONS** 22 1 23 Respondents CALIFORNIA HOME LOAN SOLUTIONS, INC. and ERIC L. 24 WAITE, JR. are presently licensed and/or have license rights under the Real Estate Law, Part 1 25

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of Division 4 of the California Business and Professions Code (hereinafter "the Code").

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 The Complainant, JOSEPH AIU, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against Respondents in his official capacity.

At all times mentioned, Respondent CALIFORNIA HOME LOAN SOLUTIONS, INC. (hereinafter "CHLS") was licensed by the State of California Department of Real Estate (hereinafter "the Department") as a real estate broker corporation.

At all times mentioned, Respondent ERIC L. WAITE, JR. (hereinafter "WAITE") was licensed by the Department as an individual real estate broker, and as the designated broker officer of CHLS. As said designated officer-broker, WAITE was responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the officers, agents, real estate licensees, and employees of CHLS for which a license is required.

At all times mentioned, CHLS engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(d) of the Code, including the operation and conduct of a mortgage loan brokerage business with the public wherein Respondents solicited lenders and borrowers for loans secured directly or collaterally by liens on real property or a business opportunity, and wherein such loans were arranged, negotiated, processed, and consummated by Respondents on behalf of others for compensation or in expectation of a compensation.

FIRST CAUSE OF ACTION

Each and every allegation in Paragraphs 1 through 5, inclusive, above are incorporated by this reference as if fully set forth herein.

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1.

 CHLS:

In acting as a real estate broker, as described in Paragraph 5, CHLS accepted or received funds in trust (hereinafter "trust funds") from or on behalf of lenders or investors, borrowers, and others in connection with the servicing, solicitation, negotiation, processing, and consummation of mortgage loan investments by Respondents.

The aforesaid trust funds accepted or received by CHLS were deposited or caused to be deposited by CHLS into one or more bank accounts (hereinafter "trust funds accounts") maintained by Respondents for the handling of trust funds, including but not limited to the following:

TITLE AND ACCOUNT NUMBERS	BANK
California Home Loan Solutions Account No. (hereinafter Account #1)	Wells Fargo Bank 2701 Vista Way Oceanside, CA 92054

In connection with the receipt and disbursement of trust funds, Respondent

- (a) Failed to deposit trust funds into Account #1 in the name of CHLS as trustee at a bank or other financial institution, in conformance with Section 10145 of the Code and Section 2832 of the Commissioner's Regulations (Title 10 of the Code of Regulations) (hereinafter "the Regulations").
- (b) Failed to maintain a written control record of all trust funds received and disbursed, containing all information required by Section 2831 of the Regulations.
- (c) Failed to maintain separate beneficiary or transaction records containing all information required by Section 2831.1 of the Regulations.

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In connection with the mortgage loan brokerage business described in Paragraph 5, CHLS violated and/or willfully failed to comply with Section 10240 of the Code, in that CHLS:

- (a) failed to cause to be delivered to the borrowers the written Disclosure Statement required by Section 10241 of the Code;
- (b) failed to obtain the signature of the borrowers on any Written Disclosure
 Statement; and/or
- (c) failed to retain on file for a period of three years a true and correct copy of any Written Disclosure Statement signed by the borrowers.

In course of the activities described in Paragraph 5, CHLS:

- (a) Employed real estate salespersons, including but not limited to Jaqueline Rizzatti, Michael Castonguay, and Jason Coriano to engage in activities requiring a real estate salesperson license without first entering into the broker-salesperson relationship agreement with such salespersons in conformance with Section 2726 of the Regulations.
- (b) Failed to immediately notify the Commissioner in writing that two salespersons, Michael Castonguay and Jason Coriano, were employed by CHLS as required by Section 10161.8 of the Code and Section 2752 of the Regulations.

The acts and/or omissions of Respondent CHLS as alleged above constitute grounds for disciplinary action under the following provisions:

- (a) As to Paragraph 9(a), under Section 10145 of the Code and Section 2832 of the Regulations in conjunction with Section 10177(d) of the Code.
- (b) As to Paragraph 9(b), under Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code.

(c) As to Paragraph 9(c), under Section 2831.1 of the Regulations in conjunction with Section 10177(d) of the Code. (d) As to Paragraph 10, under Section 10240 of the Code in conjunction with Section 10177(d) of the Code. (e) As to Paragraph 11(a), under Section 2726 of the Regulations in conjunction with Section 10177(d) of the Code. (f) As to Paragraph 11(b), under Section 10161.8 of the Code and Section 2752 of the Regulations in conjunction with Section 10177(d) of the Code. SECOND CAUSE OF ACTION 13 Each and every allegation in Paragraphs 1 through 12, inclusive, above, is incorporated by this reference as if fully set forth herein. 14 Respondent WAITE failed to exercise reasonable supervision over the acts of CHLS in such a manner as to allow the acts and events described above to occur. 15 The acts and/or omissions of WAITE described in Paragraph 14, constitute failure on the part of WAITE, as designated broker-officer for CHLS, to exercise reasonable supervision and control over the licensed activities of CHLS as required by Section 10159.2 of the Code. 16 The facts described in Paragraphs 14 through 15 constitute cause for the suspension or revocation of the licenses and license rights of Respondent WAITE under Section 10177(g) and/or Section 10177(h) of the Code and Section 10159.2 of the Code in conjunction with Section 10177(d) of the Code.

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PRIOR PROCEEDING

Effective October 1, 2003, in Case No. H-2807 SD, the real estate broker licenses of WAITE was suspended for ninety (90) days, subject to stay for a period of one year upon terms and conditions for violating Sections 10177(h) and 10137 of the Business and Professions Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

JOSEPH AIU

Deputy Real Estate Commissioner

Dated at San Diego, California,

this <u>M</u> day of __

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