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DEPARIMENT OF REAL ESTATE

By Joan aumit

### BEFORE THE DEPARTMENT OF REAL ESTATE

## STATE OF CALIFORNIA

\* \* \*

In the Matter of the Accusation of 'No. H-3512 SAC GARY EUGENE REYNOLDS,

Respondent.

## ORDER GRANTING REINSTATEMENT OF LICENSE

On September 1, 2000, an Order was rendered herein revoking the real estate broker license of Respondent, but granting Respondent the right to the issuance of a restricted real estate broker license. A restricted real estate broker license was issued to Respondent on October 2, 2000, and Respondent has operated as a restricted licensee since that time.

On May 13, 2004, Respondent petitioned for reinstatement of said real estate broker license, and the Attorney General of the State of California has been given notice of the filing of said petition.

I have considered the petition of Respondent and the evidence and arguments in support thereof including Respondent's

record as a restricted licensee. Respondent has demonstrated to my satisfaction that Respondent meets the requirements of law for the issuance to Respondent of an unrestricted real estate broker license and that it would not be against the public interest to issue said license to Respondent.

NOW, THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement is granted and that a real estate broker license be issued to Respondent if Respondent satisfies the following condition within nine months from the date of this Order:

1. Submittal of a completed application and payment of the fee for a real estate broker license.

This Order shall be effective immediately.

DATED: \_\_\_\_\_\_, 2005.

JEFF DAVI Real Estate Commissioner

Department of Real Estate 1 P. O. BOX 187000 Sacramento, California 95818-7000 2 Telephone: (916) 227-0789 3 SEP 1 1 2000 4 DEPARTMENT OF REAL ESTATE 5 . 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of ) No. H-3512 SAC 12 GARY EUGENE REYNOLDS, STIPULATION AND AGREEMENT 13 Respondent. 14 15 It is hereby stipulated by and between GARY EUGENE 16 REYNOLDS (hereafter Respondent), represented by Steven R. 17 Matulich, Attorney at Law, and the Complainant, acting by and 18 through Deidre L. Johnson, Counsel for the Department of Real 19 Estate, as follows for the purpose of settling and disposing 20 the Accusation as to him filed on May 16, 2000, in this matter: 21 All issues which were to be contested and all 22 evidence which was to be presented by Complainant and Respondent 23 at a formal hearing on the Accusation, which hearing was to be 24 held in accordance with the provisions of the Administrative 25 Procedures Act (APA), shall instead and in place thereof be 26 submitted solely on the basis of the provisions of this 27 Stipulation and Agreement.

- Respondent has received, read and understands the 1 Statement to Respondent, and the Discovery Provisions of the APA 2 filed by the Department of Real Estate in this proceeding. 3
  - On June 5, 2000, Respondent filed his Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his rights to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
  - Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations pertaining to him in Paragraphs I through IV of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
  - Without admitting the truth of the allegations 5. pertaining to him contained in the remaining paragraphs of the Accusation, Respondent stipulates that he will not interpose a defense thereto. This Stipulation is based on the factual allegations as to Respondent contained in the Accusation. interests of expedience and economy, Respondent chooses not to

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FILE H-3512 SAC

contest these allegations, but to remain silent and understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as the basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 6. Respondent has received, read and understands the "Notice Concerning Costs of Subsequent Audit." Respondent understands, by agreeing to this Stipulation and Agreement, and after the findings set forth below in the "Determination of Issues" become final, that the Commissioner may charge Respondent for the costs of a subsequent audit that may be conducted pursuant to Section 10148 of the Business and Professions Code.
- 7. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as the decision in this matter thereby imposing the penalty and sanctions on the real estate licenses and license rights of Respondent as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the rights to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 8. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of

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Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding. 3

### DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and for the purpose of settlement of the pending Accusation as to Respondent without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The acts and/or omissions of Respondent GARY EUGENE REYNOLDS as stipulated above violate Section 10145 of the California Business and Professions Code, and Section 2832 of Title 10, California Code of Regulations, and constitute grounds for disciplinary action against the real estate license and license rights of Respondent under the provisions of Section 10177(d) of the Code.

ORDER

- All real estate license(s) and license rights of Respondent GARY EUGENE REYNOLDS are hereby revoked.
- A restricted real estate broker license shall be issued to Respondent pursuant to Section 10156.6 of the Code if he makes application therefor and pays to the Department of Real Estate the appropriate fee for said license within ninety (90) days from the effective date of the decision.
- The restricted license issued to Respondent shall C. be subject to all of the provisions of Section 10156.7 of the

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Business and Professions Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:

- (1) The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantial related to Respondent's fitness or capacity as a real estate licensee.
- (2) The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- (3) Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license, nor the removal of any of the conditions of the restricted license, until two (2) years has elapsed from the effective date of this Decision.
- (4) Respondent shall, within nine (9) months from the effective date of this Decision, present evidence satisfactory to the Real Estate



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Commissioner that Respondent has, since the most
recent issuance of an original or renewal real
estate license, taken and successfully completed
the continuing education requirements of Article
2.5 of Chapter 3 of the Real Estate Law for
renewal of a real estate license. If Respondent
fails to satisfy this condition, the
Commissioner may order the suspension of the
restricted license until the Respondent presents
such evidence. The Commissioner shall afford
Respondent the opportunity for hearing pursuant
to the Administrative Procedure Act to present
such evidence.

Professions Code, Respondent shall pay the
Commissioner's reasonable costs for a subsequent
audit by the Department as a result of the trust
fund violations found herein. In calculating
the amount of the Commissioner's reasonable
costs, the Commissioner may use the estimated
average hourly salary for all Department
personnel performing audits of real estate
brokers, and shall include an allocation for
travel costs, including mileage, time to and
from the auditor's place of work and per diem.
Respondent shall pay such costs within
sixty (60) days of receiving an invoice for the

audit from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may suspend the restricted license issued to Respondent pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. suspension shall remain in effect until payment is made in full, or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

On or before the effective date of this

Decision, Respondent shall submit proof to the
satisfaction of the Real Estate Commissioner

that he has made restitution in the total sum of
not less than \$604.00 to the sellers in the
transaction that is the subjection of this

Accusation, Eric and Murice Shelton.

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DATED:

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DEIDRE L. JOHNSON

Counsel for the Complainant

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DATED:

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mitigation of the charges.

are agreeable and acceptable to me.

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APPROVED AS TO FORM:

DATED:

FILE H-3512 SAC

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I have read the Stipulation and Agreement, have

I understand that I am

GARY EUGENE REYNOLDS

Counsel for Respondents

Respondent

STEVEN R.

discussed it with counsel, and its terms are understood by me and

waiving rights given to me by the California Administrative

waive those rights, including the right of requiring the

hearing at which I would have the right to cross-examine

Procedure Act, and I willingly, intelligently and voluntarily

Commissioner to prove the allegations in the Accusation at a

witnesses against me and to present evidence in defense and

3 : The foregoing Stipulation and Agreement is hereby adopted as my Decision and shall become effective at 12 o'clock 5 October 2 2000. noon on 6 IT IS SO ORDERED PAULA REDDISH ZINNEMANN Real Estate Commissioner 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 a



# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA DEP

JUN 1 9 2000

DEPARTMENT OF REAL ESTATE

By Kathloon Contresa

In the Matter of the Accusation of GARY EUGENE REYNOLDS,	Case No. <u>H-3512 SAC</u> OAH No. <u>N-2000060176</u>
Respondent	<u> </u>

## NOTICE OF HEARING ON ACCUSATION

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

will deprive you of a change in the place of the hearing.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

By June 19, 2000

DEIDRE L. JOHNSON Counsel

DEIDRE L. JOHNSON, Counsel State Bar No. 66322 Department of Real Estate P. O. Box 187000 3 Sacramento, CA 95818-7000 DEPARTMENT OF REAL ESTATE 4 Telephone: (916) 227-0789 5 б 7 8 BEFORE THE 9 DEPARTMENT OF REAL ESTATE 10 STATE OF CALIFORNIA 11 12 13 In the Matter of the Accusation of ) NO. H-3512 SAC 14 GARY EUGENE REYNOLDS, ACCUSATION 15 Respondent. 16 17 The Complainant, Charles W. Koenig, a Deputy Real 18 Estate Commissioner of the State of California, for causes of 19 Accusation against GARY EUGENE REYNOLDS, is informed and alleges 20 as follows: PRELIMINARY ALLEGATIONS 22 23 Respondent GARY EUGENE REYNOLDS (hereafter Respondent), 24 is presently licensed and/or has license rights under the Real 25 Estate Law, Part 1 of Division 4 of the California Business and 26 Professions Code (hereafter the Code).

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II

The Complainant, Charles W. Koenig, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against Respondent in his official capacity and not otherwise.

III

At all times herein mentioned, Respondent was licensed by the Department of Real Estate (hereafter the Department) as a real estate broker.

IV

Within the three years last past, Respondent engaged in the business and acted in the capacity of a real estate broker in California within the meaning of Section 10131(a) of the Code, wherein Respondent sold or offered to sell, bought or offered to buy, solicited prospective sellers or purchasers of, and/or negotiated the purchase, sale or exchange of real property.

#### FIRST CAUSE OF ACTION

V

On or about November 2, 1998, and while acting in the capacity of a real estate licensee as alleged above, Respondent prepared a real estate purchase contract and receipt for deposit (hereafter Deposit Receipt) on behalf of prospective buyer Andra Clark (hereafter Buyer), to constitute Buyer's offer to purchase real property located at #5 Ruiz Court, Sacramento, California. The Deposit Receipt acknowledged receipt by Respondent from Buyer of a deposit in the sum of \$500.00 (hereafter Initial Earnest Money), and stated that the funds were to be held uncashed until

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the next business day after acceptance of the offer, and then deposited.

VI

Respondent presented the Deposit Receipt and offer to sellers Eric and Murice Shelton (hereafter Sellers) by and through their real estate agent. In connection with the offer, Respondent expressly or impliedly represented to Sellers that Buyer had given him the Initial Earnest Money, that the earnest money deposit was in the sum of \$500.00, that he would hold it until acceptance, and that, upon acceptance he would deposit the Initial Earnest Money with the escrow company within three business days thereafter. In reliance thereon, Sellers entered into negotiations regarding certain terms of the offer, which led to acceptance of the above terms on or about November 3, 1998.

VII

At all times herein, Respondent owed to Sellers an affirmative duty of honest and fair dealing and good faith. The above representations by Respondent were false and untrue and were known or should have been known by him to be false and untrue at the times they were made. The true facts then existing were that Respondent was not in receipt of \$500.00 or any sum of money or negotiable instrument from Buyer whatsoever. Respondent failed to disclose the true facts to Sellers during negotiations or thereafter.

### VIII

On and after November 3, 1998, Respondent failed to obtain the Initial Earnest Money from Buyer and failed to deposit

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it. Respondent knew or should have known that he did not deposit Buyer's Initial Earnest Money into a trust account in his name as trustee, or into an escrow account at Chicago Title Company or any other escrow company within three business days after acceptance, or at any time thereafter during the transaction. Respondent failed to so inform Sellers.

IX

Escrow was due to close pursuant to the contract on or about December 3, 1998. Buyer had problems arranging financing. By a written addendum on or about December 10, 1998, Buyer and Sellers negotiated and agreed to an extension to December 31, 1998, in consideration of Buyer's additional earnest money deposit of \$600.00. The addendum provided that the total earnest money deposit of \$1,100.00 was nonrefundable and not contingent on Buyer obtaining financing. Buyer's \$600.00 was deposited with Chicago Title on or about December 15, 1998.

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On or about December 30, 1998, Sellers learned that Buyer was denied purchase money financing from a lender. They then learned that Respondent had not deposited Buyer's Initial Deposit into escrow as above alleged. It was finally deposited on or about December 31, 1998. The transaction was thereafter terminated.

· XI

The acts and/or omissions of Respondent as alleged above violate Section 10145 of the Code, and Section 2832 of Title 10, California Code of Regulations, and constitute grounds for disciplinary action under the provisions of Section 10177(d)

of the Code. The acts and/or omissions also constitute grounds for disciplinary action under the provisions of Sections 10176(a) 3 and/or 10177(g) of the Code. SECOND CAUSE OF ACTION 5 I б On or about April 27, 1999, in the Sacramento Superior and Municipal Courts of California, Small Claims Unit, in Case 8 No. 99SC01664, a judgment was entered against Respondent upon grounds of fraud, misrepresentation, or deceit with reference to 10 a transaction for which a real estate license is required. II 12

The facts set forth in Paragraph I above constitute cause under Section 10177.5 of the Code for the suspension or revocation of all license(s) and license rights of Respondent under the Real Estate Law.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all license(s) and license rights of Respondent under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

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CHARLES W. KOENIG

Deputy Real Estate Commissione

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Dated at Sacramento, California, this day of May, 2000.