SEP - 7 2005

DEPARTMENT OF REAL ESTATE

By K. Contraras

NO. H-3215 SD

BEFORE THE

DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

WALLACE PATTEE WATKINS,

Respondent.

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ORDER ACCEPTING VOLUNTARY SURRENDER

On June 14, 2005, an Accusation was filed in this matter against Respondent WALLACE PATTEE WATKINS.

By Declaration signed July 28, 2005, Respondent WALLACE PATTEE WATKINS petitioned the Real Estate Commissioner to voluntarily surrender his real estate license(s) pursuant to Section 10100.2 of the Business and Professions Code.

WALLACE PATTEE WATKINS for the voluntary surrender of his real estate license(s) is accepted as of the effective date of this Order as set forth below, based upon the understanding and agreement expressed in the Declaration of Respondent

WALLACE PATTEE WATKINS dated July 28, 2005 (attached hereto as Exhibit "A"). This Order shall become effective at 12 o'clock noon 2005. September 27 JEFF DAVI Real Estate Commissioner

BEFORE THE

DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

* * *

In the Matter of the Accusation of)

WALLACE PATTEE WATKINS,)

Respondent.

DECLARATION

My name is WALLACE PATTEE WATKINS and I am currently licensed as a real estate broker, and/or have license rights with respect to said license. I am the Respondent in the above matter. I am representing myself in this matter.

In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedure Act (Sections 11400 et seq., of the Business and Professions Code), I wish to voluntarily surrender my real estate broker license(s) issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

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EXHIBIT A

I understand that, by so voluntarily surrendering my license(s), I can only have my license reinstated in accordance with the provisions of Section 11522 of the Government Code and this Declaration.

The filing of this Declaration shall be deemed as my petition for voluntary surrender. It shall also be deemed to be an understanding and agreement by me that I waive all rights I have to require the Commissioner to prove the allegations contained in the Accusation filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedures Act (Government Code Sections 11400 et seq.), and that I also waive other rights afforded to me in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the Accusation, and the right to cross examine witnesses. I further agree that upon acceptance by the Commissioner, as evidenced by an appropriate order, all affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all allegations contained in the Accusation filed in the Department Case No. H-3215 SD may be considered by the Department to be true and correct for the purpose of deciding whether or not to grant reinstatement of my license pursuant to Government Code Section 11522. interests of expedience and economy, I choose not to contest the evidence and allegations, but to remain silent, and my petition for voluntary surrender shall not be construed to be an admission for any purpose.

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I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that I am acting freely and voluntarily to surrender my real estate license(s) and all license rights attached thereto.

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Respondent

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DEIDRE L. JOHNSON, Counsel SBN 66322 2 Department of Real Estate P. O. Box 187007 3 Sacramento, CA 95818-7007 Telephone: (916) 227-0789 DEPARIMENT OF REAL ESTATE 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of NO. H-3215 SD 12 WALLACE PATTEE WATKINS, ACCUSATION 13 Respondent. 14 The Complainant, J. CHRIS GRAVES, a Deputy Real Estate 15 Commissioner of the State of California, for causes of Accusation 16 against WALLACE PATTEE WATKINS, is informed and alleges as follows: 17 PRELIMINARY ALLEGATIONS 18 19 Respondent WALLACE PATTEE WATKINS (hereafter Respondent) 20 is presently licensed and/or has license rights under the Real 21 Estate Law, Part 1 of Division 4 of the California Business and 22 Professions Code (hereafter the Code). 23 ΙI 24 The Complainant, J. CHRIS GRAVES, a Deputy Real Estate

Commissioner of the State of California, makes this Accusation

against Respondent in his official capacity and not otherwise.

III

At all times herein mentioned, Respondent was and is licensed by the Department as a real estate broker, with a main office address of record with the Department at 4528 Cordoba Way, Oceanside, California.

ΙV

On or about January 30, 2004, Respondent obtained a branch office license from the Department to do business at 8199 Clairemont Mesa Blvd., Suite O, San Diego, California. At no time prior to on or about June 2, 2004, was Respondent licensed to do business under any fictitious business name.

V

At no time herein mentioned was SOUTHERN CALIFORNIA RENTAL PROPERTIES, INC., SOCAL RENTALS, SO CAL RENTALS, RAY RUBALCAVA, and/or JACK TAYLOR licensed by the Department as a real estate broker, individually or doing business under any fictitious business name, or as a real estate salesperson. At no time herein mentioned were they licensed by the Department to engage in the business of a prepaid rental listing service (PRLS) operator.

VΊ

In or about January of 2004, RAY RUBALCAVA (RUBALCAVA) and JACK TAYLOR (TAYLOR), were and are owners, officers, directors, and/or shareholders of SOUTHERN CALIFORNIA RENTAL PROPERTIES, INC., and entered into a business arrangement with Respondent WATKINS, to conduct business as a prepaid rental listing service company at 8199 Clairemont Mesa Blvd., Suite O,

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San Diego California. At no time herein mentioned was RUBALCAVA or TAYLOR licensed by the Department as either a real estate licensee, or as a prepaid rental listing service provider.

VII

On or about June 2, 2004, Respondent obtained a license from the Department to do business under the fictitious business name of SOUTHERN CALIFORNIA RENTAL PROPERTIES. At no time herein mentioned was Respondent licensed by the Department as the designated broker officer of a corporation entitled SOUTHERN CALIFORNIA RENTAL PROPERTIES, INC., or licensed to do business under a fictitious business name of SO CAL RENTALS or SOCAL RENTALS.

VIII

Unless otherwise specified, whenever reference is made herein to an act or omission of "Respondent", such reference shall be deemed to mean that Respondent WATKINS, individually and doing business as SOUTHERN CALIFORNIA RENTAL PROPERTIES, SOUTHERN CALIFORNIA RENTAL PROPERTIES, INC., SOCAL RENTALS, SO CAL RENTALS, RUBALCAVA, TAYLOR, employees, and/or agents employed by or associated with Respondent, committed such act or omission while engaged in the furtherance of Respondent's business operation, and while acting within the course and scope of their authority, agency, and/or employment.

FIRST CAUSE OF ACTION (Unlicensed Business)

IX

During a period of time from about January, 2004,

Respondent engaged in the business and acted in the capacity of a
real estate broker or prepaid rental listing service operator in

the name of SOUTHERN CALIFORNIA RENTAL PROPERTIES, INC., SO CAL RENTALS, SOCAL RENTALS, and/or SOUTHERN CALIFORNIA RENTAL PROPERTIES in California within the meaning of Section 10167 of the Code, for advance compensation, wherein prospective tenants were solicited to enter into a contract and purchase PRLS services for a flat fee of approximately \$75 to \$95 for a 90-day contract period, and wherein such services were offered and sold, including but not limited to the following:

CONTRACT DATE PRLS ADVANCE FEE CLIENT/TENANT

April 18, 2004 \$95 Joseph-Tammy Rudolf

June 2, 2004 \$95 Brian-Leslie Vian

January 5, 2005 \$75 Wendy McNair

January 20, 2005 \$75 Gregory Duncan

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During a period of time from about January of 2004,
Respondent solicited the public with respect to the above
business by methods including advertisements, including but not
limited to ads:

- (1) On the Internet, with domain name addresses of www.SOUTHERNCALIFORNIARENTALPROPERTIES.COM, and/or www.SOCALRENTALS.NET., and
- (2) In the San Diego Union-Tribune, a newspaper of general circulation, and on its classified web site on the Internet at http://classsifieds.signonsandiego.com.

XΙ

As to the above alleged conduct from about January of 2004 to on or about June 2, 2004, Respondent violated Section 10159.5 of the Code and Section 2731 of Title 10, California Code of Regulations (Regulations), in that Respondent's acts and/or omissions, as found above, constitute the conduct of a PRLS business in the name of SOUTHERN CALIFORNIA RENTAL PROPERTIES, without a duly issued fictitious business name license from the Department.

XII

As to Respondent's above alleged conduct from about January of 2004, to the present, Respondent has violated Section 10159.5 of the Code and Section 2731 of the Regulations, in that Respondent's acts and/or omissions, as found above, constitute the conduct of a PRLS business in the name of SOCAL RENTALS and/or SO CAL RENTALS without a duly issued fictitious business name license from the Department.

SECOND CAUSE OF ACTION (PRLS Violations)

XIII

On or about June 3, 2004, the Department approved a specific written prepaid rental listing service contract form for Respondent, doing business as SOUTHERN CALIFORNIA RENTAL PROPERTIES, pursuant to Sections 10167.9 and 10167.10 of the Code, and subject to specified conditions set forth in an accompanying Department letter and Addendum of June 3, 2004, including but not limited to the following:

That all applicable licensing requirements 1 (a) would be met by Respondent before the approved contract would be negotiated with the public; 3 That Respondent's use of the contract would be (b) 4 in accordance with all applicable provisions 5 of the Real Estate Law; 6 7 That no refund request form would be used by (c) 8 Respondent which contains requirements or representations contrary to applicable 9 10 provisions of the Real Estate Law; and 11 (d) That there were no other hard-copy or Internet 12 versions or variations of any PRLS contracts 13 for the company to do business with the public 14 that were not disclosed to the Department. 15 XIV 16 The approved contract form described above contains the statutory advisement of refund rights required by Section 17 18 10167.10 of the Code, including but not limited to the following: 19 The client's right to a refund of the full amount 20 of the fee paid by the client within five days 21 after payment of the fee if Respondent has not 22 supplied to the client at least three available 23 rental properties meeting the client's 24 specifications; and 25 (b) The client's right to a refund of the net amount 26 of the fee paid by the client in excess of a 27 \$50.00 service charge within ten days after - 6 -

receipt by Respondent of the client's demand for refund in specified circumstances.

ΧV

On or about April 18, 2004, Joseph and Tammy Rudolf went to Respondent's branch office in San Diego and entered into a written contract for PRLS services with Respondent, in consideration of the sum of \$95 paid by them. In connection with this transaction, Respondent used a written contract form that was not approved by the Department, contained provisions contrary to applicable provisions of the Real Estate Law, including unlawful refund provisions, had not been submitted to the Department for approval at any time prior to its use; and was not disclosed to the Department.

IVX

Respondent failed to provide the Rudolfs with listings of at least three available rental properties meeting the clients' specifications within five days of the date of the contract; and Respondent failed to provide the Rudolfs with a full refund that is required under Section 10167.10(a) of the Code.

IIVX

On or about June 2, 2004, Brian and Leslie Vian went to Respondent's branch office in San Diego and entered into a written contract for PRLS services with Respondent, in consideration of the sum of \$95 paid by them. In connection with this transaction, Respondent used a written contract form that was not approved by the Department, contained provisions contrary to applicable provisions of the Real Estate Law, including unlawful refund

provisions, had not been submitted to the Department for approval at any time prior to its use; and was not disclosed to the Department.

IIIVX

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Respondent failed to provide the Vians with listings of at least three available rental properties meeting the clients' specifications within five days of the date of the contract; and Respondent failed to provide the Vians with a full refund that is required under Section 10167.10(a) of the Code.

XIX

On or about January 5, 2005, Wendy McNair went to Respondent's branch office in San Diego and entered into a written contract for PRLS services with Respondent, in consideration of the sum of \$75 paid by them. In connection with this transaction, Respondent failed to provide McNair with listings of at least three available rental properties meeting the client's specifications within five days of the date of the contract; and Respondent failed to provide McNair with a full refund that is required under Section 10167.10(a) of the Code.

XX

On or about January 20, 2005, Gregory Duncan went to Respondent's branch office in San Diego and entered into a written contract for PRLS services with Respondent, in consideration of the sum of \$75 paid by him. In connection with this transaction, Respondent failed to provide Duncan with listings of at least three available rental properties meeting the client's specifications within five days of the date of the

contract; and Respondent failed to provide Duncan with a full refund that is required under Section 10167.10(a) of the Code.

XXI

Since about January 2004, Respondent has posted in Respondent's PRLS listings, advertised to the public, and supplied prospective tenants, for an advance fee, with listings of residential property without the written or oral permission of the property owner, property manager, or other authorized agent, in violation of Section 10167.11(4) of the Code, including but not limited to:

- (a) Residential property located at 4817 Barstow Street, San Diego, California; and
- (b) Property owned by the State of California
 Department of Transportation.

IIXX

Since about January 2004, Respondent has posted in Respondent's PRLS listings, advertised to the public, and supplied prospective tenants, for an advance fee, with listings of residential property that Respondent knew or should have known were unavailable for rental, in violation of Section 10167.11(1) of the Code, including but not limited to:

(a) Residential property located at 4817 Barstow Street, San Diego, California.

IIIXX

Since about January 2004, Respondent has posted in Respondent's PRLS listings, advertised, and supplied prospective tenants, for an advance fee, with listings of residential

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property when Respondent failed to confirm the availability of the property for tenancy during any four-day period immediately preceding dissemination of the listing information, in violation of Section 10167.11(3) of the Code, including but limited to:

(a) Residential property located at 4817 Barstow Street, San Diego, California.

XXIV

Since about January 2004, Respondent has expressly or impliedly made false, misleading, and/or deceptive advertisements and/or representations to various prospective tenants concerning the services Respondent would provide to them, including but not limited to the failure to disclose: (1) that Respondent was not properly licensed; (2) that Respondent's PRLS contract had not been approved by the Department prior to June 3, 2004; (3) that Respondent's contract contained unlawful refund language prior to June 3, 2004; (4) that Respondent did not obtain written or oral permission from property owners or managers to list many properties; (5) that Respondent did not check availability of properties within the requisite days of their dissemination to prospective tenants; and/or (6) that Respondent did not make full refunds of the PRLS advance fees charged even though the approved contract after June 3, 2004, so provided.

XXV

Since about January 2004, Respondent has posted various written PRLS contract forms on the Internet at www.socalrentals.net and at www.southerncaliforniarentalproperties.com, that were not disclosed to the Department, that were not approved by the

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Department, and that did not contain information required under the PRLS laws prior to acceptance of a fee, varying in particular versions of the Internet contracts, including but not limited to:
(1) the name of the licensee and the address and telephone number of the principal PRLS office; (2) acknowledgment of receipt of the fee, including the amount; (3) a description of the service to be performed by the licensee, including significant conditions, restrictions, and limitations where applicable; (4) the contract expiration date; and/or (5) the statutory full and partial right to refund clauses.

IVXX

By reason of the acts and/or omissions alleged in Paragraphs XIII through XXV above, Respondent has violated Sections 10167.9(a), 10167.9(c), 10167.10(a), 10167.11(a), and/or 10167.11(b) of the Code.

THIRD CAUSE OF ACTION (Failure to Supervise)

IIVXX

By reason of the acts and/or omissions alleged in the Preliminary Findings, and in the First and Second Causes of Action above, Respondent failed to conduct business as a prepaid rental listing service operator at Respondent's licensed branch office in San Diego under Respondent WATKIN's immediate supervision.

XXVIII

By reason of the acts and/or omissions alleged in the Preliminary Findings, and in the First and Second Causes of Action above, Respondent failed to conduct business as a prepaid rental listing service operator at Respondent's licensed branch office

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2 licensed to, and acting on Respondent's behalf as the broker. 3 XXIX The acts and/or omissions alleged in Paragraphs XXVII 5 and XXVIII above, jointly and severally, violate Section 10167.3(b) 6 of the Code. 7 WHEREFORE, Complainant prays that a hearing be 8 conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action 9 10 against all licenses and license rights of Respondent under the 11 Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may 13 be proper under other provisions of law. 14 15 16 Real Estate Commissioner 17 Dated at San Diego, California, 18 day of May, 2005. 19 20 21 22 23 24

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in San Diego under the supervision of a real estate salesperson