DEPARTMENT_OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

* * *

In the Matter of the Accusation of

No. H-2935 SD

DESERT-PACIFIC MANAGEMENT SERVICES, INC.,

Respondent)

DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on September 24, 2007, and the findings of fact set forth herein, which are based on one or more of the following: (1) Respondent's express admissions; (2) affidavits; and (3) other evidence.

FINDINGS OF FACT

Ι

On December 10, 2003, J. CHRIS GRAVES made the Accusation in his official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent, and Notice of Defense were mailed, by certified mail, to Respondent's last known mailing address on file with the Department on December 31, 2003.

On September 24, no Notice of Defense having been filed herein within the time prescribed by Section 11506 of the Government Code, Respondent's default was entered herein.

ΙI

Respondent DESERT-PACIFIC MANAGEMENT SERVICES, INC. (hereinafter "Respondent") is licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code (hereinafter "Code") as a corporate real estate broker.

- 1 -

At all times herein mentioned, Respondent engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California, within the meaning of Section 10131(b) of the Code, wherein Respondents for or in expectation of a compensation solicited prospective tenants for, negotiated rental agreements for and collected rents from real properties owned by another or others and otherwise managed real properties located in or near Carlsbad, California.

IV

V

During the course of the property management activities described in Paragraph III above, Respondents received and disbursed funds held in trust on behalf of another or others.

Within the three-year period immediately preceding the filing of the Accusation and continuing thereafter, Respondent DPMS maintained the following trust fund account:

ACCOUNT NAME & NO. Desert Pacific Management Services, Inc. Account Number: 7884019592 (hereinafter "Trust Account")

California Federal Bank Carlsbad, California

BANK

VΙ

In connection with the receipt and disbursement of trust funds described in Paragraph V above, Respondent failed to adequately maintain and perform a reconciliation with the records of all trust funds received and disbursed as required by Section 2831.1 of the Regulations, at least once per month, in conformance with Section 2831.2 of Title 10, California Code of Regulations (hereinafter "the Regulations").

VII

On or about December 19, 2001, a representative of the Real Estate Commissioner, after service of a subpoena duces tecum on Respondent, required that records, papers, books, accounts and documents executed or obtained in connection with transactions for which a real estate license is required be made available for examination and inspection. Respondent failed and refused to make said records available for inspection and/or failed to retain said records.

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DETERMINATION OF ISSUES

Ι

The acts and/or omissions of Respondent described above are grounds for the suspension or revocation of Respondent's licenses and/or license rights under Section 10148 of the Code 10177(d) of the Code in conjunction with Section 10148 of the Code and Sections 2831.1 and 2831.2 of the Regulations.

TT

The standard of proof applied was clear and convincing proof to a reasonable certainty.

ORDER

All licenses and licensing rights of Respondent, DESERT-PACIFIC MANAGEMENT SERVICES, INC., under the provisions of Part I of Division 4 of the Business and Professions Code are revoked.

2007 2007

DATED:

2007. JEFF Real¹/Ést/ate Commissioner

1 2 Department of Real Estate P.O. Box 187007 3 DEPARTMENT OF REAL ESTATE Sacramento, CA 95818-7007 and thouse Telephone: (916) 227-0792 5 6 BEFORE THE DEPARTMENT OF REAL ESTATE 7 STATE OF CALIFORNIA 8 9 10 In the Matter of the Accusation of No. H-2935 SD 11 DESERT-PACIFIC MANAGEMENT DEFAULT ORDER 12 SERVICES, INC., Respondent. 13 14 Respondent, DESERT-PACIFIC MANAGEMENT SERVICES, INC., having 15 failed to file a Notice of Defense within the time required by 16 Section 11506 of the Government Code, is now in default. It is, 17 therefore, ordered that a default be entered on the record in 18 19 this matter. 20 21 IT IS SO ORDERED 2007. 22 JEFF DAVI Real Estate Commissioner 23 24 By: 25 DOLORES WEEKS 26 Regional Manager 27

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1	Department of Real Estate
2	Sacramento, CA 95818-7007
3	Telephone: (916) 227-0789
4	ausie 1. Ser
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7	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of) NO. H-2935 SD
12	in the nation of the Accusation of) NO. H-2935 SD
13	DESERT-PACIFIC MANAGEMENT) <u>STIPULATION AND AGREEMENT</u> SERVICES INC. AND) <u>IN SETTLEMENT AND ORDER</u>
14	CLARENCE A. WINETROUT III,) <u>AS TO</u> CLARENCE A. WINETROUT III,) <u>AS TO</u> CLARENCE A. WINETROUT III
15	Respondents.) <u>ONLY</u>
16	It is hereby stipulated by and between CLARENCE A.
17	WINETROUT III (hereinafter Respondent "WINETROUT") and the
18	Complainant, acting by and through David B. Seals, Counsel for
- 19	the Department of Real Estate, as follows for the purpose of
20	settling and disposing of the Accusation filed on December 31,
21	2003, in this matter:
22	1. All issues which were to be contested and all
23	evidence which was to be presented by Complainant and Respondent
24	WINETROUT at a formal hearing on the Accusation, which hearing
25	was to be held in accordance with the provisions of the
26	Administrative Procedure Act (APA), shall instead and in place
27	
	FILE NO. H-2935 SD - 1 - STIPULATION AND AGREEMENT OF CLARENCE A. WINETROUT III
	OF CHARLINGE A. WINETROUT III

thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement in Settlement.

2. Respondent WINETROUT has received, read and
4 understands the Statement to Respondent, the Discovery
5 Provisions of the APA and the Accusation filed by the Department
6 of Real Estate in this proceeding.

7 3. A Notice of Defense was filed on January 16, 2004 8 by Respondent WINETROUT, pursuant to Section 11505 of the 9 Government Code for the purpose of requesting a hearing on the 10 allegations in the Accusation. Respondent WINETROUT hereby 11 freely and voluntarily withdraws said Notice of Defense. Respondent WINETROUT acknowledges that he understands that by 12 13 withdrawing said Notice of Defense he will thereby waive his 14 right to require the Acting Commissioner to prove the allegations in the Accusation at a contested hearing held in 15 16 accordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such 17 as the right to present evidence in defense of the allegations 18 in the Accusation and the right to cross-examine witnesses. 19

20 This Stipulation is based on the factual 4. allegations contained in the Accusation. 21 In the interests of expedience and economy, Respondent WINETROUT chooses not to 22 contest these allegations, but to remain silent and understands 23 that, as a result thereof, these factual allegations, without 2'4being admitted or denied, will serve as a prima facie basis for 25 the disciplinary action stipulated to herein. The Acting Real 26 111 27

FILE NO. H-2935 SD

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Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

It is understood by the parties that the Acting 5. ٦ Real Estate Commissioner may adopt the Stipulation and Agreement 4 5 in Settlement as his decision in this matter thereby imposing the penalty and sanctions on Respondent WINETROUT's real estate 6 7 licenses and license rights as set forth in the below "Order". In the event that the Acting Commissioner in his discretion does 8 not adopt the Stipulation and Agreement in Settlement, it shall 9 be void and of no effect, and Respondent WINETROUT shall retain 10 the right to a hearing and proceeding on the Accusation under 11 all the provisions of the APA and shall not be bound by any 12 admission or waiver made herein. 13

6. The Order or any subsequent Order of the Acting Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

Ι

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the facts alleged above are grounds for the suspension or revocation of the licenses and license rights of

FILE NO. H-2935 SD

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STIPULATION AND AGREEMENT OF CLARENCE A. WINETROUT III

;	
4	
1	Respondent CLARENCE A. WINETROUT III under Section 10177(h) of
2	the Code.
3	ORDER
4	I
5	All licenses and licensing rights of Respondent
6	CLARENCE A. WINETROUT III under the Real Estate Law are
7	suspended for a period of sixty (60) days from the effective
8	date of this Order; provided, however, that:
9	1. Thirty (30) days of said suspension shall be stayed
10	for one (1) year upon the following terms and conditions:
11	A. Respondent WINETROUT shall obey all laws,
12	rules and regulations governing the rights, duties and
13	responsibilities of a real estate licensee in the
14	State of California; and,
15	B. That no final subsequent determination be
16	made, after hearing or upon stipulation, that cause
17	for disciplinary action occurred within one (1) year
18	from the effective date of this Order. Should such a
19	determination be made, the Acting Commissioner may, in
20	his discretion, vacate and set aside the stay order
21	and reimpose all or a portion of the stayed
22	suspension. Should no such determination be made, the
23	stay imposed herein shall become permanent.
24	2. The remaining thirty (30) days of said 60-day
25	suspension shall be stayed upon the condition that Respondent
26	WINETROUT petition pursuant to Section 10175.2 of the Business
27	and Professions Code and pays a monetary penalty pursuant to
	FILE NO. H-2935 SD - 4 - STIPULATION AND AGREEMENT OF CLARENCE A. WINETROUT III

Section 10175.2 of the Business and Professions Code at a rate 1 of \$150 for each day of the suspension for a total monetary 2 penalty of \$4,500: 3 Said payment shall be in the form of a Α. 4 cashier's check or certified check made payable to the 5 Recovery Account of the Real Estate Fund. Said check 6 must be delivered to the Department prior to the 7 effective date of the Order in this matter. 8 Β. No further cause for disciplinary action 9 against the Real Estate licenses of said Respondent 10 occurs within one (1) year from the effective date of 11 the decision in this matter. 12 C If Respondent WINETROUT fails to pay the 13 monetary penalty as provided above prior to the 14 effective date of this Order, the stay of the 15 suspension shall be vacated as to Respondent WINETROUT 16 and the order of suspension shall be immediately 17 executed, under this Paragraph 2 of this Order, in 18 which event Respondent WINETROUT shall not be entitled 19 to any repayment nor credit, prorated or otherwise, 20 for the money paid to the Department under the terms 21 of this Order. 22 D. If Respondent WINETROUT pays the monetary 23 penalty and any other moneys due under this 24 Stipulation and Agreement and if no further cause for 25 disciplinary action against the real estate licenses 26 of Respondent WINETROUT occurs within one (1) year 27 FILE NO. H-2935 SD - 5 -STIPULATION AND AGREEMENT OF CLARENCE A. WINETROUT III from the effective date of this Order, the entire stay hereby granted under Paragraphs 1 and 2 of this Order, as to Respondent WINETROUT only, shall become permanent.

E. Respondent WINETROUT shall, within six months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent WINETROUT fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.

F. Respondent WINETROUT shall, prior to the date this Stipulation becomes effective, submit proof satisfactory to the Commissioner of having taken and successfully completed the continuing education course on trust fund accounting and handling specified in subdivision (a) of Section 10170.5 of the Business and Professions Code. Proof of satisfaction of this requirement includes evidence that Respondent WINETROUT has successfully completed the trust fund account and handling continuing education course within 120 days prior to the effective date of the Stipulation in this matter.

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25 lpril 27, 2004 DATED: 26 27

DAVID B. SEALS, Counsel DEPARTMENT OF REAL ESTATE

> STIPULATION AND AGREEMENT OF CLARENCE A. WINETROUT III

FILE NO. H-2935 SD

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1 I have read the Stipulation and Agreement, have 2 3 discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am 4 waiving rights given to me by the California Administrative 5 Procedure Act (including but not limited to Sections 11506, 6 7 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the 8 9 right of requiring the Acting Commissioner to prove the allegations in the Accusation at a hearing at which I would have 10 the right to cross-examine witnesses against me and to present 11 12 evidence in defense and mitigation of the charges. 13 DATED: ALA.C 23, 2004 14 CLARENCE A. WINETROUT III 15 Respondent 16 17 The foregoing Stipulation and Agreement in Settlement is hereby adopted by the Acting Real Estate Commissioner as his 18 19 Decision and Order and shall become effective at 12 o'clock noon 20 JUNE 2004. on 10 2004. 21 IT IS SO ORDERED 22 JOHN R. LIBERATOR Acting Real Estate Commissioner 23 RLibert 24 25 26 27 FILE NO. H-2935 SD STIPULATION AND AGREEMENT OF CLARENCE A. WINETROUT III

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

APR 1 2 2004

In the Matter of the Accusation of

DESERT-PACIFIC MANAGEMENT SERVICES INC. AND CLARENCE A. WINETROUT III,

DEPARTMENT OF REAL ESTATE Case No. H-2935 SD

OAH No. L-2004010562

Respondents

FIRST AMENDED NOTICE OF HEARING ON ACCUSATION

To the above named respondents:

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, SUITE 6022, SAN DIEGO, CA 92101 on TUESDAY, MAY 4, 2004, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: APRIL 12, 2004

eals By DAVID B. SEALS, Counsel

BEFORE THE DEPARTMENT OF REAL ESTAT STATE OF CALIFORNIA

FEB 0 2 2004

In the Matter of the Accusation of

DESERT-PACIFIC MANAGEMENT SERVICES, INC. and CLARENCE A WINETROUT, III

Case No. H-2935 SD OAH No. L2004010562

Respondents

NOTICE OF HEARING ON ACCUSATION

To the above named respondents:

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, ROOM 6022, SAN DIEGO, CALIFORNIA 92101 on FRIDAY--MARCH 12, 2004, at the hour of 1:00 PM, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

DAVID B. SEALS, Counsel

Dated: FEBRUARY 2, 2004

• ·	
4.1	
1 2 3 4 5	DAVID A. PETERS, Counsel (SBN 99528) Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 Telephone: (916) 227-0789 -or- (916) 227-0781 (Direct) DEC 3 1 2003 DEPARTMENT OF REAL ESTATE MULTICAL
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
. g	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation of)) No. H-2935 SD
12	DESERT-PACIFIC MANAGEMENT) SERVICES INC., and) <u>ACCUSATION</u>
13	CLARENCE A. WINETROUT III,
. 14	Respondents.
15	
16	The Complainant, J. Chris Graves, a Deputy Real Estate
17	Commissioner of the State of California, for cause of accusation
18	against DESERT-PACIFIC MANAGEMENT SERVICES INC. dba Desert-
19	Pacific Real Estate (hereinafter "Respondent DESERT-PACIFIC")
. 20	and CLARENCE A. WINETROUT III (hereinafter "Respondent
21	WINETROUT") is informed and alleges as follows:
22	· I
23	The Complainant, J. Chris Graves, a Deputy Real Estate
24	Commissioner of the State of California, makes this Accusation
25	in his official capacity.
26	
27	///
	- 1 -

Respondents are licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) (hereinafter "the Code") as follows:

DESERT-PACIFIC MANAGEMENT SERVICES INC. - as a real
 estate broker corporation.

CLARENCE A. WINETROUT III - as a real estate broker
 and as designated broker-officer for Respondent DESERT-PACIFIC.

III

Whenever reference is made in an allegation in this Accusation to an act or omission of "Respondents", such allegation shall be deemed to mean the act or omission of each of the Respondents named in the caption hereof, acting individually, jointly, and severally.

IV

16 At all times herein mentioned, Respondents engaged in 17 the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California, 18 19 within the meaning of Section 10131(b) of the Code, wherein 20 Respondents for or in expectation of a compensation solicited 21 prospective tenants for, negotiated rental agreements for and 22 collected rents from real properties owned by another or others 23 and otherwise managed real properties located in or near 24 Carlsbad, California.

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1	V ·
2	During the course of the property management
3	activities described in Paragraph IV above, Respondents DESERT-
4	PACIFIC and WINETROUT received and disbursed funds held in trust
5	on behalf of another or others.
6	. VI
7	Within the three-year period immediately preceding the
8	filing of this Accusation and continuing thereafter, Respondents
9	DESERT-PACIFIC and WINETROUT maintained the following trust fund
10	account:
11	ACCOUNT NAME & NO. BANK
12	Desert Pacific Management California Federal Bank Services Inc. Carlsbad, California
13	Account Number: 7884019592 (hereinafter "Trust Account")
14	
15	VII
16	In connection with the receipt and disbursement of
17	trust funds described in Paragraph V above, Respondents DESERT-
18	PACIFIC and WINETROUT failed to adequately maintain and perform
19	a reconciliation with the records of all trust funds received
20	and disbursed as required by Section 2831.1 of the Regulations,
21	at least once per month, in conformance with Section 2831.2 of
22	Title 10, California Code of Regulations (hereinafter "the
23	Regulations").
24	///
25	111
26	111
27	111
	- 3 -
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4 tecum on Respondents DESERT-PACIFIC and WINETROUT, required that 5 records, papers, books, accounts and documents executed or 6 obtained in connection with transactions for which a real estate 7 license is required be made available for examination and 8 inspection. Respondents DESERT-PACIFIC and WINETROUT failed and 9 refused to make said records available for inspection and/or 10 failed to retain said records.

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IX

The acts and/or omissions of Respondents described above are grounds for the suspension or revocation of Respondents' licenses and/or license rights under Section 10148 of the Code 10177(d) of the Code in conjunction with Section 16 10148 of the Code and Sections 2831.1 and 2831.2 of the Regulations.

18 In the alternative the acts and omissions of 19 Respondent WINETROUT described above, constitute failure on the 20 part of Respondent WINETROUT, as the designated broker-officer 21 for Respondent DESERT-PACIFIC, to exercise reasonable 22 supervision and control over the licensed activities of 23 Respondent DESERT-PACIFIC required by Section 10159.2 of the 24 Code, and is cause for the suspension or revocation of 25 Respondent WINETROUT's license and or license rights under 26 Section 10177(h) of the Code and Section 10177(d) of the Code in 27 conjunction with Section 2725 of the Regulations.

VIII

· 4 –

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law. ave GRAVES Deputy Real Estate Commissioner Dated at San Diego, California, this day of December, 2003. 5 -