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RICHARD K. UNO, Counsel III (SBN 98275) Bureau of Real Estate 2 P.O. Box 137007 FILED Sacramento, CA 95813-7007 Telephone: (916) 263-8670 4 MAR 15 2015 (916) 263-8679 (Direct) -or-**BUREAU OF REAL ESTATE** 5 B. nicholas 6 7 8 BEFORE THE BUREAU OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of NO. H-2904 FR MAD, INC., and MICHAEL VICTOR SALVADORI, **FIRST AMENDED** 13 ACCUSATION Respondents. 14 (changes and additions are in italics) 15 The Complainant, BRENDA SMITH, in her official capacity as a Supervising 16 Special Investigator of the State of California, for cause of Accusation against MAD, INC. 17 ("MAD"), individually and doing business as "Century 21 Salvador Realty" and "Salvadori 18 Property Management"; and, MICHAEL VICTOR SALVADORI ("SALVADORI"), 19 (collectively "Respondents"), is informed and alleges as follows: 20 21 At all times relevant, MAD, INC., was licensed and/or had license rights by the 22 Bureau of Real Estate ("the Bureau") as a corporate real estate broker under the Real Estate Law, 23 Part 1 of Division 4 of the Business and Professions Code ("the Code"). 24 2 25 At all times relevant, SALVADORI was licensed and/or had license rights by the 26 Bureau as a real estate broker under the Code, and was licensed by the Bureau as the designated 27

broker/officer of MAD. As the designated broker/officer, SALVADORI was responsible, pursuant to Section 10159.2 (responsibility of corporate broker in charge) of the Code for the supervision of the activities of the officers, agents, real estate licensees and employees of MAD for which a real estate license is required.

At all times relevant, Respondents were engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate broker in the State of California within the meaning of Section 10131(b) (property management) of the Code, including the operation and conduct of a property management business with the public, wherein, on behalf of others, for compensation or in expectation of compensation, Respondents leased or rented and offered to lease or rent, and solicited for prospective tenants of real property or improvements thereon, and collected rents from real property or improvements thereon.

FIRST CAUSE OF ACTION

On or about March 5, 2013, and continuing intermittently through May 7, 2013, an audit was conducted of Respondents at their main office located at 3500 North G Street, Merced, California, where the auditor examined the records for the period of January 1, 2010, through January 31, 2013 (the audit period).

While acting as real estate brokers as described in Paragraph 3, above, and within the audit period, Respondents accepted or received funds in trust (trust funds) in the course of the real estate activities described in Paragraph 3, above, and deposited or caused to be deposited those funds into a bank account maintained by Respondents, including, but not limited to:

Trust Account #1

WestAmerica Bank 605 West Olive Avenue Merced, CA 95340

1 Trust Account #1 (Continued) 2 Account No.: XXXX-XX069-3 3 Account Name: Mike V Salvadori (Trustee) DBA Salvadori Realty - Rental Trust Acct. 5 Signatories: Mike Salvadori (REB) 6 7 Trust Account #2 8 WestAmerica Bank 605 West Olive Avenue 9 Merced, CA 95340 10 Account No.: XXXX-XX9-133 11 Account Name: Mike V Salvadori Trustee 12 DBA Salvadori Realty - Trust Deposit 13 14 Signatories: Michael Salvadori (REB) 15 Thereafter, Respondents from time-to-time made disbursement of said trust funds. 16 17 6 18 In the course of the activities described in Paragraph 3, above, in connection with 19 the collection and disbursement of trust funds: 20 (a) As of December 31, 2012, there was a shortage in Respondents' Trust 21 22 Account #1 of at least \$292,945.05. Respondents failed to obtain the prior written consent of every principal who is an owner of the funds in Trust Account #1 prior to any disbursement 23 which would reduce the balance of the funds in Trust Account #1 to an amount less than the 24 25 existing aggregate account liability of Respondents to all owners and/or principals of those

funds. Such acts and/or omissions by Respondents violate Section 10145 (handling of trust

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funds) of the Code and Section 2832.1 (trust fund handling for multiple beneficiaries) of Title 10 of the California Code of Regulations ("the Regulations").

- (b) As of December 31, 2012, there was a shortage in Respondents' Trust Account #2 of at least \$110,840.11. Respondents failed to obtain the prior written consent of every principal who is an owner of the funds in Trust Account #2 prior to any disbursement which would reduce the balance of the funds in Trust Account #2 to an amount less than the existing aggregate account liability of Respondents to all owners and/or principals of those funds. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2832.1 of Regulations.
- (c) Respondents failed to maintain separate records for the receipt and disbursement of funds deposited into Trust Account #1. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2831.1 (separate records for each beneficiary or transaction) of the Regulations.
- (d) Respondents failed to maintain accurate monthly reconciliations of trust funds received and disbursed for Trust Accounts #1 and #2. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2831.2 (trust account reconciliation) of the Regulations.
- (e) Respondents failed to maintain adequate Control Records for Trust Accounts #1 and #2. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2831 (trust fund records maintenance) of the Regulations.

The facts alleged in Paragraph 6, above, are grounds for the suspension or revocation of the license and license rights of Respondents under Sections 10177(d) (willful disregard of Real Estate Law) and/or 10177(g) (negligence/incompetence) of the Code. In addition, the Bureau is entitled to reimbursement from Respondents for the costs of its audit pursuant to Section 10148(b) (cost of audit in final decision following disciplinary hearing) of the Code.

Т.	SECOND CAUSE OF ACTION
2	(Follow up Audit)
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4	Complainant refers to Paragraphs 1-7, above, and incorporates the same herein.
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,6	On or about October 8, 2014, and continuing intermittently through October 31,
7	2014, an audit was conducted of Respondents at their main office located at 3500 North G
8	Street, Merced, California, where the auditor examined the records for the period of August 1,
9	2013, through August 30, 2014 (the audit period).
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11	While acting as real estate brokers as described in Paragraph 3, above, and
12	within the audit period, Respondents accepted or received funds in trust (trust funds) in the
13	course of the real estate activities described in Paragraph 3, above, and deposited or caused to
14	be deposited those funds into a bank account maintained by Respondents, including, but not
15	limited to:
16	Trust Account #1
17	WestAmerica Bank 605 West Olive Avenue
18	Merced, CA 95340
19	Trust Account #1 (Continued)
20	Account No.: XXXX-XX515-3
21	Account Name: Mike V Salvadori (Trustee)
22	DBA Salvadori Realty - Rental Trust Acct.
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24	Signatories: Mike Salvadori (REB)

Trust Account #2

WestAmerica Bank 605 West Olive Avenue Merced, CA 95340

Account No.: XXXX-XX514-6

Account Name:

Mike V Salvadori Trustee

DBA Salvadori Realty – Trust

Deposit

Signatories:

Michael Salvadori (REB)

Thereafter, Respondents from time-to-time made disbursement of said trust funds.

In the course of the activities described in Paragraph 3, above, in connection with the collection and disbursement of trust funds:

- (a) As of August 29, 2014, there was a shortage in Respondents' Trust Account #1 of \$3,113.99. Respondents failed to obtain the prior written consent of every principal who is an owner of the funds in Trust Account #1 prior to any disbursement which would reduce the balance of the funds in Trust Account #1 to an amount less than the existing aggregate account liability of Respondents to all owners and/or principals of those funds. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2832.1 of the Regulations.
- (b) Respondents failed to maintain separate records for the receipt and disbursement of funds deposited into Trust Account #2. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2831.1 of the Regulations.
- (c) Respondents failed to maintain accurate monthly reconciliations of trust funds received and disbursed for Trust Account #2. Such acts and/or omissions by Respondents violate Section 10145 of the Code and Section 2831.2 of the Regulations.

The facts alleged in Paragraph 11, above, are grounds for the suspension or revocation of the license and license rights of Respondents under Sections 10177(d) and/or 10177(g) of the Code. In addition, the Bureau is entitled to reimbursement from Respondents for the costs of its audit pursuant to Section 10148(b) of the Code.

COST RECOVERY

Section 10106 of the Code provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Bureau, the Commissioner may request the Administrative Law Judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Code, for the reasonable cost of the investigation and prosecution of this case and for such other and further relief as may be proper under the provisions of law.

BRENDA SMITH

Supervising Special Investigator

Dated at Fresno, California

this 10 day of March, 2016.