DEC 1 8 2002

DEPARTMENT OF REAL ESTATE

By Jaurie Jose

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

JULIUS ROBERT HASS III,
and ANDREW DOUGLAS HINKLE,

Respondents.

No. H-2740 SD

OAH No. L-2002070307

ORDER DENYING RECONSIDERATION

On October 22, 2002, a Stipulation and Agreement as to Respondent ANDREW DOUGLAS HINKLE was rendered in the above-entitled matter. The Stipulation and Agreement is to become effective December 19, 2002.

On November 20, 2002, Respondent petitioned for reconsideration of the Stipulation and Agreement of October 22, 2002.

I have given due consideration to the petition of Respondent. I find no good cause to reconsider the Stipulation and Agreement of October 22, 2002, and reconsideration is hereby denied.

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IT IS HEREBY ORDERED

December 17,00

PAULA REDDISH ZINNEMANN Real Estate Commissioner

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Nov 2 o 2002

DEPARTMENT OF REALESTATE

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Application of) No. H-2740 SD

JULIUS ROBERT HASS III,) and ANDREW DOUGLAS HINKLE,)

Respondent.)

ORDER STAYING EFFECTIVE DATE

On October 22, 2002, a Stipulation and Agreement as to Respondent ANDREW DOUGLAS HINKLE was rendered in the above-entitled matter to become effective November 20, 2002.

IT IS HEREBY ORDERED that the effective date of the Stipulation and Agreement of the Real Estate Commissioner of October 22, 2002, as to Respondent ANDREW DOUGLAS HINKLE, is stayed for a period of thirty (30) days.

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The Stipulation and Agreement of the Real Estate

Commissioner of October 22, 2002, as to Respondent ANDREW DOUGLAS

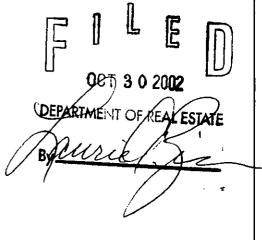
HINKLE, shall become effective at 12 o'clock noon on December 19,

2002.

DATED: Nov. 20, 2002

PAULA REDDISH ZINNEMANN Real Estate Commissioner Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000

Telephone: (916) 227-0789



BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of)

JULIUS ROBERT HASS III, and ANDREW DOUGLAS HINKLE,

Respondents.

No. H-2740 SD

OAH No. L-2002070307

STIPULATION AND AGREEMENT

It is hereby stipulated by and between ANDREW DOUGLAS HINKLE (hereinafter "Respondent HINKLE") and Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for purpose of settling and disposing of the Accusation filed on June 11, 2002 in this matter. This Stipulation and Agreement relates to Respondent HINKLE only.

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent HASS at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA) (Government Code Section 11500 et seq.), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

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STIPULATION OF ANDREW DOUGLAS HINKLE

- 3. On July 1, 2002, Respondent HINKLE filed his
 Notice of Defense pursuant to Section 11505 of the Government
 Code for the purpose of requesting a hearing on the allegations
 in the Accusation. Respondent HINKLE freely and voluntarily
 withdraws his Notice of Defense. Respondent HINKLE acknowledges
 that by withdrawing said Notice of Defense he will thereby waive
 his right to require the Commissioner to prove the allegations
 in the Accusation at a contested hearing held in accordance with
 the provisions of the APA and that he will waive other rights
 afforded to him in connection with the hearing such as the right
 to present evidence in defense of the allegations in the
 Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondent HINKLE chooses not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as prima facia basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

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H-2740 SD

1	5. It is understood by the parties that the Real
2	Estate Commissioner may adopt the Stipulation and Agreement as
3	her Decision in this matter, thereby imposing the penalty and
4	sanctions on Respondent's real estate license and license rights
5	as set forth in the below "Order". In the event that the
6	Commissioner in her discretion does not adopt the Stipulation
7	and Agreement, it shall be void and of no effect, and Respondent
8	HASS shall retain the right to a hearing and proceeding on the
9	Accusation under all the provisions of the APA and shall not be
10	bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

Ι

The conduct of Respondent HINKLE, as described in the Accusation, constitutes cause for the suspension of revocation of the real estate license and license rights of Respondent

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STIPULATION OF ANDREW DOUGLAS HINKLE

10177 (h)

ORDER

A. All licenses and licensing rights of Respondent HINKLE under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Order; provided, however, that:

- 1. Forty five (45) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
 - (a) Respondent shall obey all laws, rules and regulations governing the rights, duties, and responsibilities of a real estate licensee in the State of California; and
 - No final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in her discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 2. The remaining forty five (45) days of said 90-day suspension shall be stayed upon the condition that Respondent HINKLE petitions pursuant to Section 10175.2 of the Business and

H-2740 SD

STIPULATION OF ANDREW DOUGLAS HINKLE

Professions Code and pays a monetary penalty pursuant to Section 2 10175.2 of the Business and Professions Code at a rate of 3 \$100.00 for each day of the suspension for a total monetary penalty of \$4,500.00: Said payment shall be in the form of a cashier's 6 check or certified check made payable to the 7 Recovery Account of the Real Estate Fund. 8 check must be delivered to the Department prior to the effective date of the Order in this 10 matter. 11 (b) No further cause for disciplinary action against 12 the real estate license of Respondent HASS occurs 13 within two (2) years from the effective date of 14 the decision in this matter. If Respondent HINKLE fails to pay the monetary 15 (c) 16 penalty in accordance with the terms and conditions of the Order, the Commissioner may, 17 without a hearing, order the immediate execution 18 of all or any part of the stayed suspension in 19 which event Respondent HASS shall not be entitled 20 to any repayment nor credit, prorated or 21 otherwise, for the money paid to the Department 22 under the terms of this Order. 23 If Respondent HINKLE pays the monetary penalty (d) and if no further cause for disciplinary action 25 against the real estate license of Respondent 26 27 HINKLE occurs within the two (2) years from the

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STIPULATION OF ANDREW DOUGLAS HINKLE

1 effective date of the decision, the stay hereby 2 granted shall become permanent. 3 4 PETERS, Counsel 5 DEPARTMENT OF REAL ESTATE 6 7 I have read the Stipulation and Agreement, and its 8 terms are understood by me and are agreeable and acceptable to 9 I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not 10 11 limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and 12 13 voluntarily waive those rights, including the right of 14 requiring the Commissioner to prove the allegations in the 15 Accusation at a hearing at which I would have the right to 16 cross-examine witnesses against me and to present evidence in 17 defense and mitigation of the charges. 18 19 ANDREW DOUGLAS HINKLE 20 Respondent 21 22 The foregoing Stipulation and Agreement for 23 Settlement is hereby adopted by the Real Estate Commissioner as 24 her Decision and Order and shall become effective at 12 o'clock 25 noon on NOVEMBER 20 2002. 26 111

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STIPULATION OF ANDREW DOUGLAS HINKLE

IT IS SO ORDERED

October 22, 2002

PAULA REDDISH ZINNEMANN Real Estate Commissioner

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H-2740 SD

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STIPULATION OF ANDREW DOUGLAS HINKLE

Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000

Telephone: (916) 227-0789

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DEPARTMENT OF REAL ESTATE

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of)

JULIUS ROBERT HASS III, and ANDREW DOUGLAS HINKLE,

Respondents.

No. H-2740 SD

OAH No. L-2002070307

STIPULATION AND AGREEMENT

It is hereby stipulated by and between JULIUS ROBERT HASS III (hereinafter "Respondent HASS") and Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for purpose of settling and disposing of the Accusation filed on June 11, 2002 in this matter. This Stipulation and Agreement relates to Respondent HASS only.

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent HASS at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA) (Government Code Section 11500 et seq.), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

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- 3. On July 1, 2002, Respondent HASS filed his Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent HASS freely and voluntarily withdraws his Notice of Defense. Respondent HASS acknowledges that by withdrawing said Notice of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondent HASS chooses not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as prima facia basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

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H-2740 SD

1	5. It is understood by the parties that the Real
2	Estate Commissioner may adopt the Stipulation and Agreement as
3	her Decision in this matter, thereby imposing the penalty and
4	sanctions on Respondent's real estate license and license rights
5	as set forth in the below "Order". In the event that the
6	Commissioner in her discretion does not adopt the Stipulation
7	and Agreement, it shall be void and of no effect, and Respondent
8	HASS shall retain the right to a hearing and proceeding on the
9	Accusation under all the provisions of the APA and shall not be
10	bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

Ι

The conduct of Respondent HASS, as described in the Accusation, constitutes cause for the suspension of revocation of the real estate license and license rights of Respondent

H-2740 SD

HASS under the provisions of Section 10177(d) of the Business and Professions Code in conjunction with Section 10130 of the Business and Professions Code. ORDER All licenses and licensing rights of Respondent Α. HASS under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of this Order; provided, however, that: Forty five (45) days of said suspension shall be .10 stayed for two (2) years upon the following terms and 11 conditions: 12 Respondent shall obey all laws, rules and (a) 13 regulations governing the rights, duties, and 14 responsibilities of a real estate licensee in the 15 State of California: and 16 No final subsequent determination be made, after (b) 17 hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years 18 from the effective date of this Order. 19 such a determination be made, the Commissioner 20 may, in her discretion, vacate and set aside the 21 stay order and reimpose all or a portion of the 22 stayed suspension. Should no such determination 23 be made, the stay imposed herein shall become 24 permanent. 25 The remaining forty five (45) days of said 90-day 2. 26 suspension shall be stayed upon the condition that Respondent 27

> STIPULATION OF JULIUS ROBERT HASS III

H-2740 SD

HASS petitions pursuant to Section 10175.2 of the Business and
Professions Code and pays a monetary penalty pursuant to Section
10175.2 of the Business and Professions Code at a rate of
\$100.00 for each day of the suspension for a total monetary
penalty of \$4,500.00:

(a) Said payment shall be in the form of a cashier's

- (a) Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Order in this matter.
- (b) No further cause for disciplinary action against the real estate license of Respondent HASS occurs within two (2) years from the effective date of the decision in this matter.
- penalty in accordance with the terms and conditions of the Order, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event Respondent HASS shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.
- (d) If Respondent HASS pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent

H-2740 SD

1 HASS occurs within the two (2) years from the 2 effective date of the decision, the stay hereby 3 granted shall become permanent. 4 5 PETERS, Counsel 6 DEPARTMENT OF REAL ESTATE 7 Я I have read the Stipulation and Agreement, and its 9 terms are understood by me and are agreeable and acceptable to 10 I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not 11 limited to Sections 11506, 11508, 11509, and 11513 of the 12 13 Government Code), and I willingly, intelligently, and 14 voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the 16 Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in 17 18 defense and mitigation of the charges. 19 20 21 22 23 The foregoing Stipulation and Agreement for 24 Settlement is hereby adopted by the Real Estate Commissioner as 25 her Decision and Order and shall become effective at 12 o'clock 26 NOVEMBER noon on 20 2002.

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IT IS SO ORDERED

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PAULA REDDISH ZINNEMANN Real Estate Commissioner

Paula Pedlich

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BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

JUL 2 6 2002

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

JULIUS ROBERT HASS III, and ANDREW DOUGLAS HINKLE,

Case No. H-2740 SI

OAH No. L-2002070307

Respondents

NOTICE OF HEARING ON ACCUSATION

To the above named respondents:

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, SUITE 6022, SAN DIEGO, CA 92101 on OCTOBER 8 & 9, 2002, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: JULY 26, 2002

DAVID A. PETERS, Counsel

DAVID A. PETERS, Counsel (SBN 99528) Department of Real Estate 2 P. O. Box 187000 Sacramento, CA 95818-7000 JUN 1 1 2002 3 Telephone: (916) 227-0789 DEPARTMENT OF REALESTAT 4 (916) 227-0781 (Direct) -or-5 6 7 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No.: H-2740 SD 12 JULIUS ROBERT HASS III, and ANDREW DOUGLAS HINKLE, **ACCUSATION** 13 Respondents. 14 15 The Complainant, J. Chris Graves, a Deputy Real Estate 16 Commissioner of the State of California for cause of Accusation 17 against JULIUS ROBERT HASS III (Hereinafter "Respondent HASS") 18 and ANDREW DOUGLAS HINKLE dba Preferential Mortgage Company (hereinafter "Respondent HINKLE"), is informed and alleges as 19 20 follows: 21 The Complainant, J. Chris Graves, a Deputy Real Estate 22 Commissioner of the State of California, makes this Accusation 23 in his official capacity. 24 111 25 /// 26

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II

Respondents HASS and HINKLE, are licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) (hereinafter "Code") as follows:

JULIUS ROBERT HASS III - as a real estate salesperson.

ANDREW DOUGLAS HINKLE - as a real estate broker.

III

Beginning on or about July 12, 2000, and continuing through on or about March 22, 2001, Respondent HASS' real estate salesperson license was expired.

. IV

Beginning on or after July 12, 2000 and continuing through on or before March 22, 2001, at a time when Respondent HASS' real estate salesperson license had expired as described in Paragraph III above, Respondent HASS while in the employ of Respondent HINKLE, engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(d) of the Code, including the operation and conduct of a mortgage loan brokerage business with the public wherein lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, wherein such loans were arranged, negotiated, processed, and consummated on behalf of others for compensation or in expectation of compensation.

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Said mortgage loan brokerage activities conducted by Respondent HASS as described in Paragraph IV above, included but is not limited to, the following transactions:

DATE	BORROWERS	PROPERTY
09/11/00	Samuel E. Reese &	28035 Oak Ranch Way
	Corina W. Reese	Escondido, California
11/10/00	Ronald L. Schoen	1622 Promontory Ridge Way
		Santa Ana, California
02/23/01	Antonio Romero &	16143 Watt Way
	Elsa A. Romero	Ramona, California
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VI

Beginning on or after July 12, 2000 and continuing through on or before March 22, 2001, in connection with the mortgage loan brokerage activities described in Paragraph IV and V above, Respondent HINKLE employed and/or compensated, directly or indirectly Respondent HASS to perform acts requiring a real estate license at a time when Respondent HASS' real estate salesperson license was expired.

VII

At various times beginning on or after July 12, 2000 and continuing through on or before March 22, 2001, Respondent HINKLE failed to exercise reasonable supervision and control over the licensed activities of Respondent HASS, by permitting Respondent HASS, a real estate salesperson with an expired real estate license, to conduct the mortgage loan brokerage activities described in Paragraphs IV and V above. Respondent

HINKLE failed to exercise reasonable supervision over the 2 activities of Respondent HINKLE's salesperson, Respondent HASS, 3 by failing to establish adequate policies, rules, procedures and 4 systems to review, oversee, inspect and manage said activities. 5 VIII 6 The acts and/or omissions of Respondents HASS and 7 HINKLE described above are grounds for the suspension or 8 revocation of the licenses and/or license rights of Respondents 9 HASS and HINKLE under the following sections of the Code and of 10 Title 10, California Code of Regulations (hereinafter "the 11 Regulations"): 12 (1)As to Paragraphs IV and V, under Section 10130 of the Code in conjunction with Section 10177(d) of the Code as to 13 14 Respondent HASS; 15 (2) As to Paragraph VI, under Section 10137 of the 16 Code as to Respondent HINKLE; and 17 (3) As to Paragraph VII, under Section 10177(h) of the Code and Section 2725 of the Regulations in conjunction with 18 19 Section 10177(d) of the Code as to Respondent HINKLE. 20 alternative, the acts and/or omissions of Respondent HINKLE 21 described in Paragraph VII are grounds for the suspension or revocation of Respondent HINKLE's license and/or license rights 23 under Section 10177(g) of the Code. 24 111 25 111 26 111 27 111

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

J. CHRIS GRAVES

Deputy Real Estate Commissioner

Dated at San Diego, California, this 22 day of May, 2002.