DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000 3 Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATE BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of NO. H-2608 SD 12 JOHN RICHARD KINSELLA, STIPULATION AND AGREEMENT 13 Respondent. 14 It is hereby stipulated by and between JOHN RICHARD 15 KINSELLA (hereafter Respondent), represented by Robert E. Muir, 16 Attorney at Law, and the Complainant, acting by and through 17 Deidre L. Johnson, Counsel for the Department of Real Estate, 18 as follows for the purpose of settling and disposing the 19 Accusation filed on March 1, 2001 in this matter: 20 All issues which were to be contested and all 21 evidence which was to be presented by Complainant and Respondent 22 at a formal hearing on the Accusation, which hearing was to be 23 held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be 25 submitted solely on the basis of the provisions of this 26

FILE NO. H-2608 SD

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Stipulation and Agreement.

- 1 -

JOHN RICHARD KINSELLA

- 2. Respondent has received, read and understands the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.
- 3. On March 15, 2001, Respondent filed his Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA, and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations pertaining to him in Paragraphs I through IV of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. Without admitting the truth of the allegations contained in the rest of the Accusation, Respondent stipulates that he will not interpose a defense thereto. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondent chooses not to contest these allegations, but to remain silent and

understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 6. Respondent has received, read, and understands the "Notice Concerning Costs of Audits." Respondent understands, by agreeing to this Stipulation and Agreement, and after the findings set forth below in the "Determination of Issues" become final, that the Commissioner may charge Respondent for the costs of the following audits that have been and may be conducted pursuant to Section 10148 of the Business and Professions Code:
 - (a) Audit #SD 990075 dated August 7, 2000: Not more than \$14,974.00;
 - (b) Future follow-up audit: Not more than \$8,000.00.
- 7. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as her decision in this matter thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

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8. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger, or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

*

DETERMINATION OF ISSUES

By reason of the foregoing stipulations and waivers, and for the sole purpose of settlement of the pending Accusation as to Respondent without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The acts and/or omissions of Respondent JOHN RICHARD KINSELLA as stipulated above violate Sections 10145 and 10159.5 of the California Business and Professions Code (hereafter the Code), and Sections 2731, 2831, 2831.1, 2831.2, 2832, 2832.1, 2834, and 2835 of Title 10, California Code of Regulations, and constitute grounds for disciplinary action against the real estate broker license(s) and license rights of Respondent under the provisions of Sections 10176(e) and 10177(d) of the Code.

ORDER

- JOHN RICHARD KINSELLA are revoked.
- Respondent pursuant to Section 10156.6 of the Code if he makes application therefor and pays to the Department the

appropriate fee for said license within ninety (90) days of the effective date of the Order.

- to all of the provisions of Section 10156.7 of the Business and Professions Code and to the following conditions and limitations imposed under authority of Section 10156.6 of said Code:
 - Decision herein, provide evidence satisfactory to the Commissioner that Respondent has cured the trust fund shortages alleged in the Accusation.
 - 2) The restricted license issued to Respondent may be suspended prior to hearing by order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which bears a substantial relationship to Respondent's fitness or capacity as a real estate licensee.
 - 3) The restricted license may be suspended prior to hearing by Order of the Real estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
 - 4) Respondent shall not be eligible to apply for the

 issuance of an unrestricted real estate license, nor the removal of any of the conditions of the restricted

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- 5) Pursuant to Section 10148 of the Business and Professions

 Code, Respondent shall pay the Commissioner's reasonable

 cost for the following audits as a result of the above

 found violations:
 - (a) Audit #SD 990075 dated August 7, 2000: Not more than \$14,974.00;
 - (b) Future follow-up audit: Not more than \$8,000.00.

In calculating the amount of the Commissioner's reasonable costs for each audit, the Commissioner may use the estimated average hourly salary for all Department Audit Section personnel performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondent shall pay such costs within 60 days of receiving an invoice from the Commissioner detailing the activities performed during each audit and the amount of time spent performing those activities. The Commissioner may suspend the restricted license issued to Respondent pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for therein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The suspension shall remain in effect until payment is made in full for each audit or until Respondent enters into an agreement satisfactory to the

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Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

- Respondent shall, within nine (9) months from the 6) effective date of this Order, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. Ιf Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until the Respondent presents such evidence. Commissioner shall afford Respondent the opportunity for hearing pursuant to the Administrative Procedure Act to present such evidence.
- Respondent shall within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of the restricted license until Respondent passes the examination.

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DEPORE L. JOHNS

Counsel for The Complainant

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative

6	Procedure Act, and I willingly, intelligently and voluntarily
7	waive those rights, including the right of requiring the
8	Commissioner to prove the allegations in the Accusation at a
9	hearing at which I would have the right to cross-examine
10	witnesses against me and to present evidence in defense and
11	mitigation of the charges.
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13	DATED JOHN EDWARD KINSELLA
14	Respondent
15	APPROVED AS TO FORM:
16	1-4-02 PC+ hi
17	DATED ROBERT E. MUIR Attorney for Respondent
18	* * *
19	The foregoing Stipulation and Agreement is hereby
20	adopted as my Decision and shall become effective at 12 o'clock
21	
22	noon on March 25, 2002.
23	IT IS SO ORDERED Mully 2, 2002.
24	PÁULA REDDÍSH ZINNEMANN Real Estate Commissioner
25	11 1 1 1 1 1 1 1 -
26	Fluit pequal

FILE NO. H-2608 SD

JOHN RICHARD KINSELLA

SEP 2 1 2001

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATE

By Kathlew Contiered

In the Matter of the Accusation of

JOHN RICHARD KINSELLA,

Case No. H-2608 SD

OAH No. L-2001040162

Respondent

SECOND CONTINUED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at the OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, ROOM 6022, SAN DIEGO, CA 92101, on JANUARY 8, 2002, at the hour of 9:00 AM, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: SEPTEMBER 21, 2001

DEIDRE L. JOHNSON, Counsel

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

JUN 2 7 2001

DEPARTMENT OF REAL ESTATE

By Kathleen Contralas

In the Matter of the Accusation of

To the above named respondent:

JOHN RICHARD KINSELLA,

Case No. <u>H-2608 SD</u>

OAH No. L-2001040162

Respondent

FIRST CONTINUED NOTICE OF HEARING ON ACCUSATION

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

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DEPARTMENT OF REAL ESTATE

Dated: June 27, 2001

DEIDRE L. JOHNSON

Counsel

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

APR 2 7 2001

DEPARTMENT OF REAL ESTATE

By Lathleon Contraras

In the Matter of the Accusation of

To the above named respondent:

JOHN RICHARD KINSELLA,

Case No. <u>H-2608 SD</u>

OAH No. _L-2001040162

Respondent

NOTICE OF HEARING ON ACCUSATION

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435:30 and 11435.55 of the Government Code.

Dated: April 26, 2001

By Callel Johnson Counsel

DEIDRE L. JOHNSON, Counsel State Bar No. 66322 Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 DEPARTMENT OF REAL ESTATE Telephone: (916) 227-0789 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of) NO. H-2608 SD 12 JOHN RICHARD KINSELLA, ACCUSATION 13 Respondent. 14 15 The Complainant, J. Chris Graves, a Deputy Real Estate 16 Commissioner of the State of California, for cause of Accusation 17 against JOHN RICHARD KINSELLA, is informed and alleges as 1.8 follows: 1.9 Ι 20 Respondent JOHN RICHARD KINSELLA (hereafter Respondent) is presently licensed and/or has license rights under the Real 21 Estate Law, Part 1 of Division 4 of the California Business and 22 Professions Code (hereafter the Code). 23 24 ΙI 25 The Complainant, J. Chris Graves, a Deputy Real Estate

Commissioner of the State of California, makes this Accusation

against Respondent in his official capacity and not otherwise.

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III

At all times herein mentioned, Respondent JOHN RICHARD KINSELLA (hereafter Respondent) was and is licensed by the Department as a real estate broker, individually and doing business as KINSELLA AND ASSOCIATES, and/or KINSELLA AND KINSELLA.

ΙV

At least within the last three years, Respondent engaged in activities on behalf of others for which a real estate license is required, including but not limited to activities under Section 10131(b) of the Code, for or in expectation of compensation, and leased or rented, offered to lease or rent, solicited prospective tenants, collected rents on, and/or managed certain real properties in California.

V

Beginning in about April of 2000, the Department conducted an audit of the above business activities of Respondent for the time period of October 1, 1999, to March 31, 2000 (hereafter the audit period). During the course of the activities described above, Respondent received and disbursed funds in trust on behalf of others.

VI

Within the last three years, Respondent deposited the trust funds into various bank accounts maintained at various banks in Imperial Beach and San Diego, California, including but not limited to those bank accounts named, numbered, and used as follows:

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(1)Bank Account #1: At Bank of America, Imperial 2 Beach, Account No. 09154-08335, in the name of "K And K Rentals Trust Account"; 4 (2) Bank Account #2: At Bank of America, Imperial Beach, Account No. 09150-14413, in the name of б "Kinsella and Associates Calla Manor"; 7 Bank Account #3: At Bank of America, Imperial (3) 8 Beach, Account No. 09156-08334, in the name of "K 9 and A Trust Account"; 10 Bank Account #4: At Bank of America, Imperial (4)11 Beach,, Account No. 09155-02385, in the name of 12 "Kinsella and Associates, John R. Kinsella"; 13 (5) Bank Account #5: At Bank of America, San Diego, 14 Account No. 09158-12816, in the name of "Kinsella 15 and Associates, 505 11th St. Property Trust 338"; 16 (6) Bank Account #6: At Bank of America, Imperial 1,7 Beach, Account No. 09154-12818, in the name of "Kinsella and Associates, 1423-1433 Grove Ave. 19 Property Trust #339"; 20 (7)Bank Account #7: At Bank of America, Imperial 21 Beach, Account No. 09152-12819, in the name of "Kinsella and Associates, 1354 Iris Avenue 22 23 property Trust #340"; 24 (8) Bank Account #8: At Bank of America, Imperial 25 Beach, Account No. 09159-12820, in the name of 26 "Kinsella and Associates, 368-365 H St. Property 27 Trust #341";

(9) Bank Account #9: At Bank of America, Imperial Beach,, Account No. 09155-02385, in the name of 3 "Kinsella and Associates, 576-580 7th St. Property Trust 342". 5 VII 6 In connection with the collection and disbursement of trust funds during the audit period as alleged above, Respondent failed to deposit and maintain the trust funds in a trust account or neutral escrow depository, or to deliver them 10 into the hands of the owners of the funds, as required by 11 Section 10145 of the Code, in such a manner that as of 12 February 29, 2000, there were minimum trust fund shortages as to some of the above bank accounts in the approximate total sum 13 14 of \$269,032.05, as follows: 15 (1)Bank Account #1: A minimum shortage of 16 approximately \$86,336.80; 17 (2) Bank Account #2: A minimum shortage of 18 approximately \$6,706.81; (3) Bank Account #3: A minimum shortage of 20 approximately \$174,219.87; 21 Bank Account #4: A minimum shortage of (4)22 approximately \$418.23; 23 Bank Account #6: A minimum shortage of (5) 24 approximately \$408.88; and 25 Bank Account #7: A minimum shortage of (6)

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approximately \$941.46.

2 In connection with the collection and disbursement of trust funds, Respondent failed to deposit and maintain the trust 3 funds in such a manner that as of February 29, 2000, there was commingling of his funds as to some or all of the above bank accounts, in that Respondent's personal funds for real properties 7 owned by him were deposited into and disbursed from said accounts. IX 10 In connection with the receipt and disbursement of trust funds as above alleged, Respondent: 11 12 (a) Failed to deposit the trust funds into one or more 13 trust accounts, in the name of the real estate 14 broker or his licensed fictitious business name as 15 trustee, at a bank or other financial institution, 16 in conformance with Section 2832 of Title 10, 17 California Code of Regulations (hereafter the 1.8 Regulations), as follows: 19 (i) Bank Account #1: Not in the name of 20 Respondent as trustee; 21 Bank Account #2: Not a trust account; (ii)

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(b) As to some or all of the bank accounts, failed to maintain an individual written control record for each bank account of all trust funds received and

Bank Account #4: Not a trust account.

(iii) Bank Account #3: Not in the name of

Respondent as trustee; and

disbursed, containing all information required by Section 2831 of the Regulations, including but not limited to dates of receipt, dates of deposit, and check numbers;

- (c) As to some or all of the bank accounts, failed to maintain separate beneficiary or transaction records for each bank account containing all information required by Section 2831.1, including but not limited to dates of deposit and check numbers;
- (d) As to some or all of the bank accounts, failed to reconcile the balance of separate beneficiary or transaction records for each bank account with the control records of trust funds received and disbursed at least once a month, and/or failed to maintain a record of such reconciliation as required by Section 2831.2 of the Regulations;
- (e) Regarding Bank Accounts #1, #2, #3, #4, #6, and #7, failed to obtain the prior written consents of the principals for the reduction of the aggregate balance of trust funds in each account to an amount less than the existing aggregate trust fund liability in each account to the owners of said funds, in conformance with Section 2832.1 of the Regulations.

Χ

Within the last three years, Respondent authorized or permitted withdrawals to be made from some or all of the above

bank accounts upon the sole signature of BRAD THOMPSON, when he was not licensed by the Department as a real estate broker or real estate salesperson, and when he was not duly bonded as an employee of Respondent with the requisite fidelity bond insurance coverage to conduct such trust fund activities, pursuant to Section 2834 of the Regulations.

XI

In connection with the audit, Respondent was requested to produce specified documents and records executed or obtained by his company in connection with transactions for which a real estate license is required for the audit period, including but not limited to property management agreements, cancelled checks, and documentation of disbursements.

XII

Beginning in or about April of 2000, and continuing to the present, Respondent has failed to retain and make available for examination and inspection by a designated representative of the Commissioner of the Department the records requested and described above.

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In the conduct of the business activities referred to above, Respondent engaged in activities for which a real estate license is required under the fictitious business name of "K AND K RENTALS" without a corresponding fictitious business name license from the Department.

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VIX

The acts and/or omissions of Respondent as alleged above constitute grounds for disciplinary action under the following provisions:

- (a) As to Paragraph VII, under Section 10145 of the Code in conjunction with Section 10177(d) of the Code:
- (b) As to Paragraph VIII, under Section 10176(e) of the Code and Section 2835 of Title 10, California Code of Regulations (hereafter the Regulations), in conjunction with Section 10177(d) of the Code;
- (c) As to Paragraphs VI and IX(a), under Section 10145 of the Code and Section 2832 of the Regulations in conjunction with Section 10177(d) of the Code;
- (d) As to Paragraph IX(b), under Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code;
- (e) As to Paragraph IX(c), under Section 2831.1 of the Regulations in conjunction with Section 10177(d) of the Code;
- (f) As to Paragraph IX(d), under Section 2831.2 of the Regulations in conjunction with Section 10177(d) of the Code;
- (g) As to Paragraph IX(e), under Section 2832.1 of the Regulations in conjunction with Section 10177(d) of the Code;

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(h) As to Paragraph X, under Section 2834 of the Regulations in conjunction with Section 10177(d) of the Code;

- (i) As to Paragraphs XI and XII, under Section 10148 of the Code; and
- (j) As to Paragraph XIII, under Section 10159.5 of the Code and Section 2731 of the Regulations in conjunction with Section 10177(d) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all license(s) and license rights of Respondent under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

J./CHRIS GRAVES

Députy Real Estate Commissioner

Dated at San Diego, California, this day of January, 2001