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DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

. . .

In the Matter of the Accusation of) No. H-2598 SD)

GERALD JULIUS ZIMMERMAN,) ...

Respondent.)

ORDER GRANTING REINSTATEMENT OF LICENSE

On May 14, 2001, a Decision was rendered herein revoking the real estate broker license of Respondent, but granting Respondent the right to the issuance of a restricted real estate broker license. A restricted real estate broker license was issued to Respondent on September 7, 2001 and Respondent has operated as a restricted licensee since that time.

On or about November 1, 2007, Respondent petitioned for reinstatement of said real estate broker license. The Attorney General of the State of California has been given notice of the filing of Respondent's petition.

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I have considered Respondent's petition and the evidence and arguments submitted in support thereof. Respondent has demonstrated to my satisfaction that Respondent meets the requirements of law for the issuance to Respondent of an unrestricted real estate broker license and that it would not be against the public interest to issue said license to Respondent.

NOW, THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement is granted and that an unrestricted real estate broker license be issued to Respondent, if Respondent satisfies the following conditions within twelve (12) months from the date of this Order:

- 1. Submittal of a completed application and payment of the fee for a real estate broker license.
- 2. Submittal of evidence of having, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate

 Law for renewal of a real estate license.

This Order shall be effective immediately.

Dated: 2 7 2 5 6

JEFF DAVI Real Estate Commissioner

DEPARTMENT OF REAL ES

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of GERALD JULIUS ZIMMERMAN,

No. H-2598 SD

OAH No. L-2001020342

Respondent.

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ORDER DENYING RECONSIDERATION

On May 14, 2001, a Decision was rendered in the aboveentitled matter. The Decision is to become effective August 1, 2001.

On June 27, 2001, Respondent petitioned for reconsideration of the Decision of May 14, 2001.

I have given due consideration to the petition of Respondent. I find no good cause to reconsider the Decision of May 14, 2001, and reconsideration is hereby denied.

IT IS HEREBY ORDERED _

PAULA REDDISH ZINNEMANN

Real/Estate Commissioner

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DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of No. H-2598 SD GERALD JULIUS ZIMMERMAN, Respondent.

ORDER STAYING EFFECTIVE DATE

On May 14, 2001, a Stipulation and Agreement was rendered in the above-entitled matter to become effective July 2, 2001.

IT IS HEREBY ORDERED that the effective date of the Stipulation and Agreement of the Real Estate Commissioner of May 14, 2001, is stayed for a period of thirty (30) days.

The Stipulation and Agreement of the Real Estate Commissioner of May 14, 2001, shall become effective at 12 o'clock noon on August 1, 2001.

DATED: (

REDDISH ZINNEMANN

Estate Commissioner

Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000

Telephone: (916) 227-0789



DEPARTMENT OF REAL ESTATE

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

GERALD JULIUS ZIMMERMAN,

Respondent.

No. H-2598 SD

OAH No. L-2001020342

STIPULATION AND AGREEMENT

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It is hereby stipulated by and between Respondent GERALD JULIUS ZIMMERMAN (hereinafter "ZIMMERMAN"), and the Complainant, acting by and through James L. Beaver, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on January 25, 2001 in this matter (hereinafter "the Accusation"):

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

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H-2598 SD Page 1

- Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that Respondent understands that by withdrawing said Notice of Defense Respondent's right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondent will waive other rights afforded to Respondent in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations in the Accusation are true and correct and stipulates and agrees that the Real Estate Commissioner shall not be required to provide further evidence of such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter, thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the "Order" below. In the event that

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the Commissioner in his discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

- 6. This Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 7. Respondent understands that by agreeing to this Stipulation and Agreement, Respondent agrees to pay, pursuant to Section 10148 of the California Business and Professions Code, the cost of the audit which resulted in the determination that Respondent committed the trust fund violation(s) found in paragraph I, below, of the Determination of Issues. The amount of said costs is \$2,594.13.
- 8. Respondent further understands that by agreeing to this Stipulation and Agreement in Settlement, the findings set forth below in the Determination Of Issues become final, and that the Commissioner may charge said Respondent for the costs of any audit conducted pursuant to Section 10148 of the California Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit shall not exceed \$2,594.13.

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By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

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The acts and omissions of Respondent as described in the Accusation are grounds for the suspension or revocation of the licenses and license rights of Respondent under the following provisions of the California Business and Professions Code (hereinafter "the Code") and/or Chapter 6, Title 10, California Code of Regulations (hereinafter "the Regulations"):

- (a) As to Paragraph VI(a), under Section 10145 of the Code and Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code;
- (b) As to Paragraph VI(b), under Section 10145 of the Code and Section 2831.1 of the Regulations in conjunction with Section 10177(d) of the Code;
- (c) As to Paragraph VI(c), under Section 10145 of the Code and Section 2831.2 of the Regulations in conjunction with Section 10177(d) of the Code;
- (d) As to Paragraph VI(d), under Section 10145 of the Code and Section 2832(a) of the Regulations in conjunction with Section 10177(d) of the Code;
- (e) As to Paragraph IX(a), under Section 10177(d) of the Code in conjunction with Section 10085 of the Code and Section 2970 of the Regulations;

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GERALD JULIUS ZIMMERMAN

Page 5

GERALD JULIUS ZIMMERMAN

total monetary penalty of \$3,000.00, and upon condition that no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision in this matter. Any stay granted pursuant to this paragraph shall be subject to the following

- Said monetary penalty payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the
- The Commissioner may, if a final subsequent determination is made, after hearing or upon stipulation, that cause for disciplinary action occurred during the two (2) year period following the effective date of the Decision in this matter, vacate and set aside the stay and order the immediate execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Order.
- If Respondent fails to pay the monetary penalty (C) in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or

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1 any part of the stayed suspension in which event the Respondent shall not be entitled to any 2 repayment nor credit, prorated or otherwise, for 3 money paid to the Department under the terms of the Decision. 5 If Respondent pays the monetary penalty and if no (d) 6 order vacating the stay is made pursuant to 7 Paragraph (b), above, the stay granted pursuant to this Decision shall become permanent. 9 The restricted license issued to Respondent may (2) 10 be suspended prior to hearing by Order of the Real Estate 11 Commissioner in the event of Respondent's conviction or plea of 12 nolo contendere to a crime which is substantially related to 13 Respondent's fitness or capacity as a real estate licensee. 14 The restricted license issued to Respondent may (3) 15 be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that 17 Respondent has violated provisions of the California Real Estate 18 Law, the Subdivided Lands Law, Regulations of the Real Estate 19 Commissioner or conditions attaching to the restricted license. 20 Respondent shall not be eligible to apply for the 21 issuance of an unrestricted real estate license nor for the 22 removal of any of the conditions, limitations or restrictions of 23 a restricted license until two (2) years have elapsed from the 24 effective date of this Decision. 25 111 111 27

STIPULATION OF

GERALD JULIUS ZIMMERMAN

H-2598 SD

Page 8

(5)Pursuant to Section 10148 of the Business and Professions Code, Respondent shall pay the Commissioner's reasonable cost, not to exceed \$2,594.13, for an audit to determine if Respondent has corrected the trust fund violation(s) found in paragraph I of the Determination of In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondent shall pay such cost within forty-five (45) days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may suspend the restricted license issued to respondent pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. suspension shall remain in effect until payment is made in full or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

(6) Respondent shall, within nine (9) months from the effective date of the Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license,

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taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. 3 If Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until the Respondent 5 presents such evidence. The Commissioner shall afford 6 Respondent the opportunity for a hearing pursuant to the 7 Administrative Procedure Act to present such evidence. Я Respondent shall, within six (6) months from the (7)9 issuance of the restricted license, take and pass the 10 Professional Responsibility Examination administered by the 11 Department, including the payment of the appropriate examination 12 If Respondent fails to satisfy this condition, the 13 Commissioner may order the suspension of the restricted license 14 until Respondent passes the examination: 15 16 17 JAMES L! BEAVER. DEPARTMENT OF REAL ESTATE 18 19 I have read the Stipulation and Agreement and its 20 terms are understood by me and are agreeable and acceptable to 21 I understand that I am waiving rights given to me by the 22 California Administrative Procedure Act (including but not 23 limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and 25 voluntarily waive those rights, including the right of requiring 26

the Commissioner to prove the allegations in the Accusation at a

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hearing at which I would have the right to cross-examine 2 witnesses against me and to present evidence in defense and 3 mitigation of the charges. 5 GERALD JUZIUS) Respondent 6 7 8 The foregoing Stipulation and Agreement for Settlement is hereby adopted by the Real Estate Commissioner as 10 his Decision and Order and shall become effective at 12 o'clock July 11 noon on 2001. 12 IT IS SO ORDERED 13 REDDISH ZINNEMANN Real Estate Commissioner 14 15 16 17 18 19 20 21 22 23 24 25 26 27

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BEFORE THE DEPARTMENT OF REAL ESTATE FE
STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

GERALD JULIUS ZIMMERMAN,

Case No. H-2598 SD

DEPARTMENT OF REAL ESTATE

OAH No. L-2001020342

Respondent

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, ROOM 6022, SAN DIEGO, CA 92101 on MAY 7 - 8, 2001, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

Dated: FEBRUARY 28, 2001

Counsel

1 JAMES L. BEAVER, Counsel (SBN 60543) DEPARTMENT OF REAL ESTATE P. O. Box 187000 JAN 2 5 2001 Sacramento, CA 95818-7000 3 (916) 227-0789 Telephone: DEPARTMENT OF REAL ESTAT (916) 227-0788 (Direct) 4 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No.: H-2598 SD 12 GERALD JULIUS ZIMMERMAN, ACCUSATION 13 Respondent. 14 15 The Complainant, J. Chris Graves, a Deputy Real Estate 16 Commissioner of the State of California, for cause of Accusation 17 against GERALD JULIUS ZIMMERMAN (hereinafter "Respondent"), is 18 informed and alleges as follows: 19 Т 20 The Complainant, J. Chris Graves, a Deputy Real Estate Commissioner of the State of California, makes this Accusation 21 22 in his official capacity. 23 ΙI 2.4 At all times herein mentioned, Respondent was and now is licensed and/or has license rights under the Real Estate Law 25 (Part 1 of Division 4 of the Business and Professions Code) 26

(hereinafter "the Code") as a real estate broker.

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At all times herein mentioned, Respondent engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker within the State of California within the meaning of Sections 10131(d) and 10131.2 of the Code, including the operation and conduct of:

- (a) A mortgage loan brokerage business with the public wherein Respondent solicited borrowers and lenders for loans secured directly or collaterally by liens on real property and such loans were arranged, negotiated, processed, and consummated by Respondent on behalf of others for compensation or in expectation of compensation; and
- (b) An advance fee brokerage business with the public wherein, in connection with employment undertaken by Respondent to obtain a loan or loans to be secured by liens upon real property or a business opportunity, Respondent claimed, demanded, charged, received, collected or contracted for the collection of advance fees within the meaning of Sections 10026 and 10131.2 of the Code.

IV

In course of the mortgage loan brokerage and advance fee brokerage activities described in Paragraph III, above Respondent accepted or received funds in trust (hereinafter "trust funds") from or on behalf of borrowers and others in connection with the solicitation and negotiation of mortgage loans by Respondent.

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The aforesaid trust funds accepted or received by Respondent were deposited or caused to be deposited by Respondent into one or more bank accounts (hereinafter "trust fund accounts") maintained by Respondent for the handling of trust funds, including but not necessarily limited to the "Gerald J. Zimmerman dba Zimmerman Financial Services Clearing Account", account number 0810466421 (hereinafter "Bank Account 2"), maintained by Respondent at the Fallbrook, California, branch of Union Bank.

VI

Between on or about May 1, 1999 and on or about August 31, 2000, in connection with the collection and disbursement of said trust funds, Respondent:

- (a) Failed to maintain a record of all trust funds received into and disbursed from Bank Account 2 in the manner required by Section 2831 of Chapter 6, Title 10, California Code of Regulations (hereinafter "the Regulations"), in that the record of trust funds received into and disbursed from Bank Account 2 failed to identify the date trust funds were received;
- (b) Failed to maintain a separate record for each beneficiary or transaction, accounting therein for all said trust funds received, deposited into, and disbursed from Bank Account 2;
- (c) Failed to perform, and failed to maintain a record of, any monthly reconciliation of separate beneficiary or transaction records with the record of trust funds received and

disbursed from Bank Account 2, as required by Section 2831.2 of the Regulations;

(d) Failed to deposit trust funds entrusted to Respondent into a trust fund account in the name of Respondent as trustee at a bank or other financial institution, in conformance with Section 2832(a) of the Regulations, in that Respondent deposited such funds into Bank Account 2, which account was not maintained in the name of Respondent as trustee; and

(e) Caused, suffered or permitted the aggregate balance of funds in Bank Account 2 to be reduced to an amount which, as of July 31, 2000, was \$11,000 less than the aggregate liability of Respondent to all owners of such funds, without first obtaining the written consent of each and every owner of such funds.

VII

Between on or about June 28, 1999 and on or about November 23, 1999, in course of the mortgage loan brokerage and advance fee brokerage activities described in Paragraph III, above, Respondent claimed, demanded, charged, received, collected and contracted for an advance fee within the meaning of Section 10026 of the Code in the amount of \$25,000.00 from J. Robert McClendon and John G. Nettles in connection with employment undertaken by Respondent to obtain a loan or loans for J. Robert McClendon and John G. Nettles to be secured by a lien or liens upon real property on Monterey Drive in Palm Desert, California.

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VIII

Said advance fee was claimed, demanded, charged, received, and collected by Respondent pursuant to a written agreement which constituted an advance fee agreement within the meaning of Section 10085 of the Code.

IX

In course of the transaction described in Paragraphs VII and VIII, above, Respondent:

- (a) Failed to submit the advance fee agreement referred to in Paragraph VIII, above, to the Commissioner ten days prior to use, as Required by Section 10085 of the Code and Section 2970 of the Regulations;
- (b) Failed to deposit the advance fee in a trust account with a bank or other recognized depository, as required by Section 10146 of the Code;
- (c) Failed to furnish the principal borrower the verified accounting required by Section 10146 of the Code and Section 2972 of the Regulations; and
- (d) Converted a \$6,000 portion of the advance fee to Respondent's own use or benefit or to purposes not authorized by the owners of said funds.

X

The acts and omissions of Respondent described in Paragraph IX(d), above, constituted fraud and/or dishonest dealing.

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Between on or about June 28, 1999 and on or about September 17, 2000, in course of the mortgage loan brokerage 4 activities described in Paragraph III, above, Respondent failed 5 to comply with Section 10240 of the Code, in that Respondent:

- Failed to cause to be delivered to borrowers the statement in writing required by Section 10241 of the Code (hereinafter "Written Disclosure Statement");
- Failed to obtain the signature of the borrowers on the Written Disclosure Statement; and/or
- Failed to retain on file for a period of three years a true and correct copy of the Written Disclosure Statement signed by the borrowers.

TTX

Between on or about June 28, 1999 and on or about September 17, 2000, in course of the mortgage loan brokerage activities described in Paragraph III, above, Respondent failed to have a written agreement with Claude Dennis Hoehn or Beatrice Michelle Zimmerman, real estate salespersons employed by Respondent, as required by Section 2726 of the Regulations.

The facts alleged above constitute cause for the suspension or revocation of the licenses and license rights of Respondent under the following provisions of the Code and/or the Regulations:

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1 As to Paragraph VI(a), under Section 10145 of the Code and Section 2831 of the Regulations in conjunction with Section 10177(d) of the Code; 4 As to Paragraph VI(b), under Section 10145 of the 5 Code and Section 2831.1 of the Regulations in conjunction with 6 Section 10177(d) of the Code; 7 As to Paragraph VI(c), under Section 10145 of the 8 Code and Section 2831.2 of the Regulations in conjunction with Section 10177(d) of the Code; 10 As to Paragraph VI(d), under Section 10145 of the 11 Code and Section 2832(a) of the Regulations in conjunction with 12 Section 10177(d) of the Code; and 13 (e) As to Paragraph VI(e), under Section 10145 of the 14 Code and Section 2832.1 of the Regulations in conjunction with 15 Section 10177(d) of the Code: 16 (f) As to Paragraph IX(a), under Section 10177(d) of 17 the Code in conjunction with Section 10085 of the Code and 18 Section 2970 of the Regulations; 19 As to Paragraph IX(b), under Section 10177(d) of 20 the Code in conjunction with Section 10146 of the Code; 21 As to Paragraph IX(c), under Section 10177(d) of 22 the Code in conjunction with Section 10146 of the Code and 23 Section 2972 of the Regulations; 24 (i) As to Paragraphs IX(d), and X under Section 25 10176(i) of the Code; 26 As to Paragraph XI, under Section 10240 of the 27 Code in conjunction with Section 10177(d) of the Code; and

(k) As to Paragraph XII, under Section 2726 of the Regulations in conjunction with Section 10177(d) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondent under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

J. CHRIS GRAVES

Deputy Real Estate Commissioner

Dated at San Diego, California, this _/2 day of January, 2001.