Department of Real Estate P. O. Box 187000 2 Sacramento, CA 95818-7000 OCT 1 0 2001 3 DEPARTMENT OF REAL ESTAT Telephone: (916) 227-0789 4 6 BEFORE THE DEPARTMENT OF REAL ESTATE 8 STATE OF CALIFORNIA 10 In the Matter of the Accusation of ) 11 No. H-2597 SD 12 JO ANN KRAUSE, KFG REAL ESTATE INC., 13 JOHN FRANCIS FORNESS. STIPULATION AND AGREEMENT 14 Respondents. 1.5 16 It is hereby stipulated by and between JO ANN KRAUSE 17 (hereinafter "Respondent KRAUSE") and John J. McCabe, Jr. her attorney of record, and Complainant, acting by and through David 18 19 A. Peters, Counsel for the Department of Real Estate, as follows 20 for purpose of settling and disposing of the First Amended Accusation filed May 4, 2001 in this matter as to Respondent 21 22 KRAUSE only: All issues which were to be contested and all 23 1. evidence which was to be presented by Complainant and Respondent 24 at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative 26

H-2597 SD

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Procedure Act (APA) (Government Code Section 11500 et seq.),

JO ANN KRAUSE, KFG REAL ESTATE INC., JOHN FRANCIS FORNESS shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA, and the First Amended Accusation filed by the Department of Real Estate in this proceeding.
- of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the First Amended Accusation. Respondent hereby freely and voluntarily withdraws her Notice of Defense. Respondent acknowledges that by withdrawing said Notice of Defense she will thereby waive her right to require the Commissioner to prove the allegations in the First Amended Accusation at a contested hearing held in accordance with the provisions of the APA and that she will waive other rights afforded to her in connection with the hearing such as the right to present evidence in defense of the allegations in the First Amended Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondent chooses not to contest these allegations, but to remain silent and understands that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall

not be required to provide further evidence to prove said factual allegations.

- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as her Decision in this matter, thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

#### DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of Respondent KRAUSE, as described in the First Amended Accusation, constitutes cause for the suspension or 3

JO ANN KRAUSE, KFG REAL ESTATE INC. JOHN FRANCIS FORNESS

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1	revocation of t	the real estate license and license rights of
2	Respondent KRAU	JSE under the provisions of Section 10177(d) of the
3	Business and Pr	rofessions Code and Section 10130 of the Business
4	and Professions	s Code.
5		<u>ORDER</u>
6		. I
7	. A.	All licenses and licensing rights of Respondent JC
8	ANN KRAUSE, und	der the Real Estate Law are suspended for a period
9	of One hundred	(100) days from the effective date of this
10	Decision; provi	ided, however, that sixty (60) days of said
11	suspension shall	ll be stayed for two (2) years upon the following
12	terms and condi	tions:
13	1.	Respondent shall obey all laws, rules and
14		regulations governing the rights, duties and
15		responsibilities of a real estate licensee in
16		the State of California;
17	2.	Respondent shall within six months from the
18		effective date of this Decision, take and pass
19		the Professional Responsibility Examination
20		administered by the Department including the
21		payment of the appropriate examination fee. If
22	·	Respondent fails to satisfy this condition, the
23	· .	Commissioner may order suspension of Respondent's
24		license until Respondent passes the examination.
25	3.	That no final subsequent determination be made,
26		after hearing or upon stipulation, that cause for
27		disciplinary action occurred within two (2) years

JO ANN KRAUSE,

KFG REAL ESTATE INC., JOHN FRANCIS FORNESS

H-2597 SD

of the effective date of this Decision. Should such a determination be made, the Commissioner may, in her discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such order vacating the stay be issued in accordance with this condition or any other condition of this Decision, the stay imposed herein shall become permanent.

B. The remaining forty (40) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:

1. Respondent KRAUSE petitions and pays a monetary

- 1. Respondent KRAUSE petitions and pays a monetary penalty pursuant to Section 10175.2 of the

  Business and Professions Code at the rate of \$250.00 for each day of the suspension for a total monetary penalty of \$10,000.00.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Decision in this matter.
- 3. No further cause for disciplinary action against the real estate license of Respondent KRAUSE occurs within two (2) years from the effective date of the Decision in this matter.
- 4. If Respondent KRAUSE fails to pay the monetary penalty in accordance with the terms and

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JO ANN KRAUSE, KFG REAL ESTATE INC., JOHN FRANCIS FORNESS conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event Respondent KRAUSE shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision. Should no order vacating the stay be issued in accordance with this condition or any other condition of this Decision, the stay imposed herein shall become permanent.

DATED: Sept - 6,200/

DAVID A. PETERS, Counsel

DEPARTMENT OF REAL ESTATE

Settlement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the First Amended Accusation at a

I have read the Stipulation and Agreement in

hearing at which I would have the right to cross-examine

1	witnesses against me and to present evidence in defense and		
2	mitigation of the charges.		
3			
4	DATED: 8-21-01		
5	JO ANN/KRAUSE Respondent		
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7			
8	I have reviewed the Stipulation and Agreement in		
9	Settlement as to form and content and have advised my client		
10	accordingly.		
11			
12	DATED: 8/21/01		
13	JOHN J. McCABE, JR. Attorney for Respondent		
14			
15	* * *		
16	The foregoing Stipulation and Agreement for Settlement		
17	is hereby adopted by the Real Estate Commissioner as her Decision		
18	and Order and shall become effective at 12 o'clock noon on		
19	OCTOBER 31 , 2001.		
20	IT IS SO ORDERED September 25, 2001.		
21	PAULA REDDISH ZINNEMANN		
22	Real Estate Commissioner		
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	H-2597 SD - 7 -		

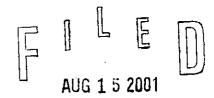
JO ANN KRAUSE,

KFG REAL ESTATE INC., JOHN FRANCIS FORNESS

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Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000

Telephone: (916) 227-0789



DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

\* \*

In the Matter of the Accusation of JO ANN KRAUSE,

KFG REAL ESTATE INC., JOHN FRANCIS FORNESS,

Respondents.

No. H-2597 SD

OAH No. L-2001020331

STIPULATION AND AGREEMENT

It is hereby stipulated by and between JOHN FRANCIS FORNESS (hereinafter "Respondent FORNESS"), and his attorney of record David S. Bright and Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for purpose of settling and disposing of the First Amended Accusation filed on May 4, 2001 in this matter as to Respondent FORNESS only.

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent FORNESS at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA) (Government Code Section H-2597 SD - 1 - STIPULATION OF

1 - STIPULATION OF JOHN FRANCIS FORNESS 11500 et seq.), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondent FORNESS has received, read and understands the Statement to Respondents, the Discovery Provisions of the APA, and the Accusation filed by the Department of Real Estate in this proceeding.
- 3. On May 21, 2001, Respondent FORNESS filed his
  Notice of Defense pursuant to Section 11505 of the Government
  Code for the purpose of requesting a hearing on the allegations
  in the Accusation. Respondent FORNESS freely and voluntarily
  withdraws his Notice of Defense. Respondent FORNESS acknowledges
  that by withdrawing said Notice of Defense he will thereby waive
  his right to require the Commissioner to prove the allegations
  in the Accusation at a contested hearing held in accordance with
  the provisions of the APA and that he will waive other rights
  afforded to him in connection with the hearing such as the right
  to present evidence in defense of the allegations in the
  Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of expedience and economy, Respondent FORNESS chooses not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as prima facia basis for the disciplinary action stipulated to herein. The Real Estate

Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as her Decision in this matter, thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondent FORNESS shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 7. Respondent understands that by agreeing to this Stipulation and Agreement in Settlement, Respondent agrees to pay, pursuant to Section 10148 of the Business and Professions Code, the cost of the audit which led to this disciplinary action. The amount of said costs is \$3,789.04.
- 8. Respondent has received, read, and understands the "Notice Concerning Costs of Subsequent Audit". Respondent further understands that by agreeing to this Stipulation and H-2597 SD 3 STIPULATION OF

JOHN FRANCIS FORNESS

Agreement in Settlement, the findings set forth below in the DETERMINATION OF ISSUES become final, and that the Commissioner may charge Respondent for the costs of any subsequent audit conducted pursuant to Section 10148 of the Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit will not exceed \$3,789.04.

#### <u>DETERMINATION OF ISSUES</u>

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

I

The conduct of Respondent FORNESS, as described in the First Amended Accusation, constitutes cause for the suspension of revocation of the real estate license and license rights of Respondent FORNESS under the provisions of Section 10177(h) of the Business and Professions Code and Section 10177(d) of the Business ad Professions Code in conjunction with Sections 2725, 2832, 2831, 2831.2, 2834, 2731, and 2752 of Title 10, California Code of Regulations and Sections 10163 and 10161.8(b) of the Business and Professions Code.

#### **ORDER**

A. All licenses and licensing rights of Respondent JOHN FRANCIS FORNESS, under the Real Estate Law are suspended for a period of One hundred (100) days from the effective date of this Decision; provided, however, that sixty (60) days of

said suspension shall be stayed for two (2) years upon the following terms and conditions:

- (1) Respondent shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California.
- Respondent shall within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.
- after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years of the effective date of this Decision. Should such a determination be made, the Commissioner may, in her discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such order vacating the stay be issued in accordance with this condition or any other condition of this Decision, the stay imposed herein shall become permanent.

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the terms of this Decision. Should no order vacating the stay be issued in accordance with this condition or any other condition of this Decision, the stay imposed herein shall become permanent.

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DAVID A. PETERS, Counsel DEPARTMENT OF REAL ESTATE

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

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DATED

JOHN FRANCIS FORNESS

Respondent

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1	I have reviewed the Stipulation and Agreement as to
2	form and content and have advised my client accordingly.
3	- I ST
4	DATED DAVID S. BRIGHT
5	Attorney for Respondent
6	* * *
7	The foregoing Stipulation and Agreement for
8	Settlement is hereby adopted by the Real Estate Commissioner as
9	her Decision and Order and shall become effective at 12 o'clock
10	noon onSeptember 5 , 2001.
11	IT IS SO ORDERED Megus & 6, 2001.
12	PAULA REDDISH ZINNEMANN Real Estate Commissioner
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H-2597 SD

STIPULATION OF JOHN FRANCIS FORNESS

AUG 1 5 2001

DEPARTMENT OF REAL ESTATE

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# BEFORE THE DEPARTMENT OF REAL ESTATE

#### STATE OF CALIFORNIA

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In the Matter of the Accusation of

No. H-2597 SD

JO ANN KRAUSE,

KFG REAL ESTATE INC., JOHN FRANCIS FORNESS, OAH No. L-2001020331

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 ${\tt Respondents.}$ 

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## ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE

On May 4, 2001, an Accusation was filed in this matter against Respondents.

On July 12, 2001, Respondent KFG REAL ESTATE INC. only petitioned the Commissioner to voluntarily surrender its real estate corporation license pursuant to Section 10100.2 of the Business and Professions Code.

IT IS HEREBY ORDERED that Respondent KFG REAL ESTATE

INC.'s petition for voluntary surrender of its real estate

corporation license is accepted as of the effective date of this

Order as set forth below, based upon the understanding and

agreement expressed in Respondent KFG REAL ESTATE INC.'s

Declaration dated July 12, 2001 (attached as Exhibit "A" hereto)

Respondent KFG REAL ESTATE INC.'s license certificate and pocket card shall be sent to the below-listed address so that they reach the Department on or before the effective date of this Order: DEPARTMENT OF REAL ESTATE Attention: Licensing Flag Section P. O. Box 187000 Sacramento, CA 95818-7000 This Order shall become effective at 12 o'clock September 5, 2001 noon on PAULA REDDISH ZINNEMANN Real Astate Commissioner 

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Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 Telephone: (916) 227-0789 5 6 BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA 10 In the Matter of the Accusation of No. H-2597 SD 11 JO ANN KRAUSE, OAH No. L-2001020331 12 KFG REAL ESTATE INC., JOHN FRANCIS FORNESS, 13 14 Respondents. 15 16 DECLARATION 17 My name is JOHN FRANCIS FORNESS, and I am currently and have been an officer of KFG REAL ESTATE INC., which is 18 19 20

and have been an officer of KFG REAL ESTATE INC., which is licensed as a real estate broker and/or has license rights with respect to said license. I am authorized to sign this declaration on behalf of KFG REAL ESTATE INC. Respondent KFG REAL ESTATE INC. is represented in this matter by David S. Bright, Attorney at Law.

In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedure Act (Sections 11400 et seq., of the Business and Professions Code)

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KFG REAL ESTATE INC. wishes to voluntarily surrender its real estate license issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2.

I understand that KFG REAL ESTATE INC., by so voluntarily surrendering its license, can only have it reinstated in accordance with the provisions of Section 11522 of the Government Code. I also understand that by so voluntarily surrendering its license, KFG REAL ESTATE INC. agrees to the following:

The filing of this Declaration shall be deemed as its petition for voluntary surrender. It shall also be deemed to be an understanding and agreement by KFG REAL ESTATE INC. that, it waives all rights KFG REAL ESTATE INC. has to require the Commissioner to prove the allegations contained in the First Amended Accusation filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedures Act (Government Code Sections 11400 et seg.), and that KFG REAL ESTATE INC. also waives other rights afforded to it in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the First Amended Accusation and the right to cross examine witnesses. I further agree on behalf of KFG REAL ESTATE INC. that upon acceptance by the Commissioner, as evidenced by an appropriate order, all affidavits and all relevant evidence obtained by the Department in this matter prior to the

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Commissioner's acceptance, and all allegations contained in the First Amended Accusation filed in the Department Case No. H-2597 SD, may be considered by the Department to be true and correct for the purpose of deciding whether or not to grant reinstatement of KFG REAL ESTATE INC.'s license pursuant to Government Code Section 11522.

I declare under penalty of perjury under the laws of the State of California that the above is true and correct and that I am acting freely and voluntarily on behalf of KFG REAL ESTATE INC. to surrender its license and all license rights attached thereto.

DATED: 7/13/01

KEG REAL ESTATE INC.,

Respondent

by: John Francis Forness
Designated Officer

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# BEFORE THE DEPARTMENT OF REAL ESTATE MAY 1 6 2001

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

JO ANN KRAUSE, KFG REAL ESTATE, INC., JOHN FRANCIS FORNESS, Case No. H-2597 SD

OAH No. L-2001020331

Respondent

# FIRST AMENDED NOTICE OF HEARING ON ACCUSATION

#### To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, SUITE 6022, SAN DIEGO, CA 92101 on AUGUST 27 & 28, 2001, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: MAY 16, 2001

DAVID\_A. PETERS

Counsel

DAVID A. PETERS, Counsel (SBN 99528) Department of Real Estate P. O. Box 187000 MAY - 4 2001Sacramento, CA 95818-7000 3 DEPARTMENT OF REALESTAPE Telephone: (916) 227-0789 4 (916) 227-0781 (Direct) 5 6 7 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-2597 SD 12 FIRST AMENDED JO ANN KRAUSE, KFG REAL ESTATE INC., ACCUSATION 13 JOHN FRANCIS FORNESS, 14 Respondents. 15 16 The Complainant, Charles W. Koenig, a Deputy Real 17 Estate Commissioner of the State of California, for cause of 18 accusation against JO ANN KRAUSE (hereinafter "Respondent 19 KRAUSE"), KFG REAL ESTATE INC. (hereinafter "Respondent KFG"), 20 and JOHN FRANCIS FORNESS (hereinafter "Respondent FORNESS"), is informed and alleges as follows: 21 22 FIRST CAUSE OF ACCUSATION 23 Ι The Complainant, Charles W. Koenig, a Deputy Real 24 Estate Commissioner of the State of California, makes this 25

accusation in his official capacity.

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Respondents KRAUSE, KFG, and FORNESS, are licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) (hereinafter "the Code") as follows:

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JO ANN KRAUSE - as a real estate salesperson.

KFG REAL ESTATE INC. - as a real estate broker corporation acting by and through Respondent FORNESS as designated broker-officer.

JOHN FRANCIS FORNESS - as a real estate broker and as designated broker-officer for Respondent KFG.

III

Beginning on or about September 27, 1998 and continuing through on or about July 13, 1999, Respondent KRAUSE's real estate salesperson license was expired.

IV

Beginning on or after September 27, 1998 and continuing through on or about July 13, 1999, at a time when Respondent KRAUSE's real estate salesperson license had expired as described in Paragraph III above, Respondent KRAUSE while in the employ of Respondent KFG, engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate sales business with the public wherein, on behalf of others and for compensation or in expectation of a compensation, Respondent KRAUSE sold or offered to sell, bought

or offered to buy, solicited prospective sellers or purchasers of, solicited or obtained listings of, or negotiated the purchase, sale or exchange of real property.

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Said real estate sales activities conducted by Respondent KRAUSE as described in Paragraph IV above, included, but are not limited to, the following transactions:

8	CLOSE_DATE	SELLER	PROPERTY
9	10/01/98	Fred Mills	6613 Corte Real San Diego, California
11	10/05/98	Matt Foster	1765 Avenida Vista Labera San Diego, California
12	10/20/98	Patrick Mullins	12086 Little Silver Court San Diego, California
14	10/22/98	Randall & Nancy Cunningham	580 Camino De La Reina San Diego, California
15	10/23/98	Carol Beauchat	6780 Clear Sky Terrace San Diego, California
16	10/26/98	Kaufman & Broad	1043 Via Vera Cruz San Diego, California
18	10/27/98	Paul & Barbara Arenson	5297 Hewlett San Diego, California
20	11/04/98	Francine Stevenson	2067 Lakeridge #102 San Diego, California
21	11/04/98	Mr. & Mrs. Bornstein	12349 Briardale San Diego, California
23	11/16/98	Relo Action	4221 Appleton San Diego, California
24	11/24/98	Michael Brown	10159 Buena Vista San Diego, California
25	12/01/98	Mark Carnihan	6533 Delbarton San Diego, California
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1	CLOSE DATE	SELLER	PROPERTY
2	12/01/98	Bill & Jackie Anderson	2812 Walker San Diego, California
3 4	12/21/98	James Yee	17458 Fairlie San Diego, California
5	12/21/98	Susan & Doris Fung	7225 Calabrdia Court #86 San Diego, California
6 7	12/24/98	Pat & Jill Davis	11590 Cypress Canyon Park San Diego, California
8	12/30/98	Fred Castro	315 Whispering Willow San Diego, California
10	12/30/98	Cendant Mobility	11722 Angelique San Diego, California
11	12/31/98	Keiko Kirby	7700 Parkway Drive, #18 San Diego, California
13	01/06/99	Juan Hernandez	1825-27 Felton Street San Diego, California
14	02/01/99	Douglas & Duetta Bellemy	12107 Travertine Court San Diego, California
15 16	02/12/99	RRI	10252 Rancho Carmel Drive San Diego, California
17 18	02/17/99	George & Thelma Greenberg	8383 Suntree Place San Diego, California
19	03/01/99	Jim Ferrari	1649 Walbollen San Diego, California
20	03/03/99	Noel Martinez	3309 Vista Loma Circle San Diego, California
21	03/09/99	Bob & Debra Tuckett	10449 El Comal San Diego, California
23	03/11/99	Dennis & Peggy Melilli	3833 Lamont Street, #1-A San Diego, California
24	03/12/99	Davy Aker	4211 Madison San Diego, California
26 27	03/19/99	Robert L. Feuge	1834 Diamond Street San Diego, California
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1	CLOSE DATE	SELLER	PROPERTY
2	03/22/99	Henry & Jackie Wolmarans	15594 Raparian Road San Diego, California
3	03/22/99	Marion Diebold	9415 Stoyer Drive San Diego, California
5	03/25/99	Nancy Cadena	5435 Oakleaf Point San Diego, California
7	04/05/99	Cendant Mobility	13501 Tiverton San Diego, California
8	04/08/99	Michael Tofflemire	747 Wichita San Diego, California
10	04/20/99	Rose Littmann	745 El Rancho Drive San Diego, California
11	04/20/99	Mark & Pam Wilson	3483 Mission Mesa San Diego, California
13	04/23/99	Robert & Eva McConnell	1747 Primera San Diego, California
14	05/03/99	Steven Lazarchik	11763 Fantasia Court San Diego, California
16	05/04/99	Sandra Breylinger	3958 60th Street, #75 San Diego, California
17	05/11/99	Chris Peterson	3061 Quince Street San Diego, California
19	05/14/99	Manual & Pauline Reyes	8617 Arminda, #18 San Diego, California
20	05/14/99	Sarah Bullock	6052 Rancho Mission Road San Diego, California
22	05/18/99	Franklin Dougherty	7006 Melody Lane San Diego, California
23	05/27/99	Pinnacle Medtronic Relo	2010 Sequoia San Diego, California
25	06/01/99	Dan & Renee Tillwick	13393 Gabilan Road San Diego, California
26	06/01/99	Amy R. Friedman	10534 Bandell San Diego, California

1	CLOSE DATE	SELLER	PROPERTY
2	06/01/99	Mark Moeller	6131 Rancho Mission Road San Diego, California
3 4	06/02/99	Associates Relo Management	2520 Quail Run Road San Diego, California
5	06/11/99	B of A Nations Bank	3922 Coldwell Lane San Diego, California
7	06/14/99	Joe Dennison	12328 Linroe San Diego, California
8	06/14/99	Relocation Resources	11089 Caminito Arcada San Diego, California
9	06/14/99	Shaun & Vatta Baker	_
11	06/21/99	John & Wassena Perkins	11228 Sirias Road San Diego, California
12	06/28/99	Green Valley Associates	1062 Cottage Way San Diego, California
14	07/01/99	Bonnie Nack	12630 Springbrook, Unit D San Diego, California
16	07/09/99	Dennis & Denise Gunthaus	10101 Country Scenes Ct. San Diego, California
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VI

Beginning on or after September 27, 1998 and continuing through on or before July 13, 1999, in connection with the real estate activities described in Paragraphs IV and V above, Respondent KFG employed or compensated, directly or indirectly Respondent KRAUSE to perform acts requiring a real estate license at a time when Respondent KRAUSE's real estate salesperson license was expired.

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VII

At various times beginning on or about September 27, 1998 and continuing through on or before July 13, 1999, 4 Respondent FORNESS, as designated broker-officer for Respondent KFG, failed to exercise reasonable supervision and control over the licensed activities of Respondent KFG required by Section 7 10159.2 of the Code in that Respondent FORNESS permitted Respondent KRAUSE, a real estate salesperson with an expired real estate license, to conduct the real estate sales activities 10 described in Paragraphs IV and V above. Respondent FORNESS failed to exercise reasonable supervision over the activities of 11 Respondent KFG's salespersons by failing to establish adequate 13 policies, rules, procedures and systems to review, oversee, inspect and manage said activities.

VIII

The acts and/or omissions of Respondents KRAUSE, KFG and FORNESS described above in this First Cause of Accusation are grounds for the suspension or revocation of the licenses and/or license rights of Respondents KRAUSE, KFG and FORNESS under the following sections of the Code and of Title 10, California Code of Regulations (hereinafter "Regulations").

- As to Paragraphs IV and V, under Section 10177(d) of the Code in conjunction with Section 10130 of the Code as to Respondent KRAUSE;
- As to Paragraph VI, under Section 10137 of the Code as to Respondent KFG;

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(3) As to Paragraph VII, under Section 10177(h) of the Code and Section 10177(d) of the Code in conjunction with Section 2725 of the Regulations as to Respondent FORNESS. In the alternative, the acts and/or omissions of Respondent FORNESS described in Paragraph VII are grounds for the suspension or revocation of Respondent FORNESS' license and/or license rights under Section 10177(g) of the Code.

#### SECOND CAUSE OF ACCUSATION

IX

There is hereby incorporated in this second, separate and distinct cause of Accusation all of the allegations contained in Paragraphs I and II of the First Cause of Accusation with the same force and effect as if herein fully set forth.

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Beginning on or before June 1, 1998 and continuing through on or about June 30, 1999, Respondents KFG and FORNESS, engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate sales business with the public wherein, on behalf of others and for compensation or in expectation of a compensation, Respondents KFG and FORNESS sold or offered to sell, bought or offered to buy, solicited prospective sellers or purchasers of, solicited or obtained listings of, or negotiated the purchase sale or exchange of real property.

During the course of the real estate sales activities described in Paragraph X above, Respondents KFG and FORNESS received and disbursed funds held in trust on behalf of another or others.

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Beginning on or before June 1, 1998 through on or about June 30, 1999, Respondents KFG and FORNESS maintained the following trust fund account:

#### TITLE AND ACCOUNT NUMBER

#### BANK

KFG Real Estate Inc

DBA Century 21 Able

Account No. 0260030361
(hereinafter "Trust Account")

Union Bank of California
San Diego, California

The Trust Account was not in the name of Respondent KFG as trustee at a bank or other financial institution as required by Section 2832 of the Regulations.

In connection with the receipt and disbursement of trust funds described in Paragraph XI above, Respondents KFG and FORNESS failed to maintain adequate columnar records of all trust funds received and disbursed in the manner required by Section 2831 of the Regulations.

XIII

In connection with the receipt and disbursement of trust funds described in Paragraph XI above, Respondents KFG and FORNESS failed to adequately maintain and perform a reconciliation with the records of all trust funds received and

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disbursed as required by Section 2831.1 of the Regulations, at least once per month, in conformance with Section 2831.2 of the Regulations.

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XV

In connection with the receipt and disbursement of trust funds described in Paragraph XI above, Respondents KFG and FORNESS permitted withdrawals to be made from the Trust Account, by someone other than a corporate officer, or a salesperson licensed to Respondents and authorized in writing by Respondents to withdraw said funds, or an authorized unlicensed employee covered by a fidelity bond indemnifying against loss in an amount sufficient to cover the maximum amount of funds to which the employee had access at any time, in violation of Section 2834 of the Regulations.

XVI

Within the three-year period immediately preceding the filing of this Accusation, Respondents KFG and FORNESS operated their real estate sales business as described in Paragraph X above, under the fictitious business name of "Corporate Moves of San Diego" without Respondents obtaining a license bearing said fictitious business name as required by Section 2731 of the Regulations.

XVII

Within the three-year period immediately preceding the filing of this Accusation, Respondents KFG and FORNESS conducted their real estate activities from branch offices without having obtained an additional real estate license for each branch so

maintained as required by Section 10163 of the Code. Said branch offices included the following:

7439 Jackson Drive, San Diego, California;
9370 Sky Park Court #170, San Diego, California;
14757 Pomerado Road, Poway, California;
3202 Governor Drive #100, San Diego, California; and
1820 Marron Road #102, Carlsbad, California.

#### XVIII

Within the three-year period immediately preceding the filing of this Accusation and continuing through on or about June 28, 1999, Respondents KFG and FORNESS failed to immediately notify the Commissioner in writing of salespersons entering Respondents' employ as required by Section 10161.8(a) of the Code and Section 2752 of the Regulations. Said salespersons included but are not limited to the following: Wanda deRenouard, Edward Rason, Linda R. Rice, Maria DiLorenzo, and Nasrin Salehyan.

#### XIX

Within the three-year period immediately preceding the filing of this Accusation and continuing through on or about June 28, 1999, Respondents KFG and FORNESS failed to immediately notify the Commissioner in writing of salespersons terminated from Respondents' employ as required by Section 10161.8(b) of the Code. Said salespersons included but are not limited to the following Keith Arnett and Lynn D. Eskelson.

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The acts and/or omissions of Respondents KFG and FORNESS described above in this Second Cause of Accusation are grounds for the suspension or revocation of the licenses and/or license rights of Respondents KFG and FORNESS under the following sections of the Code and Regulations.

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- (1) As to Paragraph XII, under Section 10177(d) of the Code in conjunction with Section 2832 of the Regulations;
- (2) As to Paragraph XIII, under Section 10177(d) of the Code in conjunction with Section 2831 of the Regulations;
- (3) As to Paragraph XIV, under Section 10177(d) of the Code in conjunction with Section 2831.2 of the Regulations;
- (4) As to Paragraph XV, under Section 10177(d) of the Code in conjunction with Section 2834 of the Regulations;
- (5) As to Paragraph XVI, under Section 10177(d) of the Code in conjunction with Section 2731 of the Regulations;
- (6) As to Paragraph XVII, under Section 10177(d) of the Code in conjunction with Section 10163 of the Code;
- (7) As to Paragraph XVIII, under Section 10177(d) of the Code in conjunction with Section 10161.8(a) of the Code and Section 2752 of the Regulations; and
- (8) As to Paragraph XIX, under Section 10177(d) of the Code in conjunction with Section 10161.8(b) of the Code.

In the alternative the acts and/or omissions of Respondent FORNESS, as described in this Second Cause of Accusation, constitute failure on the part of Respondent FORNESS, as designated broker-officer for Respondent KFG, to

- 12 -

exercise reasonable supervision and control over the licensed

activities of Respondent KFG required by Section 10159.2 of the

Code, and is cause for the suspension or revocation of

Respondent FORNESS's licenses and/or license rights under

Section 10177(h) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

CHARLES W. KOENIG

Deputy Real Estate Commissioner

Dated at Sacramento, California, this 3<sup>rd</sup> day of May, 2001.

## BEFORE THE DEPARTMENT OF REAL ESTATE MAR - 8 2001 STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

JO ANN KRAUSE, KFG REAL ESTATE, INC., JOHN FRANCIS FORNESS, Case No. H-2597 SD

OAH No. L-2001020331

Respondent

#### NOTICE OF HEARING ON ACCUSATION

#### To the above named respondent:

Dated: MARCH 8, 2001

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1350 FRONT STREET, SUITE 6022, SAN DIEGO, CA 92101 on JUNE 27, 28 & 29, 2001, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

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DAVID A. PETERS

Counsel

DAVID A. PETERS, Counsel (SBN 99528) 1 Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 3 JAN 2 5 2001 Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATI 4 -or-(916) 227-0781 (Direct) 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No. H-2597 SD 12 JO ANN KRAUSE, ACCUSATION KFG REAL ESTATE INC. . 13 JOHN FRANCIS FORNESS, 14 Respondents. 15 16 The Complainant, J. Chris Graves, a Deputy Real Estate 17 Commissioner of the State of California, for cause of accusation 18 against JO ANN KRAUSE (hereinafter "Respondent KRAUSE"), KFG 19 REAL ESTATE INC. (hereinafter "Respondent KFG"), and JOHN 20 FRANCIS FORNESS (hereinafter "Respondent FORNESS"), is informed 21 and alleges as follows: 22 23 The Complainant, J. Chris Graves, a Deputy Real Estate 24 Commissioner of the State of California, makes this accusation 25 in his official capacity. 26 111

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Respondents KRAUSE, KFG, and FORNESS, are licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) (hereinafter "the Code") as follows:

JO ANN KRAUSE - as a real estate salesperson.

KFG REAL ESTATE INC. - as a real estate broker corporation acting by and through Respondent FORNESS as designated broker-officer.

JOHN FRANCIS FORNESS - as a real estate broker and as designated broker-officer for Respondent KFG.

#### III

Beginning on or about September 27, 1998 and continuing through on or about July 13, 1999, Respondent KRAUSE's real estate salesperson license was expired.

IV

Beginning on or after September 27, 1998 and continuing through on or about July 13, 1999, at a time when Respondent KRAUSE's real estate salesperson license had expired as described in Paragraph III above, Respondent KRAUSE while in the employ of Respondent KFG, engaged in the business of, acted in the capacity of, advertised, or assumed to act as a real estate broker in the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate sales business with the public wherein, on behalf of others and for compensation or in expectation of a compensation, Respondent KRAUSE sold or offered to sell, bought

or offered to buy, solicited prospective sellers or purchasers of, solicited or obtained listings of, or negotiated the purchase, sale or exchange of real property.

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Said real estate sales activities conducted by
Respondent KRAUSE as described in Paragraph IV above, included,
but are not limited to, the following transactions:

8	CLOSE DATE	SELLER	PROPERTY
9	10/01/98	Fred Mills	6613 Corte Real San Diego, California
11	10/05/98	Matt Foster	1765 Avenida Vista Labera San Diego, California
12	10/20/98	Patrick Mullins	12086 Little Silver Court San Diego, California
14	10/22/98	Randall & Nancy Cunningham	580 Camino De La Reina San Diego, California
15	10/23/98	Carol Beauchat	6780 Clear Sky Terrace San Diego, California
17	10/26/98	Kaufman & Broad	1043 Via Vera Cruz San Diego, California
18	10/27/98	Paul & Barbara Arenson	5297 Hewlett San Diego, California
20	11/04/98	Francine Stevenson	2067 Lakeridge #102 San Diego, California
21	11/04/98	Mr. & Mrs. Bornstein	12349 Briardale San Diego, California
22	. 11/16/98	Relo Action	4221 Appleton San Diego, California
24	11/24/98	Michael Brown	10159 Buena Vista San Diego, California
25	12/01/98	Mark Carnihan	6533 Delbarton San Diego, California
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1	CLOSE DATE	SELLER	PROPERTY
2	12/01/98	Bill & Jackie Anderson	2812 Walker San Diego, California
3 4	12/21/98	James Yee	17458 Fairlie San Diego, California
5	12/21/98	Susan & Doris Fung	7225 Calabrdia Court #86 San Diego, California
6 7	12/24/98	Pat & Jill Davis	11590 Cypress Canyon Park San Diego, California
8	12/30/98	Fred Castro	315 Whispering Willow San Diego, California
9	12/30/98	Cendant Mobility	11722 Angelique San Diego, California
11	12/31/98	Keiko Kirby	7700 Parkway Drive, #18 San Diego, California
12	01/06/99	Juan Hernandez	1825-27 Felton Street San Diego, California
14	02/01/99	Douglas & Duetta Bellemy	12107 Travertine Court San Diego, California
16	02/12/99	RRI .	10252 Rancho Carmel Drive San Diego, California
17	02/17/99	George & Thelma Greenberg	8383 Suntree Place San Diego, California
18	03/01/99	Jim Ferrari	1649 Walbollen San Diego, California
20	03/03/99	Noel Martinez	3309 Vista Loma Circle San Diego, California
21	03/09/99	Bob & Debra Tuckett	
23	03/11/99	Dennis & Peggy Melilli	3833 Lamont Street, #1-A San Diego, California
24	03/12/99	Davy Aker	4211 Madison San Diego, California
26	03/19/99	Robert L. Feuge	1834 Diamond Street San Diego, California

1	CLOSE DATE	SELLER	PROPERTY
2	03/22/99	Henry & Jackie Wolmarans	15594 Raparian Road San Diego, California
3 4	03/22/99	Marion Diebold	9415 Stoyer Drive San Diego, California
5	03/25/99	Nancy Cadena	5435 Oakleaf Point San Diego, California
7	04/05/99	Cendant Mobility	13501 Tiverton San Diego, California
8	04/08/99	Michael Tofflemire	747 Wichita San Diego, California
10	04/20/99	Rose Littmann	745 El Rancho Drive San Diego, California
11	04/20/99	Mark & Pam Wilson	3483 Mission Mesa San Diego, California
13	04/23/99	Robert & Eva McConnell	1747 Primera San Diego, California
14	05/03/99	Steven Lazarchik	11763 Fantasia Court San Diego, California
16	05/04/99	Sandra Breylinger	3958 60th Street, #75 San Diego, California
17	05/11/99	Chris Peterson	3061 Quince Street San Diego, California
19	05/14/99	Manual & Pauline Reyes	8617 Arminda, #18 San Diego, California
20	05/14/99	Sarah Bullock	6052 Rancho Mission Road San Diego, California
22	05/18/99	Franklin Dougherty	7006 Melody Lane San Diego, California
23	05/27/99	Pinnacle Medtronic Relo	2010 Sequoia San Diego, California
24	06/01/99	Dan & Renee Tillwick	13393 Gabilan Road San Diego, California
26	06/01/99	Amy R. Friedman	10534 Bandell San Diego, California

1	CLOSE DATE	SELLER	PROPERTY
2	06/01/99	Mark Moeller	6131 Rancho Mission Road San Diego, California
3 4	06/02/99	Associates Relo Management	2520 Quail Run Road San Diego, California
5	06/11/99	B of A Nations Bank	3922 Coldwell Lane San Diego, California
7	06/14/99	Joe Dennison	12328 Linroe San Diego, California
8	06/14/99	Relocation Resources	11089 Caminito Arcada San Diego, California
10	06/14/99	Shaun & Vatta Baker	
11	06/21/99	John & Wassena Perkins	11228 Sirias Road San Diego, California
13	06/28/99	Green Valley Associates	1062 Cottage Way San Diego, California
14	07/01/99	Bonnie Nack	12630 Springbrook, Unit D San Diego, California
16	07/09/99	Dennis & Denise Gunthaus	10101 Country Scenes Ct. San Diego, California
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VI

Beginning on or after September 27, 1998 and continuing through on or before July 13, 1999, in connection with the real estate activities described in Paragraphs IV and V above, Respondent KFG employed or compensated, directly or indirectly Respondent KRAUSE to perform acts requiring a real estate license at a time when Respondent KRAUSE's real estate salesperson license was expired.

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VII

At various times beginning on or about September 27, 3 1998 and continuing through on or before July 13, 1999, Respondent FORNESS, as designated broker-officer for Respondent KFG, failed to exercise reasonable supervision and control over the licensed activities of Respondent KFG required by Section 10159.2 of the Code in that Respondent FORNESS permitted Respondent KRAUSE, a real estate salesperson with an expired real estate license, to conduct the real estate sales activities 10 described in Paragraphs IV and V above. Respondent FORNESS failed to exercise reasonable supervision over the activities of 11 12 Respondent KFG's salespersons by failing to establish adequate 13 policies, rules, procedures and systems to review, oversee, 14 inspect and manage said activities.

#### VIII

The acts and/or omissions of Respondents KRAUSE, KFG and FORNESS described above are grounds for the suspension or revocation of the licenses and/or license rights of Respondents KRAUSE, KFG and FORNESS under the following sections of the Code and of Title 10, California Code of Regulations (hereinafter "Regulations").

- (1) As to Paragraphs IV and V, under Section 10177(d) of the Code in conjunction with Section 10130 of the Code as to Respondent KRAUSE;
- As to Paragraph VI, under Section 10137 of the Code as to Respondent KFG;

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(3) As to Paragraph VII, under Section 10177(h) of the Code and Section 10177(d) of the Code in conjunction with Section 2725 of the Regulations as to Respondent FORNESS. In the alternative, the acts and/or omissions of Respondent FORNESS described in Paragraph VII are grounds for the suspension or revocation of Respondent FORNESS' license and/or license rights under Section 10177(g) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

A Ulles Fla

Deputy Real Estate Commissioner

Dated at San Diego, California,

this // day of January, 2001.