¢			
1	DEPARTMENT OF REAL ESTATE		
2	Sacramento, CA 95818-7007 DEC 1 0 2010		
3 4	Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATE		
5	By K. Mar		
6			
7			
8	BEFORE THE DEPARTMENT OF REAL ESTATE		
9	STATE OF CALIFORNIA		
10	* * *		
11	In the Matter of the Accusation of) DRE No. H-2464 FR		
12) JOHN BURTON HOWARD,) <u>STIPULATION AND AGREEMENT</u>		
13) <u>IN SETTLEMENT AND ORDER</u> Respondent.)		
14)		
15 16	It is hereby stipulated by and between JOHN BURTON HOWARD (Respondent),		
10	his attorney, David Hamerslough and the Complainant, acting by and through Richard K. Uno,		
18	Counsel for the Department of Real Estate; as follows for the purpose of settling and disposing of the Accusation filed on March 18, 2010, in this matter:		
19	1. All issues which were to be contested and all evidence which was to be		
20	presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing		
21	was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"),		
22	shall instead and in place thereof be submitted solely on the basis of the provisions of this		
23	Stipulation and Agreement In Settlement and Order.		
24	2. Respondent has received, read and understands the Statement to Respondent,		
25	the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate		
26	in this proceeding.		
27	///		
	H-2464 FR -1- JOHN BURTON HOWARD		

.

.

3. On April 5, 2010, Respondent filed a Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.

4. Respondent, pursuant to the limitations set forth below, hereby admits that the
factual allegations or findings of fact as set forth in the Accusation filed in this proceeding are
true and correct and the Real Estate Commissioner shall not be required to provide further
evidence of such allegations.

5. It is understood by the parties that the Real Estate Commissioner may adopt
the Stipulation and Agreement In Settlement and Order as his Decision in this matter, thereby
imposing the penalty and sanctions on Respondent's real estate license and license rights as set
forth in the below "Order". In the event that the Commissioner in his discretion does not adopt
the Stipulation and Agreement In Settlement and Order, it shall be void and of no effect, and
Respondent shall retain the right to a hearing and proceeding on the Accusation under all the
provisions of the APA and shall not be bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement In Settlement and Order shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

-2-

26

21

22

23

24

25

1

2

3

4

5

б

7

8

9

27

111

111

H-2464 FR

7. Respondent understands that by agreeing to this Stipulation and Agreement In
 Settlement and Order, Respondent agrees to pay, pursuant to Section 10148 of the Business and
 Professions Code, the cost of the audit which led to this disciplinary action. The amount of said
 cost is \$5,339.52.

8. Respondent has received, read and understands the "Notice Concerning Costs
of Subsequent Audits". Respondent understands that by agreeing to this Stipulation and
Agreement in Settlement and Order, the findings set forth below in the DETERMINATION OF
ISSUES become final, and that the Commissioner may charge Respondent for the cost of any
audit conducted pursuant to Section 10148 of the Business and Professions Code to determine if
the violations have been corrected. The maximum costs of said audit will not exceed \$5,339.52.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the acts and/or omissions of Respondent, as described in the Accusation, constitute grounds for the suspension or revocation of the licenses and license rights of Respondent under the provisions of Sections 2832 and 2834 of Title 10, California Code of Regulations, and Sections 10137, 10148 and 10177(d) of the Business and Professions Code (the Code).

<u>ORDER</u>

(2) years upon the following terms and conditions:

(a) Respondent shall obey all laws, rules and regulations governing the rights,
(a) Respondent shall obey all laws, rules and regulations governing the rights,
duties and responsibilities of a real estate licensee in the State of California; and
(b) That no final subsequent determination be made, after hearing or upon
stipulation, that cause for disciplinary action occurred within two (2) years from the effective
date of this Order. Should such a determination be made, the Commissioner may, in his

H-2464 FR

11

18

-3-

discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

 The remaining thirty (30) days of said 60 day suspension shall be stayed upon the condition that Respondent petition pursuant to Section 10175.2 of the Business and Professions Code and pay a monetary penalty pursuant to Section 10175.2 of the Code at the rate of \$100.00 for each day of thirty (30) days of the suspension for a total monetary penalty of \$3,000.00.

9 (a) Said payment shall be in the form of a cashier's check or certified check
10 made payable to the Recovery Account of the Real Estate Fund. Said check must be received by
11 the Department prior to the effective date of the Decision in this matter.

(b) No further cause for disciplinary action against the real estate license of
 Respondent occurs within two years from the effective date of the Decision in this matter.

(c) <u>If Respondent fails to pay the monetary penalty in accordance with the terms</u>
and conditions of the Decision, the Commissioner may, without a hearing, order the immediate
execution of all or any part of the stayed suspension in which event the Respondent shall not be
entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department
under the terms of this Decision.

(d) If Respondent pays the monetary penalty and if no further cause for
disciplinary action against the real estate license of Respondent occurs within two (2) years from
the effective date of the Decision, the remaining thirty (30) days of said sixty (60) day suspension
will be stayed and the stay hereby granted shall become permanent.

3. Pursuant to Section 10148 of the Business and Professions Code, Respondent
shall pay for the cost of audits No. OK 08-0044 in the amount of \$5,339.52 for the
Commissioner's reasonable cost for: a) the audit which led to this disciplinary action and, b) a
subsequent audit to determine if Respondent has corrected the trust fund violations found in the
Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the

-4-

H-2464 FR

1

2

3

4

5

6

7

8

Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel costs, including mileage, time to and from the auditor's place of work and per diem. Respondent shall pay such cost within sixty (60) days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may, in his discretion, vacate and set aside the stay order, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondent and the Commissioner. The vacation and the set aside of the stay shall remain in effect until payment is made in full, or until Respondent enters into an agreement satisfactory to the Commissioner to provide for payment. Should no order vacating the stay be issued, either in accordance with this condition, the stay imposed herein shall become permanent.

12 4. Pursuant to Section 10148 of the Business and Professions Code, Respondent 13 shall pay for the cost of the follow up audit which shall be less than or equal to \$5,339.52 for the 14 Commissioner's reasonable cost for: a) the audit which led to this disciplinary action and, b) a 15 subsequent audit to determine if Respondent has corrected the trust fund violations found in the 16 Determination of Issues. In calculating the amount of the Commissioner's reasonable cost, the 17 Commissioner may use the estimated average hourly salary for all persons performing audits of 18 real estate brokers, and shall include an allocation for travel costs, including mileage, time to 19 and from the auditor's place of work and per diem. Respondent shall pay such cost within sixty 20 (60) days of receiving an invoice from the Commissioner detailing the activities performed 21 during the audit and the amount of time spent performing those activities. The Commissioner 22 may, in his discretion, vacate and set aside the stay order, if payment is not timely made as 23 provided for herein, or as provided for in a subsequent agreement between the Respondent and 24 the Commissioner. The vacation and the set aside of the stay shall remain in effect until 25 payment is made in full, or until Respondent enters into an agreement satisfactory to the 26 Commissioner to provide for payment. Should no order vacating the stay be issued, either in 27 accordance with this condition, the stay imposed herein shall become permanent.

-5-

H-2464 FR

1

2

3

4

5

6

7

8

9

10

11

1 6. That Respondent shall, prior to the effective date of the Decision in this 2 matter, provide certified proof that any shortages revealed in the audit have been cured and the 3 source of funds to cure such shortages, by a letter from his counsel. 4 5 28/10 6 K. UNO, Counsel DEPARTMENT OF REAL ESTATE 7 8 9 I have read the Stipulation and Agreement In Settlement and Order, have 10 discussed it with my attorney, and its terms are understood by me and are agreeable and 11 acceptable to me. I understand that I am waiving rights given to me by the California 12 Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 13 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those 14 rights, including the right of requiring the Commissioner to prove the allegations in the 15 Accusation at a hearing at which I would have the right to cross-examine witnesses against me 16 and to present evidence in defense and mitigation of the charges. 17 18 19 DATE 20 Respondent 21 22 I have reviewed this Stipulation and Agreement In Settlement and Order as to form and content and have advised my clients accordingly. 23 24 10/18/10 25 DATE DAVID HAMERSI 26 Attorney for Respondent 27 H-2464 FR -6-JOHN BURTON HOWARD

The foregoing Stipulation and Agreement is hereby adopted by the Real Estate Commissioner as his Decision and Order and shall become effective at 12 o'clock noon on DEC 3 1 2010 IT IS SO ORDERED JEFF DAYI Real Estate Commissioner 1. H-2464 FR -7-JOHN BURTON HOWARD

ų.	
1 2 3 4 5	RICHARD K. UNO, Counsel (SBN 98275) Department of Real Estate P. O. Box 187007 Sacramento, CA 95818-7007 Telephone: (916) 227-2380
6 7 8	
9	BEFORE THE DEPARTMENT OF REAL ESTATE
10	STATE OF CALIFORNIA
11	* * *
 12 13 14 15 16 17 18 	In the Matter of the Accusation of) NO. H-2464 FR JOHN BURTON HOWARD,) Respondent.) The Complainant, LUKE MARTIN, a Deputy Real Estate Commissioner of the State of California, for Accusation against Respondent JOHN BURTON HOWARD (HOWARD), is informed and alleges as follows:
10	1
20 21	The Complainant makes this Accusation against Respondent in his official capacity.
22	2
23	HOWARD is presently licensed and/or has license rights under the Real Estate
24	Law, Part 1 of Division 4 of the California Business and Professions Code (the Code) as a real
25	estate broker dba J. B. Howard & Associates.
26	///
27	
	-1-

7

1	3
2	At all times herein mentioned, Respondent engaged in the business of, acted in
3	the capacity of, advertised, or assumed to act as a real estate broker within the State of
4	California within the meaning of Section 10131(b) of the Code, including the operation and
5	conduct of a property management business with the public wherein, on behalf of others, for
6	compensation or in expectation of compensation. Respondent leased or rented or offered to
7	lease or rent, or places for rent, or solicited listings of places for rent or solicited for prospective
8	tenants, or negotiated the sale, purchase or exchange of leases on real property, or on a business
9	opportunity, or collected rents from tenants.
10	FIRST CAUSE OF ACTION
11	4
12	Beginning on December 16, 2008, and continuing intermittently through January
13	26, 2009, an audit was conducted at HOWARD's main office located at 4 San Benito Street,
14	Hollister, California, where the auditor examined records for the period of October 1, 2007
15	through October 31, 2008 (the audit period).
16	5
17	While acting as a real estate broker as described in Paragraph 3, above, and
18	within the audit period, HOWARD accepted or received funds in trust (trust funds) from or on
19	behalf of property owners, lessees and others in connection with the property management
20	activities, deposited or caused to be deposited those funds into a bank account maintained by
21	HOWARD, including: a) Rabobank, N. A., 491 Tres Pinos Road, Hollister, California 95023,
22	Account No.0230288502, entitled "Judith Marie Counts, Edna Martin" (Bank Account #1);
23	b) Rabobank, N. A., 491 Tres Pinos Road, Hollister, California 95023, Account No.
24	0874021485, entitled "Karl Schilinger Jr., Edna Martin" (Bank Account #2); c) San Benito
25	Bank, 300 Tres Pinos Road, Hollister, California 95023, Account No. 0120265015, entitled
26	"Brian T. Curtis or Gloria Curtis or Edna B. Martin" (Bank Account #3); d) Rabobank, N. A.,
27	491 Tres Pinos Road, Hollister, California 95023, Account No.00322-09506, entitled "Marc

7

2

•

- 2 -

`	П
•/	
• *	
1	Lewis, Edna Martin" (Bank Account #4) and e) Rabobank, N. A., 491 Tres Pinos Road,
2	Hollister, California 95023, Account No.0075159068, entitled "Mary Edmondson, Gary
3	Edmondson (rental account)", (Bank Account #5), and thereafter from time to time made
4	disbursement of said trust funds.
5	6
6	In the course of the activities described in Paragraph 3, in connection with the
7	collection and disbursement of trust funds, HOWARD:
8	(a) Failed to designate Bank Account #1, Bank Account #2, Bank Account
9	#3, Bank Account #4 and Bank Account #5 as trust accounts as required
10	by Section 2832 of Chapter 6, Title 10, California Code of Regulations
11	(Regulations);
12	(b) Allowed unlicensed and unbonded individuals to withdraw funds from
13	trust accounts, as follows, in violation of 2834 of the Regulations;
14	Bank Account Signatories
- 15	#1 Judith Count, Edna Martin
16	#2Karl Schilinger, Jr., Edna Martin#3Brian Curtis, Gloria Curtis, Edna Martin
17	#4 Marc Lewis, Edna Martin
18	#5 Mary Edmondson, Gary Edmondson, Joan Moore, Edna Martin
19	
20	(c) An examination of bank balances as of September 31, 2008 showed a
21	combined balance of \$28,005.10, while HOWARD had bond coverage of
22	only \$25,000.00, which is failure to have adequate fidelity bond coverage
23	as required by Section 2834 of Regulations and
24	(d) Failed to reconcile and maintain records for at least three years, in that
25	HOWARD maintained copies of only the front sides of cancelled checks
26	in violation of Section 10148 of the Code.
27	
	-3-

•	11
• • •	
1	7
2	The acts and/or omissions described above constitute violations of Sections 2832
3	and 2834 of the Regulations and of Section 10148 of the Code and are grounds for discipline
4	under Section 10177(d) of the Code.
5	SECOND CAUSE OF ACTION
6	8
7	Complainant refers to Paragraphs 1 through 7, above, and incorporates them
8	herein by reference.
9	. 9
10	At no time within the last three years did the Department license Edna Martin
11	(MARTIN), either as a real estate broker or as a real estate salesperson.
12	10
13	Within the three year period prior to the filing of this Accusation, Respondent
14	HOWARD employed and compensated MARTIN to perform the activities requiring a real
15	estate license as alleged in Paragraph 3, above.
16	11
17	Within the last three years before the filing of this Accusation, MARTIN showed
18	properties to prospective tenants, screened prospective tenants, collected and deposited rents,
19	ordered repairs, corresponded with property owners, signed checks and management agreements
20	for or in expectation of compensation, acts which require a real estate license under Section
21	10131(b) of the Code.
22	12
23	The facts alleged above constitute cause for the suspension or revocation of the
24	licenses and license rights of Respondent HOWARD under Section 10137 of the Code.
25	
26	
27	///
F	- 4 -

•`

WHEREFORE, Complainant prays that a hearing be conducted on the
 allegations of this Accusation and that upon proof thereof a decision be rendered imposing
 disciplinary action against all licenses and license rights of Respondents under the Real Estate
 Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further
 relief as may be proper under other provisions of law.
 MEREFORE MEREFORE MERE

day of TANUARY, 2010.

LUKE MARTIN Deputy Real Estate Commissioner

10 Dated at Fresno, California,

this 29