1.				
2	Department of Real Estate P.O. Box 187007 AUG 18 2008			
3	Sacramento, CA 95818-7007 DEPARTMENT OF REAL ESTATE			
4	Telephone: (916) 227-0781			
5				
6				
7	BEFORE THE DEDARTMENT OF DEAL FONATE			
8	BEFORE THE DEPARTMENT OF REAL ESTATE			
9	STATE OF CALIFORNIA			
10				
11	In the Matter of the Accusation of) No. H-2101 FR			
12	XOCHITL I. OSEGUERA-LANGENBERG,) and CLAIRMONT FINANCIAL INC., ,)			
13	Respondents.)			
14	The the Metter of the Deriverties of			
15	In the Matter of the Accusation of) No. H-2102 FR			
. 16	XOCHITL I. OSEGUERA-LANGENBERG, STIPULATION AND and CLAIRMONT FINANCIAL INC., AGREEMENT			
17) Respondents.)			
18)			
19	It is hereby stipulated by and between XOCHITL I.			
20	OSEGUERA-LANGENBERG, and CLAIRMONT FINANCIAL INC., (hereafter			
21	"Respondents") and their attorney, Thomas Lasken, and the			
22	Complainant, acting by and through Truly Sughrue and Daniel			
23	Kehew, Counsel for the Department of Real Estate, as follows			
24	for the purpose of settling and disposing the Accusation H-2102			
25	FR filed on April 30, 2007 and the First Amended Accusation H-			
26	2101 FR filed on April 30, 2008 in these matters:			
27				

H-2101 FR & H-2102 FR 05/14/08

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1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

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2. Respondents have received, read and understand the Statement to Respondent, and the Discovery Provisions of the APA filed by the Department of Real Estate in this proceeding.

Respondents filed a Notice of Defense on 3. 11 Accusations H-2101 FR and H-2102 FR pursuant to Section 11505 of 12 the Government Code for the purpose of requesting a hearing on 13 the allegations in the Accusations. Respondents hereby freely 14 and voluntarily withdraw said Notice of Defense. Respondents acknowledge that they understand that by withdrawing said Notice 16 of Defense they will thereby waive their rights to require the 17 Commissioner to prove the allegations in the Accusations at a 18 contested hearing held in accordance with the provisions of the APA, and that they will waive other rights afforded to them in 20 connection with the hearing such as the right to present evidence 21 in defense of the allegations in the Accusation and the right to cross-examine witnesses.

4. This stipulation is based on the factual 24 allegations contained in the First Amended Accusation H-2101 FR 25 and the Accusation H-2102 FR. In the interest of expediency and 26 economy, Respondents choose not to contest these factual 27

- 2 -

H-2101 FR & H-2102 FR 05/14/08

allegations, but to remain silent and understand that, as a result thereof, these factual statements will serve as a prima facie basis for the "Determination of Issues" and "Order' set forth below. The Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.

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5. This Stipulation and Respondents decision not to contest the Accusations are made for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate (herein "the Department"), the state or federal government, an agency of this state, or an agency of another state is involved.

6. It is understood by the parties that the Real 13 Estate Commissioner may adopt the Stipulation and Agreement as 14 his decision in this matter thereby imposing the penalty and 15 sanctions on the real estate licenses and license rights of 16 Respondents as set forth in the below "Order". In the event that 17 the Commissioner in his discretion does not adopt the Stipulation 18 and Agreement, it shall be void and of no effect, and Respondents 19 shall retain the right to a hearing and proceeding on the 20 Accusations under all the provisions of the APA and shall not be 21 bound by any admission or waiver made herein. 22

7. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation and
Agreement shall not constitute an estoppel, merger or bar to any
further administrative or civil proceedings by the Department of
Real Estate with respect to any matters which were not

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specifically alleged to be causes for accusation in this proceeding.

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8. In lieu of proceeding in this matter in accordance with the provisions of the Administrative Procedure Act (Sections 11400 et seq., of the Business and Professions Code), CLAIRMONT FINANCIAL INC. wishes to voluntarily surrender the corporate real estate broker license(s) issued by the Department of Real Estate ("Department"), pursuant to Business and Professions Code Section 10100.2. XOCHITL I. OSEGUERA-LANGENBERG is the designated broker-officer of CLAIRMONT FINANCIAL INC., designated pursuant to Section 10211 of the Code, and is authorized to sign this declaration on behalf of CLAIRMONT FINANCIAL INC. XOCHITL I. OSEGUERA-LANGENBERG is represented by Thomas Lasken in this matter, and is acting on behalf of CLAIRMONT FINANCIAL INC.

9. XOCHITL I. OSEGUERA-LANGENBERG understands that 16 by so voluntarily surrendering CLAIRMONT FINANCIAL INC. 17 license(s), CLAIRMONT FINANCIAL INC. may be relicensed as a 18 broker corporation only by petitioning for reinstatement 19 pursuant to Section 11522 of the Government Code. XOCHITL I. 20 OSEGUERA-LANGENBERG also understands that by so voluntarily 21 surrendering CLAIRMONT FINANCIAL INC. license(s), Respondent 22 agrees to the following: 23

A. The filing of this Stipulation and Agreement shall be deemed as Respondent CLAIRMONT FINANCIAL INC. declaration and petition for voluntary surrender.

- 4 -

It shall also be deemed to be an understanding В. and agreement by CLAIRMONT FINANCIAL INC. that it waives all rights CLAIRMONT FINANCIAL INC. has to require the Commissioner to prove the allegations contained in the Accusation filed in this matter at a hearing held in accordance with the provisions of the Administrative Procedure Act (Government Code Sections 11400 et seq.), and that CLAIRMONT FINANCIAL INC. also waives other rights afforded to CLAIRMONT FINANCIAL INC. in connection with the hearing such as the right to discovery, the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.

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10. XOCHITL I. OSEGUERA-LANGENBERG on behalf of 12 CLAIRMONT FINANCIAL INC. further agrees that upon acceptance by 13 the Commissioner, as evidenced by an appropriate order, all 14 affidavits and all relevant evidence obtained by the Department in this matter prior to the Commissioner's acceptance, and all 16 allegations contained in the First Amended Accusation filed in 17 the Department Case No. H-2101 FR and the Accusation filed in 18 the Department Case No. H-2102 FR, may be considered by the 19 Department to be true and correct for the purpose of deciding whether to grant relicensure or reinstatement pursuant to Government Code Section 11522.

11. XOCHITL I. OSEGUERA-LANGENBERG on behalf of CLAIRMONT FINANCIAL INC. freely and voluntarily surrenders all CLAIRMONT FINANCIAL INC. licenses and license rights under the Real Estate Law.

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H-2101 FR & H-2102 FR 05/14/08

DETERMINATION OF ISSUES

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By reason of the foregoing stipulations and waivers and solely for the purpose of settlement of the pending First Amended Accusation H-2101 FR and Accusation H-2102 FR without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

Ι

The acts and omissions of <u>XOCHITL I. OSEGUERA-</u> <u>LANGENBERG</u>, and <u>CLAIRMONT FINANCIAL INC</u>. as described in the First Amended Accusation H-2101 FR are grounds for the suspension or revocation of XOCHITL I. OSEGUERA-LANGENBERG, and CLAIRMONT FINANCIAL INC. license and license rights under Sections <u>10137</u> of the Code.

ΙI

The acts and/or omissions of Respondent XOCHITL I. 15 OSEGUERA-LANGENBERG described in the First Amended Accusation H-16 2101 FR, constitute failure on the part of XOCHITL I. OSEGUERA-17 LANGENBERG, as designated broker-officer for CLAIRMONT FINANCIAL 18 INC., to exercise reasonable supervision and control over the 19 licensed activities of CLAIRMONT FINANCIAL INC. required by 20 Section 10159.2 of the Code, and is cause for the suspension or 21 revocation of XOCHITL I. OSEGUERA-LANGENBERG's license and/or 22 license rights under Section 10177(h) of the Code. 23

III

The acts and omissions of XOCHITL I. OSEGUERA-LANGENBERG, and CLAIRMONT FINANCIAL INC. as described in the Accusation H-2102 FR are grounds for the suspension or

- 6 -

revocation of XOCHITL I. OSEGUERA-LANGENBERG, and CLAIRMONT FINANCIAL INC. license and license rights under Sections 10137 of the Code, and Section <u>10240</u> of the Code in conjunction with Section 10177(d) of the Code.

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IV

The acts and/or omissions of Respondent XOCHITL I. OSEGUERA-LANGENBERG described in the Accusation H-2102 FR, constitute failure on the part of XOCHITL I. OSEGUERA-LANGENBERG, as designated broker-officer for CLAIRMONT FINANCIAL INC., to exercise reasonable supervision and control over the licensed activities of CLAIRMONT FINANCIAL INC. required by Section 10159.2 of the Code, and is cause for the suspension or revocation of XOCHITL I. OSEGUERA-LANGENBERG's license and/or license rights under Section 10177(h) of the Code.

* * * .

<u>ORDER</u>

Ι

All licenses and licensing rights of XOCHITL I. 18 OSEGUERA-LANGENBERG under the Real Estate Law are revoked; 19 provided, however, a restricted real estate salesperson license 20 shall be issued to Respondent pursuant to Section 10156.5 of the 21 Business and Professions Code if Respondent makes application 22 therefore and pays to the Department of Real Estate the 23 appropriate fee for the restricted license within 90 days from 24 the effective date of this Decision. The restricted license 25 issued to Respondent shall be subject to all of the provisions of 26 Section 10156.7 of the Business and Professions Code and to the 27

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following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:

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The restricted license issued to Respondent may be 1. suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.

2. The restricted license issued to Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.

3. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor for removal of any of the conditions, limitations or restrictions of a 16 restricted license until two (2) years have elapsed from the effective date of this Decision. 18

Respondent shall submit with any application for 4. 19 license under an employing broker, or any application for 20 transfer to a new employing broker, a statement signed by the 21 prospective employing real estate broker on a form approved by 22 the Department of Real Estate which shall certify: 23

> That the employing broker has read the Decision of (a) the Commissioner which granted the right to a restricted license; and

> > - 8 -

(b) That the employing broker will exercise close supervision over the performance by the restricted licensee relating to activities for which a real estate license is required.

5. <u>Respondent shall</u>, within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of the restricted license until Respondent passes the examination.

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Respondent shall, within nine (9) months from the 6. 12 effective date of this Order, present evidence satisfactory to 13 the Real Estate Commissioner that Respondent has, since the most 14 recent issuance of an original or renewal real estate license, 15 taken and successfully completed the continuing education 16 requirements of Article 2.5 of Chapter 3 of the Real Estate Law 17 for renewal of a real estate license. If Respondent fails to 18 satisfy this condition, the Commissioner may order the suspension 19 of the restricted license until Respondent presents such 20 evidence. The Commissioner shall afford Respondent the 21 opportunity for hearing pursuant to the Administrative Procedure 22 Act to present such evidence. 23

II

25 <u>CLAIRMONT FINANCIAL INC.'s petition for voluntary</u> 26 <u>surrender of the corporate real estate broker license(s) is</u> 27 accepted as of the effective date of this Order as set forth

- 9 -

below, based upon the understanding and agreement expressed in 1 Respondent's Declaration incorporated herein as part of this 2 Stipulation and Agreement. Respondent's license certificate(s), 3 pocket card(s) and any branch office license certificate(s) shall 4 be sent to the below listed address so that they reach the 5 Department on or before the effective date of this Order: 6 7 DEPARTMENT OF REAL ESTATE 8 Attn: Licensing Flag Section P. O. Box 187000 9 Sacramento, CA 95818-7000 10 11 SUGHRUE 12 Counsel for Complainant 13 14 DANIEL KEHEW Counsel for Complainant 15 16 17 I have read the Stipulation and Agreement, discussed it 18 with my counsel, and its terms are understood by me and are 19 agreeable and acceptable to me. I understand that I am waiving 20 rights given to me by the California Administrative Procedure 21 Act, and I willingly, intelligently and voluntarily waive those 22 rights, including the right of requiring the Commissioner to 23 prove the allegations in the Accusation at a hearing at which I 24 would have the right to cross-examine witnesses against me and to 25 present evidence in defense and mitigation of the charges. 26 27 - 10 -H-2101 FR & H-2102 FR

05/14/08

I have reviewed the Stipulation and Agreement as to 2 form and content and have advised my clients accordingly. з 4 DATE THOMAS LASKEN 5 Attorney for Respondents ő * * 7 The foregoing Stipulation and Agreement is hereby 8 adopted as my Decision and shall become effective at 12 o'clock 9 noon on _ ____, 2008. 10 IT IS SO ORDERED , 2008. 11 12 JEFF DAVI Real estate Commissioner 13 14 15 16 17 18 19 20 31 22 23 24 25 26 27 - 11 -H-2101 FR & H-2102 FR 05/14/08

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DRE LEGAL/RECOVERY

2012/012

CLAIRMONT FINANCIAL INC. 1 Respondent 2 2008 ØS 3 OSEGUERA-LANGENBERG, DATED XOCHITL τ. Designated Broker/Officer 4 5 008 б TGUERA-LANGENBERG HITL I. DATED 05 7 Respondent ₿ 9 I have reviewed the Stipulation and Agreement as to 10 form and content and have advised my clients accordingly. See attached 11 12 THOMAS LASKEN DATED 13 Attorney for Respondents 14 The foregoing Stipulation and Agreement is hereby 15 adopted as my Decision and shall become effective at 12 o'clock 16 SEP - 8 2008 17 noon_on_ 18 2008. IT IS SO ORDERED 19 20 JEFF DAVI Real estate Commissioner 21 33 23 BY: Barbara J. Bigby 24 Chief Deputy Commissioner 25 26 27 H-2101 FR & H-2102 FR - 11 -05/14/08 PAGE. 01 9920 LEDEX KINKO, 2 1622-469-019 02/10/2008 10:20

1 2 3	FILED JUL - 3 2008
4 5 6	DEPARTMENT OF BEAL ESENTE By K. Mak
7	BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA
10 11 12	In the Matter of the Accusation of) No. H-2101 FR TINA LOUISE THOMAS,) <u>STIPULATION AND</u> Respondent.)
13 14 15 16 17 18 19 20 21 22 23 24 25 26	It is hereby stipulated by and between TINA LOUISE THOMAS (hereinafter "Respondent") and her attorney, Edgardo Gonzalez, and the Complainant, acting by and through Truly Sughrue, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the First Amended Accusation filed on April 30, 2008 in this matter: 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement in Settlement.
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2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.

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5 Respondent filed a Notice of Defense pursuant to 3. Section 11505 of the Government Code for the purpose of 6 7 requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of 8 9 Defense. Respondent acknowledges that he will thereby waive his 10 right to require the Commissioner to prove the allegations in the 11 Accusation at a contested hearing held in accordance with the provisions of the APA and that he will waive other rights 12 13 afforded to his in connection with the hearing such as the right 14 to present evidence in defense of the allegations in the 15 Accusation and the right to cross-examine witnesses.

Respondent, pursuant to the limitations set forth
 below, hereby admits that the factual allegations of the
 Accusation filed in this proceeding are true and correct and the
 Real Estate Commissioner shall not be required to provide further
 evidence to prove such allegations.

5. It is understood by the parties that the Real
Estate Commissioner may adopt the Stipulation and Agreement as
his decision in this matter thereby imposing the penalty and
sanctions on Respondent's real estate license and license rights
as set forth in the below "Order". In the event that the
Commissioner in his discretion does not adopt the Stipulation and
Agreement in Settlement, it shall be void and of no effect, and

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1 Respondent shall retain the right to a hearing and proceeding on 2 the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein. 3 4 6. The Order or any subsequent Order of the Real 5 Estate Commissioner made pursuant to this Stipulation and 6 Agreement in Settlement shall not constitute an estoppel, merger 7 or bar to any further administrative or civil proceedings by the 8 Department of Real Estate with respect to any matters which were 9 not specifically alleged to be causes for accusation in this 10 proceeding as admitted or withdrawn. 11 DETERMINATION OF ISSUES 12 By reason of the foregoing stipulations, admissions, 13 and waivers and solely for the purpose of settlement of the 14 pending Accusation without hearing, it is stipulated and agreed 15 that the following Determination of Issues shall be made: 16 Τ 17 The acts and/or omissions of Respondent as described in the Accusation, violate Section 10137 of the Business and 18 19 Professions Code in conjunction with Section 10177(d) of the 20 Code. 21 ORDER 22 Т All licenses and licensing rights of Respondent TINA 23 LOUISE THOMAS under the Real Estate Law are revoked; provided, 24 25 however, a restricted real estate broker license shall be issued 26 to Respondent pursuant to Section 10156.5 of the Business and 27 Professions Code if Respondent makes application therefor and

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pays to the Department of Real Estate the appropriate fee for the restricted license within 90 days from the effective date of this Decision. The restricted license issued to Respondent shall be subject to all of the provisions of Section 10156.7 of the Business and Professions Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:

8 1. <u>The restricted license issued to Respondent may be</u>
 9 suspended prior to hearing by Order of the Real Estate
 10 Commissioner in the event of Respondent's conviction or plea of
 11 nolo contendere to a crime which is substantially related to
 12 Respondent's fitness or capacity as a real estate licensee.

2. <u>The restricted license issued to Respondent may be</u>
 suspended prior to hearing by Order of the Real Estate
 Commissioner on evidence satisfactory to the Commissioner that
 Respondent has violated provisions of the California Real Estate
 Law, the Subdivided Lands Law, Regulations of the Real Estate
 Commissioner or conditions attaching to the restricted license.

¹⁹ 3. <u>Respondent shall not be eligible to apply for the</u> ²⁰ issuance of an unrestricted real estate license nor for removal ²¹ of any of the conditions, limitations or restrictions of a ²² restricted license until two (2) years have elapsed from the ²³ effective date of this Decision.

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.05/13/2008 11:19 ED GONZALEZ PAGE 02 51035192 p.1 May 12 08 07:10p MAGE øь ED GUNZALEZ 05/12/2008 18:34 5103519292 VALIEREAND NO. IF FAX STR2278458 ORE LEGAL/RECOVERY Ø 00B/007 2 Coupsel SUGHRUE, TRULY 2 DEPARTMENT OF REAL ESTATE Э * * * 4 I have read the Stipulation and Agreement, have 5 discussed it with my counsel, and its terms are understood by 6 me and are agreeable and acceptable to me. I understand that I 1 am waiving rights given to me by the California Administrative . Procedure Act (including but not limited to Sections 11506, 9 11508, 11509, and 11513 of the Government Code), and I 10 willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the 11 13 allegations in the Accusation at a hearing at which I would 13 have the right to cross-examine witnesses against me and to 14 present evidence in defense and mitigation of the charges. 15 16 17 5-12.08 76 DATED TINA OUISE THOMAS 19 Respondent 20 21 I have reviewed the Stipulation and Agreement as to 22 form and content and have advised my client accordingly. 23 5/13/08 24 DATED EDGARDO GONZALEZ 25 Attorney for Respondent 26 27 5 -

The foregoing Stipulation and Agreement is hereby adopted by the Real Estate Commissioner as his Decision and Order and shall become effective at 12 o'clock noon on JUL 2 4 2008 7-2-08 IT IS SO ORDERED JEFF DAVI Real Estate Commissioner

1 .				
1	TRULY SUGHRUE, Counsel			
2	State Bar No. 223266 APR 3 0 2008 Department of Real Estate			
3	P.O. Box 187007 Sacramento, CA 95818-7007 DEPARTMENT OF REAL ESTATE			
4	R denny			
5	Telephone: (916) 227-0781			
6				
7				
8	BEFORE THE DEPARTMENT OF REAL ESTATE			
9	STATE OF CALIFORNIA			
10	* * *			
11) In the Matter of the Accusation of) No H-2101 FR			
12				
13	XOCHITL I. OSEGUERA-LANGENBERG,) FIRST AMENDED CLAIRMONT FINANCIAL INC., and) ACCUSATION			
14	TINA LOUISE THOMAS			
15	Respondents.)			
16	The Complainant, STEVEN J. ELLIS, a Deputy Real Estate			
17	٤			
18	Commissioner of the State of California, for cause of Accusation			
19	against XOCHITL I. OSEGUERA -LANGENBERG, CLAIRMONT FINANCIAL			
20	INC., and TINA LOUISE THOMAS, (hereinafter "Respondents"), are			
21	informed and alleges as follows:			
22	PRELIMINARY ALLEGATIONS			
23	` I			
24	The Complainant, STEVEN J. ELLIS, a Deputy Real Estate			
25	Commissioner of the State of California, makes this Accusation in			
26	his official capacity.			
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Respondents are presently licensed and/or have license
rights under the Real Estate Law, Part 1 of Division 4 of the
Business and Professions Code (hereinafter "Code").

III

At all times mentioned herein from and after April 19,
2006, CLAIRMONT FINANCIAL INC., (hereinafter "CFI") was and is
licensed by the State of California Department of Real Estate
(hereinafter "Department") as a real estate broker corporation.
At no time prior to April 19, 2006 was CFI licensed as a real
estate broker corporation.

IV

13 At all times mentioned herein, Respondent XOCHITL I. OSEGUERA-LANGENBERG, (hereinafter "OSEGUERA") was and is 14 15 licensed by the Department individually as a real estate broker. 16 From and after April 19, 2006 and continuing through to the present OSEGUERA was and is licensed as the designated broker 17 18 officer of CFI. As said designated officer-broker, OSEGUERA was 19 and now is responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the officers, agents, 20 real estate licensees and employees of CFI for which a license 21 is required. 22

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At all times mentioned herein, Respondent TINA LOUISE THOMAS, (hereinafter "THOMAS") was and is licensed by the Department individually as a real estate broker.

VI

At all times mentioned herein to and until December 31, 2007, Mehdi Arfa (hereinafter "Arfa") was licensed by the Department as a restricted real estate salesperson.

VII

In case number H-2101 FR before the Department of Real Estate, the Commissioner of the Department of Real Estate (hereinafter "Commissioner") entered into a stipulation and agreement revoking Arfa's salesperson license on the basis of Arfa's violation of Section 10137 of the Code in conjunction with Section 10177(d) or the Code, and Arfa's violation of Section 10176(a) of the Code.

VIII

At no time mentioned herein was Jose Luis Becerra (hereinafter "Becerra") licensed by the Department either as a real estate salesperson or as a real estate broker at any time mentioned herein.

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Whenever reference is made in an allegation in this Accusation to an act or omission of CFI, such allegation shall be deemed to mean that the officers, directors, employees, agents and/or real estate licensees employed by or associated with CFI committed such act or omission while engaged in the furtherance of the business or operations of such corporate Respondent and while acting within the course and scope of their authority and employment.

Х

At all times mentioned herein CFI, OSEGUERA, and THOMAS engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California within the meaning of:

(a) Section 10131(a) of the Code, including the
operation and conduct of a real estate resale brokerage with the
public wherein, on behalf of others, for compensation or in
expectation of compensation, Respondents sold and offered to
sell, bought and offered to buy, solicited prospective sellers
and purchasers of, solicited and obtained listings of, and
negotiated the purchase and resale of real property; and

20 (b) Section 10131(d) of the Code, including the operation and conduct of a mortgage loan brokerage business with 21 the public wherein Respondents solicited lenders and borrowers 22 for loans secured directly or collaterally by liens on real 23 property or a business opportunity, and wherein such loans were 24 arranged, negotiated, processed, and consummated by Respondent 25 on behalf of others for compensation or in expectation of a 26 compensation.

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FIRST CAUSE OF ACTION

XI

Each and every allegation in Paragraphs I through X, inclusive, above are incorporated by this reference as if fully set forth herein.

XII

At all times mentioned herein from on or about 7 8 February 1, 2006 through on or about April 18, 2006, before 9 Respondent CFI was issued a license by the Department, Respondent 10 CFI employed and compensated Becerra and Arfa to perform the acts and conduct the real estate activities described in Paragraph IX, 11 12 above, including but not limited to the activities described in 13 Paragraphs XIII and XIV, below, Respondent OSEGUERA caused, 14 suffered and permitted Respondent CFI to so employ and compensate 15 Becerra and Arfa, and Arfa caused, suffered and permitted 16 Respondent CFI to so employ and compensate Becerra.

XIII

Between on or about February 1, 2006 and on or about
April 18, 2006, in course of the employment and activities
described in Paragraph XII, above, Arfa negotiated and arranged
the purchase and sale of real property, including but not
necessarily limited to:

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Property Address	Borrower	Close of
		Escrow
1077 Mirror Lake,	Damien Edwards	3/21/06
Merced	-	
3745 Morning dove,	Damien Edwards	3/20/06
Merced		
3615 Pinole Valley,	Maria Cordon	3/27/06
Pinole		
3733 Beam Avenue,	Damien Edwards	4/18/06
Merced		

XIV

Between on or about February 1, 2006 and on or about
 April 18, 2006, in course of the employment and activities
 described in Paragraph XII, above, Becerra negotiated and
 arranged mortgage loans to finance the purchase and sale of real
 property, including but not necessarily limited to mortgage loans
 to finance the purchases described in Paragraph XIII, above.

XV

In acting as described in Paragraphs XII through XIV,
 inclusive, above, Respondents CFI and OSEGUERA violated and/or
 willfully disregarded the provisions of Sections 10130 and 10137
 of the Code.

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The facts described above as to the First Cause of Accusation constitute cause to suspend or revoke all licenses and license rights of Respondents CFI and OSEGUERA pursuant to the provisions of Sections 10130 and 10137 of the Code in conjunction with Section 10177(d) of the Code.

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SECOND CAUSE OF ACTION

XVII

⁹ Each and every allegation in Paragraphs I through XVI,
 ¹⁰ inclusive, above, are incorporated by this reference as if fully
 ¹¹ set forth herein.

XVIII

At all times mentioned herein from on or about 13 February 1, 2006 through on or about June 30, 2006, Respondents 14 15 CFI and THOMAS employed and compensated Becerra to perform the 16 acts and conduct the real estate activities described in Paragraph X, above, including but not limited to the activities 17 18 described in Paragraph XIX, below, and Arfa caused, suffered and 19 permitted Respondents CFI and THOMAS to so employ and compensate Becerra. 20

XIX

Between on or about February 1, 2006, and on or about June 30, 2006, in course of the employment and activities described in Paragraph XVIII, above, Becerra negotiated and arranged mortgage loans to finance the purchase and sale of real property, including but not necessarily limited to: ///

- 7 -

Property Address	Borrower	Close of	
		Escrow	
1230 Brightday	Santes Santiago	6/12/06	
Drive, Merced			
119 Paloma Avenue,	Jose Velasquez	6/16/06	
Salinas			
815 Modoc, Merced	Jose Velasquez	6/23/06	

XX

In acting as described in paragraphs XVIII and XIX, above, Respondents CFI and THOMAS violated the provisions of Section 10137 of the Code and willfully caused, suffered and/or permitted Becerra to violate Section 10130 of the Code.

XXI

The facts described above as to the Second Cause of
 Accusation constitute cause to suspend or revoke all licenses
 and license rights of Respondents CFI and THOMAS pursuant to the
 provisions of Sections 10130 and 10137 of the Code in conjunction
 with Section 10177(d) of the Code.

THIRD CAUSE OF ACTION

XXII

Each and every allegation in Paragraphs I through XX,
 inclusive, above, are incorporated by this reference as if fully
 set forth herein.

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Beginning on or about February 1, 2006, and continuing through on or about June 30, 2006, Arfa, in association with Becerra, Damien Edwards and others, entered into and participated in a "buyer rebate" plan or scheme to deceive and make misrepresentations to mortgage lenders with the intent to substantially benefit themselves and without disclosing their true intentions to the mortgage lenders. XXIV The "buyer rebate" plan and scheme described in Paragraph XXIII contemplated in essence that: (a) Arfa, acting as an agent of a purchaser, would solicit and obtain a written agreement to purchase residential real property at an inflated price, \$30,000 or more in excess of the listed price of the property, subject to a separate written addendum providing for the amount in excess of the listing price

real property at an inflated price, \$30,000 or more in excess of the listed price of the property, subject to a separate written addendum providing for the amount in excess of the listing price (the "buyer rebate") to be paid out of escrow or by the seller after the close of escrow for fictitious "handyman repairs" to a fictitious contractor such as the wife or mother of a participant in the plan and scheme; and

(b) Becerra, acting as the agent of a purchaser, would solicit and obtain a loan from an institutional mortgage lender to finance the inflated cost of purchase by concealing the "handyman repairs" addendum from the mortgage lender and/or representing, contrary to fact, that the property would be the primary residence of the purchaser.

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XXIII

Between on or about February 1, 2006 and on or about 3 June 30, 2006, Arfa, Becerra and Damien Edwards and others 4 committed the following acts in furtherance of the fraudulent 5 plan or scheme described in Paragraphs XXIII and XXIV, above:

6 (a) Arfa, acting as an agent of Damien Edwards as 7 purchaser, solicited and obtained a written agreement to purchase residential real property at 1077 Mirror Lake, Merced, 8 California, subject to a separate written addendum providing for 9 10 \$56,500 to be paid out of escrow or by the seller after the close of escrow to Meschelle Cardenas for "handyman repairs"; 11

12 (b) Arfa, acting as an agent of Damien Edwards as 13 purchaser, solicited and obtained a written agreement to purchase 14 residential real property at 3745 Morningdove Avenue, Merced, 15 California, subject to a separate written addendum providing for 16 \$70,000 to be paid out of escrow or by the seller after the close 17 of escrow to Meschelle Cardenas for "handyman repairs";

18 (C) Arfa, acting as an agent of Damien Edwards as 19 purchaser, solicited and obtained a second written agreement to 20 purchase residential real property at 3733 Beam Avenue, Merced, 21 California, subject to a separate written addendum providing for \$55,000 to be paid out of escrow or by the seller after the close 22 23 of escrow to Meschelle Cardenas for "handyman repairs"; 111 24

111 25 26 ///

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XXV

1 Becerra, acting as the agent of Damien Edwards, (d) solicited and obtained first and second mortgage loans for 2 \$348,000 and \$87,000 from WMC Mortgage to finance Edward's 3 purchase of real property at 1077 Mirror Lake, Merced, 4 5 California, by concealing the \$56,500 "handyman repairs" addendum from the mortgage lender and representing, contrary to fact, that 6 7 the property would be the primary residence of Damien Edwards, and the lender made the loans in reliance on the false 8 9 representation and in ignorance of facts concealed.

10 (e) Becerra, acting as the agent of Damien Edwards, 11 solicited and obtained first and second mortgage loans for 12 \$392,000 and \$98,000 from Fremont Investment Loan to finance 13 Edward's purchase of real property at 3745 Morningdove Avenue, 14 Merced, California, by concealing the \$70,000 "handyman repairs" 15 addendum from the mortgage lender and representing, contrary to 16 fact, that the property would be the primary residence of Damien 17 Edwards; and the lender made the loans in reliance on the false 18 representation and in ignorance of facts concealed.

19 (f) Becerra, acting as the agent of Damien Edwards, solicited and obtained first and second mortgage loans for 20 21 \$368,000 and \$92,000 from Long Beach to finance Damien Edward's 22 purchase of real property at 3733 Beam Avenue, Merced, 23 California, by concealing the \$56,500 "handyman repairs" addendum 24 from the mortgage lender and representing, contrary to fact, that 25 the property would be the primary residence of Damien Edwards; 111 26

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(g) Arfa, acting as an agent of Norberto Castaneda as purchaser, solicited and obtained a second written agreement to purchase residential real property at 3762 Beam Avenue, Merced, California, subject to a separate written addendum providing for \$77,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

(h) Arfa, acting as an agent of Jose Velazquez as
purchaser, solicited and obtained a second written agreement to
purchase residential real property at 119 Paloma Avenue, Merced,
California, subject to a separate written addendum providing for
\$30,000 to be paid out of escrow or by the seller after the close
of escrow to Matilde Lucero for "handyman repairs";

(i) Arfa, acting as an agent of Jose Velazquez as
purchaser, solicited and obtained a second written agreement to
purchase residential real property at 815 Modoc Street, Merced,
California, subject to a separate written addendum providing for
\$35,000 to be paid out of escrow or by the seller after the close
of escrow to Matilde Lucero for "handyman repairs";

(j) Arfa, acting as an agent of Magdalene Wilson-Letner as purchaser, solicited and obtained a second written agreement to purchase residential real property at 1873 Valley Forge, Merced, California, subject to a separate written addendum providing for \$43,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

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(k) Arfa, acting as an agent of Magdalene Wilson-Letner as purchaser, solicited and obtained a second written agreement to purchase residential real property at 1033 Keeler Avenue, Bakersfield, California, subject to a separate written addendum providing for \$75,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

8 (1) Becerra, acting as the agent of Norberto
9 Castaneda, solicited and obtained first and second mortgage loans
10 for \$368,000 and \$92,000 from Long Beach Mortgage to finance
11 Norberto Castaneda purchase of real property at 3762 Beam Avenue,
12 Merced, California, by concealing the \$77,000 "handyman repairs"
13 addendum from the mortgage lender;

(m) Becerra, acting as the agent of Jose Velazquez,
solicited and obtained first and second mortgage loans for
\$460,000 and \$115,000 from Fremont Investment & Loan to finance
Jose Velazquez purchase of real property at 119 Paloma, Merced,
California, by concealing the \$30,000 "handyman repairs" addendum
from the mortgage lender;

(n) Becerra, acting as the agent of Jose Velazquez,
solicited and obtained first and second mortgage loans for
\$318,400 and \$79,600 from Long Beach Mortgage to finance Jose
Velazquez purchase of real property at 815 Modoc, Merced,
California, by concealing the \$35,000 "handyman repairs" addendum
from the mortgage lender;

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(o) Becerra, acting as the agent of Magdalene WilsonLetner, solicited and obtained first and second mortgage loans
for \$320,000 and \$80,000 from WMC Mortgage to finance Magdalene
Wilson-Letner's purchase of real property at 1873 Valley Forge,
Merced, California, by concealing the \$43,000 "handyman repairs"
addendum from the mortgage lender;

(p) Becerra, acting as the agent of Magdalene Wilson-Becerra, solicited and obtained first and second mortgage loans for \$774,000 and \$193,600 from Long Beach Mortgage Company to finance Magdalene Wilson-Letner's purchase of real property at 1033 Keeler Avenue, Merced, California, by concealing the \$75,000 "handyman repairs" addendum from the mortgage lender;

XXVI

14In truth and fact, Meschelle Cardenas is the wife of15Damien Edwards and Matilde Lucero is the mother of Jose Becerra.

XXVII

The acts and omissions of Arfa described in Paragraphs XXIII through XXVI constitute fraud and/or dishonest dealing, and/or a continued and flagrant course of misrepresentation through real estate agents or salespersons.

XXVIII

The acts and omissions of Arfa described in Paragraphs XXIII, XXIV, XXV(a), XXV(b), XXV(d), and XXV(e) constitute the substantial misrepresentation of a material fact.

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1 FOURTH CAUSE OF ACTION 2 XXIX 3 Each and every allegation in Paragraphs I through 4 XXVIII, inclusive, above, are incorporated by this reference as 5 if fully set forth herein. 6 XXX 7 Respondent OSEGUERA, from on or about April 19, 2006, 8 and continuing thereafter failed to exercise reasonable 9 supervision over the acts of Respondents CFI in such a manner as 10 to allow the acts and events described above to occur. 11 XXXI 12 The acts and/or omissions of OSEGUERA described in 13 Paragraph XXX, constitute failure on the part of OSEGUERA, as 14 designated broker-officer for CFI, to exercise reasonable 15 supervision and control over the licensed activities of CFI 16 beginning on or about April 19, 2006, and continuing thereafter 17 as required by Section 10159.2 of the Code. 18 XXXII 19 The facts described above as to the Fourth Cause of 20 Accusation constitute cause for the suspension or revocation of 21 the licenses and license rights of Respondent OSEGUERA under 22 Section 10177(g) and/or Section 10177(h) of the Code and Section 10159.2 of the Code in conjunction with Section 10177(d) of the 23 24 Code. 25 111 26 111 27 ///

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law. STEVEN ELLIS Deputy Real Estate Commissioner Dated at Sacramento, California, this 30th day of April, 2008. 16 -

e.					
			FILEN		
1	Department of Real Estate P.O. Box 187007		DEC 1 0 2007		
2	Sacramento, CA 95818-7007		DEPARTMENT OF REAL ESTATE		
3	Telephone: (916) 227-0781		By A TADE		
4			ţ		
5					
6					
7	BEFORE THE DEPAR	TMENT OF	REAL ESTATE		
8 9	STATE OF CALIFORNIA				
10		* * *			
11	In the Matter of the Accusation of	}	No. H-2101 FR		
12	MEHDI ARFA,	}	STIPULATION AND		
13	Respondent.	}	AGREEMENT IN SETTLEMENT AND ORDER		
14					
15	It is hereby stipulated by and between Respondent MEHDI ARFA (hereinafter				
16	"Respondent"), acting by and through Deb Graceffa, attorney of record herein for Respondent,				
17	and the Complainant, acting by and through Truly Sughrue, Counsel for the Department of				
18	Real Estate, as follows for the purpose of settling and disposing of the Accusation filed herein				
19	April 30, 2007 (hereinafter "the Accusation"):				
20			ed and all evidence which was to be		
21	presented by Complainant and Respondent at a formal hearing on the Accusation, which				
22	hearing was to be held in accordance with the provisions of the Administrative Procedure Act				
23	(APA), shall instead and in place thereof be submitted solely on the basis of the provisions of				
24	this Stipulation and Agreement in Settlement.				
25			inderstands the Statement to		
26	Respondent, the Discovery Provisions of the A	PA, and the	Accusation filed by the Department		
27	of Real Estate in this proceeding.				
	H-2101 FR - 1	-	STIPULATION OF MEHDI ARFA		
			UDIDI AKEA		

1 3. Respondent filed a Notice of Defense pursuant to Section 11505 of the 2 Government Code for the purpose of requesting a hearing on the allegations in the Accusation. 3 Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that Respondent understands that by withdrawing said Notice of Defense 4 Respondent will thereby waive Respondent's right to require the Commissioner to prove the 5 6 allegations in the Accusation at a contested hearing held in accordance with the provisions of 7 the APA and that Respondent will waive other rights afforded to Respondent in connection 8 with the hearing such as the right to present evidence in defense of the allegations in the 9 Accusation and the right to cross-examine witnesses.

10 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations pertaining to him in the Accusation filed in this proceeding are true 11 12 and correct; that as alleged in Paragraphs XV and XX of the Accusation, the acts and omissions of Respondent described in Paragraphs X through XIV and Paragraphs XVI through XIX, 13 14 inclusive of the Accusation constitute the payment of compensation to an unlicensed individual; that as alleged in Paragraph XXVIII of the Accusation, the acts and omissions of 15 16 Respondent described in Paragraphs XXI through XXVII constitute the substantial 17 misrepresentation of a material fact; and that the Real Estate Commissioner shall not be 18 required to provide further evidence to prove such allegations. The attached Statement of 19 Mitigation provided by Respondent is hereby incorporated by reference and shall become part 20 of the Stipulation.

5. It is understood by the parties that the Real Estate Commissioner may
adopt the Stipulation and Agreement as his decision in this matter, thereby imposing the
penalty and sanctions on Respondent's real estate license and license rights as set forth in the
"Order" set forth below. In the event that the Commissioner in his discretion does not adopt
the Stipulation and Agreement in Settlement, it shall be void and of no effect, and Respondent
shall retain the right to a hearing and proceeding on the Accusation under all the provisions of
the APA and shall not be bound by any admission or waiver made herein.

H-2101 FR

Sec. 1

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1	6. The Order or any subsequent Order of the Real Estate Commissioner
2	made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel,
3	merger or bar to any further administrative or civil proceedings by the Department of Real
4	Estate with respect to any matters which were not specifically alleged to be causes for
5	accusation in this proceeding.
6	DETERMINATION OF ISSUES
7	By reason of the foregoing stipulations, admissions and waivers and solely for
8	the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed
9	that the following Determination of Issues shall be made:
10	I
11	The acts and/or omissions of Respondent MEHDI ARFA as described in First
12	Cause of Action of the Accusation constitute cause pursuant to the provisions of Section 10137
13	of the Code in conjunction with Section <u>10177(d</u>) of the Code for the suspension or revocation
14	of all licenses and/or license rights of Respondent under the Real Estate Law.
15	Π
16	The acts and/or omissions of Respondent MEHDI ARFA as described in Second
17	Cause of Action of the Accusation constitute cause pursuant to the provisions of Section 10137
18	of the Code in conjunction with Section 10177(d) of the Code for the suspension or revocation
19	of all licenses and/or license rights of Respondent under the Real Estate Law.
20	Ш
21	The acts and/or omissions of Respondent MEHDI ARFA as described in Third
22	Cause of Action of the Accusation constitute cause pursuant to the provisions of Section
23	10176(a) of the Code for the suspension or revocation of all licenses and/or license rights of
24	Respondent under the Real Estate Law.
25	
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	H-2101 FR - 3 - STIPULATION OF
	MEHDI ARFA
1	

	-			
1		<u>ORDER</u>		
2	All licenses and licensing r	ights of MEHDI ARFA	under the Real Estate Law	are
³ revoked.				
4			~	ľ
5 5-Dec.	26	July		
6	DATED	TRULY SUGH		
7		DEPARTMEN	T OF REAL ESTATE	
8		***		
- II	I have read the Stipulation			
}	ble and acceptable to me. I			
	ninistrative Procedure Act (i i
	13 of the Government Cod		igently, and voluntarily wa	aive
	aluding the right of require			
			prove the allegations in the	
Accusation at a	hearing at which I would l	have the right to cross-ex	_	
Accusation at a		have the right to cross-ex	_	
Accusation at a Accusation at a and to present e	hearing at which I would l	have the right to cross-ex	_	
Accusation at a Accusation at a and to present e	hearing at which I would l evidence in defense and mi	have the right to cross-ex	amine witnesses against n	
Accusation at a and to present e and to present e 16 17 18 DATED	hearing at which I would l	have the right to cross-extigation of the charges.	_	
Accusation at a Accusation at a and to present e 16 17 18 DATED 19	hearing at which I would l evidence in defense and mi	have the right to cross-ex tigation of the charges.	amine witnesses against n	
Accusation at a and to present e and to present e 1/- 1/- 1/- 1/- 20	hearing at which I would l evidence in defense and mi	have the right to cross-extigation of the charges.	amine witnesses against n	
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14 Accusation at a and to present e 15 and to present e 16 17 18 19 20 21 22 21	hearing at which I would l evidence in defense and mi	have the right to cross-extigation of the charges.	amine witnesses against n	
14 Accusation at a and to present a 15 and to present a 16 17 17 //- 3 18 DATED 19 20 21 22 23 23	hearing at which I would l evidence in defense and mi	have the right to cross-extigation of the charges.	amine witnesses against n	
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14 Accusation at a and to present a 15 and to present a 16 17 17 //- 3 18 DATED 19 20 21 22 23 24 25 25	hearing at which I would l evidence in defense and mi	have the right to cross-extigation of the charges.	amine witnesses against n	
14 Accusation at a and to present e and to presente and to present e and to present e and to pre	hearing at which I would l evidence in defense and mi	have the right to cross-extigation of the charges.	amine witnesses against n	
14 Accusation at a 14 and to present a 15 16 16 17 18 //- 3 19 20 21 22 23 24 25 25	hearing at which I would l evidence in defense and mi	have the right to cross-extigation of the charges.	amine witnesses against n	

I have reviewed the Stipulation and Agreement as to form and content and have 1 2 advised my clients accordingly. 3 12-4-07 4 DATED DEB GRACEFF. 5 Attorney for Respondent 6 7 The foregoing Stipulation and Agreement for Settlement is hereby adopted by the 8 Real Estate Commissioner as his Decision and Order and shall become effective at 12 o'clock 9 noon on DEC 3 1 2007 10 11 December 7, 2007. IT IS SO ORDERED 12 JEFF DAVI 13 **Real Estate Commissioner** 14 15 16 17 John R. Liberator BY: 18 Chief Deputy Commissioner 19 20 21 22 23 24 25 26 27 H-2101 FR - 5 -STIPULATION OF MEHDI ARFA

, ,	
	TRULY SUGHRUE, Counsel
1	TRULY SUGHRUE, Counsel State Bar No. 223266 Department of Bool Estate
2	Department of Real Estate
3	P.O. Box 187007 Sacramento, CA 95818-7007
4	Telephone: (916) 227-0781
5	
6	
7	
8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11 12	In the Matter of the Accusation of No. H-2101 FR
	XOCHITL I. OSEGUERA - ACCUSATION
13 14	LANGENBERG, CLAIRMONT) FINANCIAL INC., TINA LOUISE) THOMAS, and MEHDI ARFA)
15	Respondents.
16	
17	The Complainant, JOHN W. SWEENEY, a Deputy Real Estate
18	Commissioner of the State of California, for cause of Accusation
19	against XOCHITL I. OSEGUERA -LANGENBERG, CLAIRMONT FINANCIAL
20	INC., TINA LOUISE THOMAS, and MEHDI ARFA, (hereinafter
21	"Respondents"), are informed and alleges as follows:
22	PRELIMINARY ALLEGATIONS
23	I
24	The Complainant, JOHN W. SWEENEY, a Deputy Real Estate
25	Commissioner of the State of California, makes this Accusation in
26	his official capacity.
27	
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Respondents are presently licensed and/or have license rights under the Real Estate Law, Part 1 of Division 4 of the Business and Professions Code (hereinafter "Code").

III

At all times mentioned herein from and after April 19, 2006, CLAIRMONT FINANCIAL INC., (hereinafter "CFI") was and is licensed by the State of California Department of Real Estate (hereinafter "Department") as a real estate broker corporation. At no time prior to April 19, 2006 was CFI licensed as a real estate broker corporation.

IV

13 At all times mentioned herein, Respondent XOCHITL I. 14 OSEGUERA-LANGENBERG, (hereinafter "OSEGUERA") was and is licensed 15 by the Department individually as a real estate broker. From and 16 after April 19, 2006 and continuing through to the present 17 OSEGUERA was and is licensed as the designated broker officer of 1.8 CFI. As said designated officer-broker, OSEGUERA was and now is 19 responsible pursuant to Section 10159.2 of the Code for the 20 supervision of the activities of the officers, agents, real 21 estate licensees and employees of CFI for which a license is 22 required. 23 11124 $\boldsymbol{\Lambda}\boldsymbol{\Lambda}$ 25 $\boldsymbol{\Lambda}\boldsymbol{\Lambda}$ 26 27

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v 1 At all times mentioned herein, Respondent TINA LOUISE 2 THOMAS, (hereinafter "THOMAS") was and is licensed by the 3 Department individually as a real estate broker. 4 VI 5 At all times mentioned herein, Respondent MEHDI ARFA 6 (hereinafter "ARFA") was and is licensed by the Department as a 7 8 restricted real estate salesperson. 9 VII 10 At no time mentioned herein was Jose Luis Becerra 11 (hereinafter "Becerra") licensed by the Department either as a 12 real estate salesperson or as a real estate broker at any time 13 mentioned herein. 14 VIII 15 Whenever reference is made in an allegation in this 16 Accusation to an act or omission of CFI, such allegation shall be 17 deemed to mean that the officers, directors, employees, agents 18 and/or real estate licensees employed by or associated with CFI 19 committed such act or omission while engaged in the furtherance 20 of the business or operations of such corporate Respondent and 21 while acting within the course and scope of their authority and 22 employment. 23 IX 24 At all times mentioned herein CFI, OSEGUERA, and THOMAS 25 engaged in the business of, acted in the capacity of, advertised 26 27

or assumed to act as a real estate broker in the State of California within the meaning of:

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(a) Section 10131(a) of the Code, including the operation and conduct of a real estate resale brokerage with the public wherein, on behalf of others, for compensation or in expectation of compensation, Respondents sold and offered to sell, bought and offered to buy, solicited prospective sellers and purchasers of, solicited and obtained listings of, and negotiated the purchase and resale of real property; and

(b) Section 10131(d) of the Code, including the 10 operation and conduct of a mortgage loan brokerage business with 11 the public wherein Respondents solicited lenders and borrowers 12 for loans secured directly or collaterally by liens on real 13 property or a business opportunity, and wherein such loans were 14 arranged, negotiated, processed, and consummated by Respondent on 15 behalf of others for compensation or in expectation of a 16 compensation. 17

FIRST CAUSE OF ACTION

Х

Each and every allegation in Paragraphs I through IX, inclusive, above are incorporated by this reference as if fully set forth herein.

XI

At all times mentioned herein from on or about February 1, 2006 through on or about April 18, 2006, before Respondent CFI was issued a license by the Department, Respondent CFI employed

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and compensated Becerra and Respondent ARFA to perform the acts and conduct the real estate activities described in Paragraph IX, above, including but not limited to the activities described in Paragraphs XII and XIII, below, Respondent OSEGUERA caused, suffered and permitted Respondent CFI to so employ and compensate Becerra and Respondent ARFA, and Respondent ARFA caused, suffered and permitted Respondent CFI to so employ and compensate Becerra.

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XII

Between on or about February 1, 2006 and on or about April 18, 2006, in course of the employment and activities described in Paragraph XI, above, Respondent ARFA negotiated and arranged the purchase and sale of real property, including but not necessarily limited to:

Property Address	Borrower	Close of Escrow
1077 Mirror Lake, Merced	Damien Edwards	3/21/06
3745 Morning dove, Merced	Damien Edwards	3/20/06
3615 Pinole Valley, Pinole	Maria Cordon	3/27/06
3733 Beam Avenue, Merced	Damien Edwards	4/18/06

XIII

Between on or about February 1, 2006 and on or about April 18, 2006, in course of the employment and activities described in Paragraph XI, above, Becerra negotiated and arranged mortgage loans to finance the purchase and sale of real property, including but not necessarily limited to mortgage loans to finance the purchases described in Paragraph XII, above.

- 5 -

1 In acting as described in Paragraphs XI through XIII, 2 inclusive, above, Respondents CFI, OSEGUERA, and ARFA violated З and/or willfully disregarded the provisions of Sections 10130 and 4 10137 of the Code. 5 XV 6 The facts described above as to the First Cause of 7 Accusation constitute cause to suspend or revoke all licenses and 8 license rights of Respondents CFI, OSEGUERA and ARFA pursuant to 9 the provisions of Sections 10130 and 10137 of the Code in 10 conjunction with Section 10177(d) of the Code. 11 SECOND CAUSE OF ACTION 12 XVI 13 Each and every allegation in Paragraphs I through XV, 14 inclusive, above, are incorporated by this reference as if fully 15 set forth herein. 16 XVII 17 At all times mentioned herein from on or about February 18 1, 2006 through on or about June 30, 2006, Respondents CFI and 19 20 THOMAS employed and compensated Becerra to perform the acts and conduct the real estate activities described in Paragraph IX, 21 22 above, including but not limited to the activities described in 23 Paragraph XVIII, below, and Respondent ARFA caused, suffered and 24 permitted Respondents CFI and THOMAS to so employ and compensate 25 Becerra. 26 $\boldsymbol{\Lambda}$ 27

1 Between on or about February 1, 2006 and on or about 2 June 30, 2006, in course of the employment and activities 3 described in Paragraph XVII, above, Becerra negotiated and 4 arranged mortgage loans to finance the purchase and sale of real 5 property, including but not necessarily limited to: 6 **Property Address** Borrower Close of 7 Escrow 1230 Brightday Santes Santiago 6/12/06 8 Drive, Merced 119 Paloma Avenue, Jose Velasquez 6/16/06 9 Salinas 815 Modoc, Merced Jose Velasquez 6/23/06 10 11 XIX 12 In acting as described in paragraphs XVII and XVIII, 13 above, Respondents CFI, THOMAS, and ARFA violated the provisions 14 of Section 10137 of the Code and willfully caused, suffered 15 and/or permitted Becerra to violate Section 10130 of the Code. 16 XX 17 The facts described above as to the Second Cause of 18 Accusation constitute cause to suspend or revoke all licenses and 19 license rights of Respondents CFI, THOMAS and ARFA pursuant to 20 the provisions of Sections 10130 and 10137 of the Code in 21 conjunction with Section 10177(d) of the Code. 22 THIRD CAUSE OF ACTION 23 XXI 24 Each and every allegation in Paragraphs I through XX, 25 inclusive, above, are incorporated by this reference as if fully 26 set forth herein. 27

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XVIII

1 Beginning on or about February 1, 2006 and continuing 2 through on or about June 30, 2006, Respondent ARFA, in 3 association with Becerra, Damien Edwards and others, entered into 4 and participated in a "buyer rebate" plan or scheme to deceive 5 and make misrepresentations to mortgage lenders with the intent 6 to substantially benefit themselves and without disclosing their 7 8 true intentions to the mortgage lenders. 9 TIIXX 10 The "buyer rebate" plan and scheme described in 11 Paragraph XXII contemplated in essence that: 12 (a) Respondent ARFA, acting as an agent of a 13 purchaser, would solicit and obtain a written agreement to 14 purchase residential real property at an inflated price, \$30,000 15 or more in excess of the listed price of the property, subject to 16 a separate written addendum providing for the amount in excess of 17 the listing price (the "buyer rebate") to be paid out of escrow 18 or by the seller after the close of escrow for fictitious 19 "handyman repairs" to a fictitious contractor such as the wife or 20 mother of a participant in the plan and scheme; and 21 Becerra, acting as the agent of a purchaser, would (b) 22 23 solicit and obtain a loan from an institutional mortgage lender 24 to finance the inflated cost of purchase by concealing the 25 "handyman repairs" addendum from the mortgage lender and/or 26 representing, contrary to fact, that the property would be the

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primary residence of the purchaser.

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- 2	XXIV	
3	Between on or about February 1, 2006 and on or about	
4	June 30, 2006, ARFA, Becerra and Damien Edwards and others	•
5	committed the following acts in furtherance of the fraudulent	
6	plan or scheme described in Paragraphs XXII and XXIII, above:	
7	(a) ARFA, acting as an agent of Damien Edwards as	
.8	purchaser, solicited and obtained a written agreement to purchase	
9	residential real property at 1077 Mirror Lake, Merced,	
10	California, subject to a separate written addendum providing for	
11	\$56,500 to be paid out of escrow or by the seller after the close	
12	of escrow to Meschelle Cardenas for "handyman repairs";	
13	(b) ARFA, acting as an agent of Damien Edwards as	
14	purchaser, solicited and obtained a written agreement to purchase	
15 16	residential real property at 3745 Morningdove Avenue, Merced,	
17	California, subject to a separate written addendum providing for	
18	\$70,000 to be paid out of escrow or by the seller after the close	
19	of escrow to Meschelle Cardenas for "handyman repairs";	
20	(c) ARFA, acting as an agent of Damien Edwards as	
21	purchaser, solicited and obtained a second written agreement to	
22	purchase residential real property at 3733 Beam Avenue, Merced,	
23	California, subject to a separate written addendum providing for	
24	\$55,000 to be paid out of escrow or by the seller after the close	
25	of escrow to Meschelle Cardenas for "handyman repairs";	
26	(d) Becerra, acting as the agent of Damien Edwards,	
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solicited and obtained first and second mortgage loans for \$348,000 and \$87,000 from WMC Mortgage to finance Edward's purchase of real property at 1077 Mirror Lake, Merced, California, by concealing the \$56,500 "handyman repairs" addendum from the mortgage lender and representing, contrary to fact, that the property would be the primary residence of Damien Edwards, and the lender made the loans in reliance on the false representation and in ignorance of facts concealed.

9 (e) Becerra, acting as the agent of Damien Edwards, 10 solicited and obtained first and second mortgage loans for 11 \$392,000 and \$98,000 from Fremont Investment Loan to finance 12 Edward's purchase of real property at 3745 Morningdove Avenue, 13 Merced, California, by concealing the \$70,000 "handyman repairs" 14 addendum from the mortgage lender and representing, contrary to 15 fact, that the property would be the primary residence of Damien 16 Edwards; and the lender made the loans in reliance on the false 17 representation and in ignorance of facts concealed. 18

Becerra, acting as the agent of Damien Edwards, (f) 19 solicited and obtained first and second mortgage loans for 20 \$368,000 and \$92,000 from Long Beach to finance Damien Edward's 21 purchase of real property at 3733 Beam Avenue, Merced, 22 23 California, by concealing the \$56,500 "handyman repairs" addendum 24 from the mortgage lender and representing, contrary to fact, that 25 the property would be the primary residence of Damien Edwards; 26

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(g) ARFA, acting as an agent of Norberto Castaneda as

purchaser, solicited and obtained a second written agreement to purchase residential real property at 3762 Beam Avenue, Merced, California, subject to a separate written addendum providing for \$77,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

(h) ARFA, acting as an agent of Jose Velazquez as
 purchaser, solicited and obtained a second written agreement to
 purchase residential real property at 119 Paloma Avenue, Merced,
 California, subject to a separate written addendum providing for
 \$30,000 to be paid out of escrow or by the seller after the close
 of escrow to Matilde Lucero for "handyman repairs";

(i) ARFA, acting as an agent of Jose Velazquez as purchaser, solicited and obtained a second written agreement to purchase residential real property at 815 Modoc Street, Merced, California, subject to a separate written addendum providing for \$35,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

(j) ARFA, acting as an agent of Magdalene Wilson-Letner as purchaser, solicited and obtained a second written agreement to purchase residential real property at 1873 Valley Forge, Merced, California, subject to a separate written addendum providing for \$43,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

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(k) ARFA, acting as an agent of Magdalene Wilson-

Letner as purchaser, solicited and obtained a second written agreement to purchase residential real property at 1033 Keeler Avenue, Bakersfield, California, subject to a separate written addendum providing for \$75,000 to be paid out of escrow or by the seller after the close of escrow to Matilde Lucero for "handyman repairs";

(1) Becerra, acting as the agent of Norberto Castaneda, solicited and obtained first and second mortgage loans for \$368,000 and \$92,000 from Long Beach Mortgage to finance Norberto Castaneda purchase of real property at 3762 Beam Avenue, Merced, California, by concealing the \$77,000 "handyman repairs" addendum from the mortgage lender;

(m) Becerra, acting as the agent of Jose Velazquez, solicited and obtained first and second mortgage loans for \$460,000 and \$115,000 from Fremont Investment & Loan to finance Jose Velazquez purchase of real property at 119* Paloma, Merced, California, by concealing the \$30,000 "handyman repairs" addendum from the mortgage lender;

(n) Becerra, acting as the agent of Jose Velazquez,
solicited and obtained first and second mortgage loans for
\$318,400 and \$79,600 from Long Beach Mortgage to finance Jose
Velazquez purchase of real property at 815 Modoc, Merced,
California, by concealing the \$35,000 "handyman repairs" addendum
from the mortgage lender;

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(o) Becerra, acting as the agent of Magdalene Wilson-

Letner, solicited and obtained first and second mortgage loans for \$320,000 and \$80,000 from WMC Mortgage to finance Magdalene Wilson-Letner's purchase of real property at 1873 Valley Forge, Merced, California, by concealing the \$43,000 "handyman repairs" addendum from the mortgage lender;

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(p) Becerra, acting as the agent of Magdalene Wilson Letner, solicited and obtained first and second mortgage loans
 for \$774,000 and \$193,600 from Long Beach Mortgage Company to
 finance Magdalene Wilson-Letner's purchase of real property at
 1033 Keeler Avenue, Merced, California, by concealing the \$75,000
 "handyman repairs" addendum from the mortgage lender;

XXV

In truth and fact, Meschelle Cardenas is the wife of Damien Edwards and Matilde Lucero is the mother of Jose Becerra.

XXVI

The acts and omissions of Respondent ARFA described in Paragraphs XXII through XXV constitute fraud and/or dishonest dealing, and/or a continued and flagrant course of misrepresentation through real estate agents or salespersons.

XXVII

The acts and omissions of Respondent ARFA described in Paragraphs XXII, XXIII, XXIV(a), XXIV(b), XXIV(d), and XXIV(e) constitute the substantial misrepresentation of a material fact. \\\

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1	XXVIII
2	The facts described above as to the Third Cause of
3	Accusation constitute cause to suspend or revoke all licenses and
4	license rights of ARFA pursuant to the provisions of Sections
5	10176(a), 10176(c), and/or 10176(i) of the Code.
6	FOURTH CAUSE OF ACTION
7	XXIX
. 8	Each and every allegation in Paragraphs I through
9	XXVIII, inclusive, above, are incorporated by this reference as
10	if fully set forth herein.
11	XXX
12	Respondent OSEGUERA failed to exercise reasonable
13	supervision over the acts of Respondents CFI in such a manner as
14	to allow the acts and events described above to occur.
15	XXXI
16	The acts and/or omissions of OSEGUERA described in
17	Paragraph XXX, constitute failure on the part of OSEGUERA, as
18	designated broker-officer for CFI, to exercise reasonable
19	supervision and control over the licensed activities of CFI
20	required by Section 10159.2 of the Code.
21	XXXII
22	The facts described above as to the Fourth Cause of
23 24	Accusation constitute cause for the suspension or revocation of
24	the licenses and license rights of Respondent OSEGUERA under
25	Section 10177(g) and/or Section 10177(h) of the Code and Section
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10159.2 of the Code in conjunction with Section 10177(d) of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law. JOHN W. SWEENEY Deputy Real Estate Commissioner Dated at Fresno, California, this 2S day of 🛓 - 15 -