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| 4        |  | MAY 28 2010                                   |
| 5        |  | DEPARTMENT OF REAL ESTATE                     |
| 6        |  | . m   |
| 7        |  |   |
| 8        | BEFORE THE DEPARTME                                    | NT OF REAL ESTATE                             |
| 9        | STATE OF CA  | LIFORNIA                                      |
| 10       | ***  |   |
| 11       |  |   |
| 12       | In the Matter of the Accusation of                     |   |
| 13       | CHARLOTTE FAY MURPHY,                                  | No. H-1427 FR                                 |
| 14       | Respondent.  |   |
| 15       | ORDER GRANTING REINST                                  | ATEMENT OF LICENSE                            |
| 16       | On January 10, 2007, in Case No. H                     | -1427 FR, a Decision was rendered revoking    |
| 17       | the real estate salesperson license of Respondent eff  | fective February 13, 2001, but granting       |
| 18       | Respondent the right to the issuance of a restricted r | real estate salesperson license. A restricted |
| 19       | real estate salesperson license was issued to Respon   | ndent on March 5, 2001, and Respondent has    |
| 20       | operated as a restricted licensee since that time.     |   |
| 21       |  | petitioned for the removal of restrictions    |
| 22       | attaching to Respondent's real estate salesperson lic  |   |
| 23       | California has been given notice of the filing of the  |   |
| 24       |  | ion and the evidence and arguments in         |
| 25       | support thereof. Respondent has demonstrated to m      |   |
| 26       | requirements of law for the issuance to Respondent     |   |
| 27       | license and that it would not be against the public in | nterest to issue said license to Respondent.  |
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| 1  | NOW, THEREFORE, IT IS ORDERED that Respondent's petition for                                    |
| 2  | reinstatement is granted and that a real estate salesperson license be issued to Respondent if  |
| 3  | Respondent satisfies the following conditions within twelve (12) months from the date of this   |
| 4  | order:  |
| 5  | 1. Submittal of a completed application and payment of the fee for a real                       |
| 6  | estate salesperson license.   |
| 7  | 2. Submittal of proof that you have, within the 12 month period preceding                       |
| 8  | the submittal of an application for an unrestricted license, completed the continuing education |
| 9  | courses required for renewal of a license.  |
| 10 | This Order shall become effective immediately.  |
| 11 | DATED: 527240   |
| 12 | JEFF/DAVI<br>Real/Estate Commissioner   |
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| 4        | DEPARTMENT OF READESTATE  |
| 5        | Saurie 1. Jun   |
| 6        | i i i i i i i i i i i i i i i i i i i                           |
| 7        |   |
| 8        | BEFORE THE DEPARTMENT OF REAL ESTATE                            |
| 9        | STATE OF CALIFORNIA   |
| 10       | * * *   |
| 11       | In the Matter of the Accusation of ) No. H-1427 FRESNO          |
| 12       | RAY CLARK MERIDITH,   |
| 13       | Respondent.   |
| 14       | j   |
| 15       | ORDER SUSPENDING RESTRICTED REAL ESTATE LICENSE                 |
| 16       | TO: RAY CLARK MERIDITH  |
| 17       | On December 19, 2000, a restricted real estate broker           |
| 18       | license was issued by the Department of Real Estate to          |
| . 19     | Respondent RAY CLARK MERIDITH (hereinafter "Respondent") on     |
| 20       | terms, conditions and restrictions set forth in the Real Estate |
| 21       | Commissioner's Decision of October 23, 2000, in Case No. 1427   |
| 22       | FRESNO (hereinafter "the Decision").                            |
| 23       | The Decision granted Respondent the right to the                |
| 24       | issuance of a restricted real estate broker license subject to  |
| 25       | the provisions of Section 10156.7 of the Business and           |
| 26       | Professions Code and to enumerated additional terms, conditions |
| 27       | and restrictions imposed under authority of Section 10156.6 of  |
|          |   |
|          | - 1 -   |
|          | II [  |

<sup>1</sup> said Code. Among those terms, conditions and restrictions, <sup>2</sup> Respondent was required to take and pass the Professional <sup>3</sup> Responsibility Examination within six (6) months from the <sup>4</sup> effective date of the Decision. The Commissioner has determined <sup>5</sup> that, as of June 15, 2001, Respondent has failed to satisfy this <sup>6</sup> condition, and thus is in violation of Section 10177(k) of the <sup>7</sup> Business and Professions Code.

NOW, THEREFORE, IT IS ORDERED under the authority of
Section 10156.7 of the Business and Professions Code of the
State of California that the restricted real estate broker
license heretofore issued to Respondent and the exercise of any
privileges thereunder is hereby suspended pending final
determination made after the hearing on the aforesaid
Accusation.

IT IS FURTHER ORDERED that all license certificates and identification cards issued by the Department of Real Estate which are in the possession of Respondent be immediately surrendered by personal delivery or by mailing in the enclosed self-addressed, stamped envelope:

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DEPARTMENT OF REAL ESTATE Attention: Flag Section P. O. Box 187000 Sacramento, CA 95818-7000

HEARING RIGHTS: Pursuant to the provisions of Section HEARING RIGHTS: Pursuant to the provisions of Section 10156.7 of the Business and Professions Code, Respondent has the right to a hearing to contest the Commissioner's determination that you are in violation of Section 10177(k). If Respondent desires a hearing, Respondent must submit a written request.

- 2 -

The request may be in any form, as long as it is in writing and indicates that Respondent wants a hearing. Unless a written request for a hearing, signed by or on behalf of Respondent, is delivered or mailed to the Department of Real Estate at 2201 Broadway, P. O. Box 187000, Sacramento, California 95818-7000, within twenty (20) days after the date that this Order was mailed to or served on you, the Department will not be obligated or required to provide you with a hearing. This Order shall be effective immediately. MCAU DATED: PAULA REDDISH ZINNEMANN Real Estate Commissioner 

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|---------------------------|--|
| · 1<br>2<br>3<br>4<br>· 5 | Department of Real Estate<br>P. O. Box 187000<br>Sacramento, CA 95818-7000<br>Telephone: (916) 227-0789<br>DEPARTMENT OF REACESTATE<br>MUNICULAR |
| 6                         |  |
| 7                         |  |
| . S                       | BEFORE THE DEPARTMENT OF REAL ESTATE   |
| 9<br>10                   | STATE OF CALIFORNIA  |
| 10                        | In the Matter of the Accusation of ) No. H-1427 FRESNO   |
| 12                        | ICC REALTY, INC., ) OAH No. N-1999090131   |
| 13                        | DONALD LA RUE FLOYD, )<br>RAY CLARK MERIDITH, ) STIPULATION AND AGREEMENT  |
| 14                        | CHARLOTTE FAY MURPHY,  |
| 15                        | Respondents. )   |
| .16                       | It is hereby stipulated by and between DONALD LA RUE   |
| 17                        | FLOYD (hereinafter "Respondent FLOYD), by and through his  |
| 18                        | attorney, Russell K. Ryan; and the Complainant, acting by and  |
| 19                        | through David A. Peters, Counsel for the Department of Real  |
| . 20                      | Estate, as follows for purpose of settling and disposing of the  |
| 21                        | First Amended Accusation filed June 28, 2000 in this matter:   |
| 22                        | 1. All issues which were to be contested and all   |
| 23                        | evidence which was to be presented by Complainant and Respondent   |
| 24                        | at a formal hearing on the First Amended Accusation, which   |
| 25                        | hearing was to be held in accordance with the provisions of the  |
| 26                        | Administrative Procedure Act (APA) (Government Code Section  |
| 27                        | 11500 et seq.), shall instead and in place thereof be submitted  |
|                           | H-1427 FRESNO - 1 - STIPULATION OF<br>DONALD LA RUE FLOYD  |

1 solely on the basis of the provisions of this Stipulation and 2 Agreement.

<sup>3</sup> 2. Respondent FLOYD has received, read and
<sup>4</sup> understands the Statement to Respondent, the Discovery
<sup>5</sup> Provisions of the APA, and the First Amended Accusation filed by
<sup>6</sup> the Department of Real Estate in this proceeding.

7 3. On September 9, 1999, Respondent FLOYD filed his 8 Notice of Defense pursuant to Section pursuant to Section 11505 9 of the Government Code for the purpose of requesting a hearing 10 on the allegations in the Accusation. Respondent FLOYD hereby 11 freely and voluntarily withdraws his Notice of Defense. Respondent FLOYD acknowledges that by withdrawing said Notice of 12 Defense he will thereby waive his right to require the 13 14 Commissioner to prove the allegations in the First Amended Accusation at a contested hearing held in accordance with the 15 16 provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right 17 to present evidence in defense of the allegations in the First 18 19 Amended Accusation and the right to cross-examine witnesses.

20 4. This Stipulation is based on the factual 21 allegations contained in the First Amended Accusation. In the .22 interests of expedience and economy, Respondent FLOYD chooses 23 not to contest these allegations, but to remain silent and understands that, as a result thereof, these factual 24 allegations, without being admitted or denied, will serve as a 25 26 prima facie basis for the disciplinary action stipulated to 27 111

H-1427 FRESNO

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STIPULATION OF DONALD LA RUE FLOYD <sup>1</sup> herein. The Real Estate Commissioner shall not be required to
 <sup>2</sup> provide further evidence to prove said factual allegations.

З It is understood by the parties that the Real 5. Estate Commissioner may adopt the Stipulation and Agreement as 4 her Decision in this matter, thereby imposing the penalty and 5 6 sanctions on Respondent FLOYD's real estate license and license 7 rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the Stipulation 8 9 and Agreement, it shall be void and of no effect, and Respondent 10 FLOYD shall retain the right to a hearing and proceeding on the 11 First Amended Accusation under all the provisions of the APA and 12 shall not be bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation and
Agreement shall not constitute an estoppel, merger or bar to any
further administrative or civil proceedings by the Department of
Real Estate with respect to any matters which were not
specifically alleged to be causes for accusation in this
proceeding.

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### DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending First Amended Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

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H-1427 FRESNO

## STIPULATION OF DONALD LA RUE FLOYD

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| 2      |   |
| 3      | The conduct of Respondent DONALD LA RUE FLOYD, as                     |
| 4      | described in the First Amended Accusation, constitutes cause for      |
| 5      | the suspension or revocation of the real estate license and           |
| 6      | license rights of Respondent FLOYD under the provisions of            |
| 7      | Section 10177(h) of the Business and Professions Code and             |
| ,<br>8 | Section 10177(d) of the Business and Professions Code in              |
|        | conjunction with Section <u>11012 of</u> the Business and Professions |
| 9      | Code and Section 2725 of Title 10, California Code of                 |
| 10     | Regulations.  |
| 11     | ORDER   |
| 12     | I   |
| 13     | The real estate broker license and all license rights                 |
| 14     | of Respondent DONALD LA RUE FLOYD under the Real Estate Law are       |
| 15     | revoked; however, a restricted real estate broker license shall       |
| 16     | be issued to Respondent pursuant to Section 10156.5 of the            |
| 17     | Business and Professions Code if Respondent makes application         |
| 18     | therefor and pays to the Department of Real Estate the                |
| 19     | appropriate fee for the restricted license within ninety (90)         |
| 20     | days from the effective date of this Decision. The restricted         |
| 21     | license issued to Respondent shall be subject to all of the           |
| 22     | provisions of Section 10156.7 of the Business and Professions         |
| 23     | Code and to the following limitations, conditions and                 |
| 24     | restrictions imposed under authority of Section 10156.6 of that       |
| 25<br> | Code:   |
| 26     | ///   |
| 27     | ///   |
|        | H-1427 FRESNO - 4 - STIPULATION OF<br>DONALD LA RUE FLOYD             |

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5.

A. The restricted license issued to Respondent FLOYD may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.

B. The restricted license issued to Respondent FLOYD may be suspended prior to hearing by Order of the Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.

12 с. Respondent FLOYD shall not be eligible to apply for the issuance of an unrestricted real estate license nor for 13 14 the removal of any of the conditions, limitations or 15 restrictions of the restricted of a restricted license until one 16 (1) year has elapsed from the effective date of this Decision. 17 Respondent FLOYD shall, within nine (9) months D. 18 from the effective date of this Decision, present evidence 19 satisfactory to the Real Estate Commissioner that Respondent 20 has, since the most recent issuance of an original or renewal 21 real estate license, taken and successfully completed the 22 continuing education requirements of Article 2.5 of Chapter 3 of 23 the Real Estate Law for renewal of a real estate license. Ιf 24 Respondent fails to satisfy this condition, the Commissioner may 25 order the suspension of the restricted license until the 26 Respondent presents such evidence. The Commissioner shall 27 111

H-1427 FRESNO

- 5 -

<sup>1</sup> afford Respondent the opportunity for a hearing pursuant to the
<sup>2</sup> Administrative Procedure Act to present such evidence.

3 Respondent FLOYD shall, within six (6) months Ε. 4 from the effective date of this Decision, take and pass the 5 Professional Responsibility Examination administered by the Department including the payment of the appropriate examination 6 7 If Respondent fails to satisfy this condition, the fee. 8 Commissioner may order suspension of Respondent's license until 9 Respondent passes the examination.

F. Any restricted broker license issued to
Respondent FLOYD shall be suspended for a period of seventy (70)
days; provided, however, that if Respondent FLOYD petitions,
forty (40) days of said suspension (or a portion thereof) shall
be stayed upon condition that:

Respondent pays a monetary penalty pursuant to
 Section 10172.2 of the Business and Professions
 Code at the rate of \$100.00 for each day of said
 stayed suspension for a total monetary penalty of
 \$4,000.00.

20 (2) Said payment shall be in the form of a cashier's
21 check or certified check made payable to the
22 Recovery Account of the Real Estate Fund. Said
23 check must be delivered to the Department prior
24 to the effective date of the Decision in this
25 matter.

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H-1427 FRESNO

STIPULATION OF DONALD LA RUE FLOYD

- (3) No further cause for disciplinary action against the real estate license of Respondent occurs within one year from the effective date of the Decision in this matter.
- (4) If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.
- (5) If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within one (1) year from the effective date of the Decision, the stay hereby granted shall become permanent.

G. Any restricted real estate broker license issued to Respondent FLOYD may be suspended or revoked for a violation by Respondent of any of the conditions attaching to the restricted license.

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H-1427 FRESNO

1 Respondent FLOYD shall not act as a designated Η. broker officer for a real estate broker corporation other than 2 3 New Market Holdings Inc., or a successor corporation. 4 5 DAVID A. PETERS, Counsel б DEPARTMENT OF REAL ESTATE 7 8 I have read the Stipulation and Agreement, have 9 discussed it with my counsel, and its terms are understood by 10 me and are agreeable and acceptable to me. I understand that I 11 am waiving rights given to me by the California Administrative 12 Procedure Act (including but not limited to Sections 11506, 13 11508, 11509, and 11513 of the Government Code), and I 14 willingly, intelligently, and voluntarily waive those rights, 15 including the right of requiring the Commissioner to prove the 16 allegations in the Accusation at a hearing at which I would 17 have the right to cross-examine witnesses against me and to 18 present evidence in defense and mitigation of the charges. 19 20 DONALD LÁ RUE FLOYC 21 Respondent 22 I have reviewed the Stipulation and Agreement as to 23 form and content and have advised my client accordingly. '24 - 17,2001 25 Κ. RYAN 26 Attorney for Respondent 27 111 H-1427 FRESNO - 8 -STIPULATION OF DONALD LA RUE FLOYD

The foregoing Stipulation and Agreement for Settlement is hereby adopted by the Real Estate Commissioner as her Decision and Order and shall become effective at 12 o'clock noon on <u>May 2, 2001</u> March 23, 2001. IT IS SO ORDERED PAULA REDDISH ZINNEMANN . Real Estate Commissioner tulle Nel H-1427 FRESNO STIPULATION OF DONALD LA RUE FLOYD

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| 3    | DEPARTMENT OF REAL ESTATE   |
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| 7    | BEFORE THE DEPARTMENT OF REAL ESTATE                              |
| 8    | STATE OF CALIFORNIA   |
| . 9  | * * *   |
| 10   | In the Matter of the Accusation of No. H-1427 FRESNO              |
| 11   | ICC REALTY, INC., OAH NO. N-1999090131                            |
| 12 . | DONALD LA RUE FLOYD, )<br>RAY CLARK MERIDITH, )                   |
| 13   | CHARLOTTE FAY MURPHY, )   |
| 14   | Respondents.)   |
| 15   | ORDER ACCEPTING VOLUNTARY SURRENDER OF REAL ESTATE LICENSE        |
| 16   | On June 28, 2000, a First Amended Accusation was filed            |
| · 17 | in this matter against Respondents.                               |
| 18   | On November 30, 2000; Respondent ICC REALTY, INC. only            |
| 19   | petitioned the Commissioner to voluntarily surrender its real     |
| 20   | estate corporation license pursuant to Section 10100.2 of the     |
| 21   | Business and Professions Code.                                    |
| 22   | IT IS HEREBY ORDERED that Respondent ICC REALTY, INC.'s           |
| 23   | petition for voluntary surrender of its real estate corporation   |
| 24   | license is accepted as of the effective date of this Order as set |
| 25   | forth below, based upon the understanding and agreement expressed |
| 26   | in Respondent's Declaration dated ICC REALTY, INC. (attached as   |
| 27   | Exhibit "A" hereto).  |
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Respondent's license certificate and pocket card shall be sent to the below-listed address so that they reach the Department on or before the effective date of this Order: DEPARTMENT OF REAL ESTATE Attention: Licensing Flag Section P. O. Box 187000 Sacramento, CA 95818-7000 This Order shall become effective at 12 o'clock February 13, 2001 noon on DATED: ( haman PAULA REDDISH ZINNEMANN Real Estate Commissioner - 2 -

| 1   | Department of Real Estate<br>P. O. Box 187000                    |
|-----|--|
| 2   | Sacramento, CA 95818-7000  |
| 3   | Telephone: (916) 227-0789  |
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| 8   | BEFORE THE DEPARTMENT OF REAL ESTATE                             |
| 9   | STATE OF CALIFORNIA  |
| 10  | * * *  |
| 11  | In the Matter of the Accusation of ) No. H-1427 FRESNO           |
| 12  | ICC REALTY, INC., ) OAH NO. N-1999090131                         |
| .13 | DONALD LA RUE FLOYD, )<br>RAY CLARK MERIDITH, )                  |
| 14  | CHARLOTTE FAY MURPHY, )  |
| 15  | Respondents.         )   |
| 16  | DECLARATION  |
| 17  | My name is DONALD LA RUE FLOYD and I am currently an             |
| 18  | Officer of ICC REALTY, INC., which is licensed as a real estate  |
| 19  | broker and/or has license rights with respect to said license.   |
| 20  | I am authorized to sign this declaration on behalf of ICC        |
| 21  | REALTY, INC. ICC REALTY, INC. is represented in this matter by   |
| 22  | RUSSELL K. RYAN, Attorney at Law.                                |
| 23  | In lieu of proceeding in this matter in accordance               |
| 24  | with the provisions of the Administrative Procedure Act          |
| 25  | (Sections 11400 et seq., of the Business and Professions Code)   |
| 26  | ICC REALTY, INC. wishes to voluntarily surrender its real estate |
| 27  |  |
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1 license issued by the Department of Real Estate ("Department"),
2 pursuant to Business and Professions Code Section 10100.2.

<sup>3</sup> I understand that ICC REALTY, INC, by so voluntarily <sup>4</sup> surrendering its license, can only have it reinstated in <sup>5</sup> accordance with the provisions of Section 11522 of the <sup>6</sup> Government Code. I also understand that be so voluntarily <sup>7</sup> surrendering its license, ICC REALTY, INC. agrees to the <sup>8</sup> following:

Q, The filing of this Declaration shall be deemed as its petition for voluntary surrender. It shall also be deemed to be 10 an understanding and agreement by ICC REALTY, INC. that, it 11 12 waives all rights it has to require the Commissioner to prove 13 the allegations contained in the First Amended Accusation filed in this matter at a hearing held in accordance with the 14 provisions of the Administrative Procedure Act (Government Code 15 16 Sections 11400 et seq.), and that it also waives other rights afforded to it in connection with the hearing such as the right 17 18 to discovery, the right to present evidence in defense of the 19 allegations in the First Amended Accusation and the right to 20 cross examine witnesses. I further agree on behalf of ICC 21 REALTY, INC. that upon acceptance by the Commissioner, as 22 evidenced by an appropriate order, all affidavits and all 23 relevant evidence obtained by the Department in this matter 24 prior to the Commissioner's acceptance, and all allegations contained in the Accusation filed in the Department Case No. 25 H-1427 FRESNO, may be considered by the Department to be true 26 27 and correct for the purpose of deciding whether or not to grant

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1 reinstatement of ICC REALTY, INC.'s license pursuant to 2 Government Code Section 11522.

I declare under penalty of perjury under the laws of
the State of California that the above is true and correct and
that I am acting freely and voluntarily on behalf of ICC REALTY,
INC. to surrender its license and all license rights attached
thereto.

DATED: 11/30/00

ICC REALTY, INC', Respondent By: Donald La Rue Floyd Designated Officer

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| 1<br>2   | Department of Real Estate<br>P. O. Box 187000<br>Sacramento, CA 95818-7000<br>JAN 2 3 2001 |
|----------|--|
| З        | Telephone: (916) 227-0789 DEPARTMENT OF REALESTATE   |
| 4        | saurie 1. zan  |
| 5        |  |
| 6        |  |
| 7        |  |
| 8        | BEFORE THE DEPARTMENT OF REAL ESTATE   |
| 9        | STATE OF CALIFORNIA  |
| 10       | * * *  |
| 11       | In the Matter of the Accusation of No. H-1427 FRESNO                                       |
| 12       | ICC REALTY, INC., ) OAH No. N-1999090131<br>DONALD LA RUE FLOYD, )                         |
| 13       | RAY CLARK MERIDITH, ) <u>STIPULATION AND AGREEMENT</u><br>CHARLOTTE FAY MURPHY, )          |
| 14       | Respondents.   |
| 15<br>16 | It is hereby stipulated by and between CHARLOTTE FAY                                       |
| . 17     | MURPHY (hereinafter "Respondent MURPHY"), by and through his                               |
| 18       | attorney, Russell K. Ryan; and the Complainant, acting by and                              |
| 19       | through David A. Peters, Counsel for the Department of Real                                |
| 20       | Estate, as follows for purpose of settling and disposing of the                            |
| 21       | First Amended Accusation filed June 28, 2000 in this matter:                               |
| 22       | 1. All issues which were to be contested and all   |
| 23       | evidence which was to be presented by Complainant and Respondent                           |
| 24       | at a formal hearing on the First Amended Accusation, which                                 |
| 25       | hearing was to be held in accordance with the provisions of the                            |
| 26       | Administrative Procedure Act (APA) (Government Code Section                                |
| 27       | 11500 et seq.),  |
|          | H-1427 FRESNO - 1 - STIPULATION OF<br>CHARLOTTE FAY MURPHY                                 |

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shall instead and in place thereof be submitted solely on the
 basis of the provisions of this Stipulation and Agreement.

Respondent MURPHY has received, read and
understands the Statement to Respondent, the Discovery
Provisions of the APA, and the First Amended Accusation filed by
the Department of Real Estate in this proceeding.

7 On September 9, 1999, Respondent MURPHY filed her 3. Notice of Defense pursuant to Section 11505 of the Government 8 9 Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent MURPHY hereby freely and 10 voluntarily withdraws her Notice of Defense. Respondent MURPHY 11 acknowledges that by withdrawing said Notice of Defense she will 12 13 thereby waive her right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in 14 15 accordance with the provisions of the APA and that she will waive other rights afforded to her in connection with the 16 1.7hearing such as the right to present evidence in defense of the allegations in the First Amended Accusation and the right to 18 19 cross-examine witnesses.

20 4 This Stipulation is based on the factual allegations contained in the First Amended Accusation. 21 In the interests of expedience and economy, Respondent MURPHY chooses 22 not to contest these allegations, but to remain silent and 23 understands that, as a result thereof, these factual 24 allegations, without being admitted or denied, will serve as a 25 prima facie basis for the disciplinary action stipulated to 26 111 27

H-1427 FRESNO

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STIPULATION OF CHARLOTTE FAY MURPHY herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

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5. It is understood by the parties that the Real 3 Estate Commissioner may adopt the Stipulation and Agreement as 4 her Decision in this matter, thereby imposing the penalty and 5 sanctions on Respondent MURPHY's real estate license and license 6 rights as set forth in the below "Order". In the event that the 7 Commissioner in her discretion does not adopt the Stipulation 8 and Agreement, it shall be void and of no effect, and Respondent 9 MURPHY shall retain the right to a hearing and proceeding on the 10 First Amended Accusation under all the provisions of the APA and 11 shall not be bound by any admission or waiver made herein. 12.

6. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation and
Agreement shall not constitute an estoppel, merger or bar to any
further administrative or civil proceedings by the Department of
Real Estate with respect to any matters which were not
specifically alleged to be causes for accusation in this
proceeding.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

The conduct of Respondent CHARLOTTE FAY MURPHY, as described in the First Amended Accusation, constitutes cause for H-1427 FRESNO - 3 - STIPULATION OF

Т

CHARLOTTE FAY MURPHY

the suspension or revocation of the real estate license and license rights of Respondent MURPHY under the provisions of Section <u>10177(d)</u> of the Business and Professions Code in conjunction with Sections <u>11012</u>, <u>11018.1(a)</u> and <u>11018.2</u> of the Business and Professions Code.

#### ORDER

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8 The real estate salesperson license and all license 9 rights of Respondent CHARLOTTE FAY MURPHY under the Real Estate Law are revoked; however, a restricted real estate salesperson 10 11 license shall be issued to Respondent pursuant to Section 10156.5 of the Business and Professions Code if Respondent makes 12 13 application therefor and pays to the Department of Real Estate 14 the appropriate fee for the restricted license within ninety 15 (90) days from the effective date of this Decision. Any 16 restricted real estate license issued to Respondent pursuant to 17 this Decision shall be suspended for thirty (30) days from the 18 date of issuance of said restricted license. The restricted license issued to Respondent shall be subject to all of the 19 provisions of Section 10156.7 of the Business and Professions 20 21 Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that 22 23 Code:

A. The restricted license issued to Respondent MURPHY may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or

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H-1427 FRESNO

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STIPULATION OF CHARLOTTE FAY MURPHY plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.

The restricted license issued to Respondent Β. 5 MURPHY may be suspended prior to hearing by Order of the Commissioner on evidence satisfactory to the Commissioner that 6 Respondent has violated provisions of the California Real Estate 7 Law, the Subdivided Lands Law, Regulations of the Real Estate 8 9 Commissioner or conditions attaching to the restricted license. 10 Respondent MURPHY shall not be eligible to apply С. for the issuance of an unrestricted real estate license nor for 11 12 the removal of any of the conditions, limitations or restrictions of the restricted of a restricted license until one 13 14(1) year has elapsed from the effective date of this Decision. 15 Respondent MURPHY shall submit with any D. 16 application for license under an employing broker, or any 17 application for transfer to a new employing broker, a statement 18 signed by the prospective employing broker on a form approved by 19 the Department of Real Estate which shall certify: 20 That the employing broker has read the Decision (1)21 of the Commissioner which granted the right to a 22 restricted license; and 23 That the employing broker will exercise close (2)supervision over the performance by the 24 restricted licensee relating to activities for 25 which a real estate license is required. 26 111 27 H-1427 FRESNO 5 STIPULATION OF CHARLOTTE FAY MURPHY

1 Respondent MURPHY shall, within nine (9) months Ε. from the effective date of this Decision, present evidence 2 3 satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal 4 5 real estate license, taken and successfully completed the 6 continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. 7 Τf Respondent fails to satisfy this condition, the Commissioner may 8 9 order the suspension of the restricted license until the 10 Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the 11 12 Administrative Procedure Act to present such evidence.

13 Respondent MURPHY shall, within six (6) months F. from the effective date of this Decision, take and pass the 14 Professional Responsibility Examination administered by the 15 16 Department including the payment of the appropriate examination If Respondent fails to satisfy this condition, the 17 fee. 18 Commissioner may order suspension of Respondent's license until 19 Respondent passes the examination.

20 <u>G. Any restricted real estate salesperson license</u> 21 issued to Respondent MURPHY may be suspended or revoked for a 22 violation by Respondent of any of the conditions attaching to 23 the restricted license.

24 2/27/00 DATED 25 26

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H-1427 FRESNO

DAVID A. PETERS, Counsel DEPARTMENT OF REAL ESTATE

> STIPULATION OF CHARLOTTE FAY MURPHY

| 1        | * * *   |
|----------|---|
| 2        | I have read the Stipulation and Agreement, have                 |
| 3        | discussed it with my counsel, and its terms are understood by   |
| 4        | me and are agreeable and acceptable to me. I understand that I  |
| 5        | am waiving rights given to me by the California Administrative  |
| 6        | Procedure Act (including but not limited to Sections 11506,     |
| 7        | 11508, 11509, and 11513 of the Government Code), and I          |
| 8        | willingly, intelligently, and voluntarily waive those rights,   |
| . 9      | including the right of requiring the Commissioner to prove the  |
| 10       | allegations in the Accusation at a hearing at which I would     |
| 11       | have the right to cross-examine witnesses against me and to     |
| 12       | present evidence in defense and mitigation of the charges.      |
| 13<br>14 | 2/10/2000 Charlette Fair Murphy                                 |
| 15       | DATED CHARLOTTE FAY MURPHY<br>Respondent                        |
| 16       | I have reviewed the Stipulation and Agreement as to             |
| 17       | form and content and have advised my client accordingly.        |
| 18       |   |
| 19       | 12/16/2000<br>DATED RUSSELL K. RYAN                             |
| 20       | Attorney for Respondent   |
| 21       | * * *   |
| 22       | The foregoing Stipulation and Agreement for                     |
| 23       | Settlement is hereby adopted by the Real Estate Commissioner as |
| 24       | her Decision and Order and shall become effective at 12 o'clock |
| 25       | noon onFebruary 13, 2001  |
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| 27       | 111   |
|          | H-1427 FRESNO - 7 - STIPULATION OF<br>CHARLOTTE FAY MURPHY      |
| •        |   |

IT IS SO ORDERED U PAULA REDDISH ZINNEMANN Real Estate Commissioner ·13 H-1427 FRESNO STIPULATION OF CHARLOTTE FAY MURPHY

| ۰.      |   |
|---------|---|
| ·1<br>2 | Department of Real Estate<br>P. O. Box 187000<br>Sacramento, CA 95818-7000<br>NOV 14 2000 |
|         | DEPADTIVENIT OF DEALESTATE  |
| . 3     | Telephone: (916) 227-0789   |
| 4       | By allow for  |
| 5       |   |
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| 7       |   |
| . 8     | BEFORE THE DEPARTMENT OF REAL ESTATE  |
| . 9     | STATE OF CALIFORNIA   |
| 10      | * * *   |
| 11      | In the Matter of the Accusation of ) No. H-1427 FRESNO                                    |
| 12      | )<br>ICC REALTY, INC., ) OAH No. N-1999090131   |
| 13      | DONALD LA RUE FLOYD, )<br>RAY CLARK MERIDITH, ) <u>STIPULATION AND AGREEMENT</u>          |
| . 14    | CHARLOTTE FAY MURPHY, )   |
| 15      | Respondents. )  |
| 16      | It is hereby stipulated by and between RAY CLARK  |
| 17      | MERIDITH (hereinafter "Respondent MERIDITH), by and through his                           |
| 18      | attorney, Robert T. Haden; and the Complainant, acting by and                             |
| 19      | through David A. Peters, Counsel for the Department of Real                               |
| 20      | Estate, as follows for purpose of settling and disposing of the                           |
| 21      | First Amended Accusation filed June 28, 2000 in this matter:                              |
| 22      | 1. All issues which were to be contested and all  |
| 23      | evidence which was to be presented by Complainant and Respondent                          |
| 24      | at a formal hearing on the Accusation, which hearing was to be                            |
| 25      | held in accordance with the provisions of the Administrative                              |
| . 26    | Procedure Act (APA) (Government Code Section 11500 et seq.),                              |
| 27      | 111   |
|         | H-1427 FRESNO - 1 - STIPULATION OF<br>RAY CLARK MERIDITH                                  |

shall instead and in place thereof be submitted solely on the
basis of the provisions of this Stipulation and Agreement.

2. Respondent MERIDITH has received, read and
understands the Statement to Respondent, the Discovery
Provisions of the APA, and the Accusation filed by the
Department of Real Estate in this proceeding.

On September 10, 1999, Respondent MERIDITH filed 7 3. 8 his Notice of Defense pursuant to Section 11505 of the 9 Government Code for the purpose of requesting a hearing on the 10 allegations in the Accusation. Respondent MERIDITH hereby freely and voluntarily withdraws his Notice of Defense. 11 12 Respondent MERIDITH acknowledges that by withdrawing said Notice of Defense he will thereby waive his right to require the 13 Commissioner to prove the allegations in the Accusation at a 14 15 contested hearing held in accordance with the provisions of the 16 APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present 17 evidence in defense of the allegations in the Accusation and the 18 19 right to cross-examine witnesses.

20 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interests of 21 expedience and economy, Respondent MERIDITH chooses not to 22 contest these allegations, but to remain silent and understands 23 that, as a result thereof, these factual allegations, without 24 being admitted or denied, will serve as a prima facie basis for 25 the disciplinary action stipulated to herein. The Real Estate 26 /// 27

> STIPULATION OF RAY CLARK MERIDITH

H-1427 FRESNO

Commissioner shall not be required to provide further evidence to prove said factual allegations.

3 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as 4 5 her Decision in this matter, thereby imposing the penalty and 6 sanctions on Respondent MERIDITH's real estate license and 7 license rights as set forth in the below "Order". In the event that the Commissioner in her discretion does not adopt the 8 Stipulation and Agreement, it shall be void and of no effect, 9 10 and Respondent MERIDITH shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA 11 and shall not be bound by any admission or waiver made herein. 12

6. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation and
Agreement shall not constitute an estoppel, merger or bar to any
further administrative or civil proceedings by the Department of
Real Estate with respect to any matters which were not
specifically alleged to be causes for accusation in this
proceeding.

## DETERMINATION OF ISSUES

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By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made:

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The conduct of Respondent RAY CLARK MERIDITH, as described in the First Amended Accusation, constitutes cause for

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H-1427 FRESNO

- 3 -

STIPULATION OF RAY CLARK MERIDITH the suspension or revocation of the real estate license and license rights of Respondent MERIDITH under the provisions of Section <u>10177(h)</u> of the Business and Professions Code and <u>10177(d)</u> of the Business and Professions Code in conjunction with Sections <u>11018.2</u> and <u>11018.1(a)</u> of the Business and Professions Code and Section <u>2725</u> of Title 10, California Code of Regulations.

ORDER

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10 The real estate broker license and all license rights 11 of Respondent RAY CLARK MERIDITH under the Real Estate Law are revoked; however, a restricted real estate broker license shall 12 be issued to Respondent pursuant to Section 10156.5 of the 13 Business and Professions Code if Respondent makes application 14 15 therefor and pays to the Department of Real Estate the appropriate fee for the restricted license within ninety (90) 16 17 days from the effective date of this Decision. The restricted license issued to Respondent shall be subject to all of the 18 provisions of Section 10156.7 of the Business and Professions 19 20 Code and to the following limitations, conditions and restrictions imposed under authority of Section 10156.6 of that 21 22 Code:

A. The restricted license issued to Respondent MERIDITH may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially ///

H-1427 FRESNO

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STIPULATION OF DONALD LA RUE FLOYD 1 related to Respondent's fitness or capacity as a real estate
2 licensee.

The restricted license issued to Respondent Β. ٦ MERIDITH may be suspended prior to hearing by Order of the 4 Commissioner on evidence satisfactory to the Commissioner that 5 Respondent has violated provisions of the California Real Estate 6 Law, the Subdivided Lands Law, Regulations of the Real Estate 7 Commissioner or conditions attaching to the restricted license. 8 9 с. Respondent MERIDITH shall not be eligible to apply for the issuance of an unrestricted real estate license 1.0 nor for the removal of any of the conditions, limitations or 11 restrictions of the restricted of a restricted license until one 12 (1) year has elapsed from the effective date of this Decision. 13 Respondent MERIDITH shall, within six (6) months 14 D. from the effective date of this Decision, take and pass the 15 Professional Responsibility Examination administered by the 16 Department including the payment of the appropriate examination 17 fee. If Respondent fails to satisfy this condition, the 18 Commissioner may order suspension of Respondent's license until 19 Respondent passes the examination. 20 Any restricted real estate broker license issued Ε. 21 to Respondent MERIDITH pursuant to this Decision shall be 22 suspended for thirty (30) days from the date of issuance of said 23 restricted license. 24 F. Respondent MERIDITH shall not act as designated 25 broker officer for a real estate broker corporation. 26 111. 27 H-1427 FRESNO - 5 -STIPULATION OF RAY CLARK MERIDITH

G. 1 Any restricted real estate broker license issued to Respondent MERIDITH may be suspended or revoked for a 2 violation by Respondent of any of the conditions attaching to 3 the restricted license. 4

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Α. PETERS. DEPARTMENT OF REAL ESTATE

I have read the Stipulation and Agreement, have 9 discussed it with my counsel, and its terms are understood by 10 me and are agreeable and acceptable to me. I understand that I 11 am waiving rights given to me by the California Administrative 12 Procedure Act (including but not limited to Sections 11506, 13 11508, 11509, and 11513 of the Government Code), and I 14 willingly, intelligently, and voluntarily waive those rights, 15 including the right of requiring the Commissioner to prove the 16 allegations in the Accusation at a hearing at which I would 17 have the right to cross-examine witnesses against me and to 18 present evidence, in defense and mitigation of the charges. 19

DATED

Y/CLARK MERIDITH

Réspondent

I have reviewed the Stipulation and Agreement as to form and content and have advised my client accordingly.

25 26 DATED

H-1427 FRESNO

T. HADEN

Attorney for Respondent

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STIPULATION OF RAY CLARK MERIDITH

The foregoing Stipulation and Agreement for Settlement is hereby adopted by the Real Estate Commissioner as her Decision and Order and shall become effective at 12 o'clock noon on  $\_$ December 15, 2000 her 23, 200 IT IS SO ORDERED PAULA REDDISH ZINNEMANN Real Estate Commissioner H-1427 FRESNO STIPULATION OF RAY CLARK MERIDITH

# BEFORE THE DEPARTMENT OF REAL ESTATE AUG 1 7 2000 STATE OF CALIFORNIA DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

ICC REALTY, INC., DONALD LA RUE FLOYD, RAY CLARK MERIDITH, CHARLOTTE FAY MURPHY,

ζ,

Case No. <u>H-1427 FRESNO</u> OAH No. <u>N-1999090131</u> F

Respondent

August 17, 2000

### THIRD AMENDED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_the

State Building, 2550 Mariposa Mall, Room 1027, Fresno, CA 93721

on \_\_\_\_\_\_\_, at the hour of 9:00 AM, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE Bν

DAVID A. PETERS

Counsel

RE 501 (Rev. 8/97)

Dated:

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|------|---|
| •    |   |
| . 1  | DAVID A. PETERS, Counsel (SBN 99528)<br>Department of Real Estate             |
|      | P. O. Box 187000<br>Sacramento, CA 95818-7000 JUN 2 8 2000                    |
| 3    | Telephone: (916) 227-0789 DEPARTMENT OF REALESTATE                            |
| 4    | -or- (916) 227-0781 (Direct)  |
| 6    | Joy que con forte   |
| 7    |   |
| 8    |   |
| 9    | BEFORE THE DEPARTMENT OF REAL ESTATE  |
| 10   | STATE OF CALIFORNIA   |
| 10   | × * * )   |
| 11   | In the Matter of the Accusation of ) No. H-1427 FRESNO                        |
| 13   | ICC REALTY, INC., ) FIRST AMENDED<br>DONALD LA RUE FLOYD, ) <u>ACCUSATION</u> |
| 14   | RAY CLARK MERIDITH, )<br>CHARLOTTE FAY MURPHY, )                              |
| 15   | )<br>Respondents.   |
| 16   | The Complainant, M. Dolores Ramos, a Deputy Real                              |
| 17   | Estate Commissioner of the State of California, for cause of                  |
| 18   | Accusation against ICC REALTY, INC. dba VIP Realty (hereinafter               |
| 19   | "Respondent ICC"), DONALD LA RUE FLOYD (hereinafter "Respondent               |
| 20   | FLOYD"), RAY CLARK MERIDITH dba Meridith Realty (hereinafter                  |
| 21   | "Respondent MERIDITH"), and CHARLOTTE FAY MURPHY (hereinafter                 |
| . 22 | "Respondent MURPHY"), is informed and alleges as follows:                     |
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## FIRST CAUSE OF ACCUSATION

1.

3 The Complainant, M. Dolores Ramos, a Deputy Real 4 Estate Commissioner of the State of California, makes this 5 Accusation against the above-named Respondents in her official capacity. 6

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3.

8 Respondents ICC, MERIDITH, FLOYD, and MURPHY are presently licensed and/or have license rights under the Real 9 Estate Law (Part 1 of Division 4 of the California Business and 10 Professions Code) (hereinafter "Code"). 11

At all times herein mentioned, Respondent ICC was 13 licensed as a restricted real estate broker corporation. Within 14 15 the three-year period immediately preceding the filing of this 16 Accusation and continuing through on or about March 15, 1998, 17 Respondent MERIDITH acted as the designated broker-officer for 18 Respondent ICC. Beginning on or about March 16, 1998 through on 19 or about May 25, 1998, Respondent ICC had no designated brokerofficer. Beginning on or about May 26, 1998 and continuing 20 thereafter, Respondent FLOYD acted as the designated broker-21 22 officer for Respondent ICC.

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At all times herein mentioned, Respondent FLOYD was 25 licensed as a restricted real estate broker individually and 26 beginning on or about May 26, 1998 and continuing thereafter as 27 the designated broker-officer for Respondent ICC.

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4.

2 At all times herein mentioned, Respondent MERIDITH was licensed as a real estate broker individually and within the 3 three-year period immediately preceding the filing of this 4 5 Accusation through on or about March 15, 1998, as designated broker-officer for Respondent ICC. 6 7 6. 8 At all times herein mentioned, Respondent MURPHY was licensed as a real estate salesperson. Within the three year 9 period immediately preceding the filing of this Accusation 10 through on or about March 14, 1998, Respondent MURPHY was in the 11 12 employ of Respondent ICC. 13 7. 14 Whenever reference is made in an allegation in this 15 Accusation to an act or omission of "Respondents", such

16 allegation shall be deemed to mean the act or omission of each 17 of the Respondents named in the caption hereof, acting individually, jointly, and severally.

8.

9.

20 At various times material herein, Respondents were 21 performing acts requiring a real estate license for or in 22 expectation of a compensation.

24 At various times herein mentioned preceding the filing of this Accusation, Respondents acted as agents of Berry & 25 Berry, Inc., a California corporation, (hereinafter "Berry & 26 27 Berry") the owner of certain subdivided real property as defined

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in Section 11000 of the Code commonly known as Country Club Lake 1 Estates, Tract No. 1008, Merced County, State of California, and 2 identified in the records of the Department of Real Estate 3 (hereinafter "the Department") as File No. 033651 SA-FOO 4 5 (hereinafter "the Subdivision"). 6 10. 7 On or about October 18, 1995, Berry & Berry, their agents or employees filed or caused to be filed with the 8 9 Department a Combined Notice of Intention Questionnaire and Application for Public Report (hereinafter "Application") for 10 the Subdivision, together with supporting documents. Based upon 11 the representations and assurances given by Berry & Berry in the 12 13 Application and supporting documents, the Commissioner issued his Final Subdivision Public Report on November 1, 1995. 14 15 11. 16 In said Application and supporting documents, Berry & Berry, their agents or employees represented to the Department 17 18 that: 19 All sales agreements would conform to the sample (a) "Real Estate Purchase Contract and Receipt for Deposit" 20 submitted as a supporting document to the Application. 21 All escrow instructions would conform to the 22 (b) sample "Sale Escrow Instructions" submitted as a supporting 23 24 document to the Application. 25 12. 26 On or about November 1, 1995, based upon the 27 representations and assurances given by Berry & Berry in their

1 Application for a public report, the Commissioner issued his 2 Final Subdivision Public Report on the Subdivision. 3 13. Within the three-year period immediately preceding the 4 filing of this Accusation through on or about March 18, 1998, 5 Respondents ICC, MERIDITH and MURPHY, acting as agents for Berry 6 7 & Berry, sold or offered to sell lots in the Subdivision using sales agreements and escrow instructions not in conformance with 8 9 the sample sales agreement and escrow instructions described in 10 Paragraphs 10. and 11. above. Said lots included, but are not 11 limited to, the following: 12 PURCHASE DATE LOT BUYER CLOSED 13 08/30/96 7 Mobley 09/11/97 14 10/30/96 6 Eber 11/08/96

15 10/30/97 1 Helfgott N/A 16 11/04/97 4 Kano 03/11/98 17 11/24/97 5 Cuchna 12/05/97 18 02/07/98 10 Hubbell 03/18/98

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14.

20 In connection with the sale of the lots in the 21 Subdivision described in Paragraph 13. above, Respondents ICC, 22 MERIDITH and MURPHY used Purchase Agreements and Escrow Instructions not in conformance with the representations made by 23 24 Berry & Berry in said Application and supporting documents as 25 described in Paragraph 10. and 11. above, and was a material change in the set up of the Subdivision in that the purchase 26 27 agreements and escrow instructions used were not approved by the

- 5 -

Department and contained provisions not included in the approved
 purchase agreement and escrow instructions described in
 Paragraphs 10. and 11. above.

## 15.

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Respondents ICC, MERIDITH and MURPHY, failed to notify 5 the Commissioner in writing of the material changes in the set 6 up or program for marketing the offering of lots in the 7 Subdivision as described above, and in so doing failed to carry 8 9 out representations and assurances given by Berry & Berry upon 10 which the Commissioner relied in issuing the public report for the Subdivision, and are conditions which would have caused the 11 12 Commissioner to deny issuance of a public report had said conditions existed at the time the public report was issued for 13 the Subdivision, in violation of Section 11012 of the Code. 14

## 16.

Within the three-year period immediately preceding the 16 17 filing of this Accusation through on or about March 18, 1998, 18 Respondent MERIDITH, as designated broker-officer for Respondent ICC, failed to exercise reasonable supervision and control over 19 20 the licensed activities of Respondent ICC required by Section 10159.2 of the Code in that Respondent MERIDITH permitted 21 22 Respondent ICC to sell or offer to sell lots in the Subdivision without complying with the requirements of Section 11012 of the 23 Code as described above. Respondent MERIDITH failed to exercise 24 25 reasonable supervision over the activities of Respondent ICC's 26 salespersons by allowing said salespersons to sell or offer to 27 sell lots in the Subdivision without complying with the

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1 requirements of Section 11012 of the Code as described above, 2 and by failing to establish adequate policies, rules, procedures and systems to review, oversee, inspect and manage said activities

17.

6 The acts and/or omissions of Respondents ICC, MERIDITH 7 and MURPHY described above, are grounds for the suspension or revocation of the licenses and/or license rights of Respondents 8 9 ICC, MERIDITH and MURPHY under Section 11012 of the Code in conjunction with Section 10177(d) of the Code. 10

11 The acts and/or omissions of Respondent MERIDITH as 12 described in Paragraph 16. above, are grounds for the suspension or revocation of the license and/or license rights of Respondent 13 MERIDITH under Section 10177(h) of the Code and Section 2725 of 14 the Regulations in conjunction with Section 10177(d) of the 15 16 Code. In the alternative, the acts and/or omissions of Respondent MERIDITH described in Paragraph 16. are grounds for 17 the suspension or revocation of Respondent MERIDITH's license 18 19 and/or license rights under Section 10177(g) of the Code.

## SECOND CAUSE OF ACCUSATION

## 18.

There is hereby incorporated in this second, separate 22 and distinct, Cause of Accusation all of the allegations 23 24 contained in Paragraphs 1., 2., 3., 6., and 8. of the First 25 Cause of Accusation with the same force and effect as if herein 26 fully set forth.

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about May 25, 1998, Respondent ICC did not have a designated

Beginning on or about March 15, 1998, through on or

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4 broker-officer. 5 20. Beginning on or about April 1, 1998 through on or 6 about May 25, 1998, Respondent ICC, as agent for Berry & Berry, 7 engaged in acts for which a real estate broker license is 8 required for or in expectation of compensation, at a time when 9 10 Respondent ICC did not have a designated broker-officer. Said licensed activity included negotiating the sale of Lot 2 in the 11 Subdivision to Pam L. Tourigny. 12 13 21. 14 The acts and/or omissions of Respondent ICC described in Paragraph 20. above, constitute cause for the suspension or 15 revocation of the real estate license and/or license rights of 16 Respondent ICC for violation of Section 10130 of the Code in 17 conjunction with Section 10177(d) of the Code. 18 19 THIRD CAUSE OF ACCUSATION 20 22. 21 There is hereby incorporated in this third, separate and distinct cause of Accusation, all of the allegations 22 contained in Paragraphs 1. through 12 of the First Cause of 23 Accusation with the same force and effect as if herein fully set 24 25 forth. 26 111 27 111 8 ~

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Beginning on or before June 14, 1998 and continuing through on or about July 22, 1998, Respondents ICC, FLOYD and MURPHY, acting as agents for Berry & Berry, sold or offered to sell Lot 1 in the Subdivision to Eric A. and Alice M. Stein using a sales agreement and escrow instructions not in conformance with the sample sales agreement and escrow instructions described in Paragraphs 10. and 11. above.

24.

10 In connection with the sale of the lot in the Subdivision described in Paragraph 23. above, Respondents ICC, 11 12 FLOYD and MURPHY used a purchase agreement and escrow instructions not in conformance with the representations made by 13 Berry & Berry in said Application and supporting documents as 14 15 described in Paragraphs 10. and 11. above, and was a material change in the set up of the Subdivision in that the purchase 16 agreement and escrow instructions used were not approved by the 17 Department and contained provisions not included in the approved 18 purchase agreement and escrow instructions described in 19 20 Paragraphs 10. and 11. above.

25.

Respondents ICC, FLOYD and MURPHY, failed to notify the Commissioner in writing of the material changes in the set up or program for marketing the offering of lots in the Subdivision as described in this Third Cause of Accusation, and in so doing failed to carry out representations and assurances given by Berry & Berry upon which the Commissioner relied in

- 9 -

<sup>1</sup> issuing the public report for the Subdivision, and are <sup>2</sup> conditions which would have caused the Commissioner to deny <sup>3</sup> issuance of a public report had said conditions existed at the <sup>4</sup> time the public report was issued for the Subdivision, in <sup>5</sup> violation of Section 11012 of the Code.

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## 26.

7 Beginning on or before June 14, 1998 and continuing through on or about July 22, 1998, Respondent FLOYD, as 8 9 designated broker-officer for Respondent ICC, failed to exercise 10 reasonable supervision and control over the licensed activities of Respondent ICC required by Section 10159.2 of the Code in 11 that Respondent FLOYD permitted Respondent ICC to sell or offer 12 to sell lots in the Subdivision without complying with the 13 requirements of Section 11012 of the Code as described in this 14 Third Cause of Accusation. Respondent FLOYD failed to exercise 15 reasonable supervision over the activities of Respondent ICC's 16 17 salespersons by allowing a salesperson to sell or offer to sell Lot 2 in the Subdivision without complying with the requirements 18 of Section 11012 of the Code as described in this Third Cause of 19 Accusation, and by failing to establish adequate policies, 20 rules, procedures and systems to review, oversee, inspect and 21 22 mange said activities.

## 27.

The acts and/or omissions of Respondents ICC, FLOYD and MURPHY described in this Third Cause of Accusation, are grounds for the suspension or revocation of the licenses and/or license rights of Respondents ICC, FLOYD and MURPHY under

- 10 -

1 Section 11012 of the Code in conjunction with Section 10177(d)
2 of the Code.

З The acts and/or omissions of Respondent FLOYD as described in this Third Cause of Accusation, are grounds for the 4 suspension or revocation of the license and/or license rights of 5 Respondent FLOYD under Section 10177(h) of the Code and Section 6 7 2725 of the Regulations in conjunction with Section 10177(d) of the Code. In the alternative, the act and/or omissions of 8 Respondent FLOYD described in Paragraph 26. above, are grounds 9 10 for the suspension or revocation of Respondent FLOYD's license and/or license rights under Section 10177(g) of the Code. 11 12

## FOURTH CAUSE OF ACCUSATION

## 28.

There is hereby incorporated in this fourth, separate and distinct cause of Accusation, all of the allegations contained in Paragraphs 1. through 8. of the First Cause of Accusation with the same force and effect as if herein fully set forth.

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## 29.

20 At various times herein mentioned, Respondents ICC, 21 MERIDITH, and MURPHY acted as agents of Berry & Berry the owner of certain subdivided real property as defined in Section 11000 22 of the Code commonly known as Montecito Park, Country Meadows 23 24 Phase 3, Tract 91-S-05, Madera County, State of California, and identified in the records of the Department as File NO. 25 26 035315SA-FOO (hereinafter "the Madera Subdivision"). 27 111

1 2 On or about April 18, 1997, Berry & Berry, their 3 agents or employees filed or caused to be filed with the Department a Notice of Intention Questionnaire and Application 4 for Public Report (hereinafter "Montecito Park Application") for 5 the Madera Subdivision, together with supporting documents. 6 Based upon the representations and assurances given by Berry & 7 8 Berry in the Montecito Park Application and supporting documents, the Commissioner issued his Final Subdivision Public 9 10 Report on July 3, 1997. 11 31. 12 In said Montecito Park Application and supporting documents, Berry & Berry, their agents or employees represented 13 14to the Department that: 15 All sales agreements would conform to the sample (a) "Real Estate Purchase Contract and Receipt for Deposit" 16 17 submitted as a supporting document to the Montecito Park 18 Application. 19 (b) All escrow instructions would conform to the sample "Sale Escrow Instructions" submitted as a supporting 20 21 document to the Application. 22 32. 23 On or about July 3, 1997, based upon the representations and assurances given by Berry & Berry in their 24 Montecito Park Application for a public report, the Commissioner 25 issued his Final Subdivision Public Report on the Madera 26 27 Subdivision.

- 12 -

30.

2 At various times herein mentioned through on or about September 8, 1998, Respondents ICC, MERIDITH, and MURPHY, acting 3 as agents for Berry & Berry, sold or offered to sell lots in the 4 5 Madera Subdivision using sales agreements and/or escrow instructions not in conformance with the sample sales agreement 6 and escrow instructions described in Paragraph 31. above. 7 Said 8 lots included, but are not limited to, the following: 9 PURCHASE DATE LOT BUYER CLOSED 10 07/24/97 116 Edmonston/ 05/20/98 11 Lammers 12  $\cdot 03/14/98$ 119 Houlding 09/08/98 13 34. 14 In connection with the sale of the lots in the Subdivision described in Paragraph 33. above, Respondents ICC, 15 MERIDITH, and MURPHY used Purchase Agreements and/or Escrow 16 Instructions not in conformance with the representations made by 17 Berry & Berry in said Application and supporting documents as 18 described in Paragraphs 30. and 31. above, and was a material 19 20 change in the set up of the Subdivision in that the purchase agreements and/or escrow instructions used were not approved by 21 the Department and contained provisions not included in the 22 approved purchase agreement and/or escrow instructions described 23 24 in Paragraphs 30. and 31. above. 25 35. 26 Respondents ICC, MERIDITH and MURPHY, failed to notify the Commissioner in writing of the material changes in the set 27

- 13 -

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up or program for marketing the offering of lots in the 1 2 Subdivision as described above, and in so doing failed to carry 3 out representations and assurances given by Berry and Berry upon 4 which the Commissioner relied in issuing the public report for 5 the Madera Subdivision, and are conditions which would have caused the Commissioner to deny issuance of a public report had 6 7 said conditions existed at the time the public report was issued 8 for the Madera Subdivision, in violation of Section 11012 of the 9 Code.

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## 36.

11 Beginning on or before July 24, 1997 and continuing 12 through on or about March 14, 1998, Respondent MERIDITH, as designated broker-officer for Respondent ICC, failed to exercise 13 14 reasonable supervision and control over the licensed activities 15 of Respondent ICC required by Section 10159.2 of the Code in 16 that Respondent MERIDITH permitted Respondent ICC to sell or 17 offer to sell lots in the Madera Subdivision without complying 18with the requirements of Section 11012 of the Code as described 19 above. Respondent MERIDITH failed to exercise reasonable 20 supervision over the activities of Respondent ICC's salespersons 21 by allowing said salespersons to sell or offer to sell lots in 22 the Madera Subdivision without complying with the requirements 23 of Section 11012 of the Code as described above, and by failing 24 to establish adequate policies, rules, procedures and systems to 25 review, oversee, inspect and manage said activities. 26 111

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The acts and/or omissions of Respondents ICC, MERIDITH and MURPHY described above, are grounds for the suspension or revocation of the licenses and/or license rights of Respondents ICC, MERIDITH and MURPHY under Section 11012 of the Code in conjunction with Section 10177(d) of the Code.

37.

7 The acts and/or omissions of Respondent MERIDITH as 8 described in Paragraph 36. above, are grounds for the suspension 9 or revocation of the license and/or license rights of Respondent 10 MERIDITH under Section 10177(h) of the Code and Section 2725 of 11 the Regulations in conjunction with Section 10177(d) of the 12 In the alternative, the acts and/or omissions of Code. 13 Respondent FLOYD described in Paragraph 36. are grounds for the 14 suspension or revocation of Respondent MERIDITH's license and/or 15 license rights under Section 10177(g) of the Code.

## FIFTH CAUSE OF ACCUSATION

38.

There is hereby incorporated in this fifth, separate and distinct cause of Accusation, all of the allegations contained in Paragraphs 1. through 8. of the First Cause of Accusation and Paragraph 29. of the Fourth Cause of Accusation with the same force and effect as if herein fully set forth. 39.

At various times herein mentioned, Respondents ICC,
 FLOYD and MURPHY acted as agents of Berry & Berry the owner of
 the Madera Subdivision.

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| 1  | 40.  |  |  |  |
|----|--|--|--|--|
| 2  | On or about April 18, 1997, Berry & Berry, their                 |  |  |  |
| 3  | agents or employees filed and caused to be filed with the        |  |  |  |
| 4  | Department a Notice of Intention Questionnaire and Application   |  |  |  |
| 5  | for Public Report (hereinafter "Montecito Park Application") for |  |  |  |
| 6  | the Madera Subdivision, together with supporting documents.      |  |  |  |
| 7  | Based upon the representations and assurances given by Berry &   |  |  |  |
| 8  | Berry in the Montecito Park Application and supporting           |  |  |  |
| 9  | documents, the Commissioner issued his Final Subdivision Public  |  |  |  |
| 10 | Report on July 3, 1997.  |  |  |  |
| 11 | 41.  |  |  |  |
| 12 | In said Montecito Park Application and supporting                |  |  |  |
| 13 | documents, Berry & Berry, their agents or employees represented  |  |  |  |
| 14 | to the Department that:  |  |  |  |
| 15 | (a) All sales agreements would conform to the sample             |  |  |  |
| 16 | "Real Estate Purchase Contract and Receipt for Deposit"          |  |  |  |
| 17 | submitted as a supporting document tot he Montecito Park         |  |  |  |
| 18 | Application.   |  |  |  |
| 19 | (b) All escrow instructions would conform to the                 |  |  |  |
| 20 | sample "Sale Escrow Instructions" submitted as a supporting      |  |  |  |
| 21 | document to the Application.                                     |  |  |  |
| 22 | 42.  |  |  |  |
| 23 | On or about July 3, 1997, based upon the                         |  |  |  |
| 24 | representations and assurances given by Berry & Berry in their   |  |  |  |
| 25 | Montecito Park Application for a public report, the Commissioner |  |  |  |
| 26 | issued his Final Subdivision Public Report on the Madera         |  |  |  |
| 27 | Subdivision.   |  |  |  |
|    |  |  |  |  |

- 16 -

2 At various times herein mentioned through on or about 3 June 15, 1999, Respondents ICC, FLOYD, and MURPHY, acting as agents for Berry & Berry, sold or offered to sell lots in the 4 5 Madera Subdivision using sales agreements and/or escrow instructions not in conformance with the sample sales agreement 6 and escrow instructions described in Paragraph 41. above. 7 Said lots included, but are not limited to, the following: 8 9 PURCHASE DATE LOT BUYER CLOSED 10 05/30/98 120 Moore 12/15/98 11 06/05/98 115 MacCrone 01/20/99 12 05/12/99 118 Fifield 06/15/99 13 44 14 In connection with the sale of the lots in the 15 Subdivision described in Paragraph 43. above, Respondents ICC, 16 FLOYD, and MURPHY used Purchase Agreements and/or Escrow Instructions not in conformance with the representations made by 17 18 Berry & Berry in said Application and supporting documents as 19 described in Paragraphs 40. and 41. above, and was a material 20 change in the set up of the Subdivision in that the purchase 21 agreements and/or escrow instructions used were not approved by 22 the Department and contained provisions not included in the 23 approved purchase agreement and/or escrow instructions described 24 in Paragraphs 40. and 41. above. 25 45. 26 Respondents ICC, FLOYD and MURPHY, failed to notify 27 the Commissioner in writing of the material changes in the set

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- 17 -

1 up or program for marketing the offering of lots in the Madera 2 Subdivision as described above, and in so doing failed to carry 3 out representations and assurances given by Berry and Berry upon which the Commissioner relied in issuing the public report for 4 5 the Madera Subdivision, and are conditions which would have caused the Commissioner to deny issuance of a public report had 6 7 said conditions existed at the time the public report was issued 8 for the Madera Subdivision, in violation of Section 11012 of the 9 Code.

46.

11 Beginning on or before May 30, 1998 and continuing 12 through on or about June 15, 1999, Respondent FLOYD, as 13 designated broker-officer for Respondent ICC, failed to exercise reasonable supervision and control over the licensed activities 1415 of Respondent ICC required by Section 10159.2 of the Code in 16 that Respondent FLOYD permitted Respondent ICC to sell or offer 17 to sell lots in the Madera Subdivision without complying with the requirements of Section 11012 of the Code as described 18 19 above. Respondent FLOYD failed to exercise reasonable 20 supervision over the activities of Respondent ICC's salespersons 21 by allowing said salespersons to sell or offer to sell lots in 22 the Madera Subdivision without complying with the requirements 23 of Section 11012 of the Code as described above, and by failing 24 to establish adequate policies, rules, procedures and systems to review, oversee, inspect and manage said activities. 25 26 111

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The acts and/or omissions of Respondents ICC, FLOYD and MURPHY described above, are grounds for the suspension or revocation of the licenses and/or license rights of Respondents ICC, FLOYD and MURPHY under Section 11012 of the Code in conjunction with Section 10177(d) of the Code.

7 The acts and/or omissions of Respondent FLOYD as 8 described in Paragraph 46. above, are grounds for the suspension 9 or revocation of the license and/or license rights of Respondent 10 FLOYD under Section 10177(h) of the Code and Section 2725 of the 11 Regulations in conjunction with Section 10177(d) of the Code. In the alternative, the acts and or omissions of Respondent 12 13 FLOYD described in Paragraph 46. are grounds for the suspension or revocation of Respondent FLOYD's license and/or license 14 15 rights under Section 10177(g) of the Code.

## SIXTH CAUSE OF ACCUSATION

## 48.

There is hereby incorporated in this fourth, separate and distinct cause of Accusation, all of the allegations contained in Paragraphs 1. through 8. of the First Cause of Accusation and Paragraph 29. of the Fourth Cause of Accusation with the same force and effect as if herein fully set forth.

49.

At various times herein mentioned, Respondents ICC, MERIDITH and MURPHY, acting as agents of Berry and Berry the owner of the Madera Subdivision, engaged in the business of acted in the capacity of, advertised, or assumed to act as real

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estate brokers within the State of California within the meaning 1 of Section 10131(a) of the Code, including the operation and 2 3 conduct of real estate sales brokerage business with the public wherein, on behalf of others, for compensation or in expectation 4 5 of compensation, Respondents ICC, MERIDITH and MURPHY sold and 6 offered to sell, solicited prospective sellers and purchasers 7 of, solicited and obtained listings of, and negotiated the 8 purchase and sale of real property.

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10 On or about March 25, 1997, in the course of the 11 activities described in Paragraph 49. above, Respondents ICC, 12 MERIDITH and MURPHY solicited and obtained an offer from Richard 13 and Connie Rogers to purchase Lot 156 in the Madera Subdivision, 14and thereafter, to and until on or before or after August 20, 15 1997, when escrow closed consummating the purchase of said lot, 16 negotiated and arranged execution and performance of a contract 17 to purchase said lot by said purchasers.

51.

19 In the course of the transaction described in 20 Paragraph 50. above, Respondents ICC, MERIDITH and MURPHY failed 21 to provide the purchasers, Richard and Connie Rogers, with a 22 copy of a subdivision public report issued by the Department 23 expressly authorizing the sale of lots, units or parcels in the Madera Subdivision, and caused, suffered and permitted the owner 24 25 and subdivider of the Madera Subdivision to fail to provide such 26 purchasers with such a subdivision public report, in violation 27 of Section 11018.1(a) of the Code.

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In connection with the transaction described in 2 Paragraph 51. above, Respondent MERIDITH, as designated broker-3 4 officer for Respondent ICC, failed to exercise reasonable supervision and control over the licensed activities of 5 Respondent ICC required by Section 10159.2 of the Code in that 6 7 Respondent MERIDITH permitted Respondent ICC to sell or offer to sell Lot 156 in the Madera Subdivision without complying with 8 the requirements of Section 11018.1(a) of the Code as described 9 10 above. Respondent MERIDITH failed to exercise reasonable supervision over the activities of Respondent ICC's salesperson, 11 12 Respondent MURPHY, by allowing Respondent MURPHY to sell or 13 offer to sell Lot 156 in the Madera Subdivision without 14 complying with the requirements of Section 11018.2 of the Code 15 as described above, and by failing to establish adequate policies, rules, procedures and systems to review, oversee, 16 17 inspect and manage said activities.

53.

The acts and/or omissions of Respondent MURPHY described in Paragraph 51. above, constitute cause for the suspension or revocation of the license and license rights of Respondent MURPHY under Section 10177(d) of the Code in conjunction with Section 11018.2 of the Code.

The acts and/or omissions of Respondents ICC, MERIDITH and MURPHY described in Paragraph 51. above, constitute cause for the suspension or revocation of the licenses and license rights of Respondents ICC, MERIDITH and MURPHY under Section

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1 10177(d) of the Code in conjunction with Section 11018.1(a) of 2 the Code.

3 The acts and/or omissions of Respondent MERIDITH as 4 described in this Sixth Cause of Accusation, are grounds for the 5 suspension or revocation of the license and/or license rights of 6 Respondent MERIDITH under Section 10177(h) of the Code and 7 Section 2725 of the Regulations in conjunction with Section 8 10177(d) of the Code. In the alternative, the acts and/or 9 omissions of Respondent MERIDITH described in Paragraph 52. 10 above, are grounds for the suspension or revocation of 11 Respondent MERIDITH's license and/or license rights under 12 Section 10177(g) of the Code.

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## PRIOR DISCIPLINARY ACTION

On or about February 19, 1987, effective March 16, 15 1987, in Case No. H-755 FRESNO, the Real Estate Commissioner 16 revoked the real estate broker license of DONALD LA RUE FLOYD 17 and granted the right to a restricted real estate broker license 18 on terms and conditions for violations of Section 10176(i) of 19 the Code and Section 10177(d) of the Code in conjunction with 20 Section 10145 of the Code and Section 2725 of the Regulations.

On or about April 7, 1995, effective May 10, 1995 in Case No. H-1227 FRESNO, the Real Estate Commissioner revoked the real estate broker corporation license of ICC REALTY INC. and granted the right to a restricted real estate broker corporation license on terms and conditions for violations of Sections 10176(a), 10176(i), and 10177(d) of the Code in conjunction with

- 22 -

Sections 10145, 11013.2, 11013.4, 11010.4 and 11018.2 of the
 Code and Sections 2832 and 2794 of the Regulations.

On or about March 3, 1995, effective April 10, 1995 in Case No. H-1227 FRESNO, the Real Estate Commissioner suspended the real estate broker license of RAY CLARK MERIDITH for a period of 365 days, stayed on terms and conditions for violations of Section 10177(d) of the Code in conjunction with Sections 11010.4, 11013.2, 11013.4, and 11018.2 of the Code and Section 2794 of the Regulations.

On or about March 3, 1995, effective April 10, 1995 in Case no. H-1227 FRESNO, the Real Estate Commissioner suspended the real estate salesperson license of CHARLOTTE FAY MURPHY for a period of 30 days, stayed on terms and conditions for violations of Sections 10176(a), 10176(i), and 10177(d) of the Code in conjunction with Sections 11010.4(a), 11013.2 and 11013.4 of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

DOLORES RAMOS

Deputy Real Estate Commissioner

<sup>26</sup> Dated at Fresno, California, <sup>27</sup> this  $\frac{2}{12}$  day of June, 2000.

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- 23 -

## BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

MAR 2 8 200

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

ICC REALTY, INC., DONALD LA RUE FLOYD, RAY CLARK MERIDITH, CHARLOTTE FAY MURPHY,

|          | Auriel Han    |
|----------|---------------|
| Case No. | H-1427 FRESNO |
| OAH No.  | N-1999090131  |

Respondent

## SECOND AMENDED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_the

State Building, 2550 Mariposa Mall, Room 1027, Fresno, CA 93721

on <u>July 25 – 27, 2000</u>, at the hour of <u>9:00 AM</u>, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Counsel

Dated: \_\_March\_28, 2000

# BEFORE THE DEPARTMENT OF REAL ESTATE OCT 14 1999 STATE OF CALIFORNIA

OAH No.

Case No. H-1427 FRESNO

N-1999090131

In the Matter of the Accusation of

ICC REALTY, INC., DONALD LA RUE FLOYD, RAY CLARK MERIDITH, CHARLOTTE FAY MURPHY,

Respondent

## FIRST AMENDED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_\_the

Department of Water Resources, 3374 East Shields, Fresno, CA 93726

on <u>January 25 - 27, 2000</u>, at the hour of <u>9:00 AM</u>, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten. (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Counsel

Dated: \_\_\_\_\_October 14, 1999

## BEFORE THE DEPARTMENT OF REAL ESTATE OCT - 1 1999 STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

ICC REALTY, INC., DONALD LA RUE FLOYD, RAY CLARK MERIDITH, CHARLOTTE FAY MURPHY,

Respondent

## NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at \_\_\_\_\_the\_\_\_

State Building, 2550 Mariposa Mall, Room 1027, Fresno, CA 93721

<u> December 7 - 9, 1999</u> on \_\_\_\_ \_\_\_\_, at the hour of 9:00 AM or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

| Dated: | September | 30, | 1999 |
|--------|-----------|-----|------|
|        |           |     |      |

DEPARTMENT OF REAL ESTATE <u>Counsel</u> Α. PETERS DAVTD

OAH No. N-1999090131

Case No. H-1427 FRESNO

| 1  | DAVID A. PETERS, Counsel (SBN 99528)  |  |  |
|----|---|--|--|
| 2  | P. O. Box 187000<br>Sacramento, CA 95818-7000   |  |  |
| 3  | DEPARTMENT OF REAL ESTATE   |  |  |
| 4  | Telephone: (916) 227-0789<br>-or- (916) 227-0781 (Direct)   |  |  |
| 5  | the for the second s |  |  |
| 6  |   |  |  |
| 7  |   |  |  |
| 8  |   |  |  |
| 9  | BEFORE THE DEPARTMENT OF REAL ESTATE  |  |  |
| 10 | STATE OF CALIFORNIA   |  |  |
| 11 | * * *   |  |  |
|    | In the Matter of the Accusation of ) No. H-1427 FRESNO  |  |  |
| 12 | ICC REALTY, INC., ) <u>ACCUSATION</u><br>DONALD LA RUE FLOYD, )   |  |  |
| 13 | RAY CLARK MERIDITH, )<br>CHARLOTTE FAY MURPHY, )  |  |  |
| 14 | )   |  |  |
| 15 | Respondents. )  |  |  |
| 16 | The Complainant, M. Dolores Ramos, a Deputy Real  |  |  |
| 17 | Estate Commissioner of the State of California, for cause of  |  |  |
| 18 | Accusation against ICC REALTY, INC. dba VIP Realty (hereinafter   |  |  |
| 19 | "Respondent ICC"), DONALD LA RUE FLOYD (hereinafter "Respondent   |  |  |
| 20 | FLOYD"), RAY CLARK MERIDITH dba Meridith Realty (hereinafter  |  |  |
| 21 | "Respondent MERIDITH"), and CHARLOTTE FAY MURPHY (hereinafter   |  |  |
| 22 | "Respondent MURPHY"), is informed and alleges as follows:   |  |  |
| 23 | ///   |  |  |
| 24 |   |  |  |
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| 1  | FIRST CAUSE OF ACCUSATION                                       |  |  |  |
|----|---|--|--|--|
| 2  | 1.  |  |  |  |
| 3  | The Complainant, M. Dolores Ramos, a Deputy Real                |  |  |  |
| 4  | Estate Commissioner of the State of California, makes this      |  |  |  |
| 5  | Accusation against the above-named Respondents in her official  |  |  |  |
| 6  | capacity.   |  |  |  |
| 7  | 2.  |  |  |  |
| 8  | Respondents ICC, MERIDITH, FLOYD, and MURPHY are                |  |  |  |
| 9  | presently licensed and/or have license rights under the Real    |  |  |  |
| 10 | Estate Law (Part 1 of Division 4 of the California Business and |  |  |  |
| 11 | Professions Code) (hereinafter "Code").                         |  |  |  |
| 12 | 3.  |  |  |  |
| 13 | At all times herein mentioned, Respondent ICC was               |  |  |  |
| 14 | licensed as a restricted real estate broker corporation. Within |  |  |  |
| 15 | the three-year period immediately preceding the filing of this  |  |  |  |
| 16 | Accusation and continuing through on or about March 15, 1998,   |  |  |  |
| 17 | Respondent MERIDITH acted as the designated broker-officer for  |  |  |  |
| 18 | Respondent ICC. Beginning on or about March 16, 1998 through on |  |  |  |
| 19 | or about May 25, 1998, Respondent ICC had no designated broker- |  |  |  |
| 20 | officer. Beginning on or about May 26, 1998 and continuing      |  |  |  |
| 21 | thereafter, Respondent FLOYD acted as the designated broker-    |  |  |  |
| 22 | officer for Respondent ICC.                                     |  |  |  |
| 23 | 4.  |  |  |  |
| 24 | At all times herein mentioned, Respondent FLOYD was             |  |  |  |
| 25 | licensed as a restricted real estate broker individually and    |  |  |  |
| 26 | beginning on or about May 26, 1998 and continuing thereafter as |  |  |  |
| 27 | the designated broker-officer for Respondent ICC.               |  |  |  |
|    |   |  |  |  |

- 2 -

1 5. 2 At all times herein mentioned, Respondent MERIDITH was licensed as a real estate broker individually and within the 3 three-year period immediately preceding the filing of this 4 Accusation through on or about March 15, 1998, as designated 5 broker-officer for Respondent ICC. 6 7 6. 8 At all times herein mentioned, Respondent MURPHY was licensed as a real estate salesperson. Within the three year 9 period immediately preceding the filing of this Accusation 10 through on or about March 14, 1998, Respondent MURPHY was in the 11 12 employ of Respondent ICC. 13 7. Whenever reference is made in an allegation in this 14 Accusation to an act or omission of "Respondents", such 15 allegation shall be deemed to mean the act or omission of each 16 of the Respondents named in the caption hereof, acting 17 individually, jointly, and severally. 18 19 8. At various times material herein, Respondents were 20 performing acts requiring a real estate license for or in 21 22 expectation of a compensation. 23 9. At various times herein mentioned preceding the filing 24 of this Accusation, Respondents acted as agents of Berry & 25 Berry, Inc., a California corporation, (hereinafter "Berry & 26 27 Berry") the owner of certain subdivided real property as defined - 3 -

والمتعادية مستحص ويستعرفون والمرار

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|-----------------|--|
| 1               | in Section 11000 of the Code commonly known as Country Club Lake |
| 2               | Estates, Tract No. 1008, Merced County, State of California, and |
| 3               | identified in the records of the Department of Real Estate       |
| 4               | (hereinafter "the Department") as File No. 033651 SA-FOO         |
| 5               | (hereinafter "the Subdivision").                                 |
| 6               | 10.  |
| 7               | On or about October 18, 1995, Berry & Berry, their               |
| 8               | agents or employees filed or caused to be filed with the         |
| 9               | Department a Combined Notice of Intention Questionnaire and      |
| 10              | Application for Public Report (hereinafter "Application") for    |
| 11              | the Subdivision, together with supporting documents. Based upon  |
| 12              | the representations and assurances given by Berry & Berry in the |
| 13              | Application and supporting documents, the Commissioner issued    |
| 14              | his Final Subdivision Public Report on November 1, 1995.         |
| <sup>.</sup> 15 | · 11.  |
| 16              | In said Application and supporting documents, Berry &            |
| 17              | Berry, their agents or employees represented to the Department   |
| . 18            | that:  |
| 19              | (a) All sales agreements would conform to the sample             |
| 20              | "Real Estate Purchase Contract and Receipt for Deposit"          |
| 21              | submitted as a supporting document to the Application.           |
| 22              | (b) All escrow instructions would conform to the                 |
| 23              | sample "Sale Escrow Instructions" submitted as a supporting      |
| 24              | document to the Application.                                     |
| 25              | 12.  |
| 26              | On or about November 1, 1995, based upon the                     |
| 27              | representations and assurances given by Berry & Berry in their   |
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|                 |  |

Application for a public report, the Commissioner issued his
 Final Subdivision Public Report on the Subdivision.

13.

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4 Within the three-year period immediately preceding the filing of this Accusation through on or about March 18, 1998, 5 Respondents ICC, MERIDITH and MURPHY, acting as agents for Berry 6 & Berry, sold or offered to sell lots in the Subdivision using 7 sales agreements and escrow instructions not in conformance with 8 the sample sales agreement and escrow instructions described in 9 Paragraphs 10. and 11. above. Said lots included, but are not 10 limited to, the following: 11

| 12 | PURCHASE DATE | LOT | BUYER    | CLOSED   |
|----|---------------|-----|----------|----------|
| 13 | 08/30/96      | 7   | Mobley   | 09/11/97 |
| 14 | 10/30/96      | 6   | Eber     | 11/08/96 |
| 15 | 10/30/97      | 1   | Helfgott | N/A      |
| 16 | 11/04/97      | 4   | Kano     | 03/11/98 |
| 17 | 11/24/97      | 5   | Cuchna   | 12/05/97 |
| 18 | 02/07/98      | 10  | Hubbell  | 03/18/98 |
|    |               |     |          |          |

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14.

20 In connection with the sale of the lots in the Subdivision described in Paragraph 13. above, Respondents ICC, 21 22 MERIDITH and MURPHY used Purchase Agreements and Escrow Instructions not in conformance with the representations made by 23 Berry & Berry in said Application and supporting documents as 24 described in Paragraph 10. and 11. above, and was a material 25 change in the set up of the Subdivision in that the purchase 26 agreements and escrow instructions used were not approved by the 27

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Department and contained provisions not included in the approved
 purchase agreement and escrow instructions described in
 Paragraphs 10. and 11. above.

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## 15.

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5 Respondents ICC, MERIDITH and MURPHY, failed to notify the Commissioner in writing of the material changes in the set 6 7 up or program for marketing the offering of lots in the Subdivision as described above, and in so doing failed to carry 8 out representations and assurances given by Berry & Berry upon 9 which the Commissioner relied in issuing the public report for 10 the Subdivision, and are conditions which would have caused the 11 Commissioner to deny issuance of a public report had said 12 conditions existed at the time the public report was issued for 13 the Subdivision, in violation of Section 11012 of the Code. 14

16.

16 Within the three-year period immediately preceding the filing of this Accusation through on or about March 18, 1998, 17 Respondent MERIDITH, as designated broker-officer for Respondent 18 19 ICC, failed to exercise reasonable supervision and control over 20 the licensed activities of Respondent ICC required by Section 10159.2 of the Code in that Respondent MERIDITH permitted 21 Respondent ICC to sell or offer to sell lots in the Subdivision 22 without complying with the requirements of Section 11012 of the 23 Code as described above. Respondent MERIDITH failed to exercise 24 25 reasonable supervision over the activities of Respondent ICC's salespersons by allowing said salespersons to sell or offer to 26 27 sell lots in the Subdivision without complying with the

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requirements of Section 11012 of the Code as described above, and by failing to establish adequate policies, rules, procedures and systems to review, oversee, inspect and manage said activities

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The acts and/or omissions of Respondents ICC, MERIDITH
and MURPHY described above, are grounds for the suspension or
revocation of the licenses and/or license rights of Respondents
ICC, MERIDITH and MURPHY under Section 11012 of the Code in
conjunction with Section 10177(d) of the Code.

The acts and/or omissions of Respondent MERIDITH as 11 described in Paragraph 16. above, are grounds for the suspension 12 or revocation of the license and/or license rights of Respondent 13 MERIDITH under Section 10177(h) of the Code and Section 2725 of 14 the Regulations in conjunction with Section 10177(d) of the 15 In the alternative, the acts and/or omissions of 16 Code. Respondent MERIDITH described in Paragraph 16. are grounds for .17 the suspension or revocation of Respondent MERIDITH's license 18 and/or license rights under Section 10177(g) of the Code. 19

## SECOND CAUSE OF ACCUSATION

18.

There is hereby incorporated in this second, separate and distinct, Cause of Accusation all of the allegations contained in Paragraphs 1., 2., 3., 6., and 8. of the First Cause of Accusation with the same force and effect as if herein fully set forth.

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Beginning on or about March 15, 1998, through on or
about May 25, 1998, Respondent ICC did not have a designated
broker-officer.

## 20.

Beginning on or about April 1, 1998 through on or
about May 25, 1998, Respondent ICC, as agent for Berry & Berry,
engaged in acts for which a real estate broker license is
required for or in expectation of compensation, at a time when
Respondent ICC did not have a designated broker-officer. Said
licensed activity included negotiating the sale of Lot 2 in the
Subdivision to Pam L. Tourigny.

## 21.

The acts and/or omissions of Respondent ICC described in Paragraph 20. above, constitute cause for the suspension or revocation of the real estate license and/or license rights of Respondent ICC for violation of Section 10130 of the Code in conjunction with Section 10177(d) of the Code.

## THIRD CAUSE OF ACCUSATION

## 22.

There is hereby incorporated in this third, separate and distinct cause of Accusation, all of the allegations contained in Paragraphs 1. through 12 of the First Cause of Accusation with the same force and effect as if herein fully set forth.

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Beginning on or before June 14, 1998 and continuing 2 3 through on or about July 22, 1998, Respondents ICC, FLOYD and MURPHY, acting as agents for Berry & Berry, sold or offered to 4 5 sell Lot 1 in the Subdivision to Eric A. and Alice M. Stein 6 using a sales agreement and escrow instructions not in 7 conformance with the sample sales agreement and escrow instructions described in Paragraphs 10. and 11. above. 8 9 24. In connection with the sale of the lot in the 10 11 Subdivision described in Paragraph 23. above, Respondents ICC, 12 FLOYD and MURPHY used a purchase agreement and escrow instructions not in conformance with the representations made by 13 Berry & Berry in said Application and supporting documents as 14 described in Paragraphs 10. and 11. above, and was a material 15 change in the set up of the Subdivision in that the purchase 16 agreement and escrow instructions used were not approved by the 17 Department and contained provisions not included in the approved 18 19 purchase agreement and escrow instructions described in 20 Paragraphs 10. and 11. above. 21 25.

Respondents ICC, FLOYD and MURPHY, failed to notify the Commissioner in writing of the material changes in the set up or program for marketing the offering of lots in the Subdivision as described in this Third Cause of Accusation, and in so doing failed to carry out representations and assurances given by Berry & Berry upon which the Commissioner relied in

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<sup>1</sup> issuing the public report for the Subdivision, and are <sup>2</sup> conditions which would have caused the Commissioner to deny <sup>3</sup> issuance of a public report had said conditions existed at the <sup>4</sup> time the public report was issued for the Subdivision, in <sup>5</sup> violation of Section 11012 of the Code.

26.

7 Beginning on or before June 14, 1998 and continuing through on or about July 22, 1998, Respondent FLOYD, as 8 designated broker-officer for Respondent ICC, failed to exercise 9 reasonable supervision and control over the licensed activities 10 of Respondent ICC required by Section 10159.2 of the Code in 11 that Respondent FLOYD permitted Respondent ICC to sell or offer 12 to sell lots in the Subdivision without complying with the 13 requirements of Section 11012 of the Code as described in this 14 Third Cause of Accusation. Respondent FLOYD failed to exercise 15 reasonable supervision over the activities of Respondent ICC's 16 salespersons by allowing a salesperson to sell or offer to sell 17 Lot 2 in the Subdivision without complying with the requirements 18 of Section 11012 of the Code as described in this Third Cause of 19 Accusation, and by failing to establish adequate policies, 20 rules, procedures and systems to review, oversee, inspect and 21 22 mange said activities.

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27.

The acts and/or omissions of Respondents ICC, FLOYD and MURPHY described in this Third Cause of Accusation, are grounds for the suspension or revocation of the licenses and/or license rights of Respondents ICC, FLOYD and MURPHY under

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1 Section 11012 of the Code in conjunction with Section 10177(d)
2 of the Code.

3 The acts and/or omissions of Respondent FLOYD as described in this Third Cause of Accusation, are grounds for the 4 suspension or revocation of the license and/or license rights of 5 Respondent FLOYD under Section 10177(h) of the Code and Section. 6 2725 of the Regulations in conjunction with Section 10177(d) of 7 In the alternative, the act and/or omissions of 8 the Code. Respondent FLOYD described in Paragraph 26. above, are grounds 9 for the suspension or revocation of Respondent FLOYD's license 10 and/or license rights under Section 10177(g) of the Code. 11

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## PRIOR DISCIPLINARY ACTION

On or about February 19, 1987, effective March 16, 14 1987, in Case No. H-755 FRESNO, the Real Estate Commissioner 15 revoked the real estate broker license of DONALD LA RUE FLOYD 16 and granted the right to a restricted real estate broker license 17 on terms and conditions for violations of Section 10176(i) of 18 the Code and Section 10177(d) of the Code in conjunction with 19 Section 10145 of the Code and Section 2725 of the Regulations.

On or about April 7, 1995, effective May 10, 1995 in 20 Case No. H-1227 FRESNO, the Real Estate Commissioner revoked the 21 real estate broker corporation license of ICC REALTY INC. and 22 granted the right to a restricted real estate broker corporation 23 license on terms and conditions for violations of Sections 24 10176(a), 10176(i), and 10177(d) of the Code in conjunction with 25 Sections 10145, 11013.2, 11013.4, 11010.4 and 11018.2 of the 26 Code and Sections 2832 and 2794 of the Regulations. 27

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On or about March 3, 1995, effective April 10, 1995 in
Case No. H-1227 FRESNO, the Real Estate Commissioner suspended
the real estate broker license of RAY CLARK MERIDITH for a
period of 365 days, stayed on terms and conditions for
violations of Section 10177(d) of the Code in conjunction with
Sections 11010.4, 11013.2, 11013.4, and 11018.2 of the Code and
Section 2794 of the Regulations.

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On or about March 3, 1995, effective April 10, 1995 in
Case no. H-1227 FRESNO, the Real Estate Commissioner suspended
the real estate salesperson license of CHARLOTTE FAY MURPHY for
a period of 30 days, stayed on terms and conditions for
violations of Sections 10176(a), 10176(i), and 10177(d) of the
Code in conjunction with Sections 11010.4(a), 11013.2 and
11013.4 of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other provisions of law.

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M. DOLORES RAMOS Deputy Real Estate Commissioner

<sup>25</sup> Dated at Fresno, California,
<sup>26</sup> this <u>19+k</u> day of August, 1999.

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