DEPARTMENT OF REAL ESTATE

Faurie a. Zin

NO. H-1227 FRESNO

OAH NO. N-9401159

BEFORE THE

#### DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

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In the Matter of the Accusation of

ICC REALTY, INC.,
RAY CLARK MERIDITH,
PETER THOMAS STRAVINSKI,
ALYCE GILCHRIST,
CHARLOTTE FAY MURPHY,

Respondents

### ORDER DENYING RECONSIDERATION

On March 3, 1995, a Decision was rendered in the above-entitled matter as to respondent ICC REALTY, INC. only. The Decision is to become effective May 10, 1995.

On April 7, 1995, respondent ICC REALTY, INC. petitioned for reconsideration of the Decision of March 3, 1995.

I have given due consideration to the petition of Respondent. I find no good cause to reconsider the Decision of March 3, 1995 and reconsideration is hereby denied.

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COURT PAPER STATE OF CALIFORNIA STD: 113 (REV. 8-72)

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IT IS HEREBY ORDERED

May 8,

1995.

JOHN R. LIBERATOR Interim Commissioner

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COURT PAPER STATE OF CALIFORNIA STO, 113 (REV. 8-72)

APR - 7 1995

DEPARTMENT OF REAL ESTATE

By Katholoon Contraras

### BEFORE THE DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

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In the Matter of the Accusation of

ICC REALTY, INC., RAY CLARK MERIDITH, PETER THOMAS STRAVINSKI, ALYCE GILCHRIST,

CHARLOTTE FAY MURPHY,

Respondents.

NO. H-1227 FRESNO

OAH NO. N-9401159

ORDER STAYING EFFECTIVE DATE

On March 3, 1995, a Decision was rendered in the aboveentitled matter to become effective April 10, 1995.

IT IS HEREBY ORDERED that the effective date of the Decision of the Commissioner of March 3, 1995, as to respondent ICC REALTY, INC., only is stayed for a period of thirty (30) days.

The Decision of March 3, 1995 as to ICC REALTY, INC., only, shall become effective at 12 o'clock noon on May 10, 1995.

DATED: April 7 1995

JOHN R. LIBERATOR Interim Commissioner

Alm & Sheaton

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000 2 (916)227-0789 3 4 5 6 7

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# BEFORE THE DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

In the Matter of the Accusation of

ICC REALTY, INC., RAY CLARK MERIDITH, PETER THOMAS STRAVINSKI. ALYCE GILCHRIST, CHARLOTTE FAY MURPHY,

Respondents.

NO. H-1227 FRESNO

OAH NO. N-9401159

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

It is hereby stipulated by and between ICC REALTY, INC. only (hereinafter "Respondent") and its attorney, Russell K. Ryan, and the Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on April 15, 1994, in this matter:

All issues which were to be contested and all 1. evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that Respondent understands that by withdrawing said Notice of Defense Respondent will thereby waive Respondent's right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondent will waive other rights afforded to Respondent in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, for purposes of this settlement only, hereby admits that the factual allegations in Paragraphs 14, 17, 18, 19, 20, 24, 25, 26, and 27 of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

- 6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.
- 7. Respondent has received, read, and understands the "Notice Concerning Costs of Subsequent Audits". Respondent understands that by agreeing to this Stipulation and Agreement in Settlement, the findings set forth below in the DETERMINATION OF ISSUES become final, and that the Commissioner may charge Respondent for the costs of any audit conducted pursuant to Section 10148 of the Business and Professions Code to determine if the violations have been corrected. The maximum costs of said audit will not exceed \$3,743.52.

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### DETERMINATION OF ISSUES

By reason of the foregoing stipulation, admissions, and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and/or omissions of Respondent as described in Paragraphs 14, 17, 18, 19, 20, 24, 25, 26 and 27 of the Accusation, violated Sections 10176(a), 10176(i), and 10177(d) of the Business and Professions Code in conjunction with Sections 10145, 11013.2, 11013.4, 11010.4 and 11018.2 of the Business and Professions Code and Sections 2832 and 2794 of Title 10, California Code of Regulations and are grounds for the suspension or revocation of the real estate broker license and all license rights of Respondent under the provisions of the Real Estate Law.

**ORDER** 

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- A. The real estate broker license and licensing rights of Respondent under the Real Estate Law are revoked.
- B. A restricted real estate broker license shall be issued to Respondent pursuant to Business and Professions Code Section 10156.5, if Respondent makes application therefor and pay to the Department the appropriate fee for said license within ninety (90) days from the effective date of this Order.
- C. The restricted license issued to Respondent shall be subject to all the provisions of Section 10156.7 of the Business and Professions Code and to the following limitations, conditions

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

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and restrictions imposed under authority of Section 10156.6 of said Code.

- (1) The license shall not confer any property right in the privileges to be exercised, and the Real Estate Commissioner may by appropriate order suspend the right to exercise any privileges granted under the restricted license in the event of:
  - The conviction of Respondent (including a plea (a) of nolo contendere) to a crime which bears a significant relation to Respondent's fitness or capacity as a real estate licensee; or,
  - (b) The receipt of evidence that Respondent has violated provisions of the California Real Estate Law, Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- D. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a one (1) year has Af.C. effective date of this Decision.
- Ε. Pursuant to Section 10148 of the Business and Professions Code, Respondent shall pay the Commissioner's reasonable cost for an audit to determine if Respondent has corrected the trust fund violations found in Paragraphs 14, 18, 19, 20, 24 and 25 of the Accusation. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the

estimated average hourly salary for all persons performing audits 1 of real estate brokers, and shall include an allocation for travel 2 time to and from the auditor's place of work. Respondent shall 3 pay such cost within 45 days of receiving an invoice from the 4 Commissioner detailing the activities performed during the audit 5 and the amount of time spent performing those activities. 6 Commissioner may suspend the restricted license issued to 7 respondent pending a hearing held in accordance with Section 8 11500, et seq., of the Government Code, if payment is not timely 9 made as provided for herein, or as provided for in a subsequent 10 agreement between the Respondent and the Commissioner. The 11 suspension shall remain in effect until payment is made in full or 12 until Respondent enters into an agreement satisfactory to the 13 Commissioner to provide for payment, or until a decision providing 14 otherwise is adopted following a hearing held pursuant to this 15 condition.

> <u>January 20, 1995</u> DATED

DAVID A. PETERS, Counsel DEPARTMENT OF REAL ESTATE

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I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the

1	right of requiring the Commissioner to prove the allegations in
2	the Accusation at a hearing at which I would have the right to
3	cross-examine witnesses against me and to present evidence in
4	defense and mitigation of the charges.
5	
6	DATED ICC REALTY, INC. 1-26-0.
7	Respondent
8	By: Ray Clark Meridith David C. Berny
9	I have reviewed the Stipulation and Agreement as to
10	form and content and have advised my client accordingly.
11	June 26, 1995 Fresheltles
12	DATED RUSSELL K. RYAN Attorney for Respondent
13	* * *
14	
	The foregoing Stipulation and Agreement for Settlement
14 15	The foregoing Stipulation and Agreement for Settlement is hereby adopted by the Real Estate Commissioner as Decision and
15 16	
15 16 17	is hereby adopted by the Real Estate Commissioner as Decision and
15 16 17 18	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on
15 16 17 18	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED
15 16 17 18 19 20	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED March 3, 1995.
15 16 17 18 19 20	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED
15 16 17 18 19 20 21	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED
15 16 17 18 19 20 21 22 23	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED
15 16 17 18 19 20 21 22 23	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED
15 16 17 18 19 20 21 22 23	is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on  April 10, 1995.  IT IS SO ORDERED

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 6-72)

DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000 (916) 227-0789

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## BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of ICC REALTY, INC., RAY CLARK MERIDITH, \*\* PETER THOMAS STRAVINSKI, ALYCE GILCHRIST, CHARLOTTE FAY MURPHY.

NO. H-1227 FRESNO OAH NO. N-9401159

STIPULATION AND AGREEMENT IN

SETTLEMENT AND ORDER

Respondents.

It is hereby stipulated by and between PETER THOMAS STRAVINSKI only (hereinafter "Respondent") and his attorney, Russell K. Ryan, and the Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on April 15, 1994, in this matter:

All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be

COURT PAPER STATE OF CALIFORNIA . STO. 113 (REV. 8-72)

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, for purposes of this settlement only, hereby admits that the factual allegations in Paragraphs 14, 17, 18, 19, 20, 24, 25, 26 and 27 of the Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions

on Respondent's real estate license and license rights as set
forth in the below "Order". In the event that the Commissioner in
his discretion does not adopt the Stipulation and Agreement in
Settlement, it shall be void and of no effect, and Respondent
shall retain the right to a hearing and proceeding on the
Accusation under all the provisions of the APA and shall not be
bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

### **DETERMINATION OF ISSUES**

By reason of the foregoing stipulation, admissions, and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and/or omissions of Respondent as described in Paragraphs 14, 17, 18, 19, 20, 24, 25, 26 and 27 of the Accusation, violated Sections 10176(a), 10176(i) and 10177(d) of the Business and Professions Code in conjunction with Sections 10145, 11013.2, 11013.4, 11010.4, and 11018.2 of the Business and Professions Code and Sections 2832 and 2794 of Title 10, California Code of Regulations and are grounds for the suspension ///

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or revocation of the real estate broker license and all license rights of Respondent under the provisions of the Real Estate Law.

ORDER I

- A. All licenses and licensing rights of respondent

  PETER THOMAS STRAVINSKI under the Real Estate Law are suspended

  for a period of three hundred sixty-five (365) days from the

  effective date of this Order; provided, however, that:
- 1. Three hundred twenty-five (325) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
  - regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and
  - after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 2. The remaining forty (40) days of said 365-day suspension shall be stayed upon the condition that Respondent petition pursuant to Section 10175.2 of the Business and

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Professions Code and pays a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code at a rate of \$250.00 for each day of the suspension for a total monetary penalty of \$10.000.00:

- (a) Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. check must be delivered to the Department prior to the effective date of the Order in this matter.
- No further cause for disciplinary action against (b) the Real Estate license of Respondent occurs within two (2) years from the effective date of the decision in this matter.
  - If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Order, the Commissioner may, without a hearing, order the immediate execution of all or any part of the Istayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.
- (d) If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the decision, the stay hereby granted shall become permanent.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

### January 18, 1995

DATED

DAVID A. PETERS, Counsel DEPARTMENT OF REAL ESTATE

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I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

JANUARY	24, 1995		
DATED		PETER	THOMAS

STRAVINSKI Respondent

I have reviewed the Stipulation and Agreement as to form and content and have advised my client-accordingly.

Jane	23,1995
0	ATED

RUSSELL K. RYAN

Attorney for Respondent

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The foregoing Stipulation and Agreement for Settlement		
is hereby adopted by the Real Estate Commissioner as Decision and		
Order and shall become effective at 12 o'clock noon on		
April 10 , 1995.		
IT IS SO ORDERED		

JOHN R. LIBERATOR Interim Real Estate Commissioner

Alm A Lileator

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000

(916)227-0789



## BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

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In the Matter of the Accusation of

ICC REALTY, INC., RAY CLARK MERIDITH, PETER THOMAS STRAVINSKI. ALYCE GILCHRIST. CHARLOTTE FAY MURPHY,

Respondents.

NO. H-1227 FRESNO

OAH NO. N-9401159

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

It is hereby stipulated by and between RAY CLARK MERIDITH only (hereinafter "Respondent") and his attorney, Daniel W. Rowley, and the Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on April 15, 1994, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be

STATE OF CALIFORNIA STD. 113 (REV. 8-72)

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that he will waive other rights afforded to him in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, for purposes of this settlement only, hereby admits that the factual allegations in Paragraphs 24 through 27 of the Second Cause of Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Real.

  Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions

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forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement in Settlement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real

on Respondent's real estate license and license rights as set

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

### DETERMINATION OF ISSUES

By reason of the foregoing stipulation, admissions, and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and/or omissions of Respondent as described in Paragraphs 24 through 27 of the Accusation, violated Section 10177(d) of the Business and Professions Code in conjunction with Sections 11010.4, 11013.2, 11013.4 and 11018.2 of the Business and Professions Code and Section 2794 of Title 10, California Code of Regulations and are grounds for the suspension or revocation of the real estate broker license and all license rights of Respondent under the provisions of the Real Estate Law.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

All licenses and licensing rights of respondent RAY CLARK MERIDITH under the Real Estate Law are suspended for a period of three hundred sixty-five (365) days from the effective date of this Order; provided, however, that:

- Three hundred forty-five (345) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
  - Respondent shall obey all laws, rules and (a) regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and
  - That no final subsequent determination be made, (b) after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed Should no such determination be made, suspension. the stay imposed herein shall become permanent.
- The remaining twenty (20) days of said 365-day 2. suspension shall be stayed upon the condition that Respondent petition pursuant to Section 10175.2 of the Business and Professions Code and pays a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code at a rate of \$250.00

for each day of the suspension for a total monetary penalty of \$5,000.00:

- (a) Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Order in this matter.
- (b) No further cause for disciplinary action against the Real Estate license of Respondent occurs within two (2) years from the effective date of the decision in this matter.
- If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Order, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.
- (d) If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the decision, the stay hereby granted shall become permanent.

January 18, 1995
DATED

DAVID A. PETERS, Counsel DEPARTMENT OF REAL ESTATE

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I have read the Stipulation and Agreement, have 2 discussed it with my counsel, and its terms are understood by me 3 and are agreeable and acceptable to me. I understand that I am 4 waiving rights given to me by the California Administrative 5 Procedure Act (including but not limited to Sections 11506, 6 11508, 11509, and 11513 of the Government Code), and I willingly, 7 intelligently, and voluntarily waive those rights, including the 8 right of requiring the Commissioner to prove the allegations in 9 the Accusation at a hearing at which I would have the right to 10 cross-examine witnesses against me and to present evidence in 11 defense and mitigation of the charges. 12 13

Respon

I have reviewed the Stipulation and Agreement as to form and content and have advised my client accordingly.

Attorney for Respondent

The foregoing Stipulation and Agreement for Settlement is hereby adopted by the Real Estate Commissioner as Decision and Order and shall become effective at 12 o'clock noon on

10 April 1995.

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COURT PAPER STATE OF CALIFORNIA STD, 113 (HEV. 8-72)

1995. IT IS SO ORDERED

> JOHN R. LIBERATOR Interim Real Estate Commissioner

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000

(916) 227-0789

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## BEFORE THE DEPARTMENT OF REAL ESTATE

### STATE OF CALIFORNIA

In the Matter of the Accusation of

ICC REALTY, INC.,
RAY CLARK MERIDITH,
PETER THOMAS STRAVINSKI,
ALYCE GILCHRIST,
CHARLOTTE FAY MURPHY,

Respondents.

NO. H-1227 FRESNO

OAH NO. N-9401159

STIPULATION AND AGREEMENT IN

SETTLEMENT AND ORDER

It is hereby stipulated by and between ALYCE GILCHRIST only (hereinafter "Respondent") and her attorney, Russell K. Ryan, and the Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on April 15, 1994, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

submitted solely on the basis of the provisions of this Stipulation and Agreement in Settlement.

- Respondent has received, read and understands the 2. Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- On May 3, 1994, Respondent filed a Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that she understands that by withdrawing said Notice of Defense she will thereby waive her right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, for purposes of this settlement only, hereby admits that the factual allegations in Paragraphs 30. through 39. of the Third Cause of Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 6-72) B5 34769

on Respondent's real estate license and license rights as set forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation and Agreement in Settlement, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

### DETERMINATION OF ISSUES

By reason of the foregoing stipulation, admissions, and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and/or omissions of Respondent as described in Paragraph 36 of the Accusation, violated Sections 10176(a) and 10176(i) of the Business and Professions Code and are grounds for the suspension or revocation of the real estate license and all license rights of Respondent under the provisions of the Real Estate Law.

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The acts and/or omissions of Respondent described in Paragraphs 37, 38 and 39 of the Accusation, violated Section 10177(d) of the Business and Professions Code in conjunction with Sections 11010.4(a), 11013.2 and 11013.4 of the Business and Professions Code and are grounds for the suspension or revocation of the real estate license and all license rights of Respondent under the provisions of the Real Estate Law.

### **ORDER**

I

- All licenses and licensing rights of respondent ALYCE GILCHRIST under the Real Estate Law are suspended for a period of thirty (30) days from the effective date of this Order; provided, however, that:
- Ten (10) days of said suspension shall be stayed for one (1) year upon the following terms and conditions:
  - Respondent shall obey all laws, rules and (a) regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and
  - That no final subsequent determination be made, (b) after hearing or upon stipulation, that cause for disciplinary action occurred within one (1) year from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed

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The remaining twenty (20) days of said 30-day suspension shall be stayed upon the condition that Respondent petition pursuant to Section 10175.2 of the Business and Professions Code and pays a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code at a rate of \$100.00 for each day of the suspension for a total monetary penalty of \$2,000.00:

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- Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be delivered to the Department prior to the effective date of the Order in this matter.
- No further cause for disciplinary action against (b) the Real Estate license of Respondent occurs within one (1) year from the effective date of the decision in this matter.
- If Respondent fails to pay the monetary penalty in (c) accordance with the terms and conditions of the Order, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.

,	
1	(d) If Respondent pays the monetary penalty and if no
2	further cause for disciplinary action against the
3	real estate license of Respondent occurs within one
4	(1) year from the effective date of the decision,
5	the stay hereby granted shall become permanent.
6	111-11111111111111111111111111111111111
7	DATED DAVID A. PETERS, Counsel
8	DAVID A. PETERS, COUNSEL DEPARTMENT OF REAL ESTATE
9	* * *
10	I have read the Stipulation and Agreement, have
11	discussed it with my counsel, and its terms are understood by me
12	and are agreeable and acceptable to me. I understand that I am
13	waiving rights given to me by the California Administrative
14	Procedure Act (including but not limited to Sections 11506,
15	11508, 11509, and 11513 of the Government Code), and I willingly,
16	intelligently, and voluntarily waive those rights, including the
17	right of requiring the Commissioner to prove the allegations in
18	the Accusation at a hearing at which I would have the right to
19	cross-examine witnesses against me and to present evidence in
20	defense and mitigation of the charges.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

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ALYCE GILCHRIST Respondent

1	I have reviewed the Stipulation and Agreement as to form and
2	content and have advised my client accordingly.
3	DATED PUSSELL K. RYAN
5	Attorney for Respondent
6	* * *
7	The foregoing Stipulation and Agreement for Settlement
	is hereby adopted by the Real Estate Commissioner as Decision and
8	Order and shall become effective at 12 o'clock noon on
9	<u>April 10</u> , 1995.
10	IT IS SO ORDERED February 13, 1995.
11	JOHN R. LIBERATOR Interim Real Estate Commissioner
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H-1227 FRESNO

DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000 DEPARTMENT OF REAL ESTATE

(916)227-0789

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

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In the Matter of the Accusation of

ICC REALTY, INC., RAY CLARK MERIDITH, PETER THOMAS STRAVINSKI. ALYCE GILCHRIST,

CHARLOTTE FAY MURPHY.

Respondents.

NO. H-1227 FRESNO

OAH NO. N-9401159

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

It is hereby stipulated by and between CHARLOTTE FAY MURPHY only (hereinafter "Respondent") and her attorney, Russell K. Ryan, and the Complainant, acting by and through David A. Peters, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on April 15, 1994, in this matter:

All issues which were to be contested and all 1. evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.
- Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that she understands that by withdrawing said Notice of Defense she will thereby waive her right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that she will waive other rights afforded to her in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, for purposes of this settlement only, hereby admits that the factual allegations in Paragraphs 17 through 20 of the First Cause of Accusation filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation and Agreement as his decision in this matter thereby imposing the penalty and sanctions

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement in Settlement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

### DETERMINATION OF ISSUES

By reason of the foregoing stipulation, admissions, and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and/or omissions of Respondent as described in Paragraph 36 of the Accusation, violated Sections 10176(a) and 10176(i) of the Business and Professions Code and are grounds for the suspension or revocation of the real estate license and all license rights of Respondent under the provisions of the Real Estate Law.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72) The acts and/or omissions of Respondent described in Paragraphs 18, 19 and 20 of the Accusation, violated Section 10177(d) of the Business and Professions Code in conjunction with Sections 11010.4(a), 11013.2 and 11013.4 of the Business and Professions Code and are grounds for the suspension or revocation of the real estate license and all license rights of Respondent under the provisions of the Real Estate Law.

### **ORDER**

I

- A. All licenses and licensing rights of respondent

  CHARLOTTE FAY MURPHY under the Real Estate Law are suspended for a period of thirty (30) days from the effective date of this Order; provided, however, that:
- 1. Ten (10) days of said suspension shall be stayed for one (1) year upon the following terms and conditions:
  - regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and
  - after hearing or upon stipulation, that cause for disciplinary action occurred within one (1) year from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

- The remaining twenty (20) days of said 30-day suspension shall be stayed upon the condition that Respondent petition pursuant to Section 10175.2 of the Business and Professions Code and pays a monetary penalty pursuant to Section 10175.2 of the Business and Professions Code at a rate of \$100.00 for each day of the suspension for a total monetary penalty of \$2,000.00:
  - (a) Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. check must be delivered to the Department prior to the effective date of the Order in this matter.
  - No further cause for disciplinary action against (b) the Real Estate license of Respondent occurs within one (1) year from the effective date of the decision in this matter.
  - (c) If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Order, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.

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STATE OF CALIFORNIA STD. 113 (REV. 8-72)

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1	(d) If Respondent pays the monetary penalty and if no							
2	further cause for disciplinary action against the							
3	real estate license of Respondent occurs within one							
4	(1) year from the effective date of the decision,							
5	the stay hereby granted shall become permanent.							
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7	1/18/95 Way to least							
8	DAVID A. PETERS, Counsel DEPARTMENT OF REAL ESTATE							
9	* * *							
10	I have read the Stipulation and Agreement, have							
11	discussed it with my counsel, and its terms are understood by me							
12	and are agreeable and acceptable to me. I understand that I am							
13	waiving rights given to me by the California Administrative							
14	Procedure Act (including but not limited to Sections 11506,							
15	11508, 11509, and 11513 of the Government Code), and I willingly,							
16	intelligently, and voluntarily waive those rights, including the							
17	right of requiring the Commissioner to prove the allegations in							
18	the Accusation at a hearing at which I would have the right to							
19	cross-examine witnesses against me and to present evidence in							
20	defense and mitigation of the charges.							
21	11 1 and and a							
22	DATED CHARLOTTE FAY MURPHY							
23	Respondent							
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H-1227 FRESNO

1	I have reviewed the Stipulation and Agreement as to
2	form and content and have advised my client accordingly.
3	January 23, 1995 Kussell Klas
4	DATED RUSSELL K. RYAN Attorney for Respondent
5	* * *
6	The foregoing Stipulation and Agreement for Settlement
7	is hereby adopted by the Real Estate Commissioner as Decision and
8	Order and shall become effective at 12 o'clock noon on
9	. April 10 \ , 1995.
10	IT IS SO ORDERED
11	JOHN R. LIBERATOR Interim Real Estate Commissioner
12	Interim Real Estate Commissioner
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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-721) BEFORE THE DEPARTMENT OF REAL ESTATI

DEPARTMENT OF REAL ESTATE

#### In the Matter of the Accusation of

To the above named respondent:

ICC REALTY, INC.,
RAY CLARK MERIDITH,
PETER THOMAS STRAVINSKI,
ALYCE GILCHRIST,
CHARLOTTE FAY MURPHY,

Respondent

Case No. H-1227 FRESNO

OAH No. N-05147

# NOTICE OF HEARING ON ACCUSATION

You are hereby notified	d that a hearing will be	held befo	re the D	epartment	of Real Esta	ite at _	the	
State Building,	2550 Mariposa	Mall,	Room	1027,	Fresno,	CA	93721	

on Monday, February 6, 1995, at the hour of 1:30 PM and on Tuesday through Friday, February 7 - 10, 1995, at the hour of 9:00 AM or as soon thereafter as the matter can be heard, upon the Accusation served upon you.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter. The interpreter must be approved by the Administrative Law Judge conducting the hearing as someone who is proficient in both English and the language in which the witness will testify. You are required to pay the costs of the interpreter unless the Administrative Law Judge directs otherwise.

DEPARTMENT OF REAL ESTATE

Dated: July 19, 1994

DAVID A. PETERS

Counsel

TO: FLAG SECTION

FROM: SACTO. LEGAL

DAVID A. PETERS, Counsel Department of Real Estate P. O. Box 187000 Sacramento, CA 95818-7000 (916) 227-0789



By Jaurie a. Zear

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

ICC REALTY, INC.,
RAY CLARK MERIDITH,
PETER THOMAS STRAVINSKI,
ALYCE GILCHRIST,
CHARLOTTE FAY MURPHY,

Respondents.

NO. H-1227 FRESNO

ACCUSATION

The Complainant, Jerry E. Fiscus, a Deputy Real Estate
Commissioner of the State of California, for cause of Accusation
against ICC REALTY, INC. doing business as VIP Realty (hereinafter
"respondent ICC"), RAY CLARK MERIDITH doing business as Meridith
Realty (hereinafter "respondent MERIDITH"), PETER THOMAS
STRAVINSKI (hereinafter "respondent STRAVINSKI"), ALYCE GILCHRIST
doing business as Berry Real Estate and Alyce and Associates
(hereinafter "respondent GILCHRIST"), and CHARLOTTE FAY MURPHY
(hereinafter "respondent MURPHY"), is informed and alleges as
follows:

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

## FIRST CAUSE OF ACCUSATION

1.

The Complainant, Jerry E. Fiscus, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against the above-named Respondents in his official capacity.

2.

Respondents ICC, MERIDITH, STRAVINSKI, GILCHRIST, and MURPHY are presently licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code) (hereinafter "Code").

3.

At all times herein mentioned, Respondent ICC was licensed as a real estate broker corporation. Within the three-year period immediately preceding the filing of this Accusation and continuing through on or about November 5, 1991, respondent STRAVINSKI acted as the designated broker-officer for respondent ICC. Beginning on or about November 6, 1991 and continuing thereafter, respondent MERIDITH acted as the designated broker-officer for respondent ICC.

4.

At all times herein mentioned, respondent MERIDITH was licensed as a real estate broker individually and beginning on or about November 6, 1991 as the designated broker-officer for respondent ICC.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

At all times herein mentioned, respondent STRAVINSKI was licensed as a real estate broker individually, and within the three-year period immediately preceding the filing of this Accusation and continuing through on or about November 5, 1991, as the designated broker-officer for respondent ICC.

6.

At all times material herein, rrespondent GILCHRIST was licensed as a real estate broker.

7.

At all times material herein, rrespondent MURPHY was licensed as a real estate salesperson acting in the employ of respondent ICC.

8.

Whenever reference is made in an allegation in this

Accusation to an act or omission of "Respondents", such allegation

shall be deemed to mean the act or omission of each of the

Respondents named in the caption hereof, acting individually,

jointly, and severally.

9.

At various times material herein, Respondents were performing acts requiring a real estate license for or in expectation of a compensation.

10.

At various times herein mentioned preceding the filing of this Accusation, Respondents acted as agents of Berry & Berry, Inc., a California corporation, the owner of certain subdivided

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

real property as defined in Section 11000 of the Code, consisting 1 of Lot(s) 1-57 in Phase I, commonly known as Westgate Northwest I, and Lot(s) 1-99 in Phase II, commonly known as Westgate Northwest 3 II, in the City of Madera, State of California (hereinafter "the 4 Subdivision"). 5 6

11.

On or about May 5, 1991, respondents ICC, STRAVINSKI, and MURPHY offered or caused to be offered for sale Lot No. 34 in Phase II of the Subdivision commonly known as 3282 Double Tree Way (hereinafter "the Double Tree Property") owned by Berry & Berry, Inc. (hereinafter "the Seller") to Christopher and Christina Bass (hereinafter "the Bass"). As part of said sale, the Seller agreed to build or have built a home on the Double Tree Property.

12.

The sale of the Double Tree Property described in Paragraph 11 above, included the following terms and conditions among others:

- A total purchase price of \$169,000.00 for the lot and the home to be completed.
- A \$1,000.00 deposit from the Bass payable to Berry Construction, Inc. to be held by VIP Realty.
- A \$19,000.00 deposit increase from the Bass within thirty (30) days of acceptance by the Seller.
- The Bass to qualify for a loan for the balance of purchase price.

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On or about May 5, 1991, the Seller accepted the Bass offer described in Paragraph 12 above.

14.

On or about May 14, 1991, respondent ICC using the dba VIP Realty, by and through respondent STRAVINSKI, released the \$1,000.00 deposit described in Paragraph 12 above, to the Seller.

15.

On or about May 15, 1991, escrow was opened at Fidelity National Title Insurance Company of California, Madera, California on the sale of the Double Tree Property.

16.

On or about June 5, 1991, the Bass deposited the additional \$19,000.00 as described in Paragraph 12 above, into the escrow described in Paragraph 15 above.

17.

On or about July 8, 1991, respondents ICC and STRAVINSKI by and through respondent MURPHY induced the Bass to release the \$19,000.00 to the Seller. On or before July 8, 1991 and continuing thereafter, in connection with the release of the \$19,000.00, Respondents failed to disclose to the Bass the inherent risks of releasing said funds prior to completion of the home to be built on the Double Tree Property and obtaining title to said property, in that there were no provisions for insuring that the Seller would apply the \$19,000.00 toward the purchase of the Double Tree Property.

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Respondents ICC, STRAVINSKI, and MURPHY failed to make arrangements to deposit all money received from the Bass into a trust account until title had been delivered to the Bass.

Respondents ICC, STRAVINSKI, and MURPHY collected \$20,000.00 from the Bass in connection with the sale of the Double Tree Property to the Bass. Respondents ICC, STRAVINSKI, and MURPHY failed to deposit and/or maintain the money so collected in a neutral escrow or into a trust account, as required by Section 11013.4 of the Code.

19.

The Subdivision was in whole or in part subject to blanket encumbrances without an unconditional release clause at the time respondents ICC, STRAVINSKI, and MURPHY offered the Double Tree Property for sale as described in Paragraph 11 above. The holders of said blanket encumbrances were Glenfed Inc., a Delaware Corporation, and Guarantee Savings, a Division of Federal Bank. Respondents ICC, STRAVINSKI, and MURPHY, and the Seller failed to deposit and/or maintain all money received by the respondents ICC, STRAVINSKI, and MURPHY from the Bass in a neutral escrow as required by Section 11013.2 of the Code.

20.

As described in Paragraphs 18 and 19, neither despondents ICC, STRAVINSKI and MURPHY nor the Seller, complied with Section 11013.1, 11013.2, or 11013.4 of the Code before offering or selling lots in the Subdivision. Therefore, the offering of lots in the Subdivision did not satisfy all criteria

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of Section 11010.4, and a subdivision public report was required under Section 11018.2 of the Code before any offer or sale of lots in the Subdivision.

21.

The acts and/or omissions described above are grounds for the suspension or revocation of the licenses and/or license rights of respondents ICC, STRAVINSKI and MURPHY under the following sections of the Code and Title 10, California Code of Regulations (hereinafter "Regulations") as follows:

- 1) As to Paragraph 14, under Section 10177(d) of the Code in conjunction with Sections 10145, 11013.2 and 11013.4 of the Code and Section 2832 of the Regulations, as to respondents ICC and STRAVINSKI.
- 2) As to Paragraph 17, under Section 10176(a) of the Code and Section 10176(i) or 10177(j) of the Code or in the alternative, under Section 10177(g), as to respondents ICC, STRAVINSKI and MURPHY.
- 3) As to Paragraphs 18, 19 and 20, under Section 10177(d) of the Code in conjunction with Sections 11010.4(a), 11013.2, and 11013.4 of the Code.

### SECOND CAUSE OF ACCUSATION

22.

There is hereby incorporated in this second, separate and distinct cause of Accusation, all of the allegations contained in Paragraphs 1, 2, 3, 4, 5, 6, 7, 8, 9, and 10 of the First Cause of Accusation with the same force and effect as if herein fully set forth.

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

From time to time during 1989, 1990 through November 5, 1991, respondent ICC acting by and through respondent STRAVINSKI and beginning on or about November 6, 1991 and thereafter acting by and through respondent MERIDITH, offered or caused to be offered for sale and sold lots in the Subdivision.

24.

Phase I of the Subdivision as described in Paragraph 10 above, was in whole or in part subject to blanket encumbrances without unconditional release clauses at the time Respondents offered the lots for sale as described in Paragraph 23 above.

Respondents ICC, STRAVINSKI, and MERIDITH failed to deposit or cause to be deposited all money received by said Respondents, from buyers or proposed buyers into a neutral escrow as required by Section 11013.2 of the Code. As of September 1, 1992, said Respondents had failed to deposit \$154,900.00 of said funds into a neutral escrow.

25.

Respondents ICC, STRAVINSKI, and MERIDITH, failed in connection with Phase II of the Subdivision as described in Paragraph 10 above, to make arrangements to deposit all money received from buyers or proposed buyers into either a neutral escrow or into a trust account until title had been delivered to the buyers. Said Respondents collected various sums of money from the buyers or proposed buyers in connection with the offering of lots for sale as described in Paragraph 23 above. Said Respondents failed to deposit or cause to be deposited the money

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

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so collected in a neutral escrow or into a trust account, as required by Section 11013.4 of the Code. As of September 1, 1992, said Respondents had failed to deposit \$118,000.00 of said funds into a neutral escrow or into a trust account.

26.

As described in Paragraphs 24 and 25 above, respondents ICC, STRAVINSKI, and MERIDITH, failed to comply with Section 11013.1, 11013.2, or 11013.4 of the Code before offering or selling lots in the Subdivision described in Paragraph 10 above. Therefore, the offering of lots in the Subdivision did not satisfy all criteria of Section 11010.4, and a subdivision public report was required under Section 11018.2 of the Code before any offer or sale of lots in the Subdivision.

27.

The respondents ICC, STRAVINSKI, and MERIDITH, sold or offered for sale the lots in the Subdivision as described in Paragraph 10 above, as defined in Section 11000 of the Code, for which no subdivision public report had been obtained from the California Department of Real Estate.

28.

The acts and omissions of respondents ICC, STRAVINSKI, and MERIDITH set forth in the Second Cause of Accusation are grounds for the suspension or revocation of said Respondents' licenses and/or license rights under Section 10177(d) of the Code in conjunction with Sections 11010.4, 11013.2, 11013.4 and 11018.2 of the Code and Section 2794 of the Regulations.

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 8-72)

### THIRD CAUSE OF ACCUSATION

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29.

There is hereby incorporated in this third, separate and distinct cause of Accusation, all of the allegations contained in Paragraphs 1, 2, 3, 4, 5, 6, 7, 8, 9, and 10 of the First Cause of Accusation with the same force and effect as if herein fully set forth.

30.

At various times herein mentioned preceding the filing of this Accusation, respondent GILCHRIST acted as agent of Berry & Berry, Inc., the owner of the Subdivision, as described in Paragraph 10 of the First Cause of Accusation.

31.

On or about November 14, 1990, respondent GILCHRIST offered or caused to be offered for sale Lot No. 54 in Phase II of the Subdivision commonly known as 3030 Boulder Avenue, Madera, California (hereinafter "the Boulder Property") owned by Berry & Berry, Inc. (hereinafter "the Seller") to Kathy J. Teissere (hereinafter "Teissere"). As part of said sale, the Seller agreed to build or have built a home on the Boulder Property.

32.

The sale of the Boulder Property described in Paragraph 31 above, included the following terms and conditions among others:

A total purchase price of \$130,000.00 for the lot and home to be completed.

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1 A \$30,000.00 partial down payment from Teissere to 2 Fidelity Title and then to be released to the Seller. 3 A \$20,000.00 deposit increase to Fidelity Title and 4 then to be released to Seller. 5 Teissere to qualify for a loan for the balance of 6 the purchase price. 7 33. 8 On or about November 20, 1990, the Seller accepted 9 Teissere's offer described in Paragraphs 31 and 32 above. 10 34. 11 On or about November 19, 1990, escrow was opened at 12 Fidelity National Title Insurance Company of California, Madera, 13 California on the sale of the Boulder Property. 14 35. 15 On or about December 4, 1990, Teissere deposited the \$30,000.00 as described in Paragraph 32 above, into the escrow 16 17 described in Paragraph 34 above. 36. 18 19 On or after December 4, 1990, respondent GILCHRIST 20 induced Teissere to release \$30,000.00 to the Seller. In 21 connection with the release of the \$30,000.00, Respondents failed 22 to disclose to Teissere the inherent risks of releasing said funds 23 prior to completion of the home to be built on the Boulder Property and obtaining title to said property, in that there were 24 25 no provisions for insuring that the Seller would apply the \$30,000.00 toward the purchase of the Boulder Property. 26 27 111

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Respondent GILCHRIST failed to make arrangements to deposit all money received from Teissere into a trust account until title had been delivered to Teissere. Respondent GILCHRIST collected \$30,000.00 from Teissere in connection with the sale of the Boulder Property to Teissere. Respondent GILCHRIST failed to deposit and/or maintain the money so collected in a neutral escrow or into a trust account, as required by Section 11013.4 of the Code.

38.

The Subdivision was in whole or in part subject to blanket encumbrances without an unconditional release clause at the time respondent GILCHRIST offered the Boulder Property for sale as described in Paragraph 31 above. The holders of said blanket encumbrances were Glenfed Inc., a Delaware Corporation, and Guarantee Savings, a Division of Federal Bank. Respondent GILCHRIST and the Seller failed to deposit and/or maintain all money received by the respondent GILCHRIST from Teissere in a neutral escrow as required by Section 11013.4 of the Code.

39.

As described in Paragraphs 38 and 39 above, neither respondent GILCHRIST nor the Seller complied with Section 11013.1, 11013.2, or 11013.4 of the Code before offering or selling lots in the Subdivision. Therefore, the offering of lots in the Subdivision did not satisfy all criteria of Section 11010.4, and a subdivision public report was required under Section 11018.2 of the Code before any offer or sale of lots in the Subdivision.

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The acts and/or omissions described above in this Third Cause of Accusation are grounds for the suspension or revocation of the licenses and/or license rights of respondent GILCHRIST under the following sections of the Code and Regulations:

- As to Paragraph 36, under Section 10176(a) of the Code and Section 10176(i) or 10177(j) of the Code, or in the alternative under Section 10177(g) of the Code.
- As to Paragraphs 37, 38 and 39, under Section 2) 10177(d) of the Code in conjunction with Sections 11010.4(a), 11013.2, and 11013.4 of the Code.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under the provisions of law.

Deputy Real Estate Commissioner

Dated at Fresno, California, day of April, 1994.

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