2	FILED
1	Department of Real Estate
2	320 W. 4th Street, Suite 350 Los Angeles, CA 90013-1105
3	Telephone: (213) 576-6982
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8	BEFORE THE DEPARTMENT OF REAL ESTATE
9	STATE OF CALIFORNIA
10	* * *
11	In the Matter of the Accusation Against ) DRE No. H-42430 LA
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13	JEFFREY THOMAS KONOPKA, ) <u>STIPULATION AND AGREEMENT</u>
14	Respondent.
15	)
16	It is hereby stipulated by and between JEFFREY THOMAS KONOPKA (sometimes
17	referred to as "Respondent") and the Complainant, acting by and through Judith B. Vasan,
18	Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing
19	of the Accusation ("Accusation") filed on November 15, 2022, in this matter:
20	1. All issues which were to be contested and all evidence which was to be presented by
21	Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be
22	held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall
23	instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation
24	and Agreement ("Stipulation").
25	2. Respondent received, read and understands the Statement to Respondent, the
26	Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate
27	("Department") in this proceeding.
	STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

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1 3. Respondent filed a Notice of Defense pursuant to Section 11506 of the Government 2 Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that 3 4 Respondent understands that by withdrawing said Notice of Defense Respondent thereby waives Respondent's right to require the Commissioner to prove the allegations in the Accusation at a 5 6 contested hearing held in accordance with the provisions of the APA and that Respondent will 7 waive other rights afforded to Respondent in connection with the hearing such as the right to 8 present evidence in his defense, and the right to cross-examine witnesses.

9 4. This Stipulation is based on the factual allegations contained in the Accusation filed in
10 this proceeding. In the interest of expedience and economy, Respondent chooses not to contest
11 these factual allegations, but to remain silent and understands that, as a result thereof, these
12 factual statements, will serve as a prima facie basis for the disciplinary action stipulated to
13 herein. The Real Estate Commissioner shall not be required to provide further evidence to prove
14 such allegations.

5. It is understood by the parties that the Real Estate Commissioner may adopt this
Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on
Respondent's real estate license and license rights as set forth in the below "Order." In the event
that the Commissioner in his discretion does not adopt the Stipulation, the Stipulation shall be
void and of no effect and Respondent shall retain the right to a hearing and proceed on the
Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver
made herein.

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to
this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or
civil proceedings by the Department with respect to any matters which were not specifically
alleged to be causes for accusation in this proceeding.

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1	DETERMINATION OF ISSUES
2	By reason of the foregoing stipulations, admissions and waivers and solely for the
3	purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed
4	that the following determination of issues shall be made:
5	The conduct, acts or omissions of Respondent JEFFREY THOMAS KONOPKA, as set
6	forth in the Accusation, are a basis for discipline of Respondent's real estate license, mortgage
7	loan originator ("MLO") license endorsement(s), and license rights pursuant to the Real Estate
8	Law, Part 1 of Division 4 of the California Business and Professions Code ("Code") sections
9	10166.05(c), 10166.051(a), 10166.051(b), 10177(d), 10177(g) and/or 10177(j).
10	ORDER
11	WHEREFORE, THE FOLLOWING ORDER is hereby made:
12	I. SUSPENSION OF MLO LICENSE ENDORSEMENT
13	1. All MLO license endorsements and endorsement rights of Respondent under the Real
14	Estate Law are suspended for a period of one hundred and eighty (180) days from the Effective
15	Date of the reinstatement of an MLO license endorsement or the issuance of a new MLO license
16	endorsement.
17	2. Respondent further agrees that Respondent must satisfy the Education and
18	Administrative Penalty provisions prior to reinstatement of their MLO license endorsement or
19	issuance of new MLO license endorsement.
20	II. MORTGAGE LOAN ORIGINATION EDUCATION
21	1. No MLO license endorsement shall be issued to Respondent, unless Respondent takes
22	and completes, prior to the reinstatement of his MLO license endorsement or the issuance of a
23	new MLO license endorsement, the following mortgage loan originator education requirements:
24	a) Twenty (20) hours of NMLS approved pre-licensure education ("PE"), which
25	shall consist of fourteen (14) hours of federal law curriculum, three (3) hours of
26	ethics curriculum, and three (3) hours of non-traditional mortgage lending
27	curriculum. None of these twenty (20) hours of PE may be state-specific
	STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER
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1	curriculum;		
2	b) Eight (8) hours of continuing education ("CE"), which shall consist of four (4)		
3	hours of federal law curriculum, two (2) hours of ethics curriculum, and two (2)		
4	hours of non-traditional mortgage lending curriculum. None of these eight (8)		
5	hours of CE may be state-specific curriculum.		
6	2. Respondent may not take any of the PE provided for in Paragraph 1(a) of this Section		
7	in an online self-study format ("OSS"). Respondent may take the CE provided for in Paragraph		
8	1(b) in any format.		
9	3. For a period of three (3) years from the Effective Date of this Order, Respondent shall		
10	be required to complete any additional PE and/or CE required under the SAFE Act in a format		
11	other than OSS. If Respondent fails to comply with this condition, the renewal application or		
12	new application of Respondent will be deemed incomplete by the Department.		
13	4. If Respondent fails to timely satisfy the education provided for in Paragraph 1 of this		
14	section, Respondent's MLO license endorsement shall remain suspended until Respondent		
15	presents evidence satisfactory to the Commissioner of having taken and successfully completed		
16	the education requirements.		
17	5. Respondent agrees that the CE provided for in Paragraph 1 of this section is in addition		
18	to any NMLS education required for licensure under the SAFE Act. The CE provided for in		
19	Paragraph 1 will not count toward satisfying 2024 standard SAFE Act CE requirements.		
20	6. Respondent further agrees that the Department may exercise its examination or		
21	investigative authority pursuant to the normal process for such authorized under the Real Estate		
22	Law and Commissioner's Regulations in the instance a determination is made wherein		
23	Respondent is found to be in violation of the education requirements under this section.		
24	III. <u>ADMINISTRATIVE PENALTY</u>		
25	All licenses and licensing rights of Respondent are indefinitely suspended unless or until		
26	Respondent pays an administrative penalty of $\$1,500.00$ . Said payment shall be in the form of a		
27	cashier's check made payable to the Department of Real Estate. The payment must be delivered		
	STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER - 4		
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to the Department of Real Estate, Flag Section, at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the Effective Date of this Decision and Order.

## IV. STAYED SUSPENSION OF REAL ESTATE LICENSE

All licenses and licensing rights of Respondent under the Real Estate Law, with the exception of the MLO license endorsement (NMLS ID 352853) referenced in Section I above, are suspended for a period of ninety (90) days from the Effective Date of this Decision; provided, however, that all ninety (90) days of said suspension shall be <u>stayed</u> for one (1) year upon the following terms and conditions:

9 1. Respondent shall obey all laws, rules and regulations governing the rights, duties and
 10 responsibilities of a real estate licensee in the State of California; and

2. That no final subsequent determination be made, after hearing or upon stipulation, that
cause for disciplinary action occurred within one (1) year from the effective date of this Decision
and Order. Should such a determination be made, the Commissioner may, in his discretion,
vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should
no such determination be made, the stay imposed herein shall become permanent.

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## V. INVESTIGATION AND ENFORCEMENT COSTS

All licenses and licensing rights of Respondent are indefinitely suspended unless or until
 Respondent pays the sum of \$518.65 for the Commissioner's reasonable costs of the
 investigation (\$259.45) and enforcement (\$259.20), which led to this disciplinary action. Said
 payment shall be in the form of a cashier's check made payable to the Department of Real Estate.
 The payment of the investigative and enforcement costs must be delivered to the Department of
 Real Estate, Flag Section, at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the
 Effective Date of this Decision and Order.

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DATED: 2-15-2023

Judith B. Vasan, Counsel for Department of Real Estate

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## EXECUTION OF THE STIPULATION

I have read the Stipulation and its terms are understood by me and are agreeable and
acceptable to me. I understand that I am waiving rights given to me by the California
Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and
11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights,
including the right of requiring the Commissioner to prove the allegations in the Accusation at a
hearing at which I would have the right to cross-examine witnesses against me and to present
evidence in defense and mitigation of the charges.

Respondent shall mail the original signed signature page of the stipulation herein to
Judith B. Vasan, Attention: Legal Section, Department of Real Estate, 320 W. Fourth St., Suite
350, Los Angeles, California 90013-1105.

In the event of time constraints before an administrative hearing, Respondent can signify 12 acceptance and approval of the terms and conditions of this Stipulation and Agreement by 13 emailing a scanned copy of the signature page, as actually signed by Respondent, to the 14 Department counsel assigned to this case. Respondent agrees, acknowledges, and understands 15 that by electronically sending the Department a scan of Respondent's actual signature as it 16 appears on the Stipulation and Agreement that receipt of the scan by the Department shall be 17 binding on Respondent as if the Department had received the original signed Stipulation and 18 Agreement. 19

Respondent's signature below constitutes acceptance and approval of the terms and conditions of this Stipulation. Respondent agrees, acknowledges and understands that by signing this Stipulation, Respondent is bound by its terms as of the date of such signatures and that this agreement is not subject to rescission or amendment at a later date except by a separate Decision and Order of the Real Estate Commissioner.

25 DATED: 2/15/2023 26

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NT. Quer

Respondent

STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER

The foregoing Stipulation and Agreement is hereby adopted as my Decision as to Respondent JEFFREY THOMAS KONOPKA and shall become effective at 12 o'clock noon on APR - 6 2023 IT IS SO ORDERED 3.9.23. DOUGLAS R. McCAULEY REAL ESTATE COMMISSIONER Dougs R. Mille STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER -7-