| 1 2 3 4 5 | Julie L. To (SBN 219482) Department of Real Estate 320 West 4th Street, Suite. 350 Los Angeles, California 90013-1105 Telephone: (213) 576-6916 (direct) -or- (213) 576-6982 (office) DEPT. OF REAL ESTATE The street of the st |
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| 8 | BEFORE THE DEPARTMENT OF REAL ESTATE |
| 9 | STATE OF CALIFORNIA |
| 10 | * * * |
| 11 | In the Matter of the Accusation of No. H-41381 LA |
| 12 | RANCHO PLAZA REALTY INCORPORATED; ACCUSATION |
| 13 | BRADLEY PAUL DICKEY; and |
| 14 15 | ISABELLA LOUISA STAMPER, |
| 16 | } |
| 17 | Respondents. |
| 18 | The Complainant, Veronica Kilpatrick, a Supervising Special Investigator of the |
| 19 | State of California, for cause of Accusation against RANCHO PLAZA REALTY |
| 20 | INCORPORATE, BRADLEY PAUL DICKEY, and ISABELLA LOUISA STAMPER |
| 21 | (collectively, "Respondents"), alleges as follows: |
| 22 | 1. |
| 23 | The Complainant, Veronica Kilpatrick, a Supervising Special Investigator of the |
| 24 | State of California, makes this Accusation in her official capacity. |
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All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

DEPARTMENT OF REAL ESTATE LICENSE HISTORY

3.

RANCHO PLAZA REALTY INCOPORATED

A. Respondent RANCHO PLAZA REALTY INCORPORATED ("RPRI") is presently licensed and/or has license rights under the Real Estate Law (Part 1 of Division 4 of the Code) as a real estate broker ("REB") (corporation), California Department of Real Estate ("DRE" or "Department") license ID 01121659.

- B. RPRI was originally licensed by the DRE as a REB on or about November 27,
- C. According to the DRE's records, RPRI's designated officers ("D.O.") of record history from July 1, 2017 up to and including the present is as follows:
 - (1) REB Jerry Paul Stamper (DRE license ID 00415785; deceased) from 2000 until March 12, 2018;
 - (2) REB BRADLEY PAUL DICKEY from July 16, 2018 until December 31, 2018 (canceled); and
 - (3) no designated officer of record from December 31, 2018 to the present.D. RPRI's DRE license will expire on November 26, 2019.

4.

BRADLEY PAUL DICKEY

A. Respondent BRADLEY PAUL DICKEY ("DICKEY") is presently licensed and/or has license rights under the Real Estate Law (Part 1 of Division 4 of the Code) as a REB, DRE license ID 01436100.

| 1 | B. DICKEY was originally licensed by the DRE as a real estate salesperson |
|-----|---|
| 2 | ("RES") on or about July 21, 2004 and as a REB on or about May 23, 2012. |
| 3 | C. According to the DRE's records, DICKEY has one RES under his DRE |
| 4 | license, ISABELLA LOUISA STAMPER. |
| 5 | D. DICKEY's DRE license will expire on May 22, 2020. |
| 6 | 5. |
| 7 | ISABELLA LOUISA STAMPER |
| 8 | A. Respondent ISABELLA LOUISA STAMPER, f.k.a. Isabella Louisa Enthaler, |
| 9 | ("STAMPER") is presently licensed and/or has license rights under the Real Estate Law (Part 1 |
| 10 | of Division 4 of the Code) as a RES, DRE license ID 01301046. |
| 11 | B. STAMPER was originally licensed by the DRE as a RES on or about |
| 12 | December 16, 2000. |
| 13 | C. According to the DRE's records, STAMPER's employing REB of record |
| 14 | history is as follows: |
| 15 | (1) RPRI from March 14, 2001 until December 1, 2008; |
| 16 | (2) no employing REB from December 2, 2008 until August 20, 2018; |
| L7 | (3) RPRI from August 21, 2018 until December 30, 2018; and |
| L8 | (4) REB BRADLEY from March 5, 2019 up to and including the present. |
| .9 | D. STAMPER's DRE license will expire on December 15, 2020. |
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APPLICABLE SECTIONS OF THE REAL ESTATE LAW Unlawful Employment or Payment of Compensation - Code Section 10137

6.

Pursuant to Code Section 10137 Unlawful Employment or Payment of Compensation – Penalty:

"It is unlawful for any licensed real estate broker to employ or compensate, directly or indirectly, any person for performing any of the acts within the scope of this chapter who is not a license real estate broker, or a real estate salesperson licensed under the broker employing or compensating him or her, or to employ or compensate, directly or indirectly, any licensee for engaging in any activity for which a mortgage loan originator license endorsement is required, if that licensee does not hold a mortgage loan originator license endorsement; provided, however, that a licensed real estate broker may pay a commission to a broker of another state. No real estate salesperson shall be employed by or accept compensation for activity requiring a real estate license from any person other than the broker under whom he or she is at the time licensed. It is unlawful for any licensed real estate salesperson to pay any compensation for performing any of the acts within the scope of this chapter to any real estate licensee except through the broker under whom he or she is at the time licensed. For a violation of any of the provisions of this section, the commissioner may temporarily suspend or permanently revoke the license of the real estate licensee, in accordance with the provisions of this part relating to hearings." /// $/\!/\!/$

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Trust Fund Handling -

Code Section 10145 and Regulations 2831.1, 2831.2, 2832, 2832.1, and 2834

7.

Pursuant to Code Section 10145 Handling of Trust Funds (selected portions):

"(a)(1): A real estate broker who accepts funds belonging to others in connection with a transaction subject to this part shall deposit all those funds that are not immediately placed into a neutral escrow depository or into the hands of the broker's principal, into a trust fund account maintained by the broker in a bank or recognized depository in this state. All funds deposited by the broker in a trust account shall be maintained there until disbursed by the broker in accordance with instructions from the person entitled to the funds.

- (2) Withdrawals may be made from a trust fund account of an individual broker only upon the signature of that broker, or in the case of a corporate broker, only upon the signature of an officer through whom the corporation is licensed pursuant to Section 10158 or 10211, or one, or more, of the following persons if specifically authorized in writing by the individual broker or officer:
 - (A) A real estate salesperson licensed to the broker.
 - (B) Another broker acting pursuant to a written agreement with the individual broker that conforms to the requirements of this part and any regulations promulgated pursuant to this part.
 - (C) An unlicensed employee of the individual broker, if the broker has fidelity bond coverage equal to at least the maximum amount of the trust funds to which the unlicensed employee has access at any time. For purposes of this section, bonds providing coverage may be written with a deductible of up to 5 percent of the coverage amount. For bonds with a deductible, the employing broker shall have evidence of financial

| 1 | depository unless delivery of the contract or notes is made simultaneously with the receipt of the |
|----|--|
| 2 | purchase funds. |
| 3 | |
| 4 | (4)(g) The broker shall maintain a separate record of the receipt and disposition of |
| 5 | all funds described in subdivisions (a) and (b), including any interest earned on the funds" |
| б | 8. |
| 7 | Pursuant to Regulation 2831 Trust Fund Records To Be Maintained: |
| 8 | "(a) Every broker shall keep a record of all trust funds received, including |
| 9 | uncashed checks held pursuant to instructions of his or her principal. This record, including |
| 10 | records maintained under an automated data processing system, shall set forth in chronological |
| 11 | sequence the following information in columnar form: |
| 12 | (1) Date trust funds received. |
| 13 | (2) From whom trust funds received. |
| 14 | (3) Amount received. |
| 15 | (4) With respect to funds deposited in an account, date of said deposit. |
| 16 | (5) With respect to trust funds previously deposited to an account, check |
| 17 | number and date of related disbursement. |
| 18 | (6) With respect to trust funds not deposited in an account, identity of other |
| 19 | depository and date funds were forwarded. |
| 20 | (7) Daily balance of said account. |
| 21 | (b) For each bank account which contains trust funds, a record of all trust funds |
| 22 | received and disbursed shall be maintained in accordance with subdivision (a) or (c). |
| 23 | (c) Maintenance of journals of account cash receipts and disbursements, or simila |
| 24 | records, or automated data processing systems, including computer systems and electronic |
| 25 | storage and manipulation of information and documents, in accordance with generally accepted |
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| 27 | DRE Accusation Rancho Plaza Realty Incorporated et a |

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accounting principles, shall constitute compliance with subdivision (a) provided that such journals, records, or systems contain the elements required by subdivision (a) and that such elements are maintained in a format that will readily enable tracing and reconciliation in accordance with Section 2831.2.

- (d) Nothing in this section shall be construed to permit a violation of Section 10145 of the Code.
- (e) A broker is not required to keep records pursuant to this section of checks which are written by a principal, given to the broker and made payable to third parties for the provision of services, including but not limited to escrow, credit and appraisal services, when the total amount of such checks for any transaction from that principal does not exceed \$1,000. Upon request of the Department or the maker of such checks, a broker shall account for the receipt and distribution of such checks. A broker shall retain for three years copies of receipts issued or obtained in connection with the receipt and distribution of such checks."

9.

Pursuant to Regulation 2831.1 Separate Record for Each Beneficiary or Transaction:

- "(a) A broker shall keep a separate record for each beneficiary or transaction, accounting for all funds which have been deposited to the broker's trust bank account and interest, if any, earned on the funds on deposit. The record shall include information sufficient to identify the transaction and the parties to the transaction. Each record shall set forth in chronological sequence the following information in columnar form:
 - (1) Date of deposit.
 - (2) Amount of deposit.
 - (3) Date of each related disbursement.
 - (4) Check number of each related disbursement.

- (5) Amount of each related disbursement.
- (6) If applicable, dates and amounts of interest earned and credited to the account.
- (7) Balance after posting transactions on any date.
- (b) Maintenance of trust ledgers of separate beneficiaries or transactions, or similar records, or automated data processing systems, including computer systems and electronic storage and manipulation of information and documents, in accordance with generally accepted accounting principles will constitute compliance with subdivision (a), provided that such ledgers, records, or systems contain the elements required by subdivision (a) and that such elements are maintained in a format that will readily enable tracing and reconciliation in accordance with Section 2831.2."

10.

Pursuant to Regulation 2831.2 Trust Account Reconciliation:

"The balance of all separate beneficiary or transaction records maintained pursuant to the provisions of Section 2831.1 must be reconciled with the record of all trust funds received and disbursed required by Section 2831, at least once a month, except in those months when the bank account did not have any activities. A record of the reconciliation must be maintained, and it must identify the bank account name and number, the date of the reconciliation, the account number or name of the principals or beneficiaries or transactions, and the trust fund liabilities of the broker to each of the principals, beneficiaries or transactions."

11.

Pursuant to Regulation 2832 Trust Fund Handling:

"(a) Compliance with Section 10145 of the Code requires that the broker place funds accepted on behalf of another into the hands of the owner of the funds, into a neutral escrow depository or into a trust fund account in the name of the broker, or in a fictitious name if

the broker is the holder of a license bearing such fictitious name, as trustee at a bank or other financial institution not later than three business days following receipt of the funds by the broker or by the broker's salesperson.

- (b) Except as expressly provided by subdivision (d) of Section 10145 of the Code or by a regulation in this article, the account into which the trust funds are deposited shall not be an interest0bearing account for which prior written notice can by law or regulation be required by the financial institution as a condition to the withdrawal of funds.
- (c) A check received from the offeror may be held uncashed by the broker until acceptance of the offer if
- (1) the check by its terms is not negotiable by the broker or if the offeror has given written instructions that the check shall not be deposited nor cashed until acceptance of the offer and
- (2) the offeree is informed that the check is being so held before or at the time the offer is presented for acceptance.
- (d) In these circumstances if the offeror's check was held by the broker in accordance with subdivision (c) until acceptance of the offer, the check shall be placed into a neutral escrow depository or the trust fund account, or into the hands of the offeree if offeror and offeree expressly so provide in writing, not later than three business days following acceptance of the offer unless the broker receives written authorization from the offerree to continue to hold the check.
- (e) Notwithstanding the provisions of subdivisions (a) and (d), a real estate broker who is not licensed under the Escrow Law (Section 17000, et seq., of the Financial Code) when acting in the capacity of an escrow holder in a real estate purchase and sale, exchange or loan transaction in which the broker is performing acts for which a real estate license is required shall place all funds accepted on behalf of another into the hands of the owner of the funds, into a

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Pursuant to Code Section 10211 Corporation License - Fee for Additional Officer(s): "If the licensee is a corporation, the license issued to it entitled on officer thereof, on behalf of the corporation, to engaged in the business of real estate broker without the payment of any further fee, such officer to be designated in the application of the corporation for a license. For each officer other than the officer so designated, through whom it engages in the business of real estate broker, the appropriate original or renewal fee is to be paid in addition to the fee paid by the corporation."

Further Grounds for Disciplinary Action - Code Section 10177

18.

Pursuant to Code Section 10177, "The commissioner may suspend or revoke the license of a real estate licensee, delay the renewal of a license of a real estate licensee, or deny the issuance of a license to an applicant, who has done any of the following:

(d) Willfully disregarded or violated the Real Estate Law (Part 1 (commencing with Section 10000)) or Chapter 1 (commencing with Section 11000) of Part 2 or the rules and regulations of the commissioner for the administration and enforcement of the Real Estate Law and Chapter 1 (commencing with Section 11000) of Part 2."

(g) Demonstrated negligence or incompetence in performing an act for which he or she is required to hold a license..."

DRE AUDIT SD 180006: RANCHO PLAZA REALTY INCORPORATED'S PROPERTY MANAGEMENT ACTIVITY

19.

On October 31, 2018, the DRE completed its audit examinations of the books and records of Respondent RPRI pertaining to its property management and sales activities (SD 180006), which require a real estate license, pursuant to Code Sections 10131(a) and (b), respectively. The audit examination covered a period of time beginning on July 1, 2017 and ending on June 30, 2018 ("audit examination period" or "audit period"), and was performed between September 11, 2018 and September 21, 2018. The final report of October 31, 2018 revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in the Audit Report for SD 180006.

20.

Designated Officers for RPRI During Audit Examination Period

REB Jerry Paul Stamper ("JPS") was the D.O. of RPRI from November 27, 2000 until March 11, 2018. REB JPS passed away on March 12, 2018. At the time of the DRE's audit of RPRI, the D.O. was REB DICKEY, and RPRI had three (3) licensed employees under its DRE license.

21.

Corporate Structure of RPRI

According to DICKEY, STAMPER was the CEO, CFO, Secretary and 100% owner of RPRI as of June 30, 2018.

22.

RPRI's Property Management Activities

According to DICKEY and the records examined for the DRE audit examination, RPRI managed about two hundred forty-six (246) properties (about 246 units) for about one

| 1 | hundred seventy-one (171) owners and collected about \$4.9 million in trust funds annually in its |
|----|---|
| 2 | property management activities, and charged a management fee of 8% to 10% of monthly |
| 3 | collected rents or \$100.00 to \$150.00 flat fee. The DRE's Audit was limited to RPRI's property |
| 4 | management activity. |
| 5 | 23. |
| 6 | RPRI's Sales Activities |
| 7 | According to DICKEY, during the last twelve (12) months of the audit period, |
| 8 | RPRI closed about four (4) sales transactions valued at about \$1.4 million. RPRI did not collect |
| 9 | any Earnest Money Deposits ("EMDs") by their Sales Division. RPRI did not maintain a trust |
| 10 | account and did not maintain a columnar record of trust funds received not placed in broker's |
| 11 | trust account in connection with its stales activity. According to DICKEY, the EMDs were held |
| 12 | and delivered directly to escrow by the buyers in connection with the sales activity. |
| 13 | 24. |
| 14 | Bank Account |
| 15 | During the audit period, RPRI maintained one (1) bank account for multiple |
| 16 | beneficiaries for handling the receipts and disbursements of trust funds in connection with |
| 17 | RPRI's property management activity: |
| 18 | Account ######4639 ("B/A 1") |
| 19 | Bank: Wells Fargo Bank, 30186 Haun Road, Menifee, CA 92584 |
| 20 | Date of Bank Reconciliation: June 30, 2018; no shortage or overage. |
| 21 | Adjusted Bank Balance: \$289.95 of unidentified funds. |
| 22 | During the audit period, RPRI maintained B/A 1 for handling the receipts and disbursements of |
| 23 | trust funds in connection with its property management activities. |
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| 27 | DRE Accusation – Rancho Plaza Realty Incorporated et al. |

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AUDIT FINDINGS: VIOLATIONS OF THE REAL ESTATE LAW BY RPRI

25.

In the course of property management activities described above in Paragraph 22 and during the audit examination period described in Paragraph 19, Respondent RPRI violated the Code and the Regulations, as described below:

26.

Trust Fund Records To Be Maintained

(Code Section 10145 and Regulation 2831)

The control record (receipts and disbursements reports) maintained for B/A 1 was incomplete, as it was missing the date(s) that trust funds were deposited and the daily balance(s), in violation of Code Section 10145 and Regulation 2831.

27.

Separate Record for Each Beneficiary or Transaction (Code Section 10145 and Regulation 2831.1)

A. The separate records maintained for B/A 1 were incomplete, as they were missing the date(s) that trust funds were deposited and the balance(s) after posting transactions on any date, in violation of Code Section 10145 and Regulation 2831.1.

B. RPRI failed to maintain a separate record for the "unidentified/unaccounted for funds" held in B/A 1 totaling \$289.85 as of June 30, 2018, in violation of Code Section 10145 and Regulation 2831.1.

28.

Trust Account Reconciliation

(Code Section 10145 and Regulation 2831.2)

A. RPRI did not maintain the monthly reconciliation of all the separate records to the control record of all trust funds received and disbursed for B/A 1 in connection with the

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| 1 | property management activity during the audit period, in violation of Code Section 10145 and |
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| 2 | Regulation 2831.2. |
| 3 | B. RPRI failed to reconcile the "unidentified/unaccounted for funds" held in B/A |
| 4 | 1 totaling \$289.85 as of June 30, 2018, in violation of Code Section 10145 and Regulation |
| 5 | 2831.2. |
| 6 | 29. |
| 7 | Trust Account Designation |
| 8 | (Code Section 10145(a) and Regulation 2832) |
| 9 | According to the bank signature cards maintained at Wells Fargo Bank, B/A 1 |
| 10 | was not designated as a trust account, in violation of Code Section 10145 and Regulation 2832 |
| 11 | 30. |
| 12 | Withdrawals from Bank Account Holding Trust Funds |
| 13 | (Code Section 10145 and Regulation 2834) |
| 14 | According to the bank signature cards maintained at Wells Fargo Bank, RPRI |
| 15 | allowed STAMPER, who was not registered under, or licensed under RPRI during the audit |
| 16 | period, to be a signer on said account, in violation of Code Section 10145 and Regulation 2834 |
| 17 | Subsequent to the audit cut-off period, STAMPER was removed as a signor (July 24, 2018) and |
| 18 | DICKEY was added as a signer. On or about August 21, 2018, STAMPER became licensed |
| 19 | under RPRI's DRE license. |
| 20 | 31. |
| 21 | Salesperson Employment and Termination/Notice of Change of Broker |
| 32 | (Code Section 10161.8 and Regulation 2752) |
| 23 | A. RPRI did not notify the DRE of the employment of RES STAMPER, who was |
| 24 | employed by RPRI during the audit period, in violation of Code Section 10161.8 and |
| 35 | |
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| 1 | Regulation 2752. STAMPER was not registered or licensed under the DRE license of RPRI |
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| 2 | during the audit period. |
| 3 | B. RPRI did not notify the DRE of the employment of REB DICKEY, who was |
| 4 | employed by RPRI as a broker-associate starting January 1, 2018, in violation of Code Section |
| 5 | 10161.8. |
| 6 | 32. |
| 7 | Broker Officers (License Required/No Designated Officer) |
| 8 | Regulation 2740 |
| 9 | RPRI performed acts (property management) requiring a real estate license |
| LO | without a D.O. of record from March 13, 2018 to June 30, 2018 (audit cut-off date). Prior to |
| l. 1 | March 13, 2018, the D.O. for RPRI was JPS, who passed away on March 12, 2018. During the |
| .2 | period beginning March 13, 2018 until June 30, 2018 (audit cut-off date), RPRI continued to |
| .3 | perform property management activity without a D.O. of record, in violation of Regulation |
| .4 | 2740. On July 16, 2018, DICKY became the D.O. for RPRI. (The time period during which |
| .5 | RPRI operated without a D.O. of record was March 13, 2018 until July 15, 2018.) |
| .6 | UNLAWFUL EMPLOYMENT: VIOLATIONS OF THE REAL ESTATE LAW BY |
| 7 | DICKEY & STAMPER |
| 8 | 32. |
| 9 | Between March 13, 2018 and August 20, 2018, STAMPER, who was not licensed |
| 0 | under any REB's license, performed activities which require a real estate license when she was |
| 1 | not licensed under any employing REB, in violation of Code Section 10137. |
| 2 | 33. |
| 3 | Between March 13, 2018 and July 15, 2018, DICKEY performed activities which |
| 4 | require a real estate license while his employing broker (RPRI) had no D.O. of record, in |
| 5 | violation of Code Section 10137. |
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| 1 | DRE Accusation — Rancho Plaza Realty Incorporated et al. |

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Additional Violations of the Real Estate Law

The overall conduct of Respondents RPRI, DICKEY and STAMPER is violative of the Real Estate Law and constitutes cause for the suspension or revocation of their real estate licenses and license rights under the provisions of Code Section 10177(g) for negligence and Code Section 10177(d) for willful disregard of the Real Estate Law.

COSTS

Investigation and Enforcement Costs

35.

Code Section 10106 provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Department of Real Estate, the Commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

Audit Costs

36.

Code Section 10148(b) provides, in pertinent part, the Commissioner shall charge a real estate broker for the cost of any audit, if the Commissioner has found in a final decision following a disciplinary hearing that the broker has violated Code section 10145 or a regulation or rule of the Commissioner interpreting said section.

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| 1 | WHEREFORE, Complainant prays that a hearing be conducted on the allegations |
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| 2 | of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary |
| 3 | action against the license and license rights of Respondent RANCHO PLAZA REALTY |
| 4 | INCORPORATED, BRADLEY PAUL DICKEY, and ISABELLA LOUISA STAMPER under |
| 5 | the Real Estate Law (Part 1 of vision 4 of the Business and Professions Code), for the cost of |
| 6 | investigation and enforcement as permitted by law, and for such other and further relief as may |
| 7 | be proper under other provisions of law, and for costs of audit. |
| 8 | Dated at San Diego, California |
| 9 | this |
| 10 | 10.7 |
| 11 | Veronica Kilpatrick |
| 12 | Supervising Special Investigator |
| 13 | |
| 14 | |
| 15 | cc: RANCHO PLAZA REALTY INCORPORATED |
| 16 | BRADLEY PAUL DICKEY |
| 17 | ISABELLA LOUISA STAMPER Enforcement – J. Hafen, V. Kilpatrick |
| 18 | Audits – Z. Wanis, J. Lin Sacto. |
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