MICHELLE NIJM, Counsel (SBN 297168) Bureau of Real Estate 320 West 4th Street, Suite 350 2 FILED Los Angeles, California 90013-1105 Telephone: 3 (213) 576-6982 (Direct) JUN 2 9 2018 (213) 576-6911 **BUREAU OF REAL ESTATE** 5 6 7 BEFORE THE BUREAU OF REAL ESTATE 8 STATE OF CALIFORNIA 9 * * * 10 In the Matter of the Accusation against No. H- 41091 LA 11 SKYWAY INVESTMENT CORPORATION 12 ACCUSATION and YAOTIAN LUO, individually, and as designated officer of SKYWAY INVESTMENT 13 CORPORATION, 14 Respondents. 15 The Complainant, Maria Suarez, a Supervising Special Investigator of the State of 16 California, for cause of Accusation against SKYWAY INVESTMENT CORPORATION 17 ("SKYWAY") and YAOTIAN LUO ("LUO"), individually, and as designated officer of 18 SKYWAY, alleges as follows: 19 1. 20 The Complainant, Maria Suarez, a Supervising Special Investigator of the State of 21 California, makes this Accusation in her official capacity. 22 23 24 25 26 CalBRE Accusation - SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO 27

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to title 10, chapter 6, California Code of Regulations.

LICENSE HISTORY

3.

YAOTIAN LUO

A. LUO is presently licensed and/or has license rights under the Real Estate Law (part 1 of division 4 of the Code) as a real estate broker ("REB") under license ID 01107097.

B. LUO was originally licensed by the Bureau of Real Estate ("Bureau") as a REB on or about February 5, 1999. LUO's REB is set to expire on February 4, 2019.

C. LUO is the designated officer for SKYWAY until his officer license expiration date of June 21, 2021.

D. On or about October 21, 2013, in Bureau Case No. H-39170, LUO and SKYWAY were found to have violated Financial Code section 17006, subdivision (a)(4), by performing third party escrows on transactions in which LUO and SKYWAY were not performing acts in the course of or incidental to a real estate transaction in which they were agents or parties to the transaction and in which they were performing acts for which a real estate license is required. LUO and SKYWAY were ordered to desist and refrain from performing any further such acts.

E. On or about April 10, 2015, LUO's license and license rights were suspended for thirty days under Bureau Case No. H-39055 LA. LUO's conduct was found to have violated Code section 10159.2 and Regulation 2725 and to constitute grounds for suspension of LUO's license under Code section 10177, subdivision (h). LUO's suspension was stayed for two years on certain terms and conditions.

CalBRE Accusation - SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

SKYWAY INVESTMENT CORPORATION

A. Respondent SKYWAY is presently licensed and/or has license rights under the Real Estate Law (part 1 of division 4 of the Code) as a corporate REB under license ID 01220388.

B. SKYWAY was originally licensed by the Bureau on or about May 6, 1997. SKYWAY's corporate REB is set to expire on June 21, 2021.

C. On or about October 21, 2013, in Bureau Case No. H-39170, SKYWAY was the subject of a desist and refrain order as described above.

E. On or about April 10, 2015, SKYWAY's license and license rights were suspended for thirty days under Bureau Case No. H-39055 LA. SKYWAY's conduct was found to have violated Code sections 10145 and 10159.5 and Regulations 2731, 2831, 2832, subdivision (a), 2834, subdivision (a), 2835, and 2950, subdivisions (d) and (h), and to constitute grounds for suspension of SKYWAY's license under Code section 10177, subdivision (d). SKYWAY's suspension was stayed for two years on certain terms and conditions.

BROKERAGE

5.

At all times relevant herein, SKYWAY was engaged in the business of, acted in the capacity of, advertised or assumed to act as a real estate broker in the State of California, within the meaning of Code section 10131, subdivision (a). SKYWAY also conducted broker-controlled escrows under the exemption set forth in California Financial Code section 17006, subdivision (a)(4), for real estate brokers performing escrows incidental to a real estate transaction in which the broker is an agent or a party to the transaction and in which the broker is performing acts for which a real estate license is required.

CalBRE Accusation – SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

1 **AUDIT VIOLATIONS** 2 (BRE Audit LA170112) 3 6. 4 On January 31, 2018, the Bureau completed an audit examination of the books and records of SKYWAY pertaining to the real estate activities described in Paragraph 5 above. 5 The audit examination covered a period of time beginning on April 10, 2015 and ending on 6 November 30, 2017 ("audit period"). The final report of January 31, 2018 revealed violations of 7 the Code and the Regulations as set forth in the following paragraphs, and as more fully 8 discussed in Audit Report LA170112. 10 Bank Account 11 7. 12 During the audit period, SKYWAY accepted or received funds in trust from or on behalf of actual or prospective parties ("trust funds") and thereafter made deposits or 13 disbursements of such funds. The Bureau examined the following account used by SKYWAY 14 for the deposit and/or maintenance of trust funds relating to its real estate activities: 15 Bank Account 1 ("B/A 1" in Audit LA170112) 16 * Account Number: xxxxx-4866 17 * Bank: Heritage East West Bank, Monterey Park, CA 18 Violations of the Real Estate Law 19 In the course of the activities described in Paragraph 5, and during the audit period 20 described in Paragraph 6, SKYWAY acted in violation of the Code and the Regulations, as 21 described below: 23 24

CalBRE Accusation – SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

25

26

27

A. <u>Trust Fund Handling for Multiple Beneficiaries (Code section 10145 and Regulations 2832.1, 2950, subdivision (g), and 2951)</u>

Without the prior written consent of the owners of the trust funds in Bank Account 1, SKYWAY caused, permitted and/or allowed the withdrawal or disbursement of trust funds from Bank Account 1 such that the total of aggregate funds remaining in the account was less than the existing aggregate trust fund liability of SKYWAY to every principal who was an owner of said funds. As of November 30, 2017, Bank Account 1 had a minimum shortage of <\$153.48>. The shortage was attributable to bank service charges. SKYWAY'S conduct violates Code section 10145 and Regulations 2832.1, 2950, subdivision (g), and 2951.

B. <u>Trust Account Designation – (Code section 10145 and Regulations 2832 and 2951)</u>

During the audit period, Bank Account 1, an account used to hold trust funds, was not designated as a trust account in the name of the broker as trustee, in violation of Code section 10145 and Regulations 2832 and 2951.

C. <u>Trust Fund Handling – Failure to Maintain Accurate Control Record of All Trust Funds Received and Disbursed (Code section 10145 and Regulations 2831, 2950, subdivision (d), and 2951))</u>

During the audit period, SKYWAY failed to maintain a complete and accurate control record of all trust funds received and disbursed from Bank Account 1, in violation of Code section 10145 and Regulations 2831, 2950, subdivision (d), and 2951.

///

CalBRE Accusation - SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

D. <u>Trust Fund Handling – Failure to Maintain Accurate Separate Records</u> <u>for Each Beneficiary or Transaction (Code section 10145 and Regulations 2831.1, 2950, subdivision (d), and 2951)</u>

During the audit period, SKYWAY failed to maintain complete and accurate separate records for each beneficiary or transaction of all trust funds received and disbursed from Bank Account 1, in violation of Code section 10145 and Regulations 2831.1, 2950, subdivision (d), and 2951.

E. Notification of Escrow Activities (Code section 10141.6)

During the audit period, SKYWAY engaged in escrow activities for five or more transactions in a calendar year pursuant to the exemption from the Escrow Law contained in section 17006 of the Financial Code. SKYWAY also conducted escrow activities in excess of one million dollars in a calendar year pursuant to the aforementioned exemption. Yet, SKYWAY failed to file escrow activity reports with the Bureau within sixty days following the completion of the calendar year, in violation of Code section 10141.6.

F. Salesperson Employment and Termination (Code section 10161.8 and Regulation 2752)

During the audit period, SKYWAY did not notify the Bureau within five days of employing at least four salespersons: Yuan Run Hu, Eva Zhong Huo, Tony Tu Tang, Eric Chi Wang Tsang. SKYWAY's conduct violates Code section 10161.8 and Regulation 2752.

G. <u>Unlicensed Fictitious Business Name (Code section 10159.5 and Regulation 2731)</u>

During the audit period, SKYWAY used the unlicensed fictitious business name "Skyway Escrow" to conduct its broker escrow activities, in violation of Code section 10159:5 and Regulation 2731.

CalBRE Accusation - SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

ADDITIONAL VIOLATIONS

9.

A. Negligence and/or Incompetence (Code section 10177, subdivision (g))

The overall conduct of SKYWAY violates the Real Estate Law and constitutes cause for the suspension or revocation of the real estate licenses and license rights of SKYWAY under the provisions of Code section 10177, subdivision (g), for negligence and/or incompetence.

B. Willful Disregard of the Real Estate Law (Code section 10177, subdivision

<u>(d)</u>)

The overall conduct of SKYWAY violates the Real Estate Law and constitutes cause for the suspension or revocation of the real estate licenses and license rights of SKYWAY under the provisions of Code section 10177, subdivision (d), for willful disregard of the Real Estate Law.

C. Failure to Supervise (Code sections 10159.2 and 10177, subdivisions (d), (g), and/or (h))

The conduct, acts, and/or omissions of LUO in allowing SKYWAY to violate the Real Estate Law as set forth above constitutes a failure by LUO, as the officer designated by a corporate broker licensee, to exercise supervision and control over the activities of SKYWAY, as required by Code section 10159.2, and constitutes cause to suspend or revoke LUO's real estate licenses and license rights under Code section 10177, subdivisions (d), (g), and/or (h).

COSTS

Investigation and Enforcement Costs

10.

Code section 10106 provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Bureau, the Commissioner may request the

CalBRE Accusation - SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

Page 7 of 8

8 | (

0.7

administrative law judge to direct a licensee found to have committed a violation of this part to 1 pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case. 2 3 **Audit Costs** 4 11. Code section 10148, subdivision (b), provides, in pertinent part, the 5 Commissioner shall charge a real estate broker for the cost of any audit, if the Commissioner has 6 found in a final decision following a disciplinary hearing that the broker has violated Code 7 section 10145 or a regulation or rule of the Commissioner interpreting said section. 8 9 10 WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary 11 action against the licenses and license rights of Respondents under the Real Estate Law (Part 1 of 12 division 4 of the Business and Professions Code), for the cost of investigation and enforcement 13 as permitted by law, and for such other and further relief as may be proper under other provisions 14 15 of law, and for costs of audit. 16 Dated at Los Angeles, California 17 18 19 Supervising Special Investigator 20 21 22 SKYWAY INVESTMENT CORPORATION cc: 23 YAOTIAN LUO Sacto. 24 Audits – Anitha Wijaya 25 26 CalBRE Accusation - SKYWAY INVESTMENT CORPORATION & YAOTIAN LUO

27