BUREAU OF REAL ESTATE 320 West 4th Street, Suite 350 Los Angeles, California 90013-1105 Telephone: (213) 576-6982

JUN - 3 2016 BUREAU OF REAL ESTATE

BEFORE THE BUREAU OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of CalBRE No. H-39956 LA OAH No. 2015100729 UNIVERSAL EXECUTIVE GROUP, INC., JESUS HERNANDEZ, individually and as STIPULATION AND AGREEMENT designated officer for Universal Executive IN SETTLEMENT AND ORDER Group, Inc., and DANIEL ARRIAZA, Respondents.

It is hereby stipulated by and between Respondents UNIVERSAL EXECUTIVE GROUP, INC. ("UEGI"), JESUS HERNANDEZ ("HERNANDEZ"), and DANIEL ARRIAZA ("ARRIAZA"), (collectively "Respondents"), and their attorneys, and Complainant, acting by and through Lissete Garcia, Counsel for the Bureau of Real Estate ("Bureau"), as follows for the purpose of settling and disposing the Accusation filed on August 31, 2015, with Bureau Case No. H-39956 LA ("Accusation"):

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which

> Stipulation and Agreement H-39956 LA

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hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be submitted on the basis of the provisions of this Stipulation and Agreement in Settlement and Order ("Stipulation").

- 2. Respondents have received, read, and understand the Statement to Respondent, the Discovery Provisions of the APA, and Accusation filed by the Bureau in this proceeding.
- 3. Notices of Defense were filed by Respondents pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notices of Defense. Respondents acknowledge they understand that by withdrawing said Notices of Defense they will thereby waive their rights to require the Real Estate Commissioner ("Commissioner") to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation filed in this proceeding. In the interest of expedience and economy, Respondents choose not to contest these factual allegations, but to remain silent and understand that, as a result thereof, these factual statements, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. This Stipulation and Respondents' decision not to contest the Accusation are made for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Bureau of Real Estate,

or another licensing agency of this state, another state or if the federal government is involved and otherwise shall not be admissible in any other criminal or civil proceedings.

- 6. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation as his decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order." In the event that the Commissioner in his discretion does not adopt the Stipulation, the Stipulation shall be void and of no effect, and Respondents shall retain the right to a hearing on the Accusation under all the provisions of the APA and shall not be bound by any stipulation or waiver made herein.
- 7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Bureau of Real Estate with respect to any conduct which was not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

I.

The conduct, acts and/or omissions of Respondent UEGI, as set forth in Paragraphs 10 through 22 of the Accusation, constitute cause for the suspension or revocation of all real estate licenses, mortgage loan originator ("MLO") license endorsements, and license rights of Respondent UEGI under the provisions of Business and Professions Code ("Code") Sections 10177(a), 10177(d), 10166.051(a), 10166.051(b), 10166.05(c) and Section 2945.1 of the Regulations of the Real Estate Commissioner, Title 10, Chapter 6, California Code of Regulations ("Regulations") for violation of Code Sections 10145, 10148, and Regulations 2950 and 2951.

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The conduct, acts and/or omissions of Respondent HERNANDEZ, as set forth in Paragraphs 10 through 22 of the Accusation, constitute cause for the suspension or revocation of all real estate licenses, MLO license endorsements, and license rights of Respondent HERNANDEZ under the provisions of Code Sections 10177(h), 10177(a), 10177(d), 10166.051(a), 10166.051(b), 10166.05(c) and Regulation 2945.1 for violation of Code Sections 10159.2, 10145, 10148, and Regulations 2725, 2950 and 2951.

III.

The conduct, acts and/or omissions of Respondent ARRIAZA, as set forth in Paragraphs 10 through 22 of the Accusation, constitute cause for the suspension or revocation of all real estate licenses, MLO license endorsements, and license rights of Respondent ARRIAZA under the provisions of Code Sections 10177(a), 10166.051(a), 10166.051(b), 10166.05(c) and Regulation 2945.1.

ORDER

I.

All licenses, MLO license endorsements, and license rights of Respondent UEGI under the Real Estate Law are revoked; provided, however, a restricted real estate corporation license and restricted MLO license endorsement shall be issued to Respondent UEGI pursuant to Section 10156.5 of the Business and Professions Code if Respondent makes application therefor and pays to the Bureau of Real Estate the appropriate fee for the restricted license within 90 days from the effective date of this Decision. The restricted license and restricted MLO license endorsement issued to Respondent shall be subject to all of the provisions of Section 10156.7 of

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HERNANDEZ; a copy of a cancelled check to Salvador Enriquez, and/or a letter from Salvador Enriquez attesting that repayment of funds has been received. **Proof of payment must be** delivered to the Bureau of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013 or by fax at 916-263-8758, prior to the effective date of this Decision and Order.

5. All licenses and licensing rights of Respondent UEGI are indefinitely suspended unless or until Respondent UEGI pays, either jointly with Respondents

HERNANDEZ and ARRIAZA or severally, the sum of \$7,339.25 for the Commissioner's reasonable cost of the investigation and enforcement which led to this disciplinary action. Said payment shall be in the form of a cashier's check made payable to the Bureau of Real Estate.

The investigative and enforcement costs must be delivered to the Bureau of Real Estate,

Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Decision and Order.

II.

All licenses, MLO license endorsements, and license rights of Respondent
HERNANDEZ under the Real Estate Law are revoked; provided, however, a restricted real
estate broker license and restricted MLO license endorsement shall be issued to Respondent
HERNANDEZ pursuant to Section 10156.5 of the Business and Professions Code if Respondent
makes application therefor and pays to the Bureau of Real Estate the appropriate fee for the
restricted license within 90 days from the effective date of this Decision. The restricted license
and restricted MLO license endorsement issued to Respondent shall be subject to all of the
provisions of Section 10156.7 of the Business and Professions Code and to the following
limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:

1. The restricted license and MLO license endorsement issued to Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of Respondent's conviction or plea of nolo contendere to a crime which is substantially related to Respondent's fitness or capacity as a real estate licensee.

- 2. The restricted license and MLO license endorsement issued to Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that Respondent has violated provisions of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.
- 3. Respondent shall not be eligible to petition for the issuance of any unrestricted real estate license or MLO license endorsement nor for removal of any of the conditions, limitations or restrictions of a restricted license or MLO license endorsement until two (2) years have elapsed from the effective date of this Decision and Order. Respondent shall not be eligible to apply for any unrestricted licenses until all restrictions attaching to the license have been removed.
- 4. All licenses and licensing rights of Respondent HERNANDEZ are indefinitely suspended unless or until either Respondent HERNANDEZ or Respondent UEGI provides proof satisfactory to the Commissioner, of having paid the amount of \$2,976.50 as restitution to Salvador Enriquez. Proof of satisfaction of this requirement includes: a certified copy of the satisfaction of judgment; a letter from an attorney or certified public accountant testifying under penalty of perjury to the fact that said judgment has been paid by either Respondent; a copy of a cancelled check to Salvador Enriquez, and/or a letter from Salvador Enriquez attesting that repayment of funds has been received. **Proof of payment must be**

1	continuing education requirements. Proof of completion of the continuing education courses
2	must be delivered to the Bureau of Real Estate, Flag Section at P.O. Box 137013,
3	Sacramento, CA 95813-7013.
4	III.
5	All licenses, MLO license endorsements, and license rights of Respondent
6	ARRIAZA under the Real Estate Law are revoked; provided, however, a restricted real estate
7	salesperson license and restricted MLO license endorsement shall be issued to Respondent
8	ARRIAZA pursuant to Section 10156.5 of the Business and Professions Code if Respondent
9	makes application therefor and pays to the Bureau of Real Estate the appropriate fee for the
10	restricted license within 90 days from the effective date of this Decision. The restricted license
11	or restricted MLO license endorsement issued to Respondent shall be subject to all of the
12	provisions of Section 10156.7 of the Business and Professions Code and to the following
13	limitations, conditions and restrictions imposed under authority of Section 10156.6 of that Code:
14	1. The restricted license and MLO license endorsement issued to Respondent
15	may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of
16	Respondent's conviction or plea of nolo contendere to a crime which is substantially related to
17	Respondent's fitness or capacity as a real estate licensee.
18	2. The restricted license and MLO license endorsement issued to Respondent
19	may be suspended prior to hearing by Order of the Real Estate Commissioner on evidence
20	satisfactory to the Commissioner that Respondent has violated provisions of the California Real
21	Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or
22	conditions attaching to the restricted license.
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1	Respondents agree, acknowledge, and understand that by electronically sending to the Bureau a
2	fax or other electronic copy of Respondents' actual signatures as they appear on the Stipulation,
3	that receipt of the faxed or e-mailed copy by the Bureau shall be as binding on Respondents as if
4	the Bureau had received the original signed Stipulation. By signing this Stipulation,
5	Respondents understand and agree that Respondent may not withdraw their agreement or seek to
6	rescind the Stipulation prior to the time the Commissioner considers and acts upon it or prior to
7	the effective date of the Stipulation and Order.
8	We have read this Stipulation and its terms are understood by us and are agreeable
9	and acceptable to us. We understand that we are waiving rights given to us by the California
10	APA (including but not limited to Sections 11506, 11508, 11509, and 11513 of the Government
11	Code), and we willingly, intelligently, and voluntarily waive those rights, including the right of
12	requiring the Commissioner to prove the allegations in the Accusation at a hearing at which we
13	would have the right to cross-examine witnesses against us and to present evidence in defense
14	and mitigation of the charges.
15	DATED: 5/3/16
16	On behalf of Respondent UNIVERSAL EXECUTIVE GROUP, INC. Printed Name Jews Hersans
17	Printed Name Text Herdansez
18	DATED: 5/3/16
19	Respondent JESUS HERNANDEZ
20	DATED: 5/03/16
21	Respondent DANIEL ARRIAZA
22	I have reviewed the Stipulation and Agreement as to form and content and have advised my clients accordingly.
23	DATED: 5-3-16 Sh C. Verry
24	Attorney for Respondents
	Stipulation and Agreement H-39956 LA

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2	The foregoing Stipulation and Agreement in Settlement and Order is hereby
3	adopted by me as my Decision in this matter and shall become effective at 12 o'clock noon on
4	JUN 2 3 2016, 2016.
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6	IT IS SO ORDERED
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8	WAYNE S. BELL
9	REAL ESTATE COMMISSIONER
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12	By: JEFFREY MASON Chief Deputy Commissioner
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