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DEPARTMENT OF REAL ESTATE
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BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

* * *

In the Matter of the Accusation of)

SOLARO FINANCIAL INCORPORATED,
JOHN MATTHEW SOLARO,
individually and as former
designated officer of Solaro
Financial Incorporated, and
JULIAN MARK GOMEZ,

Respondents.

No. H-38166 LA

ACCUSATION

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against SOLARO FINANCIAL INCORPORATED, JOHN MATTHEW SOLARO, individually and as former designated officer of Solaro Financial Incorporated, and JULIAN MARK GOMEZ (collectively "Respondents"), is informed and alleges as follows:

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6.

The Complainant, Robin Trujillo, a Deputy Real Estate Commissioner of the State of California, makes this Accusation in her official capacity.

2.

Respondents are presently licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code, "Code").

3.

From October 28, 1991 through October 27, 2011,
Respondent SOLARO FINANCIAL INCORPORATED ("SFI") was licensed by
the Department of Real Estate ("Department") as a corporate real
estate broker, License No. 01121561. Respondent SFI's license
expired on October 28, 2011. Respondent has renewal rights
under Code Section 10201. The Department retains jurisdiction
pursuant to Code Section 10103.

4.

From October 21, 1995 through the present, Respondent JOHN MATTHEW SOLARO ("SOLARO") has been licensed by the Department as a real estate broker, License No. 00949453.

5.

At all times relevant herein, Respondent SFI was authorized to act by and through Respondent SOLARO as its broker designated pursuant to Code Section 10159.2 to be responsible for ensuring compliance with the Real Estate Law.

From July 15, 2005 through July 15, 2009, Respondent JULIAN MARK GOMEZ ("GOMEZ") was licensed by the Department as a real estate salesperson, License No. 01511740. From July 16, 2005 through February 22, 2009, Respondent GOMEZ was licensed under the employment of Respondent SFI. Respondent GOMEZ' license has expired. The Department retains jurisdiction pursuant to Code Section 10103.

FIRST CAUSE OF ACCUSATION (Audit LA 100148)

7.

At all times mentioned, in the State of California, Respondents SFI and SOLARO engaged in the business of real estate brokers conducting licensed activities within the meaning of Code Section 10131. SFI and SOLARO engaged in operating a mortgage loan brokerage dba Waterfront Funding and Waterfront Mortgage.

<u>Audit</u>

Brokerage

8.

On August 12, 2011, the Department completed an audit examination of the books and records of SFI pertaining to the mortgage loan activities described in Paragraph 7, which require a real estate license. The audit examination covered a period of time beginning on January 1, 2008 to December 31, 2010. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 100148 and the exhibits and

work papers attached to said audit report.

No trust account was kept during the audit period. Violations

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In the course of activities described in Paragraph 7, above, and during the examination period described in Paragraph 8, Respondents SFI and SOLARO, acted in violation of the Code and the Regulations in that Respondents:

9.

10.

- (a) Collected credit report fees along with their commission earned at the close of escrow prior to paying credit report fees to the credit reporting company and failed to deposit said trust funds (credit report fees) into a trust account, in violation of Code Section 10145 and Regulation 2832.
- (b) Failed to maintain a control record in the form of a columnar record in chronological order of all trust funds including credit report and appraisal fees received from borrowers in connection with its mortgage loan activity, in violation of Code Section 10145 and Regulation 2831.
- (c) Failed to maintain a separate record of trust funds received and disbursed related to credit report and appraisal fees for each beneficiary or transaction, in violation of Code Section 10145 and Regulation 2831.1.
- (d) Failed to maintain a monthly reconciliation of the columnar records with the total balance of separate beneficiary records for its bank accounts that were used to handle trust funds, in violation of Code Section 10145 and Regulation 2831.2.

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 Disciplinary Statutes

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10.

(e) Failed to provide and/or maintain an approved Mortgage Loan Disclosure Statement disclosing to borrower John Miller that the lender Bay Equity, LLC, was paying an additional Yield Spread Premium compensation of \$3,567.30 to SFI, in violation of Code Section 10240 and Regulation 2840.

11.

The conduct of Respondents SFI and SOLARO described in Paragraph 10, above, violated the Code and the Regulations as set forth below:

PARAGRAPH	PROVISIONS VIOLATED		
7(a)	Code Section 10145 and Regulation 2832		
7 (b)	Code Section 10145 and Regulation 2831		
7(c)	Code Section 10145 and Regulation 2831.1		
7 (d)	Code Section 10145 and Regulation 2831.2		
7(e)	Code Section 10240 and Regulation 2840		

The foregoing violations constitutes cause for the suspension or revocation of the real estate license and license rights of SFI and SOLARO, as aforesaid, under the provisions of Code Sections 10177(d) for violation of the Real Estate Law and/or 10177(g) for negligence.

12.

The overall conduct of Respondents SFI and SOLARO constitutes negligence. This conduct and violation are cause for the suspension or revocation of the real estate license and license rights of said Respondents SFI and SOLARO pursuant to the provisions of Code Section 10177(g).

The overall conduct of Respondent SOLARO constitutes a failure on Respondent SOLARO's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of SFI, as required by Code Section 10159.2, to keep SFI in compliance with the Real Estate Law and is cause for the suspension or revocation of the real estate license and license rights of SOLARO pursuant to the provisions of Code Sections 10177(h), 10177(d) and/or 10177(g).

SECOND CAUSE OF ACCUSATION (Fraud/Dishonest Dealing)

14.

There is hereby incorporated in this Second, separate and distinct Cause of Accusation, all of the allegations contained in Paragraphs 1 through 13, with the same force and effect as if herein fully set forth.

15.

In or around January, 2009, Respondent GOMEZ induced lender Sal C. to make several loans to prospective purchasers of real property. Respondent GOMEZ provided Sal C. with falsified notes secured by a deed of trust on real property. Based on Respondent GOMEZ' misrepresentations and promises, Sal C. provided the following amounts to Respondent GOMEZ for loans to borrowers:

Borrower	Amount	Date Note Due
Michael D.	\$15,000	Jan. 19, 2009
Evelyn C.	\$12,000	Jan. 28, 2009
David R and Lizette M.	\$30,000	June 25, 2009
Jose G.	\$35,000	August 28, 2009

16.

Respondent GOMEZ' representations to Sal C. were false and misleading and were known by Respondent GOMEZ to be false and misleading when made or were made by such Respondent with no reasonable grounds for believing said representations to be true, and/or said Respondent should have known at the time through the exercise of reasonable diligence that such representations were false and misleading. In truth and in fact:

1) Respondent GOMEZ forged the notes and deeds of trust that were provided to Sal C.; 2) Respondent GOMEZ absconded Sal C.'s funds and used the funds for his own personal benefit; and 3) Respondent GOMEZ stopped communicating with Sal C. after the notes became due.

17.

The conduct, acts and/or omissions of Respondent GOMEZ as set forth in Paragraphs 15 and 16 above constitute grounds for the suspension or revocation of the license and license rights of Respondent GOMEZ, pursuant to Code Sections 10176(a) (making any substantial misrepresentation) and 10176(b) (making any false promises of a character likely to influence, persuade

or induce), and 10176(i) (fraud or dishonest dealing).

18.

Code Section 10106 provides, in pertinent part, that in any order issued in resolution of a disciplinary proceeding before the Department of Real Estate, the Commissioner may request the administrative law judge to direct a licensee found to have committed a violation of this part to pay a sum not to exceed the reasonable costs of the investigation and enforcement of the case.

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights of Respondents SOLARO FINANCIAL INCORPORATED, JOHN MATTHEW SOLARO, individually and as former designated officer of Solaro Financial Incorporated, and JULIAN MARK GOMEZ under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), for the cost of investigation and enforcement as permitted by law, and for such other and further relief as may be proper under other provisions of law.

Dated at Los Angeles, California

this <u>23</u> day of <u>May</u>, 2012.

ROBIN TRAJILLO

Deputy Real Estate Commissioner

Solaro Financial Incorporated cc: John Matthew Solaro Julian Mark Gomez Robin Trujillo Darryl M. Thomas - Audits Sacto.