FILED

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DEPARTMENT OF REAL ESTATE

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

COMMERICAL LENDING CAPITAL INC.;
and SCOTT HUGH OAKLEY, individually
and as designated officer of
Commercial Lending Capital Inc.,

Respondents.

No. H-37188 LA

<u>A C C U S À T I O N</u>

The Complainant, Joseph Aiu, a Deputy Real Estate

Commissioner of the State of California, for cause of Accusation

against COMMERICAL LENDING CAPITAL INC. and SCOTT HUGH OAKLEY,

individually and as designated officer of Commercial Lending

Capital Inc., alleges as follows:

1.

The Complainant, Joseph Aiu, acting in his official capacity as a Deputy Real Estate Commissioner of the State of California, makes this Accusation against COMMERICAL LENDING CAPITAL INC. (CLCI) and SCOTT HUGH OAKLEY (OAKLEY).

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2.

All references to the "Code" are to the California
Business and Professions Code and all references to "Regulations"
are to Title 10, Chapter 6, California Code of Regulations.

License Status

3.

A. At all times mentioned, CLCI and OAKLEY were licensed or had license rights issued by the Department of Real Estate (Department) as real estate brokers.

B. At all times material herein, CLCI was licensed by the Department as a corporate real estate broker by and through OAKLEY, pursuant to Code Sections 10211 and 10159.2 for supervising the activities requiring a real estate license conducted on behalf CLCI.

C. OAKLEY is the sole shareholder and officer of CLCI.

License Status

4.

At all times mentioned, in the City and County of Riverside, CLCI and OAKLEY acted as real estate brokers and conducted licensed activities within the meaning of Code Sections 10131(d) and 10131.2. Respondents CLCI and OAKLEY operated a commercial mortgage and loan brokerage engaging in activities with the public wherein lenders and borrowers were solicited for loans secured directly or collaterally by liens on real property, wherein such loans were arranged, negotiated, processed and consummated on behalf of others for compensation or in

expectation of compensation and for fees often collected in advance as well as at the conclusion of transactions.

FIRST CAUSE OF ACCUSATION (Commercial Mortgage Loan Broker Audit)

5.

On March 5, 2009, the Department completed an audit examination of the books and records of CLCT pertaining to the mortgage loan activities described in Paragraph 4, including residential and commercial loans that require a real estate license. The audit examination covered a period of time beginning on January 01, 2007 to December 31, 2008. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report SD 080026 and the exhibits and work papers attached to said audit report.

Trust Account

6.

Trust account records were not provided for the audit.

Violations Of The Real Estate Law

7.

In the course of activities described in Paragraph 4 above, and during the examination period described in Paragraph 5, Respondents CLCI and OAKLEY, acted in violation of the Code and the Regulations in that Respondents:

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(A) Failed to retain all records of CLCI's activity
during the audit period requiring a real estate broker license,
in violation of Code Section 10148; and
(B) Listed an address for CLCI that was not listed with

the Department as either a branch office or a mailing address of CLCI in violation of Code Section 10162 and Regulation 2715.

CLCI listed 11870 Pierce Street, Suite 200, Riverside, CA 92505, as its main office. On January 26, 2009, CLCI, the next business day after notice, corrected this violation.

Disciplinary Statues and Regulations

8.

The conduct of Respondents CLCI and OAKLEY described in Paragraph 7, above, violated the Code and the Regulations as set forth below:

PARAGRAPH	PROVISIONS VIOLATED		
7(A)	Code Section 10148		

7(B) Code Section 10162 and Regulation 2715

The foregoing violations constitute cause for discipline of the real estate license and license rights of CLCI and OAKLEY, under the provisions of Code Sections 10177(d), for violation of the Real Estate Law, and/or 10177(g), for negligence.

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SECOND CAUSE OF ACTION (Commercial Mortgage Loan Broker Audit)

9.

On August 6, 2009, the Department completed an audit examination of the books and records of CLCI pertaining to the mortgage loan activities described in Paragraph 4 that require a real estate license. The audit examination covered a period of time beginning on January 01, 2007 to April 30, 2009. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report SD 080049 and the exhibits and work papers attached to said audit report.

Trust Account

10.

At all times mentioned, in connection with the activities described in Paragraph 4, above, CLCI accepted or received funds including funds in trust (hereinafter *trust funds") from or on behalf of actual or prospective parties including borrowers and lenders for commercial loan transactions and thereafter made deposits and or disbursements of such funds. From time to time herein mentioned during the audit period, said trust funds were deposited and/or maintained by CLCI in the banks listed below as follows:

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1 B/A 12 Bank: Union Bank of California 3 P.O. Box 512380 Bank Address: Los Angeles, CA 90051-0380 4 Commercial Lending Capital Inc Account Name: 5 XXXXXX0812 Account No.: 6 Scott Oakley (REB) 7 Signatories: Signatures required: One (1). 8 This bank account was maintained for the 9 Purpose: receipts and disbursements of trust funds 10 (advance fees) received in connection with CLCI's commercial loan activity and CLCI's 11 general business activities. 12 13 B/A 2 14 Union Bank of California Bank: 15 P.O. Box 512380 Bank Address: Los Angeles, CA 90051-0380 16 17 Commercial Lending Capital Inc Account Name: 18 Account No.: XXXXXXX8370 19 Scott Oakley (REB) Signatories: 20 Signatures required: One (1). 21 This bank account was maintained for the Purpose: receipts and disbursements of trust funds 22 (advance fees) received in connection with CLCI's commercial loan activity and CLCI's 23 general business activities. 24 111 25 111 26 111

B/A 32 Bank of America Bank: 3 P.O. Box 37176 Bank Address: San Francisco, CA 94137-0001 4 Commercial Lending Capital Inc Account Name: 5 XXXXXXX6646 Account No.: 6 Scott Oakley (REB) 7 Signatories: Signatures required: One (1). 8 This bank account was maintained for the 9 Purpose: receipts and disbursements of trust funds 10 (advance fees) received in connection with CLCI's commercial loan activity and CLCI's 11 general business activities. 12 13 B/A 414 Premier Service Bank Bank: 15 3637 Arlington Ave Suite B Bank Address: Riverside, CA 92506 16 17 Commercial Lending Capital Inc Account Name: 18 XXXXXXX2937 Account No.: 19 Scott Oakley (REB) Signatories: 20 Signatures required: One (1). 21 This bank account was maintained for the Purpose: receipts and disbursements of trust funds (advance fees) received in connection with CLCI's commercial loan activity and CLCI's 23 general business activities. According to Oakley, this account was closed in January 24 2009. 25

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B/A 5

Bank:

Citibank

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Bank Address:

P.O. Box 26892

San Francisco, CA 94126-6892

Account Name:

Commercial Lending Capital Inc

Account No.:

XXXXXXX5378

Signatories:

Scott Oakley (REB)

Signatures required: One (1).

Purpose: This bank account was maintained for the receipts and disbursements of trust funds (advance fees) received in connection with CLCI's commercial loan activity and CLCI's

general business activities.

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Violations Of The Real Estate Law

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In the course of activities described in Paragraphs 4

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and 10, above, and during the examination period described in Paragraph 9, Respondents CLCI and OAKLEY, acted in violation of

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the Code and the Regulations in that Respondents:

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(A) (1) Permitted, allowed or caused the disbursement of

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trust funds from B/A #1 and B/A #2 trust accounts, where the disbursement of funds reduced the total of aggregate funds in

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said trust accounts, to an amount which, on April 30, 2009, was

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\$88,566.94, less than the existing aggregate trust fund liability

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of CLCI to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners

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of said funds, in violation of Code Sections 10145, 10176(i)

and/or 10177(g) and Regulation 2832.1. The shortage was due to conversion of trust funds; and

(A)(2) Permitted, allowed or caused the disbursement of trust funds from B/A #3 trust account, where the disbursement of funds reduced the total of aggregate funds in B/A #3, to an amount which, on April 30, 2009, was \$65,825.72, less than the existing aggregate trust fund liability of CLCI to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, in violation of Code Sections 10145, 10176(i) and/or 10177(g) and Regulation 2832.1. This shortage was also due to conversion of trust funds;

(A)(3) Permitted, allowed or caused the disbursement of trust funds from B/A #4 trust account, where the disbursement of funds reduced the total of aggregate funds in B/A #4, to an amount which, on January 31, 2009, was \$103,950.00, less than the existing aggregate trust fund liability of CLCI to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of said funds, in violation of Code Sections 10145, 10176(i) and/or 10177(g) and Regulation 2832.1. This shortage was also due to conversion of trust funds;

(B)(1) An audit examination and investigation

determined that Respondents CLCI and OAKLEY engaged in the

business of a commercial loan and advance fee brokerage requiring

a real estate license to operate, within the definition of Code Sections 10131(d) and 10131.2. During the audit period and thereafter to date, Respondents solicited borrowers seeking commercial loans for which Respondents charged and collected advance fees, in violation of Code Sections 10085, 10145, 10146 and Regulations 2970 and 2972, including but not limited to the below-tabled borrowers, and for violation of Code Sections 10176(i) and 10177(g), for failure to return advance fees to said borrowers;

Table: Advance Fees Collected for Commercial Loan Services

Borrower	Date	Advance Fee
Brent Crowther	Audit Period	\$4,500 to \$6,400
Rosacruz Falla	Audit Period	\$4,500 to \$6,400
Maurice Ferris	Audit Period	\$4,500 to \$6,400
Chan Sue Kim	Audit Period	\$4,500 to \$6,400
Vincente Solorios	Audit Period	\$4,500 to \$6,400
Di Bernardino/Goo	October 22, 2008	\$20,000
Albert Aldrich	Audit Period	\$4,500 to \$6,400
Robert Newman	Audit Period	\$4,500 to \$6,400
Gary Guarino	Audit Period	\$4,500 to \$6,400
Adeteju Olukun	Audit Period	\$4,500 to \$6,400

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(C) Failed to maintain an accurate and complete control 1 2 record for each beneficiary or transaction, thereby failing to 3 account for all trust funds received, deposited and disbursed by B/A #1 - B/A #5, during the period from January 2009 to April 2009, in violation of Code Section 10145 and Regulation 2831; 6 (D) Failed to maintain an accurate and complete 7 separate record for each beneficiary or transaction, thereby 8 failing to account for all trust funds received, deposited and disbursed by B/A #1 - B/A #5, during the period from January 2009 10 to April 2009, in violation of Code Section 10145 and Regulation 11 2831.1. 12 (E) Failed to perform a monthly reconciliation of the 13 balance of all separate beneficiary or transaction records 14 maintained pursuant to Regulation 2831.1 with the record of all 15 trust funds received and disbursed by B/A #1 - B/A #5, during the 16 period from January 2009 to April 2009, in violation of Code 17 18 Section 10145 and Regulation 2831.2; 19 (F) B/A #1 - B/A #5 were not in the name of the broker 20 as trustee at a bank or other financial institution, nor 21 designated as trust accounts, in violation of Code Section 10145 22 of the Code and Regulation 2832(a); 23 (G) Failed to deposit advance fees collected from 24 borrowers for commercial loans brokered. Errantly, advance fees 25 were deposited into CLCI's general operating account, violation 26 of Code Section 10146 and Regulation 2972; 27 - 11 -

(H) Mixed and commingled trust funds and personal funds by depositing advance fees received from borrowers for commercial loans brokered into CLCI's general operating account, in violation of Code Section 10176(e); (I) Failed to submit to the Commissioner not less than ten calendar days before publication or other use, all materials to be used in advertising, promoting, soliciting and negotiating an agreement calling for the payment of an advance fee, in violation of Code Section 10085 and Regulation 2970; (J) Failed to provide a complete description of 11 services to be rendered provided to each homeowner-borrower in 10 point type font and, an allocation and disbursement of the amount collected as the advance fee for each commercial loan serviced, 14 violation of Code Section 10146 and Regulation 2972; 15 (K) Failed to retain a true and correct copy of a 16 Department of Real Estate approved Mortgage Loan Disclosure 17 Statement signed by the broker for borrowers Leroy Grove, Cecilio 18 Rodriguez, David Cardenas, Datta Vikram, Henry Co, Kathleen 19 Ucinski, Byron Vasquez and Arturo Villasensor, in violation of 20 Code Section 10240 and Regulation 2840; 21 (L) Employed and compensated Nicole Ferguson, Angel 22 Couch, Laurie Duenas and Gwyn Kerr, as commercial loan agents who 23 Respondents knew were not licensed by the Department as real 24 25 estate brokers or as a real estate salespersons employed by a 26 real estate broker, for performing acts for which a real estate 27

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license is required, including soliciting mortgage loans, in violation of Code Section 10137.

(M) Listed an address for CLCI's escrow division that was not listed with the Department as either a branch office or a mailing address of CLCI in violation of Code Section 10162 and Regulation 2715. As aforesaid in Paragraph 7(B) above, and repeated herein, CLCI listed 11870 Pierce Street, Suite 200, Riverside, CA 92505, as its main office. On January 26, 2009, CLCI, the next business day after notice, corrected this violation; and

(N) The conduct of Respondent OAKLEY constitutes a failure on Respondent's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of CLCI, as required by Code Section 10159.2, and to keep UHI in compliance with the Real Estate Law, with specific regard to the brokering of commercial loan and advance fee handling and collection, requiring a real estate license, in violation of Code Sections 10159.2, 10177(h) and 2725. OAKLEY had no system in place for regularly monitoring MANNING's compliance with the Real Estate Law especially in regard to establishing, systems, policies and procedures to review trust fund handling and advance fee solicitation, handling and collection, in violation of Code Section 10177(h) and Regulation 2725. OAKLEY failed to appropriate policies, rules or procedures in place to review, oversee, inspect and manage and

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especially to prevent the deposit of trust funds into OAKLEY's general operating accounts which were not designated as trust accounts, or to maintain any trust fund handling records, in the form of advance fees, which were improperly deposited into a general bank account.

Disciplinary Statues and Regulations

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12.

The conduct of Respondents CLCI and OAKLEY described in Paragraph 11, above, violated the Code and the Regulations as set forth below:

11	PARAGRAPH	PROVISIONS VIOLATED
12	11 (A)	Code Sections 10145, 10176(i)
13		and/or 10177(g) and Regulation
14		2832.1
15		
16		
17	11 (B)	Code Sections 10085, 10145, 10146,
18		10176(i) and 10177(g and
19		Regulations 2970 and 2972
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21	11 (Ċ)	Code Section 10145 and Regulation
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23		
24	44.47	Gada Gambian 10145 and Domilation
25	11 (D)	Code Section 10145 and Regulation
26		2831.1
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1	11(E)	Code Section 10145 and Regulation
2		2831.2
3		
4	11 (F)	 Code Section 10145 and Regulation
5		2832(a)
6		
7	11 (G)	Code Section 10146 and Regulation
8		and 2972(a)
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10	11 (H)	Code Sections 10145 and 10176(e)
11		
12		- 1 - 5 - 1 - 10005 1 Possible 1 - 1
13	11(I)	Code Section 10085 and Regulation
. 14		2970
15		
16	11 (J)	Code Section 10146 and Regulation
17		2972
18		
19 20	11 (K)	Code Section 10240 and Regulation
21		2840
22		
23	11 (L)	Code Section 10137
24		
25	11 (M)	Code Section 10162 and Regulation
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Code Sections 10159.2 and 10177(h) and Regulation 2725

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The foregoing violations constitute cause for discipline of the real estate license and license rights of CLCI and OAKLEY, under the provisions of Code Sections 10176(e), for commingling 10176(i), for fraud and dishonest dealing including conversion of trust funds, 10177(d) for violation of the Real Estate Law, and/or 10177(g), for negligence.

SECOND CAUSE OF ACCUSATION
(Fraud in a Civil Action)
(Business And Professions Code 10177.5)

13.

On or about January 5, 2011 in the Superior Court of the State of California, for the County of Riverside, in Case No. RIC10009032, La Casa Anaheim Resort, LLC, vs. Commercial Lending Capital, Inc., et al a Judgment Confirming Award of Arbitrator was entered against Respondent CLCI inter alia based on grounds of fraud, misrepresentation or deceit with reference to a transaction for which a real estate license is required, in the amount of \$318,000.

14.

The facts set forth in Paragraph 13, above, constitute cause under Code Sections 10177.5, 10176(a), 10176(b), 10176(i) of the Code for discipline of the license and license rights of Respondents CLCI and OAKLEY under the Real Estate Law, and under

Code Sections 10176(i) and/or 10177(g).

THIRD CAUSE OF ACCUSATION

(Bait and Switch Tactics for Fraudulent Commercial Lending)
General Allegations

15.

From January 1, 2007 and continuing thereafter to date, Respondents CLCI and OAKLEY solicited individual borrowers and solicited real estate brokers with a view toward obtaining referrals for loans from the brokers clientele.

Specific Allegations

16.

CLCI fraudulently emphasized that CLCI was a wholesale lender using CLCI's own funds to directly fund loans to real estate brokers applying to CLCI seeking loans for borrowers.

Respondents represented to individuals and to brokers that CLCI would directly fund commercial mortgage loans for the broker's clients. CLCI did not represent to said brokers that it brokered loans. In truth and in fact, CLCI did not fund any direct loans and did not have a 'correspondent' direct lender.

17.

As one on the goals of its fraudulent direct lending scheme, CLCI and OAKLEY required both brokers and individuals to pay an advance fee in order to obtain loans without first having an approved advance fee from the Department.

1 18. CLCI and OAKLEY perpetuated and operated its fraudulent 3 scheme by way of unlicensed loan agents and salespersons. Violations and Disciplinary Statues and Regulations 5 19. 6 The conduct of Respondents CLCI and OAKLEY described in Paragraphs 15 through 18, above, violated the Code and the 8 Regulations as set forth below: 10 10176(a) for substantial misrepresentation 10176(b) for making false promises of a character 11 12 likely to influence, persuade or induce individual borrowers and 13 referring real estate brokers apply for a direct loan. 14 C. For 10176(c) for a continued and flagrant course of 15 misrepresentations and/or false promises through real estate 16 agents or salespersons. 17 10176(i) for fraud and dishonest dealing in 18 connection with an ongoing predatory lending scheme involving 19 bait and switch tactics. 20 E. Code Section 10177(d) for violation of the Real 21 Estate Law. 22 F. Code Section 10137 for employing and/or compensating 23 unlicensed loan agents and/or licensed real estate salespersons 24 that were non broker affiliated including, but not limited to 25 26 Clinton Earl Davis, Bill Jordan, La Toya Haynes, Luis Lugo, Angel 27

Couch, Nicole Ferguson, Lauri Duens, Gwyn Kerr and Rene Bernal.

G. 10177(g) for negligence in connection with an ongoing predatory lending scheme.

FOURTH CAUSE OF ACCUSATION (Advance Fee Brokerage Violations)

General Allegation

20.

At all times mentioned herein, Respondents CLCI and OAKLEY engaged in the business of an advance fee brokerage, within the definition of Code Sections 10131(d) and 10131.2.

Specific Allegation

21.

Respondents CLCI and OAKLEY charged and collected advance fees for obtaining loans brokered by CLCI, for the borrowers tabled below:

Table: Advance Fees Collected to Obtain Commercial Loans

	·	
Date	Solicited	Advance
	Broker	Fee
09-14-07 to	Tony Acosta	\$6,150
12-05-09	V&A Mortgage	
12-13-07 to	Marc Lifebin	\$5,100
03-11-09	Hilltop Consulting	
04-10-08 to	CLCI/Rene Bernal	\$6,800
	09-14-07 to 12-05-09 12-13-07 to 03-11-09	Broker 09-14-07 to Tony Acosta 12-05-09 V&A Mortgage 12-13-07 to Marc Lifebin

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	05-21-08		Luis Lugo	
Newman/ Guarino	05-16-08	to	Pablo Oliva/New Age	\$6,100
	05-28-09		Home Mortgage	
Jose Gomez	03-04-08	to	Martha Carrasco/	\$5,800
	03-11-08		Century 21\	:
			La Hacienda	
Di Bernardo	07-26-08	to	F. Gelsomino	\$20,000
	08-11-09		Pfd. Lenders Corp	
Mark Horn	11-07-08	to	Eric Scroggins	\$6,800
	11-24-08		Broker	
Constance Ng	11-07-08	to	David Daniel	\$7,565
	11-24-08			
Fely Macalad	03-04-08	to	Dan Fisher	\$9,875
	03-11-08			
	Jose Gomez Di Bernardo Mark Horn Constance Ng	Newman/ Guarino 05-16-08 05-28-09 03-04-08 03-11-08 03-11-08 Di Bernardo 07-26-08 08-11-09 08-11-09 Mark Horn 11-07-08 11-24-08 11-24-08 Fely Macalad 03-04-08	Newman/ Guarino 05-16-08 to 05-28-09 03-04-08 to 03-11-08 03-11-08 Di Bernardo 07-26-08 to 08-11-09 11-07-08 to 11-24-08 11-07-08 to 11-24-08 11-24-08 Fely Macalad 03-04-08 to	Newman/ Guarino

22.

In the course of activities described in Paragraphs and 20 and 21, above, and during the examination period described in Paragraph 5, Respondents CLCI and OAKLEY acted in violation of the Code and the Regulations in which Respondents:

(A) Collected advance fees within the meaning of Code Section 10026 from homeowners seeking commercial loan wherein CLCI, did not have and thus failed to provide a pre-approved advance fee agreement from the Department, in violation of Code Section 10085 and Regulation 2970, for the tabled borrowers.

(B) CLCI failed to provide a complete description of services to be rendered provided to each prospective tenant in 10 point type font and failed to provide an allocation and disbursement of the amount collected as the advance fees from the tabled borrowers, in violation of Code Section 10146 and Regulation 2972.

(C) Mixed and commingled trust funds and personal funds by depositing advance fees collected into, CLCI's non trust fund general operating account, in violation of Code Sections 10145 and 10176(e) and Regulation 2832.

The foregoing violations constitutes cause for discipline of the real estate license and license rights of CLCI and OAKLEY, as aforesaid, under the provisions of Code Sections 10176(e) for commingling, 10177(d) for violation of the Real Estate Law and/or 10177(g) for negligence.

FIFTH CAUSE OF ACCUSATION (Negligence)

23.

The overall conduct of Respondents CLCI and OAKLEY constitutes negligence or incompetence. This conduct and violation are cause for discipline of the real estate license and license rights of Respondents CLCI and OAKLEY pursuant to Code Section 10177(g).

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SIXTH CAUSE OF ACCUSATION (Breach of Fiduciary Duty)

24.

The conduct, acts and omissions of Respondents CLCI and OAKLEY constitute a breach of fiduciary duty with respect to CLCI real estate consumers and OAKLEY's clientele, and is cause for discipline of the real estate license and license rights of Respondents CLCI and OAKLEY pursuant to Code Section 10176(i) and/or 10177(g).

SEVENTH CAUSE OF ACCUSATION (Failure to Supervise)

25.

The overall conduct of Respondent OAKLEY constitutes a failure on Respondent's part, as officer designated by a corporate broker licensee, to exercise the reasonable supervision and control over the licensed activities of CLCI in violation of Code Section 10159.2, and to keep CLCI in compliance with the Real Estate Law, and is cause for the suspension or revocation of the real estate license and license rights of OAKLEY pursuant to the provisions of Code Sections 10177(h), 10177(d) and/or 10177(g).

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of Respondents COMMERICAL LENDING CAPITAL INC. and SCOTT HUGH OAKLEY, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law including but not limited to restorral of trust fund shortages, payment of arbitration award, restitution and costs of audits.

Dated at Los Angeles, California
this M Mascal Mail

Deputy Real Estate Commissioner

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 Commercial Lending Capital Inc. c/o Scott Hugh Oakley D.O.

Sacto Enforcement - Kathryn Stanbra Audits - Zaky Wanis

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Joseph Aiu