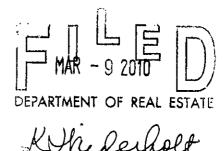


Department of Real Estate 320 West Fourth Street, Ste. 350 Los Angeles, California 90013

Telephone: (213) 576-6982



# BEFORE THE DEPARTMENT OF REAL ESTATE

## STATE OF CALIFORNIA

To:

21<sup>st</sup> CENTURY REAL ESTATE ) No. H-36505 LA
INVESTMENT CORP., MINDY SUE )
HOLT, individually and as former ) ORDER TO DESIST
designated officer of 21<sup>st</sup> Century Real )
Estate Investment Corp., 21<sup>st</sup> CENTURY )
LEGAL SERVICES, RUBY ENCINAS, ) (B & P Code Section 10086)
LORETTA NORRIS, FREDDIE AYALA, )

TRENT TURNER, ALBERT RODRIGUEZ, )

SHAWN BRYANT, LeROY

STRICKLAND.

The Commissioner ("Commissioner") of the California Department of Real Estate ("Department") caused an investigation to be made of the activities of 21<sup>st</sup> CENTURY REAL ESTATE INVESTMENT CORP. ("21<sup>st</sup> CENTURY RE"), MINDY SUE HOLT ("HOLT"), 21<sup>st</sup> CENTURY LEGAL SERVICES, ("21<sup>st</sup> CENTURY LEGAL"), RUBY ENCINAS ("ENCINAS"), LORETTA NORRIS ("NORRIS"), FREDDY AYALA ("AYALA"), TRENT TURNER ("TURNER"), ALBERT RODRIGUEZ ("RODRIGUEZ"), SHAWN BRYANT ("BRYANT") and Leroy STRICKLAND ("STRICKLAND"). Based on that investigation, the Commissioner has determined that 21<sup>st</sup> CENTURY RE, HOLT, 21<sup>st</sup> CENTURY LEGAL,

ENCINAS, NORRIS, AYALA, TURNER, RODRIGUEZ, BRYANT and STRICKLAND have engaged in or are engaging in acts or are attempting to engage in the business of, acting in the capacity of, and/or advertising or assuming to act as real estate brokers in the State of California within the meaning of Code Section 10131(d) (soliciting, negotiating and performing services for borrowers in connection with loans secured by real property).

In addition, based on that investigation, the Commissioner has determined that 21st CENTURY RE, HOLT, 21st CENTURY LEGAL, ENCINAS, NORRIS, AYALA, TURNER, RODRIGUEZ, BRYANT and STRICKLAND have engaged in or are engaging in acts or are attempting to engage in practices constituting violations of the California Business and Professions Code ("Code") and/or Title 10, California Code of Regulations ("Regulations"). Based on the findings of that investigation, set forth below, the Commissioner hereby issues the following Findings of Fact, Conclusions of Law, and Desist and Refrain Order under the authority of Section 10086 of the Code.

## FINDINGS OF FACT

- 1. 21<sup>st</sup> CENTURY RE is presently licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the California Business and Professions Code ("Code"), as a real estate corporation.
- 2. HOLT is presently licensed and/or has license rights under the Real Estate Law (Part 1 of Division 4 of the Code) as a real estate broker. HOLT was the designated officer of 21<sup>st</sup> CENTURY RE from November 9, 2007 to January 16, 2009.
- 21<sup>st</sup> CENTURY LEGAL is not now, and has never been, licensed by the
   Department in any capacity.
- 4. ENCINAS is not now, and has never been, licensed by the Department in any capacity.
- NORRIS is not now, and has never been, licensed by the Department in any capacity.

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6. AYALA is not now, and has never been, licensed by the Department in any

capacity. 1 7. TURNER is not now, and has never been, licensed by the Department in any 2 capacity. 3 8. RODRIGUEZ is not now, and has never been, licensed by the Department in 4 any capacity. 5 9. BRYANT is not now, and has never been, licensed by the Department in any 6 capacity. 7 10. STRICKLAND is not now, and has never been, licensed by the Department 8 in any capacity. 9 11. At the time set forth below each and every respondent solicited borrowers 10 and negotiated to do one or more of the following acts for another or others, for or in 11 expectation of compensation: engaged in the business of, acted in the capacity of, or advertised 12 a loan modification service and advance fee brokerage under one or more business names 13 including, but not limited to, "21st Century Real Estate Investment Corporation" and "21st 14 Century Legal Services" soliciting, offering to negotiate or perform loan modification services 15 with respect to loans which were secured by liens on real property for compensation or in 16 expectation of compensation and for fees collected in advance of the transaction. 17 Joseph transaction 18 12. In approximately August 2008, 21st CENTURY RE, by and through 19 AYALA, solicited Dorothy Joseph (Joseph) in order to provide loan negotiation and modification 20 services to save Joseph's home from being lost in foreclosure. 21 13. In furtherance of 21st CENTURY RE'S plan and scheme to provide loan 22 negotiation and/or modification services to Joseph, 21st CENTURY RE requested an advance fee 23 of \$3,000 from Joseph. In reliance on 21st CENTURY RE 'S representations, Joseph paid 21st 24

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CENTURY RE \$3,000 on or about August 1, 2008.

14. After Joseph paid the \$3,000 mentioned above to 21st CENTURY RE, she received no further communications or services of any type from anyone connected in any way with 21st CENTURY RE or 21st CENTURY LEGAL. Wilson transaction 15. In approximately August 2008, 21st CENTURY RE, by and through AYALA, solicited Willie and Jean Wilson (the Wilsons) in order to provide loan negotiation and modification services to save their home from being lost in foreclosure. 16. In furtherance of 21st CENTURY RE 'S plan and scheme to provide loan negotiation and/or modification services to the Wilsons, 21st CENTURY RE requested an advance fee of \$3,000 from them. In reliance on 21st CENTURY RE'S representations, the Wilsons paid 21st CENTURY RE \$3,000 on or about August 20, 2008. 17. After the Wilsons paid the \$3,000 mentioned above to 21st CENTURY RE, they received no further communications or services of any type from anyone connected in any way with 21st CENTURY RE or 21st CENTURY LEGAL. Butcher transaction 18. In approximately August 2008, 21st CENTURY RE, by and through HOLT, solicited Sandra Butcher (Butcher) in order to provide loan negotiation and modification services to save Butcher's home from being lost in foreclosure. 19. In furtherance of 21st CENTURY RE 'S plan and scheme to provide loan negotiation and/or modification services to Butcher, 21st CENTURY RE requested an advance fee of \$3,000 from Butcher. In reliance on 21st CENTURY RE'S representations, Butcher paid 21st CENTURY RE \$3,000 on or about August 30, 2008. 20. After Butcher paid the \$3,000 mentioned above to 21st CENTURY RE, she received no further communications or services of any type from anyone connected in any way with 21st CENTURY RE or 21st CENTURY LEGAL.

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#### Pearson transaction

- 21. In approximately September 2008, 21<sup>st</sup> CENTURY RE, by and through HOLT, solicited Jack Pearson (Pearson) in order to provide loan modification services to save Pearson's home from being lost in foreclosure.
- 22. In furtherance of 21<sup>st</sup> CENTURY RE'S plan and scheme to provide loan negotiation and/or modification services to Pearson, 21<sup>st</sup> CENTURY RE requested an advance fee of \$3,000 from Pearson. In reliance on 21<sup>st</sup> CENTURY RE'S representations, Pearson paid 21<sup>st</sup> CENTURY RE \$3,000 on or about September 8, 2008.
- 23. After Pearson paid the \$3,000 mentioned above to 21<sup>st</sup> CENTURY RE, he received no further communications or services of any type from anyone connected in any way with 21<sup>st</sup> CENTURY RE or 21<sup>st</sup> CENTURY LEGAL.

## McLaggon transaction

- 24. In approximately September 2008, 21<sup>st</sup> CENTURY RE, by and through HOLT, solicited Roderick and Geneva McLaggon (the McLaggons) in order to provide loan negotiation and modification services to save their home from being lost in foreclosure.
- 25. In furtherance of 21<sup>st</sup> CENTURY RE 'S plan and scheme to provide loan negotiation and/or modification services to the McLaggons, 21<sup>st</sup> CENTURY RE requested an advance fee of \$2,250 from them. In reliance on 21<sup>st</sup> CENTURY RE 'S representations, the McLaggons paid 21<sup>st</sup> CENTURY RE \$3,000 on or about September 16, 2008.
- 26. After the McLaggons paid the \$2,250 mentioned above to 21<sup>st</sup> CENTURY RE, they received no further communications or services of any type from anyone connected in any way with 21<sup>st</sup> CENTURY RE or 21<sup>st</sup> CENTURY LEGAL.

#### Tudzinovic transaction

27. In approximately July 2008, 21<sup>st</sup> CENTURY RE, solicited Ivan Tudzinovic (Tudzinovic) in order to provide loan negotiation and modification services to save Tudzinovic's home from being lost in foreclosure.

28. In furtherance of 21st CENTURY RE'S plan and scheme to provide loan 1 negotiation and/or modification services to Pearson, 21st CENTURY RE requested an advance 2 fee of \$1,500 from Tudzinovic. In reliance on 21st CENTURY RE'S representations, Tudzinovic 3 paid 21st CENTURY RE \$1,500 on or about July 17, 2008. 4 29. After Tudzinovic paid the \$1,500 mentioned above to 21st CENTURY RE, 5 he received no further communications or services of any type from anyone connected in any way 6 with 21st CENTURY RE or 21st CENTURY LEGAL. 7 Reese transaction 8 30. In approximately September 2008, 21st CENTURY RE, solicited Telisha 9 L.V. Reese (Reese) in order to provide loan negotiation and modification services to save 10 Reeese's home from being lost in foreclosure. 11 31. In furtherance of 21st CENTURY RE'S plan and scheme to provide loan 12 negotiation and/or modification services to Reese, 21st CENTURY RE requested an advance fee 13 of \$2,000 from Reese. In reliance on 21st CENTURY RE'S representations, Reese paid 21st 14 CENTURY RE \$1,000 on or about September 24, 2008 and an additional \$1,000 on or about 15 October 25, 2008. 16 32. After Reese paid the \$2,000 mentioned above to 21st CENTURY RE, she 17 received no further communications or services of any type from anyone connected in any way 18 with 21st CENTURY RE or 21st CENTURY LEGAL. 19 the Fetty transaction 20 33. In approximately December 2008, 21st CENTURY RE, by and through 21 ENCINAS, solicited Susan and Frederick Fetty (the Fettys) in order to provide loan negotiation 22 and modification services to save their home and rental properties from being lost in foreclosure. 23 34. In furtherance of 21st CENTURY RE'S plan and scheme to provide loan 24 negotiation and/or modification services to the Fettys, 21st CENTURY RE requested an advance 25 fee of \$13.659 from them. In reliance on 21st CENTURY RE'S representations, the Fettys paid 26 21st CENTURY RE a total of \$13,659 between March 18, 2008 and December 12, 2008. 27

35. After the Fettys paid the \$13,659 mentioned above to 21st CENTURY RE, they received no further communications or services of any type from anyone connected in any 2 way with 21st CENTURY RE or 21st CENTURY LEGAL. 3 Simon transaction 4 36. In approximately April 2008, 21st CENTURY RE, by and through NORRIS, 5 solicited Barbara Simon (Simon) in order to provide loan negotiation and modification services 6 to save Simon's home from being lost in foreclosure. 7 37. In furtherance of 21st CENTURY RE'S plan and scheme to provide loan 8 negotiation and/or modification services to Simon, 21st CENTURY RE requested an advance fee of \$4,766 from Simon. In reliance on 21st CENTURY RE'S representations, Simon paid 21st 10 CENTURY RE a total of \$4,766 between April 14, 2008 and January 5, 2009. 11 38. After Simon paid the \$4,766 mentioned above to 21st CENTURY RE, she 12 received no further communications or services of any type from anyone connected in any way 13 with 21st CENTURY RE or 21st CENTURY LEGAL. 14 Moore transaction 15 39. In approximately December 2008, 21st CENTURY LEGAL, by and through 16 RODRIGUEZ, solicited Moore (Moore) in order to provide loan negotiation and modification 17 services to save Moore's home from being lost in foreclosure. 18 40. In furtherance of 21st CENTURY LEGAL'S plan and scheme to provide loan 19 negotiation and/or modification services to Moore, 21st CENTURY LEGAL requested an 20 advance fee of \$1,783 from Moore. In reliance on 21st CENTURY LEGAL'S representations, 21 Moore paid 21<sup>st</sup> CENTURY LEGAL \$1,783 on or about December 26, 2008. 22 41. After Moore paid the \$1,783 mentioned above to 21st CENTURY LEGAL, 23 he received no further communications or services of any type from anyone connected in any way 24 with 21st CENTURY RE or 21st CENTURY LEGAL. 25 26

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#### Forsythe transaction

- 42. In approximately January 2009, 21st CENTURY LEGAL, by and through ENCINAS, solicited Laxlie and Josephine Forsythe (the Forsythes) in order to provide loan negotiation and modification services to save their home from being lost in foreclosure.
- 43. In furtherance of 21<sup>st</sup> CENTURY LEGAL'S plan and scheme to provide loan negotiation and/or modification services to the Forsythes, 21<sup>st</sup> CENTURY LEGAL requested an advance fee of \$1,806 from them. In reliance on 21<sup>st</sup> CENTURY LEGAL'S representations, the Forsythes paid 21<sup>st</sup> CENTURY LEGAL \$903 on February 5, 2009 and an additional \$903 on March 5, 2009.
- 44. After the Forsythes paid the \$1,806 mentioned above to 21<sup>st</sup> CENTURY LEGAL, they received no further communications or services of any type from anyone connected in any way with 21<sup>st</sup> CENTURY RE or 21<sup>st</sup> CENTURY LEGAL.

#### Reed transaction

- 45. In approximately January 2009, 21<sup>st</sup> CENTURY LEGAL, by and through TURNER, solicited Larry Reed (Reed) in order to provide loan negotiation and modification services to save Reed's home from being lost in foreclosure.
- 46. In furtherance of 21<sup>st</sup> CENTURY LEGAL'S plan and scheme to provide loan negotiation and/or modification services to Reed, 21<sup>st</sup> CENTURY LEGAL requested an advance fee of \$2,850 from Reed. In reliance on 21<sup>st</sup> CENTURY LEGAL'S representations, Reed paid 21<sup>st</sup> CENTURY LEGAL a total of \$2,850 between February 2, 2009 and April 2, 2009.
- 47. After Reed paid the \$2,850 mentioned above to 21<sup>st</sup> CENTURY LEGAL, he received no further communications or services of any type from anyone connected in any way with 21<sup>st</sup> CENTURY RE or 21<sup>st</sup> CENTURY LEGAL.

## **Doreus transaction**

48. In approximately December 2008, 21<sup>st</sup> CENTURY LEGAL, solicited Iris Doreus (Doreus) in order to provide loan negotiation and modification services to save Doreus' home and rental properties from being lost in foreclosure.

49. In furtherance of 21st CENTURY LEGAL'S plan and scheme to provide loan 1 negotiation and/or modification services to Doreus, 21st CENTURY LEGAL requested an 2 advance fee of \$\$7,750 from Doreus. In reliance on 21st CENTURY LEGAL 'S representations, 3 Doreus paid 21st CENTURY LEGAL a total of \$7,750 between December 10, 2008 and February 4 25, 2009. 5 50. After Doreus paid the \$7,750 mentioned above to 21st CENTURY LEGAL, 6 she received no further communications or services of any type from anyone connected in any 7 way with 21st CENTURY RE or 21st CENTURY LEGAL. 8 Jones transaction 9 51. In approximately April 2009, 21st CENTURY LEGAL, by and through 10 BRYANT, solicited Kevin Jones (Jones) in order to provide loan negotiation and modification 11 services to save Jones' home from being lost in foreclosure. 12 52. In furtherance of 21st CENTURY LEGAL'S plan and scheme to provide loan 13 negotiation and/or modification services to Jones, 21st CENTURY LEGAL requested an advance 14 fee of \$6,342 from Jones. In reliance on 21st CENTURY LEGAL'S representations, Jones paid 15 21st CENTURY LEGAL a total of \$6,342 between May 1, 2009 and July 1, 2009. 16 53. After Jones paid the \$6,342 mentioned above to 21st CENTURY LEGAL, he 17 received no further communications or services of any type from anyone connected in any way 18 with 21st CENTURY RE or 21st CENTURY LEGAL. 19 Lynch transaction 20 54. In approximately January 2009, 21st CENTURY LEGAL solicited Gary and 21 Marci Lynch (the Lynches) in order to provide loan negotiation and modification services to save 22 the Lynches home from being lost in foreclosure. 23 55. In furtherance of 21st CENTURY LEGAL'S plan and scheme to provide loan 24 negotiation and/or modification services to the Lynches, 21st CENTURY LEGAL requested an 25

advance fee of \$3,500 from them. In reliance on 21st CENTURY LEGAL 'S representations, the

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Lynches paid 21st CENTURY LEGAL at total of \$3,500 between January 22, 2009 and March 1 2 22, 2009. 56. After the Lynches paid the \$3,500 mentioned above to 21st CENTURY 3 LEGAL, they received no further communications or services of any type from anyone connected 4 in any way with 21st CENTURY RE or 21st CENTURY LEGAL. 5 Jones-Bradford transaction 6 57. In approximately March 2009, 21st CENTURY LEGAL, by and through 7 RODRIGUEZ, solicited Kerri Q. Jones-Bradford (Jones-Bradford) in order to provide loan 8 negotiation and modification services to save Jones-Bardford's home from being lost in 9 10 foreclosure. 58. In furtherance of 21st CENTURY LEGAL'S plan and scheme to provide loan 11 negotiation and/or modification services to Jones-Bradford, 21st CENTURY LEGAL requested 12 an advance fee of \$2,644 from Jones-Bradford. In reliance on 21st CENTURY LEGAL'S 13 representations, Jones-Bradford paid 21st CENTURY LEGAL \$3,500 on May 3, 2009. 14 59. After Jones-Bradford paid the \$2,644 mentioned above to 21st CENTURY 15 LEGAL, she received no further communications or services of any type from anyone connected 16 in any way with 21st CENTURY RE or 21st CENTURY LEGAL. 17 **Hughes transaction** 18 60. In approximately July 2009, 21st CENTURY LEGAL, by and through 19 STRICKLAND, solicited Martha Hughes (Hughes) in order to provide loan negotiation and 20 modification services to save Hughes' home from being lost in foreclosure. 21 61. In furtherance of 21st CENTURY LEGAL'S plan and scheme to provide loan 22 negotiation and/or modification services to Hughes, 21st CENTURY LEGAL requested an 23 advance fee of \$2,502 from Hughes. In reliance on 21st CENTURY LEGAL'S representations, 24 Hughes paid 21st CENTURY LEGAL at total of \$2,502 between July 17, 2009 and September 25 26 17, 2009.

62. After Hughes paid the \$2,502 mentioned above to 21st CENTURY LEGAL, 1 she received no further communications or services of any type from anyone connected in any 2 way with 21st CENTURY RE or 21st CENTURY LEGAL. 3 Ponce and Patterson transaction 4 63. In approximately November 2008, 21st CENTURY RE, solicited Raymond 5 Ponce and Donna Patterson (Ponce and Patterson) in order to provide loan negotiation and 6 modification services to save their home from being lost in foreclosure. 7 64. In furtherance of 21st CENTURY RE'S plan and scheme to provide loan 8 negotiation and/or modification services to Ponce and Patterson, 21st CENTURY RE requested 9 an advance fee of \$1,373 from them. In reliance on 21st CENTURY RE'S representations, Ponce 10 and Patterson paid 21st CENTURY RE at total of \$1,373 between November 28, 2008 and 11 January 28, 2009. 12 65. After Ponce and Patterson paid the \$1,373 mentioned above to 21st 13 CENTURY RE, they received no further communications or services of any type from anyone 14 connected in any way with 21st CENTURY RE or 21st CENTURY LEGAL. 15 16 CONCLUSIONS OF LAW 17 66. Based on the information contained in Paragraphs 1 through 38 and 63 18 through 65, above, 21st CENTURY RE and HOLT violated Section 10085 of the Code and 19 Regulation 2970, by not having an approved advance fee agreement on file with the 20 Department. 21 67. Based on the information contained in Paragraphs 1 through 17, 33 through 22 38 and 63 through 65, above, 21st CENTURY RE and HOLT violated Code Section 10137 of the Code by employing and/or compensating individuals who were not licensed as a real estate 24 salesperson or as a broker to perform activities requiring a real estate license. 25 68. Based on the information contained in Paragraphs 1 through 65, above, 26

21<sup>st</sup> CENTURY LEGAL, ENCINAS, NORRIS, AYALA, TURNER, RODRIGUEZ, BRYANT and STRICKLAND violated Section 10130 of the Code by engaging in the activities without first obtaining a broker license from the Department.

## DESIST AND REFRAIN ORDER

Based upon the FINDINGS OF FACT and CONCLUSIONS OF LAW stated herein, IT IS ORDERED THAT:

A. 21<sup>st</sup> CENTURY LEGAL SERVICES, ENCINAS, NORRIS, AYALA,
TURNER, and RODRIGUEZ, immediately desist and refrain from performing any acts within
the State of California for which a real estate broker license is required, unless or until you are so
licensed;

B. 21<sup>st</sup> CENTURY REAL ESTATE INVESTMENT CORP. and MINDY SUE HOLT, immediately desist and refrain from employing and/or compensating individuals who are not licensed as a real estate salesperson or as a broker to perform activities requiring a real estate license;

IT IS FURTHER ORDERED THAT 21<sup>st</sup> CENTURY REAL ESTATE INVESTMENT CORP. and MINDY SUE HOLT:

- 1. Immediately desist and refrain from charging, demanding, claiming, collecting and/or receiving advance fees, as that term is defined in Section 10026 of the Code, in any form, and under any conditions, with respect to the performance of loan modification or any other form of mortgage loan forbearance services in connection with loans on residential property containing four or fewer dwelling units (Code Section 10085.6).
- 2. Immediately desist and refrain from charging, demanding, claiming, collecting and/or receiving advance fees, as that term is defined in Section 10026 of the Code, for any of the other real estate related services you offer to others, unless and until you demonstrate and provide evidence satisfactory to the Commissioner that you are properly licensed by the Department as a real estate broker, and that:

(1) you have an advance fee agreement which has been submitted to the Department and which is in compliance with Section 10085 of the Code and Section 2970 of the Regulations;

(2) you have placed all previously collected advance fees into a trust account for that purpose and are in compliance with Section 10146 of the Code; and

you have provided an accounting to trust fund owner-beneficiaries pursuant to Section 2972 of the Regulations.

DATED:

JEFF DAVI
Real Estate Commissioner

Notice: Business and Professions Code Section 10139 provides that "Any person acting as a real estate broker or real estate salesperson without a license or who advertises using words indicating that he or she is a real estate broker without being so licensed shall be guilty of a public offense punishable by a fine not exceeding twenty thousand dollars (\$20,000), or by imprisonment in the county jail for a term not to exceed six months, or by both fine and imprisonment; or if a corporation, be punished by a fine not exceeding sixty thousand dollars (\$60,000)."

21<sup>st</sup> CENTURY REAL ESTATE INVESTMENT CORP. 9607 Business Center Drive, Bldg. 13, Suite D Rancho Cucamonga, CA 91730

21<sup>st</sup> CENTURY LEGAL SERVICES 9507 Business Center Drive, Bldg. 7, Suite D Rancho Cucamonga, CA 91730

9340 Baseline Road, Suite 105 1 Rancho Cucamonga, CA 91701 2 MINDY SUE HOLT 525 East Seaside Way, suite 101B 3 Long Beach, CA 90802 4 5 **RUBY ENCINAS** 9507 Business Center Drive, Bldg. 7, Suite D 6 Rancho Cucamonga, CA 91730 7 FREDDIE AYALA 8 9607 Business Center Drive, Bldg. 13, Suite D Rancho Cucamonga, CA 91730 9 LORETTA NORRIS 10 9607 Business Center Drive, Bldg. 13, Suite D 11 Rancho Cucamonga, CA 91730 12 TRENT TURNER 9607 Business Center Drive, Bldg. 13, Suite D 13 Rancho Cucamonga, CA 91730 14 ALBERT RODRIGUEZ 15 9607 Business Center Drive, Bldg. 13, Suite D Rancho Cucamonga, CA 91730 16 17 SHAWN BRYANT 9340 Baseline Road, suite 105 18 Rancho Cucamonga, CA 91701 19 LeROY STRICKLAND 20 8816 W. Foothill, #103-350 Rancho Cucamonga, CA 91730 21 22 23

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