

#### DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of ) NO. H-32947 LA )

HAYDEE JEREZ VERDUGO, )

Respondent. )

#### DECISION

This Decision is being issued in accordance with the provisions of Section 11520 of the Government Code, on evidence of compliance with Section 11505 of the Government Code and pursuant to the Order of Default filed on June 23, 2006, and the findings of fact set forth herein are based on one or more of the following: (1) Respondent HAYDEE JEREZ VERDUGO's express admissions; (2) affidavits; and (3) Department Audit Report and (4) other evidence.

# FACTUAL FINDINGS

1.

On May 30, 2006, Janice Waddell made the Accusation in her official capacity as a Deputy Real Estate Commissioner of the State of California. The Accusation, Statement to Respondent HAYDEE JEREZ VERDUGO, and a Notice of Defense was mailed by certified mail on May 31, 2006.

2.

On June 23, 2006, no Notice of Defense having been filed herein within the time prescribed by Section 11506 of the Government Code, Respondent's default was entered herein.

3.

Respondent HAYDEE JEREZ VERDUGO ("VERDUGO") is a real estate broker. VERDUGO was originally licensed as a real estate broker of the Department of Real Estate ("Department") on May 8, 1997.

4.

At all times mentioned, in the City of Palm Desert, County of Riverside, VERDUGO acted as a real estate broker and conducted licensed activities within the meaning of Code Section 10131(a). VERDUGO operated a residential resale and vacant land sales brokerage.

# FIRST CAUSE OF ACTION (Audit violations)

5.

On January 27, 2005, the Department completed an audit examination of the books and records of VERDUGO pertaining to the residential resale and vacant land sales activities described in Paragraph 4 that require a real estate license. The audit examination covered a period of time beginning on June 1, 2003 to October 31, 2004. The audit examination revealed violations of the Code and the Regulations as set forth in the following paragraphs, and more fully discussed in Audit Report LA 040065 and the exhibits and workpapers attached to said audit report.

#### TRUST ACCOUNT

6.

At all times mentioned, in connection with the activities described in Paragraph 4, above, VERDUGO accepted or received funds in trust from or on behalf of purchasers and sellers of vacant land and thereafter made disposition of such funds. VERDUGO maintained the following trust account during the audit period into



which were deposited certain of these funds at:
"Haydee J. Verdugo Brokers Trust Account (trust account)
Account No. 09165-08164"
Bank of America
81800 Highway 111
Indio, California

#### CAUSES FOR DISCIPLINE

Audit Report LA 040065

7.

In the course of activities described in Paragraphs 4 and 6 above, and during the examination period described in Paragraph 5, it is alleged that VERDUGO:

- (a) Failed to maintain a control record in the form of a columnar record in chronological order of all trust funds including earnest money deposits received for the purchase and sale of vacant land, deposited and disbursed, as required by and in violation of Code Section 10145 and Regulation 2831.
- (b) Failed to maintain a separate record for each beneficiary or transaction, thereby failing to account for all trust funds received, deposited into, and disbursed from the trust account for purchase and sale of vacant land, as required by and in violation of Code Section 10145 and Regulation 2831.1.
- (c) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the control record of all trust funds received by and disbursed from the trust account for purchase and sale of vacant land, as required by Regulation 2831, and in violation of Code Section 10145 and Regulation 2831.2.

# Negligence

. 8.

The overall conduct of Respondent VERDUGO constitutes negligence.



# (Fraud and Dishonest Dealing)

9.

VERDUGO accepted earnest money deposits for purchasers of vacant land in the amounts set forth below. Upon cancellation of these purchase transactions, VERDUGO, failed to return the purchaser's earnest money deposits.

PURCHASERS	TRANSACTION DATE	EARNEST MONEY DEPOSIT
Clement Lopez	October 5, 2005	\$10,000.00
Valentin Ruiz	October 5, 2005	\$ 5,000.00
Velentin Perez	October 3, 2005	\$ 5,000.00
Jose Luiz Ochoa	September 28, 2005	\$ 5,000.00
Jose Esparza	October 13, 2005	\$ 5,000.00
Raul Gonzalez	October 3, 2005	\$ 5,000.00
Patricia/Erick Sanchez	October 24, 2005	\$ 5,000.00
Emilio Godina	October 17, 2005	\$10,000.00
Julian Rosas	October 13, 2005	\$ 5,000.00
Celia Leal	December 13, 2005	\$ 5,000.00
Jorge Mayorga/M. Valdez	z December 14, 2005	\$10,000.00
Francisco Sanchez	December 16, 2005	\$19,000.00
Rafael/David Ochoa	September 29, 2005	\$10,000.00
Florentino/M.Rosales	January 4, 2006	\$15,000.00

# DETERMINATION OF ISSUES

1.

The conduct, acts and/or omissions of Respondent HAYDEE JEREZ VERDUGO as described in Finding 7(a), herein above, are in violation of Business and Professions Code ("Code") Section 10145 and Title 10, Chapter 6, of the California Code or Regulations ("Regulations") 2831.

2.

The conduct, acts and/or omissions of Respondent HAYDEE JEREZ VERDUGO as described in Finding 7(b), herein above, are in violation of Code Section 10145 and Regulation 2831.1.

3.

The conduct, acts and/or omissions of Respondent HAYDEE JEREZ VERDUGO as described in Finding 7(c), herein above, are in violation of Code Section 10145 and Regulation 2831.2.

4.

The conduct, acts and/or omissions of Respondent HAYDEE JEREZ VERDUGO as described in Finding 8, herein above, are in violation of Code Section 10177(g).

5.

The conduct, acts and/or omissions of Respondent HAYDEE JEREZ VERDUGO as described in Finding 9, herein above, are in violation of Code Section 10176(i).

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The standard of proof applied was clear and convincing proof to a reasonable certainty.

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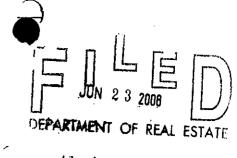
Cause for disciplinary action against Respondent exists pursuant to Code Sections 10177(d), 10176(i) and 10177(g).

# ORDER

The license and license rights of Respondent
HAYDEE JEREZ VERDUGO under the provisions of Part I of
Division 4 of the Business and Professions Code are
revoked.

DATED:

JEFF DAVI Real Estate Commissioner



W KNiederholt

#### DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of No. H-32947 LA

HAYDEE JEREZ VERDUGO,

Respondent.

# DEFAULT ORDER

Respondent HAYDEE JEREZ VERDUGO, having failed to file a Notice of Defense within the time required by Section 11506 of the Government Code, is now in default. It is, therefore, ordered that a default be entered on the record in this matter.

IT IS SO ORDERED TUNE 23, 2006

JEFF DAVI Real Estate Commissioner

> PHILLIP IHDE Regional Manager

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ELLIOTT MAC LENNAN, SBN 66674 Department of Real Estate 320 West 4th Street, Ste. 350 Los Angeles, California 90013-1105

Telephone: (213) 576-6911 (direct) (213) 576-6982 (office)



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# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of HAYDEE JEREZ VERDUGO,

No. H-32947 LA

ACCUSATION

Respondent.

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The Complainant, Janice Waddell, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against HAYDEE JEREZ VERDUGO ("VERDUGO"), alleges as follows:

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The Complainant, Janice Waddell, acting in her official capacity as a Deputy Real Estate Commissioner of the State of California makes this Accusation against VERDUGO.

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2.

Business and Professions Code and all references to "Regulations"

are to Title 10, Chapter 6, California Code of Regulations.

All references to the "Code" are to the California

#### LICENSE HISTORY

3.

At all times mentioned, VERDUGO was licensed or had license rights issued by the Department of Real Estate (Department) as a real estate broker. On May 8, 1997, VERDUGO was originally licensed as a real estate broker and she was originally licensed as a real estate salesperson on January 3, 1991.

#### **BROKERAGE**

4.

At all times mentioned, in the City of Palm Desert,
County of Riverside, VERDUGO acted as a real estate broker and
conducted licensed activities within the meaning of Code Section
10131(a). VERDUGO operated a residential resale and vacant land
sales brokerage.

FIRST CAUSE OF ACTION

(Audit violations)

5.

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On January 27, 2005, the Department completed an audit examination of the books and records of VERDUGO pertaining to the residential resale and vacant land sales activities described in Paragraph 4 that require a real estate license. The audit examination covered a period of time beginning on June 1, 2003 to October 31, 2004. The audit examination revealed violations of the Code and the Regulations as set forth in the following

1 and the exhibits and workpapers attached to said audit report. 2 TRUST ACCOUNT 3 6. At all times mentioned, in connection with the 5 activities described in Paragraph 4, above, VERDUGO accepted or 6 7 received funds in trust from or on behalf of purchasers and 8 sellers of vacant land and thereafter made disposition of such 9 funds. VERDUGO maintained the following trust account during the 10 audit period into which were deposited certain of these funds at: 11 "Haydee J. Verdugo Brokers Trust Account (trust account) Account No. 09165-08164" 12 Bank of America 81800 Highway 111 13 Indio, California 14 CAUSES FOR DISCIPLINE 15 7. 16 In the course of activities described in Paragraphs 4 17 and 6 above, and during the examination period described in 18 Paragraph 5, it is alleged that VERDUGO: 19 (a) Failed to maintain a control record in the form of 20 a columnar record in chronological order of all trust funds 21 including earnest money deposits received for the purchase and 22 23 sale of vacant land, deposited and disbursed, as required by and 24 in violation of Code Section 10145 and Regulation 2831. 25 (b) Failed to maintain a separate record for each

paragraphs, and more fully discussed in Audit Report LA 040065

beneficiary or transaction, thereby failing to account for all

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trust funds received, deposited into, and disbursed from the trust account for purchase and sale of vacant land, as required by and in violation of Code Section 10145 and Regulation 2831.1.

(c) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the control record of all trust funds received by and disbursed from the trust account for purchase and sale of vacant land, as required by Regulation 2831, and in violation of Code Section 10145 and Regulation 2831.2.

#### VIOLATIONS OF REAL ESTATE LAW

8.

The conduct of Respondent VERDUGO, described in Paragraph 7, above, violated the Code and the Regulations as set forth below:

PARAGRAPH	PROVISIONS VIOLATED
7(a)	Code Section 10145 and Regulation 2831
7 (b	Code Section 10145 and Regulation 2831.1
7 (c)	Code Section 10145 and Regulation 2831.2

The foregoing violations constitute cause for the suspension or revocation of the real estate license and license rights of VERDUGO under the provisions of Code Sections 10165, 10177(d) and/or 10177(g).

### SECOND CAUSE OF ACTION

(Negligence)

9.

The overall conduct of Respondent VERDUGO constitutes negligence or incompetence. This conduct is cause for the suspension or revocation of the real estate license and license rights of Respondent VERDUGO pursuant to Code Sections 10177(g).

# THIRD CAUSE OF ACTION

(Fraud and Dishonest Dealing)

10.

VERDUGO accepted earnest money deposits for purchasers of vacant land in the amounts set forth below. Upon cancellation of these purchase transactions, VERDUGO, failed to return the purchaser's earnest money deposits.

EARNEST MONEY DEPOSIT PURCHASERS TRANSACTION DATE October 5, 2005 Clement Lopez \$10,000.00 Valentin Ruiz October 5, 2005 \$ 5,000.00 Velentin Perez October 3, 2005 \$ 5,000.00 September 28, 2005 \$ 5,000.00 Jose Luiz Ochoa October 13, 2005 \$ 5,000.00 Jose Esparza Raul Gonzalez October 3, 2005 \$ 5,000.00 Patricia/Erick Sanchez October 24, 2005 \$ 5,000.00 Emilio Godina October 17, 2005 \$10,000.00 Julian Rosas October 13, 2005 \$ 5,000.00 Celia Leal December 13, 2005 \$ 5,000.00

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1	Jorge Mayorga/M. Valdez December 14, 2005 \$10,000.00
2	Francisco Sanchez December 16, 2005 \$19,000.00
3	Rafael/David Ochoa September 29, 2005 \$10,000.00
4	Florentino/M.Rosales January 4, 2006 \$15,000.00
5	This conduct constitutes fraud and dishonest dealing
6	and is cause for the suspension or revocation of the real estate
7	license and license rights of Respondent VERDUGO pursuant to Code
8	Section 10176(i).
9	WHEREFORE, Complainant prays that a hearing be
10	conducted on the allegations of this Accusation and that upon
11	proof thereof, a decision be rendered imposing disciplinary
1.2	action against the license and license rights of Respondent
13	HAYDEE JEREZ VERDUGO, under the Real Estate Law (Part 1 of
14	Division 4 of the Business and Professions Code) and for such
16	other and further relief as may be proper under other applicable
17	provisions of law.
18	Dated at Los Angeles, California
19	this 30 may 2006

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Haydee Jerez Verdugo Janice Waddell cc:

Al Kishiyama

Sacto

LA Audits - Rolly Acuna

Deputy Real Estate Commissioner