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4	NOV, 0 9 2005
5	DEPARTMENT OF REAL ESTATE
6 7	By_ <u>C-3</u>
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9	BEFORE THE DEPARTMENT OF REAL ESTATE
10	STATE OF CALIFORNIA
11	. * * * •
12	In the Matter of the Accusation of)) No. H-31548 LA
13	SARINANA, INC., dba C-21 A Better) L-2005010040 Service Realty, Inc.; and)
14	DAVID SARINANA, individually) and as designated broker-officer)
15	of Sarinana Inc.,)
16	Respondents.)
17	ORDER NUNC PRO TUNC MODIFYING
18	STIPULATION AND AGREEMENT
19	It having been called to the attention of the Real
20	Estate Commissioner that there are errors in the Decision dated
21	August 1, 2005, effective September 9, 2005, and good cause
22	appearing therefor, the Decision is amended as follows:
23	Paragraph 2 of the Determination of Issues is amended
24	to read as follows:
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26 27	
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	- 1 -

The conduct, acts or omissions of Respondent "2. DAVID SARINANA, as set forth in the Accusation, constitute cause to suspend or revoke the real estate license and license rights of Respondent DAVID SARINANA under the provisions of Code Sections 10177(d) and 10177(h) for violation of Code Sections 10145, 10161.8 and 10159.2 in conjunction with Regulations 2832.1, 2831, 2831.1, 2834, 2726, and 2753." This Order, nunc pro tunc to August 1, 2005, shall become effective at 12 o'clock noon on September 9, 2005. IT IS SO ORDERED JEFF DAVI Real Estate Commissioner 2 -

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1 2 3 4 5 6 7 8	Department of Real Estate 320 West Fourth Street, #350 Los Angeles, California 90013 (213) 576-6982 (213) 576-6907 BEFORE THE DEPARTMENT OF REAL ESTATE
9 10 11 12 13 14 15 16	STATE OF CALIFORNIA * * * In the Matter of the Accusation of) SARINANA, INC., dba C-21 A Better) OAH NO. L-2005010040 Service Realty, Inc.; and) DAVID SARINANA, individually) and as designated broker-officer) of Sarinana Inc.,) Respondents.)
17 18 19 20 21 22 23 24 25 26 27	It is hereby stipulated by and between SARINANA, INC., dba C-21 A Better Service Realty, Inc. (sometimes referred to herein as "Respondent SRI"); and DAVID SARINANA (sometimes referred to herein as "Respondent SARINANA"), individually and as designated broker-officer of SRI, both represented by Frank M. Buda, Esq., and the Complainant, acting by and through Martha J. Rosett, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on December 2, 2004 in this matter:

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All issues which were to be contested and all
 evidence which was to be presented by Complainant and
 Respondents at a formal hearing on the Accusation, which
 hearing was to be held in accordance with the provisions of the
 Administrative Procedure Act (APA), shall instead and in place
 thereof be submitted solely on the basis of the provisions of
 this Stipulation and Agreement.

8 2. Respondents have received, read and understand
9 the Statement to Respondent, the Discovery Provisions of the
10 APA and the Accusation filed by the Department of Real Estate
11 in this proceeding.

On December 9, 2004, Respondents filed Notices of 12 3. 13 Defense pursuant to Section 11506 of the Government Code for 14 the purpose of requesting a hearing on the allegations in the 15 Accusation. In order to effectuate this settlement, Respondents hereby freely and voluntarily withdraw said Notices 16 17 of Defense. Respondents acknowledge that they understand that 18 by withdrawing said Notices of Defense, they will thereby waive 19 their rights to require the Commissioner to prove the 20 allegations in the Accusation at a contested hearing held in 21 accordance with the provisions of the APA and that they will 22 waive other rights afforded to them in connection with the 23 hearing such as the right to present evidence in defense of the 24 allegations in the Accusation and the right to cross-examine 25 witnesses.

4. Respondents, pursuant to the limitations set
27 forth below, although not admitting or denying the truth of the

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allegations, will not contest the factual allegations contained in the Accusation filed in this proceeding and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.

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5 5. It is understood by the parties that the Real 6 Estate Commissioner may adopt the Stipulation and Agreement as 7 his Decision in this matter, thereby imposing the penalty and 8 sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order". In the event that 9 the Commissioner in his discretion does not adopt the 10 11 Stipulation and Agreement, it shall be void and of no effect, 12 and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the 13 APA and shall not be bound by any stipulation or waiver made 14 herein. 15

6. The Order or any subsequent Order of the Real
Estate Commissioner made pursuant to this Stipulation and
Agreement shall not constitute an estoppel, merger or bar to
any further administrative proceedings by the Department of
Real Estate with respect to any matters which were not
specifically alleged to be causes for accusation in this
proceeding.

7. This Stipulation and Respondents' decision not to
contest the Accusation are made for the purpose of reaching an
agreed disposition of this proceeding, and are expressly
limited to this proceeding and any other proceeding or case in
which the Department of Real Estate ("Department"), or another

- 3 -

licensing agency of this state, another state or if the federal
 government is involved and otherwise shall not be admissible in
 any other criminal or civil proceedings.

8. Respondents understand that by agreeing to this
Stipulation and Agreement, Respondents agree to be jointly and
severally liable for payment, pursuant to Section 10148 of the
Business and Professions Code, of the cost of the audit which
led to this disciplinary action. The amount of said cost is
\$9,989.94.

9. Respondents have received, read and understand 10 the "Notice Concerning Costs of Audits". Respondents further 11 understand that by agreeing to this Stipulation and Agreement, 12 the findings set forth below in the Determination of Issues 13 become final, and that the Commissioner may charge Respondents 14 for the costs of any subsequent audit conducted pursuant to 15 Section 10148 of the Business and Professions Code to determine 16 if the violations have been corrected. The maximum cost of 17 18 said audit will not exceed \$9,989.94.

19

DETERMINATION OF ISSUES

By reason of the foregoing stipulations and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The conduct, acts or omissions of Respondent
 SARINANA, INC., as set forth in the Accusation, constitute
 cause to suspend or revoke the real estate license and license
 rights of Respondent SARINANA, INC., under the provisions of

- 4 -

Business and Professions Code ("Code") Sections 10177(d) for violation of Code Sections 10145 and 10161.8 in conjunction with Title 10, Chapter 6 of the California Code of Regulations ("Regulations"), Regulations 2832.1, 2835, 2831, 2831.1, 2834, 2726, 2753, and 2951.

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mended - See 33 of Order Miene Pro June

2. The conduct, acts or omissions of Respondent DAVID SARINANA, as set forth in the Accusation, constitute cause to suspend or revoke the real estate license and license rights of Respondent DAVID SARINANA under the provisions of Code Sections 10177(d) and 10177(h) for violation of Code Sections 10145, 10161.8 and 10159.2 in conjunction with Regulations 2832.1, 2835, 2831, 2831.1, 2834, 2726, 2753 and 2951.

ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:
A. <u>All licenses and license rights of Respondent</u>
SARINANA, INC. and Respondent DAVID SARINANA shall be suspended
for ninety (90) days from the effective date of this Decision;
provided, however, that sixty (60) days of said suspension
shall be stayed for two (2) years upon the following terms and
conditions:

Respondents shall obey all laws, rules and
 regulations governing the rights, duties and responsibilities
 of a real estate licensee in the State of California; and
 That no final subsequent determination be made,
 after hearing or upon stipulation, that cause for disciplinary
 action occurred within two (2) years of the effective date of

- 5 -

this Decision. Should such a determination be made, the
Commissioner may, in his discretion, vacate and set aside the
stay order and reimpose all or a portion of the stayed
suspensions. Should no such determination be made, the stay
imposed herein shall become permanent.

B. As to the remaining 30 days of said 90 day
suspensions, all licenses and licensing rights of Respondent
SARINANA, INC. and Respondent DAVID SARINANA shall be suspended
for a period of 30 days from the effective date of this
decision; provided, however, that if either Respondent
petitions, the remaining 30 days of said 90 day suspension
shall be stayed upon condition that:

13 1. Respondents each pay a monetary penalty pursuant 14 to Section 10175.2 of the Business and Professions Code at the 15 rate of \$50.00 per day per Respondent for a total monetary 16 penalty of \$1,500.00 per Respondent.

2. Said payment shall be in the form of a cashier's
check or certified check made payable to the Recovery Account
of the Real Estate Fund. Said check must be received by the
Department prior to the effective date of the Decision in this
matter.

3. No further cause for disciplinary action against
the real estate licenses of Respondents occurs within two years
from the effective date of the Decision in this matter.

4. If Respondents fail to pay the monetary penalty
in accordance with the terms and conditions of the Decision,
the Commissioner may, without a hearing, order the immediate

- 6 -

execution of all or any part of the stayed suspension in which event the Respondents shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Decision.

5. If Respondents pay the monetary penalty and if no further cause for disciplinary action against the real estate licenses of Respondents occurs within two years from the effective date of the Decision, the stay hereby granted shall become permanent.

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C. Respondent DAVID SARINANA shall, within nine

11 months from the effective date of this Decision, present 12 evidence satisfactory to the Real Estate Commissioner that he 13 has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the 14 continuing education requirements of Article 2.5 of Chapter 3 15 of the Real Estate Law for renewal of a real estate license. 16 17 If Respondent DAVID SARINANA fails to satisfy this condition, 18 the Commissioner may order the suspension of his license until 19 he presents such evidence. The Commissioner shall afford 20 Respondent DAVID SARINANA the opportunity for a hearing pursuant to the Administrative Procedure Act to present such 21 evidence. 22

23

D. Respondent DAVID SARINANA shall, within six

²⁴ months from the effective date of this Decision, take and pass ²⁵ the Professional Responsibility Examination administered by the ²⁶ Department including the payment of the appropriate examination ²⁷ fee. If Respondent DAVID SARINANA fails to satisfy this

- 7 -

condition, the Commissioner may order suspension of her license 1 until she passes the examination.

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Ε. All licenses and licensing rights of Respondent 3 DAVID SARINANA shall be indefinitely suspended unless or until 4 he provides proof satisfactory to the Commissioner, of having 5 taken and successfully completed the trust fund accounting and 6 7 handling course specified in paragraph (3) of subdivision (a) of Business and Professions Code Section 10170.5. Proof of 8 satisfaction of this requirement includes evidence that 9 10 Respondent DAVID SARINANA has successfully completed the trust 11 fund accounting and handling continuing education course within 12 120 days prior to the effective date of the Decision in this 13 matter.

F. Pursuant to Section 10148 of the Business and 14 Professions Code, Respondent DAVID SARINANA shall be jointly 15 16 and severally liable with Respondent SARINANA, INC., for payment of the Commissioner's reasonable cost for: a) the audit 17 which led to this disciplinary action and, b) a subsequent 18 audit to determine if Respondents have corrected the trust fund 19 violations found in the Determination of Issues. 20 In calculating the amount of the Commissioner's reasonable cost, 21 the Commissioner may use the estimated average hourly salary 22 for all persons performing audits of real estate brokers, and 23 shall include an allocation for travel costs, including mileage 24 to and from the auditor's place of work and per diem. 25 26 Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities 27

- 8 -

performed during the audit and the amount of time spent 1 performing those activities. The Commissioner may, in his 2 discretion, vacate and set aside the stay order if payment is 3 not timely made as provided herein, or as provided for in a 4 subsequent agreement between the Respondents and the 5 Commissioner. The vacation and the set aside of the stay shall 6 remain in effect until payment is made in full, or until 7 Respondents enter into an agreement satisfactory to the 8 Commissioner to provide for payment. 9

DATED:

MÁRTHA J. RÓSETT Counsel for Complainant

14 We have read the Stipulation and Agreement, have 15 discussed it with our counsel, and its terms are understood by 16 us and are agreeable and acceptable to us. We understand that 17 we are waiving rights given to us by the California 18 Administrative Procedure Act (including but not limited to 19 Sections 11506, 11508, 11509 and 11513 of the Government Code); 20 and we willingly, intelligently and voluntarily waive those 21 rights, including the right of requiring the Commissioner to 22 prove the allegations in the Accusation at a hearing at which 23 we would have the right to cross-examine witnesses against us 24 and to present evidence in defense and mitigation of the 25 charges.

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PAGE 14/15 P. 11

1 Respondents may signify acceptance and approval of the terms and conditions of this Stipulation and Agreement by faxing 3 a copy of its signature page, as actually signed by Respondents, 3 to the Department at the following fax number (213) 575-6917. 4 Respondents agree, acknowledge and understand that by 5 electropically sending to the Department a fax copy of their 6 actual signatures as they appear on the Stipulation, that receipt 7 of the faxed copy by the Department shall be as binding on 8 Respondents as if the Department had received the original signed Stipulation and Agreement. 10 11 12 DATED: i)5 7/11 13 DAVID SARINANA, individually Respondent 14 15 DATED: 7/1: /05 16 DAVID SARINANA, designated broker-officer, on behalf of 17 Respondent SARINANA, INC. 18 -11-05 19 DATEN 20 Frank M. Buda, Esq. Counsel for Respondent 21 111 22 111 23 /// 26 /// 25 /// 26 []] 27 - 10 -

1	Respondents may signify acceptance and approval of the				
2					
3	a copy of its signature page, as actually signed by Respondents,				
4	to the Department at the following fax number (213) 576-6917.				
5	Respondents agree, acknowledge and understand that by				
6	electronically sending to the Department a fax copy of their				
7	actual signatures as they appear on the Stipulation, that receipt				
8	of the faxed copy by the Department shall be as binding on				
· 9	Respondents as if the Department had received the original signed				
10	Stipulation and Agreement.				
11					
12	DATED:				
13	Respondent				
14					
15	DATED: DAVID SARINANA, designated				
16 17	broker-officer, on behalf of Respondent SARINANA, INC.				
17					
	DATED:				
20	Frank M. Buda, Esq. Counsel for Respondent				
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22					
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	- 10 -				

The foregoing Stipulation and Agreement is hereby adopted as my Decision in this matter and shall become effective at 12 o'clock noon on September 9, 2005. \odot IT IS SO ORDERED JEFF DAVI Real Estate Commissioner - 11 -

BEFORE THE DEPARTMENT OF REAL EST STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATE

In the Matter of the Accusation of

SARINANA, INC., dba C-21 A Better Service Realty, Inc., and DAVID SARINANA, individually and as designated broker-officer of Sarinana, Inc.,

Case No. H-31548 LA OAH No. L-2005010040

Respondent

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at the Office of Administrative Hearings, 320 West Fourth Street, Suite 630, Los Angeles, California on MAY 23 & 24, 2005, at the hour of 9:00 a.m., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

MARTHA J. ROSETT, Counsel

cc: Sarinana, Inc./David Sarinana Frank M. Buda, Esq. Sacto./OAH

Dated: February 3, 2005

	MARTHA J. ROSETT, Counsel (SBN 142072) Department of Real Estate 320 West Fourth Street, Suite #350 Los Angeles, California 90013-1105 MARTHA J. ROSETT, Counsel (SBN 142072) DEPARTMENT OF REAL ESTATE By Seven B. Otom		
4	(213) 576-6982 (213) 576-6907		
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8	BEFORE THE DEPARTMENT OF REAL ESTATE		
9	STATE OF CALIFORNIA		
10	* * * *		
11	In the Matter of the Accusation of) No. H-31548 LA		
12) SARINANA, INC., dba C-21 A Better) A C C U S A T I O N		
13	Service Realty, Inc., and) DAVID SARINANA, individually and)		
14	as designated broker-officer of) Sarinana, Inc.,		
15 16) Respondents)		
10)		
18	The Complainant, Janice Waddell, a Deputy Real Estate		
19	Commissioner of the State of California, for cause of Accusation		
20	against SARINANA, INC., dba C-21 A Better Service Realty, Inc.,		
21	and DAVID SARINANA, individually and as designated broker-office		
22	of SARINANA, INC., is informed and alleges as follows:		
23	1.		
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25	The Complainant, Janice Waddell, a Deputy Real Estate Commissioner of the State of California, makes this Accusation ir		
26	her official capacity.		
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1	2.
2	At all times material herein, Respondent SARINANA,
. 3	INC., dba, C-21 A Better Service Realty, Inc., was and now is
4	presently licensed and/or has license rights under the Real
5	Estate Law, Part 1 of Division 4 of the California Business and
6	Professions Code (hereinafter "Code"), as a corporate real estate
7	broker. At all times material herein, Respondent SARINANA, INC.
8	was authorized to act by and through DAVID SARINANA as the
9	designated officer and broker responsible, pursuant to the
10	provisions of Code Section 10159.2 for the supervision and
. 11	control of the activities conducted on behalf of SARINANA, INC.
. 12	by SARINANA, INC.'s officers and employees.
13	3.
14	At all times material herein, Respondent DAVID SARINANA
15	was licensed by the Department as a real estate broker. At all
16	times material herein, Respondent DAVID SARINANA served as the
17	designated officer and broker responsible, pursuant to the
18	provisions of Code Section 10159.2, for the supervision and
-19	control of the activities conducted on behalf of SARINANA, INC.'s
20	officers and employees.
21	4.
22	All further references to "Respondents", unless
23	otherwise specified, include SARINANA, INC. and DAVID SARINANA,
24	the parties identified in Paragraphs 2 and 3 above, and also
25	include the officers, directors, employees, agents and real
26	estate licensees employed by or associated with said parties, who
27	at all times material herein were engaged in the furtherance of

- 2 -





the business or operations of said parties and who were acting within the course and scope of their authority, agency or employment.

5.

At all times material herein, Respondent engaged in the 5 business of, acted in the capacity of, advertised or assumed to 6 7 act as a real estate broker in the State of California, within 8 the meaning of Code Section 10131(a), for another or others, for or in expectation of compensation. Said activity included 9 10 selling, offering to sell, buying or offering to buy, soliciting 11 prospective sellers or purchasers, and negotiating the purchase, 12 sale or exchange of real property for another or others in 13 expectation of compensation, and performing escrow activities in relation to these purchase and sale transactions pursuant to the 14 15 exemption set forth in Financial Code Section 17006(a)(4). 16 The <u>Audit</u> 17 (Audit No. LA 010241) 18 6. 19 In connection with the aforesaid real estate brokerage 20 activities, Respondent accepted or received funds, including funds in trust (hereinafter "trust funds") from or on behalf of 21 22 actual and prospective purchasers and sellers, and thereafter 23 made deposits and/or disbursements of such funds. From time to 24 time herein mentioned, said trust funds were deposited into a 25 trust account maintained by Respondent at Comerica Bank-California, 21535 Hawthorne Blvd., Torrance, CA 90503, identified 26 27 as, "Sarinana Inc. DBA A Better Service Realty Escrow Trust

- 3 -

1 Account," Account No. 1891-06033-5. This account was used to handle trust funds received and disbursed in connection with 2 3 escrow activities. Respondent DAVID SARINANA and licensed real estate salesperson Eisa Gutierrez were signatories on the Blanca Sarinana, not licensed by the Department, was 5 account. 6 also a signatory on this account.

7.

On or about June 14, 2002, the Department completed its 8 9 examination of Respondent SARINANA, INC.'s books and records, pertaining to the real estate activities described in Paragraphs 10 11 5 and 6 above, covering a period from approximately September 1, 12 1999 through December 31, 2001. The primary purpose of the 13 examination was to determine Respondent's compliance with the Real Estate Laws. The examination, Audit No. LA 010241, revealed 14 15 violations of the Code and of Title 10, Chapter 6, California 16 Code of Regulations ("Regulations"), as set forth below, and as 17 more specifically set forth in Audit Report No. LA 010241 and 18 related exhibits.

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20 In the course of activities described in Paragraphs 5 21 and 6 above, and during the examination period described in 22 Paragraph 7, Respondent acted in violation of the Code and the 23 Regulations in that:

24 The escrow trust account had a net overage in the a) 25 amount of \$27,323.70. The net overage resulted from an 26 identified overage, mainly escrow fees not disbursed, totaling 27 \$53,879.39. This total overage was off-setting a total shortage

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of \$26,621.35. As detailed below, the shortage consisted of
overdrawn escrow balances totaling \$12,341,88, bank charges and
bank errors in the amount of \$691.55, and an unidentified
shortage of \$13,587.92, in violation of Code Section 10145 and
Regulations 2832.1 and 2951;

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 As of December 31, 2001, escrows handled by the Respondents had overdrawn balances totaling \$12,341.88.
 These escrows included:

Escrow No.	Beneficiary	Amount	Overdrawn
215398	Garcia	· \$	10,775.00
215369	Carranza	\$	750.00
983334	Maglanoc	\$	485.00
215333	Riccardy	\$	111.73
994224	Rendon	\$	80.00
204909	Van Tieu Do	\$	76.06

Respondents did not have written consent from the owners of the funds to reduce the balance of the funds in the trust account to an amount less than the existing aggregate trust fund liability, in violation of Code Section 10145 and Regulations 2832.1 and 2951;

21 2) Respondent maintained escrow fees in the trust account
 22 beyond twenty-five days, in violation of Code Section
 23 10176(e) and Regulations 2835 and 2951;

b) Respondent's columnar record of all trust funds
received and disbursed was incomplete and inaccurate. The
records lacked the dates of deposit and a daily balance.
Additional record-keeping errors included entries to void checks

- 5 -

1 that had already cleared the bank, such as check nos. 34712, 9545 and 22402, which were issued and then voided or cancelled, but 2 З cashed by the bank. Entries were made for the receipt of funds when no deposit of funds had been made, with examples being in 4 5 the Riccardy escrow listed in section (a)(1) above, wherein a 6 deposit for \$111.73 was recorded on September 27, 2001, but no funds were actually deposited until 2002, and in the Van Tieu Do 7 escrow listed in section (a)(1) above, wherein a deposit for 8 9 \$76.06 was recorded on October 27, 2000, but no funds were 10 actually deposited until 2002. These constitute violations of Code Section 10145 and Regulations 2831 and 2951; 11

c) Respondents' separate records for each beneficiary
or transaction were inaccurate, lacking the dates of the
deposits. Additional record-keeping errors included entries of
void checks that had already cleared the bank and entries for
receipt of funds when no deposit of funds had been made, as set
forth in subsection (b) above. These constitute violations of
Code Section 10145 and Regulations 2831.1 and 2951;

d) Respondents, while acting in the capacity of escrow
holder, did not always place funds received on behalf of another
into the trust account within the next business day of receipt,
in violation of Code Section 10145 and Regulations 2832(e) and
2951;

e) Respondents allowed an unlicensed individual,
Blanca Sarinana, who was not covered by a fidelity bond, to be an
authorized signer on the trust account, in violation of Code
Section 10145 and Regulations 2834 and 2951;

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f) Respondents failed to advise all parties in writing
that they had an ownership interest in the agency holding the
escrows. Examples of escrows in which no written disclosure was
evident include the following:

Escrow No.	Beneficiaries
215362	Limon/King Family
215598	Sanchez/Mason
215391	Morales/VR California Holdings
215393	Feeney/Arias
215057	Campbell/Oriza, et al

Respondent's failure to disclose all parties in writing that they had an ownership interest in the agency handling the escrow is in violation of Regulation 2950(h);

14 a) Respondents did not have written agreements with 15 each of its salespersons. In some instances, the agreements were 16 either not dated, not signed by all parties or contained blank 17 spaces regarding commissions and/or compensation. Examples of 10 18 salespersons who for whom, as of the time of the audit, 19 Respondents did not maintain written agreements included Rogelio 20 Reneteria Salas, Jacqueline Albor Morales, Hector Moreno, David H. Amezquita, Obed Evis, Eisa Marie Gutierrez, Eveline Ileen 21 22 Marsh, Fabio Antonio Luigi Martinez, Jose Reyes, and Alfredo 23 Rafael Rosas. Examples of salespersons for whom the written 24 agreements were incomplete included Mariano Alvarez, Jr., Irma 25 Saucedo-Zepeda, Leslie Cruz, and Fernando Moreno. These failures 26 to maintain complete and accurate written salesperson agreements constitute violations of Regulation 2726; 27

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1 h) Respondents failed to notify the Commissioner of 2 the employment of 6 salespersons and the termination of 3 employment of 5 salespersons within 5 days. Examples of salespersons who were terminated without proper notification to 4 the Department included Javier N. Alvarez, Jose Noe Cervantes. 5 Deric D. Cooper, Heriberto Gutierrez, and Esquiel Zepeda. 6 7 Examples of salespersons who were employed without proper notice 8 to the Department included Giana D. Zelaya, Julio Cesar Bonilla, Jose Cruz and Sylvia Jiminez. Respondents' failure to notify the 9 Department of the employment and termination of salespersons was 10 11 in violation of Code Sections 10161.8 and Regulation 2752; and 12 Respondents were not in possession of the current i) 13 real estate salesperson license for five employees, including 14 Irma Saucedo-Zepeda, Maria Hilda Villalobos, Clarence Andrew 15 Woods, Stephanie Woods and Hector Moreno. This is a violation of 16 Code Section 10160 and Regulation 2753. 17 9. 18 The foregoing violations constitute cause for the

¹³ The foregoing violations constitute cause for the ¹⁹ suspension or revocation of Respondent SARINANA, INC.'s and ²⁰ Respondent DAVID SARINANA's real estate licenses and/or license ²¹ rights under the provisions of Code Sections 10177(d), 10176(e), ²² and/or 10177(g).

Failure to Supervise

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10.

The violations set forth above constitute cause for the suspension or revocation of Respondent DAVID SARINANA's real estate license and/or license rights as the broker-officer of

- 8 -

Respondent SARINANA, INC. designated pursuant to Code Section 10159.2, for failing to supervise the activities of the corporation, in violation of Code Sections 10177(h), 10177(d) and/or 10177(g). WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary

action against all licenses and license rights of Respondent
SARINANA, INC., dba C-21 A Better Service Realty, Inc. and
Respondent DAVID SARINANA, individually and as designated brokerofficer of Respondent SARINANA, INC., under the Real Estate Law
(Part 1 of Division 4 of the Business and Professions Code), and
for such other and further relief as may be proper under other
applicable provisions of law.

15 Dated at Los Angeles, California this 2nd day of Allumber, 2004. 16 17

Deputy Real Estate Commissioner

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cc:

David Sarinana

Sarinana, Inc. Janice Waddell

Sacto. (CT)

Audits