ELLIOTT MAC LENNAN, Counsel (SBN 66674) Department of Real Estate 320 W. 4TH Street, Suite 350 Los Angeles, CA 90013-1105 FEB - 8 2005

DEPARTMENT OF REAL ESTATE

By Klyne Leuloly

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Telephone: (213) 576-6982 (Office) -or- (213) 576-6911 (Direct)

In the Matter of the Accusation of

Executives Canyon Country and as

TANMON INC., doing business as Realty

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

No. H-30882 LA

STIPULATION
AND
AGREEMENT

Realty Executives Agua Dulce, and, DAVID ENNIS LOYD, individually and as designated officer of Tanmon. Inc.,

Respondents.

It is hereby stipulated by and between Respondents

TANMON INC., a corporate real estate broker doing business as

Realty Executives Canyon Country and Realty Executives Agua

Dulce, as and DAVID ENNIS LOYD, individually and as designated officer of TANMON INC. (sometimes collectively referred to as "Respondents"), represented by Olga Moretti, Esq., of Spile & Siegal, LLP, and the Complainant, acting by and through Elliott

Mac Lennan, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of the Accusation filed on May 4, 2004, in this matter:

1 1. All issues which were to be contested and all 2 evidence which was to be presented by Complainant and Respondents 3 at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act ("APA"), shall instead and in place thereof be 6 submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation"). 8 Respondents have received, read and understand the 9 Statement to Respondent, the Discovery Provisions of the APA and 10 the Accusation filed by the Department of Real Estate in this 11 proceeding. 12 3. Respondents timely filed a Notice of Defense 13 pursuant to Section 11506 of the Government Code for the purpose 14 of requesting a hearing on the allegations in the Accusation. 15 16 Respondents hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledge that they understand that by 18 withdrawing said Notice of Defense they thereby waive their right 19 to require the Commissioner to prove the allegations in the 20 Accusation at a contested hearing held in accordance with the 21 provisions of the APA and that they will waive other rights 22 afforded to them in connection with the hearing such as the right 23 to present evidence in their defense the right to cross-examine 24 witnesses. 25 This Stipulation is based on the factual 26 allegations contained in the Accusation. In the interest of 27

expedience and economy, Respondents choose not to contest these allegations, but to remain silent and understand that, as a result thereof, these factual allegations, without being admitted or denied, will serve as a prima facie basis for the disciplinary action stipulated to herein. The Real Estate Commissioner shall not be required to provide further evidence to prove said factual allegations.

- 5. This Stipulation and Respondents decision not to contest the Accusation is made for the purpose of reaching an agreed disposition of this proceeding and is expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate ("Department"), the state or federal government, or any agency of this state, another state or federal government is involved.
- Estate Commissioner may adopt this Stipulation as his Decision in this matter thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the "Order" herein below. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect and Respondents shall retain the right to a hearing and proceeding on the Accusation under the provisions of the APA and shall not be bound by any stipulation or waiver made herein.

7. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for Accusations in this proceeding but do constitute a bar, estoppel and merger as to any allegations actually contained in the Accusations against Respondent herein.

- 8. Respondents understand that by agreeing to this Stipulation, Respondents agree to pay, pursuant to Business and Professions Code Section 10148, the cost of the audit (TANMON INC. LA 020193, LA 020213 and LA 020232) which led to this disciplinary action. The amount of said cost is \$7,284.28.
- 9. Respondents have received, read, and understand the "Notice Concerning Costs of Subsequent Audit". Respondents further understand that by agreeing to this Stipulation, the findings set forth below in the Determination of Issues become final, and the Commissioner may charge Respondents for the cost of any subsequent audit conducted pursuant to Business and Professions Code Section 10148 to determine if the violations have been corrected. The maximum cost of the subsequent audit will not exceed \$7,284.28.

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DETERMINATION OF ISSUES

By reason of the foregoing, it is stipulated and agreed that the following determination of issues shall be made:

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The conduct of TANMON INC., as described in Paragraph 4, above, is in violation of Section 10145 of the Business and Professions Code ("Code") and Sections 2731, 2831, 2831.1, 2831.2, 2832, 2832.1, 2950(d), 2950(g) and 2951 of Title 10, Chapter 6 of the California Code of Regulations ("Regulations") and is a basis for the suspension or revocation of Respondent's license and license rights as a violation of the Real Estate Law pursuant to Code Section 10177(d).

II

The conduct of <u>DAVID ENNIS LOYD</u>, as described in Paragraph 4, constitutes a failure to keep TANMON INC. in compliance with the Real Estate Law during the time that he was the officer designated by a corporate broker licensee in violation of Section <u>10159.2</u> of the Code. This conduct is a basis for the suspension or revocation of Respondent's license pursuant to Code Sections <u>10177(d)</u> and <u>10177(h)</u>.

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ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

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All licenses and licensing rights of Respondents

TANMON INC., and DAVID ENNIS LOYD under the Real Estate Law are

suspended for a period of ninety (90) days from the effective

date of this Decision; provided, however, that sixty (60) days of
said suspension shall be stayed for two (2) years upon the

following terms and conditions:

A. Prior to the effective date of this Decision
Respondents provide evidence satisfactory to the Commissioner
that the trust fund deficits set forth in (LA 020193, LA 020213
and LA 020232), in the amount of \$21.181.55, has been cured,
including the identity of the source of funds used to cure it;
and

- B. The initial thirty (30) day portion of said ninety (90) day suspension shall commence on the effective date of this Decision; provided, however, that if a Respondent petitions, said suspension shall be stayed upon condition that:
- 1. Pursuant to Section 10175.2 of the Business and Professions Code, Respondents each pay a monetary penalty of fifty dollars (\$83.33) per day totaling Two Thousand Five Hundred Dollars (\$2,500) for a total of Five Thousand Dollars (\$5,000).
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery

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Account of the Real Estate Fund. Said check must be received 1 by the Department prior to the effective date of the Decision 2 in this matter. 3 3. No further cause for disciplinary action against 4 the real estate license of Respondents occurs within two (2) 5 years from the effective date of the Decision in this matter. 6 If a Respondent fails to pay the monetary penalty 8 in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate 10 execution of all or any part of the stayed suspension in which 11 event that Respondent shall not be entitled to any repayment nor 12 credit, prorated or otherwise, for money paid to the Department 13 under the terms of this Decision. 14 If Respondents pays the monetary penalty and if no 15 further cause for disciplinary action against the real estate 16 licenses of Respondents occurs within two (2) years from the 17 effective date of the Decision, the stay hereby granted shall 18 become permanent. 19 The remaining sixty (60) days of the ninety (90) 20 day suspension shall be stayed for two (2) years upon the 21 following terms and conditions: 22 (1) Respondents shall obey all laws, rules and 23 regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and 25 (2) That no final subsequent determination be made 26 after hearing or upon stipulation, that cause for disciplinary 27 7 -

action occurred within two (2) years of the effective date of this Decision. Should such a determination be made, the Commissioner may, in her discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

D. All licenses and licensing rights of Respondent
DAVID ENNIS LOYD are indefinitely suspended unless or until
Respondent provides proof satisfactory to the Commissioner, of
having taken and successfully completed the continuing education
course on trust fund accounting and handling specified in
paragraph (3) of subdivision (a) of Section 10170.5 of the
Business and Professions Code. Proof of satisfaction of this
requirement includes evidence that Respondent has successfully
completed the trust fund account and handling continuing
education course within 120 days prior to the effective date of
the Decision in this matter.

E. Respondent DAVID ENNIS LOYD shall within six (6) months from the effective date of Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of the restricted license until respondent passes the examination.

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Pursuant to Section 10148 of the Business and

Professions Code, Respondents shall pay the Commissioner's reasonable cost for (a) the audits which led to this disciplinary action and (b) a subsequent audits to determine if Respondent TANMON INC. and DAVID ENNIS LOYD are now in compliance with the Real Estate Law. The cost of the audit which led to this disciplinary action is \$7,284.28. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Said amount for the prior and subsequent audits shall not exceed \$14,568.56. Respondents are jointly and severally liable for the cost of the audits.

Respondents shall pay such cost within 60 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities.

The Commissioner may suspend the license of Respondents pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is not timely made as provided for herein, or as provided for in a subsequent agreement between the Respondents and the Commissioner. The suspension shall remain in effect until payment is made in full or until a

Respondent enters into an agreement satisfactory to the Commissioner to provide for payment, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

DATED: 12-27-04

ELLIOTT MAC LENNAN, Counsel for the Department of Real Estate

EXECUTION OF THE STIPULATION

We have read the Stipulation, and have discussed it with our counsel. Its terms are understood by us and are agreeable and acceptable to us. We understand that we are waiving rights given to us by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and we willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which we would have the right to cross-examine witnesses against us and to present evidence in defense and mitigation of the charges.

Respondents can signify acceptance and approval of the terms and conditions of this Stipulation by faxing a copy of its signature page, as actually signed by Respondents, to the Department at the following telephone/fax number: Elliott Mac Lennan at (213) 576-6917. Respondents agree, acknowledge and understand that by electronically sending to the Department a fax

1	apply of Respondence actual signature as they appear on the
2	Stipulation, that receipt of the fexed copy by the Department
3	shall be as binding on Respondents as if the Department had
	received the original signed Stipulation.
	DATED: 1-4-5 () Jan Em Lad
	- SMMMON INC., a corporate real estate broker,
	BY: DAVID ENNIS LOYD, D.O., Respondent
	DATIED: 1-4-5
	BAULD ENNIS LOYD, individually and
	as designated officer of TANMON INC., Respondent
	DATED: 1-4-5
l	OLGA MORBETTI, 1250.
	Abtorney for Respondents Approved as to form
ŀ	# IP #
	The foregoing Stipulation and Agreement is hareby
	adopted as my Decision as to Respondents TAMMON INC. and DAVID
	ENNIS LOYD, individually and as designated officer of TANMON INC.
	and shall become effective at 12 o'clock meen on
	,2005.
	TM TG GO ODDON
	IT IS SO ORDERED 2005.
	JEFF DAVI
	Real Estate Commissioner
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1	copy of Respondents' actual signature as they appear on the			
2	Stipulation, that receipt of the faxed copy by the Department			
3	shall be as binding on Respondents as if the Department had			
4	received the original signed Stipulation.			
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6	DATED:			
7	TANMON INC., a corporate real estate broker,			
8	BY: DAVID ENNIS LOYD, D.O., Respondent			
9				
10	DATED: DAVID ENNIS LOYD, individually and			
11	as designated officer of TANMON INC., Respondent			
12				
13	DATED:			
14	OLGA MORETTI, ESQ. Attorney for Respondents			
15	Approved as to form			
16	* * *			
17	The foregoing Stipulation and Agreement is hereby			
18	adopted as my Decision as to Respondents TANMON INC. and DAVID			
19	ENNIS LOYD, individually and as designated officer of TANMON INC			
20	and shall become effective at 12 o'clock noon on			
21	FEB 28 , 2005.			
22 -	IT IS SO ORDERED (-25-05, 2005.			
24				
25	JEFF DAVI Real Estate Commissioner			
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In the Matter of the Accusation of

TANMON INC., ET AL.,

" Kynederad

Case No. H-30882 LA

OAH No. L-2004050625

Respondent

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at Office of Administrative Hearings, 320 West Fourth Street, Ste. 630, Los Angeles, CA on January 11-13, 2005, at the hour of 9:00 a.m., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: SEP 21 2004

By ELLIOTT MAC LENNAN, Counsel

cc: Tanmon Inc.,/David Ennis Loyd Steven D. Spiel, Esq./Olga Moretti, Esq. Sacto/OAH/LA Sept of the sept o

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ELLIOTT MAC LENNAN, Counsel State Bar No. 66674 Department of Real Estate 320 West Fourth Street, Suite 350 Los Angeles, California 90013-1105 MAY - 4 2004

DEPARTMENT OF REAL ESTATE

(213) 576-6911

By Knederhold

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

* *

In the Matter of the Accusation of) NO. H-30882 LA

TANMON, INC., doing business as)

Realty Executives Canyon Country)

and as Realty Executives Agua Dulce,)

and DAVID ENNIS LOYD,)

individually and as designated)

officer of Tanmon, Inc.)

Respondents.

The Complainant, Maria Suarez, a Deputy Real Estate

Commissioner of the State of California, for cause of Accusation

against TANMON, INC., doing business as Realty Executives Canyon

Country and as Realty Executives Agua Dulce; and DAVID ENNIS

LOYD, individually and as designated officer of Tanmon, Inc., is

informed and alleges as follows:

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1.

The Complainant, Maria Suarez, a Deputy Real Estate

Commissioner of the State of California makes this Accusation in

her official capacity.

2.

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

3.

TANMON, INC., doing business as Realty Executives
Canyon Country and doing business as Realty Executives Agua
Dulce (hereinafter "TI") and DAVID ENNIS LOYD, individually and
as designated officer of Tanmon, Inc., (hereinafter "LOYD")
(sometimes hereinafter collectively referred to as Respondents)
are presently licensed or have license rights under the Real
Estate Law (Part 1 of Division 4 of the Business and Professions
Code, hereinafter "Code").

4.

At all times material herein, TI was licensed by the Department of Real Estate of the State of California (hereinafter "Department") as a corporate real estate broker by and through LOYD, as the designated officer and broker responsible, pursuant to Code Section 10159.2 of the Business and Professions Code for supervising the activities requiring a

real estate license conducted on behalf TI of by TI's officers, agents and employees.

TI was originally licensed on January 13, 1993. LOYD was originally licensed as a real estate broker on June 12, 1978, and as designated officer of TI on September 30, 2003.

5.

All further references to "Respondents", unless otherwise specified, includes the parties identified in Paragraphs 3 and 4, above, and also includes the officers, directors, managers, employees, agents and/or real estate licensees employed by or associated with said parties, who at all times material herein were engaged in the furtherance of the business or operations of said parties and who were acting within the course and scope of their authority, agency, or employment.

6.

At all times material herein, Respondent TI engaged in the business as a real estate broker as follows:

- A. Code Section 10131(a) of the Code in that TI operated a residential property resale brokerage;
- B. Code Section 10131(b) of the Code in that TI operated a property management brokerage; and,
- C. Conducted broker-controlled escrows as an escrow holder, servicer and/or agent, through its escrow division, Valleywide Escrow, Inc. under the exemption set forth in

California Financial Code Section 17006(a)(4) for real estate brokers performing escrows incidental to a real estate transaction where the broker is a party and where the broker is performing acts for which a real estate license is required.

7.

On January 27, 2003, the Department completed an audit examination of the books and records of TI pertaining to its residential resale property, property management and brokerescrow activities, requiring a real estate license as described in Paragraph 4. The audit examination covered a period of time beginning March 1, 2001 to October 31, 2002. The audit examination revealed violations of the Code and the Regulations as set forth below, and more fully discussed in Audit Reports LA 020193 (broker-escrow), LA 020213 (residential property resale) and LA 010232 (property management) and the exhibits and workpapers attached to said audit reports.

8.

At all times material herein, in connection with the activities described in Paragraph 6, above, Respondents TI and LOYD accepted or received funds including funds in trust (hereinafter "trust funds") from or on behalf of actual or prospective parties to transactions handled by Respondents TI and LOYD and thereafter made deposits and or disbursements of such funds. From time to time herein mentioned during the audit

period, said trust funds were deposited and/or maintained by Respondents TI and LOYD in the bank accounts as follows:

"Tanmon Inc. dba Realty Executives Canyon Country
Escrow Trust Account"
Account No. 1891010355" ("B E T/A")
Commercia Bank

"Tanmon Inc. dba T & M Property Management Trust Account Account No. 0413258642" ("PM T/A #1") City National Bank

"Jim Tanner Property Management Trust Account
Account No. 3006433" ("PM T/A #2")
Valencia Bank and Trust

10.

In the course of activities described in Paragraphs 6, 7 and 8, above, and during the examination period described in Paragraph 7, Respondents TI and LOYD, acted in violation of the Code and the Regulations in that:

(a) as of October 31, 2002, B E T/A had a shortage in the amount of approximately \$21,181.55. Respondents TI and LOYD caused, permitted and/or allowed, the withdrawal or disbursement of trust funds from B E T/A, thereby reducing the balance of funds in the account to an amount less than the aggregate trust fund liability of the broker to all owners of the trust funds without prior written consent of every principal who then was an owner of funds in the account, in violation of Code Section 10145 and Regulations 2832.1, 2950(d), 2950(g) and 2951.

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(b) as of October 31, 2002, PM T/A #1 had a shortage in the amount of approximately \$551.96. Respondents TI and LOYD caused, permitted and/or allowed, the withdrawal or disbursement of trust funds from PM T/A #1, thereby reducing the balance of funds in the account to an amount less than the aggregate trust fund liability of the broker to all owners of the trust funds without prior written consent of every principal who then was an owner of funds in the account, in violation of Code Section 10145 and Regulation 2832.1;

- in the amount of approximately \$1,741.31. Respondents TI and LOYD caused, permitted and/or allowed, the withdrawal or disbursement of trust funds from PM T/A #2, thereby reducing the balance of funds in the account to an amount less than the aggregate trust fund liability of the broker to all owners of the trust funds without prior written consent of every principal who then was an owner of funds in the account, in violation of Code Section 10145 and Regulation 2832.1;
- (d) Failed to maintain an adequate control record in the form of a columnar record in chronological order of all trust funds received, deposited into, and disbursed from the T/A #1 and T/A #2, as required by Code Section 10145 and Regulation 2831.
- (e) Failed to maintain an adequate separate record for each beneficiary or transaction, thereby failing to account for

all trust funds received, deposited into, and disbursed from T/A #1 and T/A #2, as required by Code Section 10145 and Regulation 2831.1.

- (f) Failed to perform a monthly reconciliation of the balance of all separate beneficiary or transaction records maintained pursuant to Regulation 2831.1 with the record of all trust funds received and disbursed by T/A #1 and T/A #2, as required by Regulation 2831.2.
- in the form of escrow deposits into the hands of the owner of the funds, into a neutral escrow depository or into a trust fund account in the name of the broker as trustee at a bank or other financial institution not later than three business days following receipt of the funds, as required by Code Section 10145 and Regulation 2832, in violation of Code Section 10145 of the Code and Regulations 2832, 2950(d) and 2951. Escrow trust funds were placed into a Department of Corporation s bank account which was not in the name of the broker as trustee, Tanmon, Inc. but in the name of Valleywide Escrow Inc.; and
- (h) Withdrew or paid out escrow monies from B E T/A without the prior written consent of every principal or party paying the monies into the respective escrow accounts, in violation of Regulation 2950(g); and
- (i) Used the fictitious names "T & M Property

 Management" and "Jim Tanner Property Management" to conduct

broker-controlled escrow activities by placing these unlicensed names on T/A #1 and T/A #2, without holding a license bearing the fictitious business names, in violation of Regulation 2731.

The conduct, acts and omissions of Respondents
TI and LOYD as described in Paragraph 10, above, violated the
Code and the Regulations as set forth below:

8	PARAGRAPH	PROVISIONS VIOLATED
9	I MAGIAL II	TROVIDIONS VIOLATILE
10		
11	10(a)	Code Section 10145
12		and Regulations 2832.1,
		2950(d), 2950(g) and 2951
13		
14	10(b)	Code Section 10145
15	10(2)	
16		and Regulation 2832.1
17		
	10(c)	Code Section 10145
18		and Regulation 2832.1
19		
20	10(d)	Code Section 10145
21		and Regulation 2831
22		
23	10(e)	Code Section 10145
,		and Regulation 2831.1
24		•
25	10(f)	Code Section 10145
26		and Regulation 2831.2
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1 10(g) Code Section 10145 2 and Regulation 2832 3 4 Code Section 10145 10(h) and Regulation 2950(g) 5 б 10(i) Regulation 2731 7 8 Each of the foregoing violations constitutes cause for the 9 suspension or revocation of all real estate licenses and license 10 rights of Respondents TI and LOYD, under the provisions of Code 11 Section 10177(d) and/or 10177(g). 12 12. 13 The conduct, acts and/or omissions of LOYD, in 14 causing, allowing, or permitting TI to violate the Real Estate 15 Law, as described, herein above, constitutes failure on the part 16 of Respondent LOYD, as the officer designated by a corporate 17 broker licensee, to exercise the reasonable supervision and 18 control over the licensed activities of TI, as required by Code 19 Section 10159.2. Said conduct is cause to suspend or revoke the 20 real estate licenses and license rights of LOYD pursuant to the 21 provisions of Code Sections 10177(d) or 10177(g) and 10177(h). 22 /// 23 111 24 111

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations made by the Accusation and, that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondent TANMON, INC., doing business as Realty Executives Canyon Country and as Realty Executives Agua Dulce and DAVID ENNIS LOYD, individually and as designated officer of Tanmon, Inc., under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California May 3, 2004.

Deputy Real Estate Commissioner

cc: Tanmon, Inc. c/o David Ennis Loyd LA Audit Section Sacto. LWA

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