Department of Real Estate 320 West Fourth Street, Suite 350 Los Angeles, California 90013-1105

Telephone: (213) 576-6982

-or- (213) 576-6910 (Direct)





BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

BILL MOTA, individually and doing business as South

Hills Midland Realty and formerly doing business as

Re/Max West Covina and

JOSE FLORES,

Fred Sands Partners Realty, Homelife Partners Realty, and

Respondents.

matter as to BILL MOTA will be handled separately.

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DRE No. H-29961 LA
OAH No. L-2004010670

STIPULATION AND AGREEMENT

It is hereby stipulated by and between JOSE FLORES

(hereinafter "Respondent"), representing himself, and the

Complainant, acting by and through Chris Leong, Counsel for the

Department of Real Estate, as follows for the purpose of settling

and disposing of the Accusation filed on February 20, 2003. The

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusation, which hearing was to be

held in accordance with the provisions of the Administrative

Procedure Act, shall instead and in place thereof be submitted

solely on the basis of the provisions of this Stipulation and

Agreement ("Stipulation").

- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the Administrative Procedure Act and the Accusation, filed by the Department of Real Estate in this proceeding.
- 3. Respondent filed a Notice of Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation.

 Respondent hereby freely and voluntarily withdraws said Notice of Defense. Respondent acknowledges that he understands that by withdrawing said Notice of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the Administrative Procedure Act and that Respondent will waive other rights afforded to him in connection with the hearing, such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations in Paragraphs 1 through 13 of the Accusation, filed in this proceeding are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
 - 5. It is understood by the parties that the Real

Estate Commissioner may adopt the Stipulation as his Decision in this matter, thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the "Order" below. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect, and Respondent shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the Administrative Procedure Act and shall not be bound by any admission or waiver made herein.

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6. The admissions herein, and Respondent's decision not to contest the Accusation, are made solely for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate or another licensing agency of this state, another state or if the federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceedings.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and omissions of Respondent, described in Paragraphs 1 through 13 of the Accusation, are cause for the suspension or revocation of all real estate licenses and license rights of Respondent under the provisions of Section 10177(g) of the Business and Professions Code.

ORDER

WHEREFORE, THE FOLLOWING ORDER is hereby made:

All licenses and licensing rights of Respondent JOSE FLORES, under the Real Estate Law are suspended for a period of sixty (60) days from the effective date of this Decision; provided, however, that sixty (60) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:

- 1. Respondent shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California.
- 2. That no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years of the effective date of this Decision. Should such determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 3. Respondent shall, within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.

4. No further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision in this matter.

5. If Respondent fails to pass the Professional Responsibility Examination in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

6. If Respondent passes the Professional
Responsibility Examination and if no further cause for
disciplinary action against the real estate license of Respondent
occurs within two (2) years from the effective date of this
Decision, the stay hereby granted shall become permanent.

DATED: CHUS WAVY

CHRIS LEONG, ESQ.

Counsel for Complainant

I have read the Stipulation and Agreement and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the

Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

Respondent can signify acceptance and approval of the terms and conditions of this Stipulation and Agreement by faxing a copy of the signature page, as actually signed by Respondent, to the Department at the following fax number (213) 576-6917. Respondent agrees, acknowledges and understands that by electronically sending to the Department a fax copy of his actual signature as it appears on the Stipulation and Agreement, that receipt of the faxed copy by the Department shall be as binding on Respondent as if the Department had received the original signed Stipulation and Agreement.

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The foregoing Stipulation and Agreement is hereby adopted as my Decision in this matter and shall become effective at 12 o'clock noon on December 22, 2004.

IT IS SO ORDERED

JOHN R. LIBERATOR Acting Real Estate Commissioner

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of BILL MOTA, individually and doing business as South

Hills Midland Realty and formerly doing business as
Fred Sands Partners Realty, Homelife Partners Realty, and

Re/Max West Covina and MARIA CARMEN BALDERRAMA,

 ${\tt Respondents.}$

In the Matter of the Accusation of

BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina and A. MAJADI,

Respondents.

DRE No. H-29951 LA

OAH No. L-2004010662

DRE No. H-29960 LA

OAH No. L-2004010668

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In the Matter of the Accusation of

BILL MOTA, individually
and doing business as South
Hills Midland Realty and
formerly doing business as
Fred Sands Partners Realty,
Homelife Partners Realty, and
Re/Max West Covina and
JOSE FLORES.

DRE No. H-29961 LA

OAH No. L-2004010670

STIPULATION AND AGREEMENT

Respondents.

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It is hereby stipulated by and between BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina (hereinafter "Respondent"), represented by Peter Urquijo, Esq., and the Complainant, acting by and through Chris Leong, Counsel for the Department of Real Estate, as follows for the purpose of settling and disposing of Accusation H-29951 LA, H-29960 LA and H-29961 LA regarding Respondent MOTA. The matters as to MARIA CARMEN BALDERRAMA, A. MAJADI and JOSE FLORES will be handled separately.

- 1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondent at a formal hearing on the Accusations, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act, shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement ("Stipulation").
- 2. Respondent has received, read and understands the Statement to Respondent, the Discovery Provisions of the

Administrative Procedure Act and the Accusation, filed by the Department of Real Estate in this proceeding.

5.

3. Respondent filed Notices of Defense pursuant to Section 11506 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusations.

Respondent hereby freely and voluntarily withdraws said Notices of Defense. Respondent acknowledges that he understands that by withdrawing said Notices of Defense he will thereby waive his right to require the Commissioner to prove the allegations in the Accusations at a contested hearing held in accordance with the provisions of the Administrative Procedure Act and that Respondent will waive other rights afforded to him in connection with the hearing, such as the right to present evidence in defense of the allegations in the Accusations and the right to cross-examine witnesses.

- 4. Respondent, pursuant to the limitations set forth below, hereby admits that the factual allegations in the Accusations, filed in these proceedings are true and correct and the Real Estate Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Real Estate Commissioner may adopt the Stipulation as his Decision in this matter, thereby imposing the penalty and sanctions on Respondent's real estate license and license rights as set forth in the "Order" below. In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect, and Respondent shall retain the right to a hearing

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and proceeding on the Accusations under all the provisions of the Administrative Procedure Act and shall not be bound by any admission or waiver made herein.

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6. The admissions herein, and Respondent's decision not to contest the Accusations, are made solely for the purpose of reaching an agreed disposition of this proceeding and are expressly limited to this proceeding and any other proceeding or case in which the Department of Real Estate or another licensing agency of this state, another state or if the federal government is involved, and otherwise shall not be admissible in any other criminal or civil proceedings.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusations without a hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

The acts and omissions of Respondent, described in Accusations H-29951 LA and H-29960 LA, are a violation of Code Section 10137, and as described in Accusation H-29961 LA, is a violation of Code Section 10177(g) and are cause for the suspension or revocation of all real estate licenses and license rights of Respondent under the provisions of of the Business and Professions Code.

<u>ORDER</u>

WHEREFORE, THE FOLLOWING ORDER is hereby made:

All licenses and licensing rights of Respondent BILL

MOTA, under the Real Estate Law are suspended for a period of

sixty (60) days from the effective date of this Decision;
provided, however, that sixty (60) days of said suspension shall
be stayed for two (2) years upon the following terms and
conditions:

- 1. Respondent shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California.
- 2. That no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years of the effective date of this Decision. Should such determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 3. Respondent shall, within six (6) months from the effective date of this Decision, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.
- 4. No further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision in this matter.
- 5. If Respondent fails to pass the Professional Responsibility Examination in accordance with the terms and

conditions of the Decision, the Commissioner may, without a hearing, order the immediate execution of all or any part of the stayed suspension in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

6. If Respondent passes the Professional
Responsibility Examination and if no further cause for
disciplinary action against the real estate license of Respondent
occurs within two (2) years from the effective date of this
Decision, the stay hereby granted shall become permanent.

DATED: 10 24 04 CHRIS LEONG, ESQ.
Counsel for Complainant

* * *

I have read the Stipulation and Agreement, have discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

Respondent can signify acceptance and approval of the terms and conditions of this Stipulation and Agreement by faxing

a copy of the signature page, as actually signed by Respondent, to the Department at fax number (213) 576-6917. Respondent agrees, acknowledges and understands that by electronically sending to the Department a fax copy of his actual signature as it appears on the Stipulation and Agreement, that receipt of the faxed copy by the Department shall be as binding on Respondent as if the Department had received the original signed Stipulation and Agreement. 9-20-04 BILL MOTA, individually and doing business as South Hills Midland 11 Realty and formerly doing business as Fred Sands Partners 12 Realty, Homelife Partners Realty, and Re/Max West Covina Respondent DATED: 9/20/04 PETER URQUIJO 16 Counsel for Respondent (Approved as to content) 18 The foregoing Stipulation and Agreement is hereby adopted as my Decision in this matter and shall become effective at 12 o'clock noon on December 22, 2004.

IT IS SO ORDERED

JOHN R. LIBERATOR Acting Real Estate Commissioner

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BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of

BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina and MARIA CARMEN BALDERRAMA,

In the Matter of the Accusation of

BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina and A. MAJADI,

In the Matter of the Accusation of

BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina and JOSE FLORES,

Respondents

DRE No. <u>H-29951 LA</u>

OAH No. L-2004010662

DRE No. H-29960 LA

OAH No. L-2004010668

DRE NO. H-29961 LA

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. OAH No. L-2004010670

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DEPARTMENT OF REAL ESTATE

NOTICE OF HEARING ON ACCUSATION

To the above-named Respondent(s):

You are hereby notified that a hearing will be held before the Department of Real Estate at the Office of Administrative Hearings, 320 West Fourth, Street, Suite 630, Los Angeles, CA 90013-1105 on OCTOBER 18, 2004 and proceed on a day-to-day basis, as necessary, through OCTOBER 22, 2004, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

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Notice of Hearing on Accusation H-29951 LA H-29960 LA H-29961 LA Page Two

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated:

LEONG,

Bill Mota Maria Carmen Balderrama A. Majadi Jose Flores Peter Urquijo, Esq. Sacto. OVH

RE 501 (Rev. 8/97)

CHRIS LEONG, Counsel (SBN 141079) Department of Real Estate 320 West Fourth Street, Suite 350 Los Angeles, CA 90013-1105

Telephone:

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(213) 576-6982

-or-

(213) 576-6910 (Direct)

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BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

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In the Matter of the Accusation of

and doing business as South Hills Midland Realty and

formerly doing business as

Fred Sands Partners Realty, Homelife Partners Realty, and

BILL MOTA, individually

Re/Max West Covina and

JOSE FLORES,

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No. H-29961 LA

ACCUSATION

Respondents.

The Complainant, Maria Suarez, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against, BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina (hereafter "MOTA") and JOSE FLORES (hereafter "FLORES") (hereafter sometimes both referred to as "Respondents"), alleges as follows:

1.

The Complainant, Maria Suarez, a Deputy Real Estate

Commissioner of the State of California, makes this Accusation
in her official capacity.

2.

Respondent MOTA is presently licensed and/or has license rights under the Real Estate Law, Part 1 of Division 4 of the Business and Professions Code (hereafter "Code"), as a real estate broker, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina.

3.

Respondent FLORES is presently licensed and/or has license rights under the Code as a real estate salesperson. At all times herein mentioned FLORES was employed by Respondent MOTA.

4.

At all times material herein, Respondents engaged in the business of, acted in the capacity of, advertised or assumed to act as real estate brokers in the State of California, for another or others, and for or in expectation of compensation, within the meaning of Code Section 10131(a). Said activity included the operation and conduct of a real estate sales business with the public wherein Respondents solicited buyers and sellers of real property or negotiated the sale and purchase of real property. Respondents also

engaged in broker escrow activity.

5.

All further references to "Respondents", unless otherwise specified, include the parties identified in Paragraphs 2 and 3, above, and also include the employees, agents and real estate licensees employed by or associated with said parties, who at all times herein mentioned were engaged in the furtherance of the business or operations of said parties and who were acting within the course and scope of their authority and employment.

PRIOR DEPARTMENT ACTION

6.

On May 14, 1999, Flores' real estate salesperson license was suspended per Section 11350.6 of the Welfare and Institutions Code. On January 3, 2000, the suspension was released and his license was reinstated.

7.

On April 7, 2000, James V. & Joanne C. Dusserre (hereafter "Sellers") were owners of real property located at 330 West Foothill Blvd., Azusa, CA 91702 (hereafter "Azusa property"). On that day they employed MOTA as their agent to sell the Azusa property and entered into a Exclusive Authorization and Right to Sell Agreement with MOTA.

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On July 18, 2000, MOTA prepared the residential purchase agreement and joint escrow instructions for the Azusa property, indicating a deposit of \$1,000.00 had been collected. The buyer who made the offer was Oscar Edwardo Flores (hereafter "Buyer"). Buyer's agent was Respondent FLORES, who is also Buyer's father. On July 27, 2000, Sellers made a counter offer to Buyer. On July 28, 2000 the counter offer was accepted by the Buyer.

9.

The purchase agreement stated a \$1,000.00 earnest money deposit was to be deposited into escrow within (3) three days of acceptance. FLORES failed to deliver the earnest money deposit check to escrow within three days of acceptance and in fact never collected the money at all.

10.

On August 16, 2000, Escrow No. 5326-JH was opened at Jade Escrow Company (hereafter "escrow") which is located at 19708 East Colima Road, Rowland Hights, CA 91748. While acting as the Buyer's agent, FLORES failed to forward the indicated earnest money deposit in the amount of \$1,000.00 within three (3) days of acceptance to escrow or to his broker, MOTA. Furthermore, FLORES never collected the earnest money deposit and made substantial misrepresentations to the Sellers and MOTA by failing to notify them that no deposit had been collected.

11.

While acting as listing agent and broker, MOTA failed to place funds accepted on behalf of another into a neutral escrow depository or into a trust fund account or other financial institution not later than (3) three business days following receipt of the funds by the broker or by the broker's salesperson. MOTA failed to keep a record of all trust funds received, which included un-cashed checks held pursuant to instructions from his principal. MOTA also failed to notify the Sellers that the earnest money was never deposited into escrow. The Sellers indicated they did not know about the lack of funds in escrow until February 6, 2001, when they received a facsimile transmission from escrow.

12.

The conduct, acts and/or omissions of Respondent FLORES, as described herein above in Paragraphs 7 through 10, constitutes making a substantial misrepresentation, the making of false promise(s) of a character likely to influence, persuade or induce, and/or fraud or dishonest dealing, and/or negligence, and is cause for the suspension or revocation of all real estate licenses and license rights of Respondent FLORES under the provisions of Code Sections 10176(a), (i) and/or 10177(g).

13.

The conduct, acts and/or omissions of Respondent MOTA, as described herein above in Paragraphs 5 through 11, constitutes failure to supervise and is in violation of Code

Sections 10145(a)(1) and Title 10, Chapter 6, California Code of Regulation, Sections 2725, 2831(a), 2832(a) and is cause for the suspension or revocation of all real estate licenses and license rights of Respondent MOTA under the provisions of Code Sections 10177(d), 10177(h) and/or 10177(g).

WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and/or license rights of Respondents, BILL MOTA, individually and doing business as South Hills Midland Realty and formerly doing business as Fred Sands Partners Realty, Homelife Partners Realty, and Re/Max West Covina and JOSE FLORES, under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this /9H) day of Juliusy, 2003.

Deputy Real Estate Commissioner

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cc:

L.A. Audits

Bill Mota

Sacto ST

Jose Flores Maria Suarez