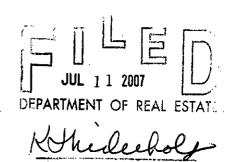
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# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of ) NO. H-27778 LA

INVESTORS TRUST REALTY GROUP, )

INC. )

Respondent. )

### ORDER DENYING REINSTATEMENT OF LICENSE

On December 15, 1998, a Decision was rendered herein revoking the corporate real estate broker license of INVESTORS TRUST REALTY GROUP, INC. and the real estate broker license of Michael David Cirrito, the designated officer of INVESTORS TRUST REALTY GROUP, INC. Respondents were given the right to apply for and receive restricted real estate broker licenses. Restricted real estate broker licenses were issued to Respondents on January 12, 1999.

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On or about June 23, 2000, Michael David Cirrito petitioned for reinstatement of his real estate broker license. An Order Granting Reinstatement of License was filed on May 18, 2001.

On or about April 10, 2003, Respondent INVESTORS

TRUST REALTY GROUP, INC. petitioned for reinstatement of it's real estate licenses and the Attorney General of the State of California has been given notice of the filing of the petition.

I have considered Respondent's petition and the evidence and arguments in support thereof. Respondent has failed to demonstrate to my satisfaction that Respondent has undergone sufficient rehabilitation to warrant the reinstatement of Respondent's real estate broker license, in that:

I

In the Decision which revoked Respondent's real estate broker license, there were Determination of Issues made that there was cause to revoke Respondent's licenses pursuant to Business and Professions Code ("Code") Section 10177(d).

It was determined that Respondent violated Code
Section 10145 and Sections 2831, 2831.2, 2832, 2832.1 and 2834
of Title 10, Chapter 6, California Code of Regulations
("Regulations").

The burden of proving rehabilitation rests with the petitioner (Feinstein v. State Bar (1952) 39 Cal. 2d 541).

A petitioner is required to show greater proof of honesty and integrity than an applicant for first time licensure. The proof must be sufficient to overcome the prior adverse judgment on the applicant's character (Tardiff v. State Bar (1980) 27 Cal. 3d 395).

. 10

The Department has developed criteria in Regulation 2911 to assist in evaluating the rehabilitation of an applicant for reinstatement of a license. Among the criteria relevant in this proceeding are:

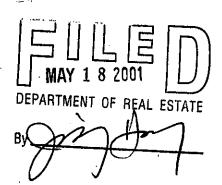
2911 (k) - Respondent has failed to show correction of business practices resulting in injury to others or with the potential to cause such injury.

(1) A Department audit examination of Respondent's books and records was completed on August 6, 2004. The audit found violations of the Real Estate Law. Earnest money deposits were held beyond the days authorized by the principals on the agreement, and there was no documentation that Respondent disclosed to borrowers the yield spread premiums they received from lenders.

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ļ	(2) Respondent is not in good standing with the
2	California Secretary of State. On or about June 23, 2004, the
3	California Secretary of State filed a Certificate of Surrender
4 5	of Right to Transact Intrastate Business against Respondent
6	2911 (n)(2) - Respondent has not provided proof from
7	others of a change in attitude.
8	Given the fact that Respondent has not established
9	that it has complied with Regulation 2911(k) and 2911(n)(2), I
10	am not satisfied that Respondent is sufficiently rehabilitated
11	to receive a real estate broker license.
13	NOW, THEREFORE, IT IS ORDERED that Respondent's
14	petition for reinstatement of Respondent's broker license is
15	denied.
16	This Order shall become effective at 12 o'clock noon
17	on
18	DATED: 6-26.07
19	JEFF DAVI
20	Real Estate Commissioner
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24	<b>/</b> ′
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# BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

In the Matter of the Accusation of MICHAEL DAVID CIRRITO,

NO. H-27778 LA

### ORDER GRANTING REINSTATEMENT OF LICENSE

Respondent.

On December 15, 1998, a Decision was rendered herein revoking the real estate broker license of Respondent, but granting Respondent the right to the issuance of a restricted real estate broker license. A restricted real estate broker license was issued to Respondent or about January 12, 1999, and Respondent has operated as a restricted licensee without cause for disciplinary action against Respondent since that time.

On June 23, 2000, Respondent petitioned for reinstatement of said real estate broker license and the Attorney General of the State of California has been given notice of the filing of said petition.

I have considered the petition of Respondent and the evidence and arguments in support thereof including Respondent's record as a restricted licensee. Respondent has demonstrated to my satisfaction that Respondent meets the requirements of law for the issuance to Respondent of an unrestricted real estate broker license and that it would not be against the public interest to issue said license to Respondent MICHAEL DAVID CIRRITO.

THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement is granted and that a real estate broker license be issued to Respondent if Respondent satisfies the following conditions within nine (9) months from the date of this Order:

- Submittal of a completed application and payment of the fee for a real estate broker license.
- Submittal of evidence of having; since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license.

This Order shall become effective immediately.

DATED:

PAULA REDDISH ZINNEMANN

Real Estate Commissioner

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cc: Michael David Cirrito P.O. Box 714 San Dimas, CA 91773

•	Department of the State State Bar No. 66674 107 South Broadway, Room 8107 Los Angeles, California 90012	DEC 2 2 1998
•	(213) 897-3937	DEPARTMENT OF REAL ESTATE
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	DEPARTMENT OF I	REAL ESTATE
	STATE OF CAI	JIFORNIA
	* * *	*
	In the Matter of the Accusation of	NO. H-27778 LA
	INVESTORS TRUST REALTY GROUP, INC. and MICHAEL DAVID CIRRITO, individually and as designated officer of, Investors Trust Realty Group, Inc.,	STIPULATION AND AGREEMENT  ) ) ) ) )
	Respondents.	) .)
	It is hereby stipulated by	y and between INVESTORS TRUST
	REALTY GROUP, INC. and MICHAEL DAVID	CIRRITO, individually and as
	designated officer of Investors Trus	t Realty Group, Inc.,
	(sometimes collectively referred to	as Respondents), and the
	Complainant, acting by and through E	lliott Mac Lennan, Counsel for
	the Department of Real Estate, as fo	llows for the purpose of
	settling and disposing of the Accusa	tion filed on August 3, 1998,
	in this matter:	<b>2</b> • • • • • • • • • • • • • • • • • • •
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1. All issues which were to be contested and all

evidence which was to be presented by Complainant and Respondents

3 at a formal hearing on the Accusation, which hearing was to be

4 held in accordance with the provisions of the Administrative

5 Procedure Act (APA), shall instead and in place thereof be

submitted solely on the basis of the provisions of this

7 Stipulation and Agreement (Stipulation).

8 2. Respondents have received, read and understand the

9 Statement to Respondent, the Discovery Provisions of the APA and

the Accusation filed by the Department of Real Estate in this

11 proceeding.

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3. Respondents filed a Notice of Defense pursuant to

13 Section 11506 of the Government Code for the purpose of requesting

14 a hearing on the allegations in the Accusation. Respondents

hereby freely and voluntarily withdraw said Notice of Defense.

16 Respondents acknowledge that they understand that by withdrawing

17 said Notice of Defense they thereby waive their right to require

the Commissioner to prove the allegations in the Accusation at a

contested hearing held in accordance with the provisions of the

20 APA and that they will waive other rights afforded to them in

connection with the hearing such as the right to present evidence

in their defense the right to cross-examine witnesses.

4. This Stipulation is based on the factual allegations

contained in the Accusation. In the interest of expedience and

economy, Respondents choose not to contest these allegations, but

to remain silent and understand that, as a result thereof, these

factual allegations, without being admitted or denied, will serve



l as a prima facie basis for the disciplinary action stipulated to

2 herein. The Real Estate Commissioner shall not be required to

3 provide further evidence to prove said factual allegations.

4 5. This Stipulation is based on Respondents' decision

5 not to contest the allegations set forth in the Accusation as a

result of the agreement negotiated between the parties. This

7 Stipulation is expressly limited to this proceeding and any

8 further proceeding initiated by or brought before the Department

9 of Real Estate based upon the facts and circumstances alleged in

10 the Accusation for the sole purpose of reaching an agreed

11 disposition of this proceeding without a hearing. The decision of

12 Respondents not to contest the allegations is made solely for the

13 purpose of effectuating this Stipulation. It is the intent and

14 understanding of the parties that this Stipulation shall not be

binding or admissible against Respondents in any actions against

16 Respondents by third parties.

18 Commissioner may adopt this Stipulation as his Decision in this
19 matter thereby imposing the penalty and sanctions on Respondents'
20 real estate licenses and license rights as set forth in the
21 "Order" herein below. In the event that the Commissioner in his
22 discretion does not adopt the Stipulation, it shall be void and of
23 no effect and Respondents shall retain the right to a hearing and

24 proceeding on the Accusation under the provisions of the APA and

25 shall not be bound by any stipulation or waiver made herein.

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1 The Order or any subsequent Order of the Real Estate 2 Commissioner made pursuant to this Stipulation shall not 3 constitute an estoppel, merger or bar to any further 4 administrative or civil proceedings by the Department of Real 5 Estate with respect to any matters which were not specifically 6 alleged to be causes for accusation in this proceeding. 7 DETERMINATION OF ISSUES 8 By reason of the foregoing stipulations, it is 9 stipulated and agreed that the following determination of issues 10 shall be made: 11 I 12 The conduct of INVESTORS TRUST REALTY GROUP, INC., as 13 described in Paragraph 4, is in violation of Section 10145 of the 14 Business and Professions Code (Code) and Sections 2831, 2831.2, 15 2832.1, 2832, 2832.1 and 2834 of Title 10, Chapter 6 of the 16 California Code of Regulations and is a basis for the suspension 17 or revocation of Respondent's license and license rights as a 18 violation of the Real Estate Law per Section 10177(d) of the Code. 19 ΙI 20 21 The conduct of MICHAEL DAVID CIRRITO, as described in 22 " Paragraph 4, constitutes a failure to keep INVESTORS TRUST REALTY 23 GROUP, INC., in compliance with the Real Estate Law during the 24 time that he was the officer designated by a corporate broker 25 licensee. This conduct is a basis for the suspension or 26 revocation of Respondent's license pursuant to Sections 10159.2



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and 10177(h) of the Code.

#### ORDER

2 :	WHER	EFORE THI	FOLLOWING	G ORDER I	S MADE	PURSUANT
3	TO	THE WRIT	TTEN STIPUL	ATION OF	THE PA	ARTIES:

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	ATT TICENSES and TICENSED TIGHTS OF INVESTORS TRUST
6	REALTY GROUP,, INC. and MICHAEL DAVID CIRRITO, under the Real_
7	Estate Law are revoked; provided, however, a restricted real
8	estate broker license shall be issued to Respondents pursuant to
9	Section 10156.5 of the Code if Respondents make application
10	therefor and pay to the Department of Real Estate the appropriate
11	fee for the restricted license within 90 days from the effective
12	date of this Decision. The restricted licenses issued to
13	Respondents shall be subject to all of the provisions of Section
14	10156.7 of the Code and to the following limitations, conditions
15	and restrictions imposed under authority of Section 10156.6 of the
16	· Code•

1. The restricted license issued to a Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner in the event of a Respondent's conviction or plea of nolo contendere to a crime which is substantially related to a Respondent's fitness or capacity as a real estate licensee.

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2. The restricted license issued to a Respondent may be suspended prior to hearing by Order of the Real Estate Commissioner on evidence satisfactory to the Commissioner that a Respondent has violated provisions



of the California Real Estate Law, the Subdivided Lands Law, Regulations of the Real Estate Commissioner or conditions attaching to the restricted license.

- 3. Respondents shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a restricted license until one (1) year has elapsed from the effective date of this Decision.
- Respondent MICHAEL DAVID CIRRITO shall, within six months from the effective date of this Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. Ιf Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until the Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.
- 5. Respondent MICHAEL DAVID CIRRITO shall within six months from the effective date of this Decision, take and pass the Professional Responsibility Examination



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administered by the Department including the payment of the appropriate examination fee. If Respondent fails to satisfy this condition, the Commissioner may order suspension of Respondent's license until Respondent passes the examination.

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6. As a further condition of any restricted license being issued to either Respondent, they, or either of them, shall first provide evidence satisfactory to the Commissioner that the deficit in the amount of \$4,302.49 as of February 28, 1998 has been cured including the source of funds used to cure the deficit.

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#### III

Pursuant to Section 10148 of the Code, Respondents, or either of them shall pay the Commissioner's reasonable cost for an audit to determine if Respondents are in compliance with the Real Estate Law. In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondents shall pay such cost, not to exceed \$2,500, within 45 days of receiving an invoice from the Commissioner detailing the activities performed during the audit and the amount of time spent performing those activities. The Commissioner may suspend the restricted license issued to either Respondent pending a hearing held in accordance with Section 11500, et seq., of the Government Code, if payment is



not timely made as provided for herein, or as provided for in a 1 subsequent agreement between the Respondents and the Commissioner. 2 3 The suspension shall remain in effect until payment is made in full or until Respondents enter into an agreement satisfactory to 4 the Commissioner to provide for payment, or until a decision 5 providing otherwise is adopted following a hearing held pursuant 6 7 to this condition. 8 9-22-98 DATED:

ELLIOTT MAC LENNAN Counsel for Complainant

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We have read the Stipulation and Agreement and its terms 12 are understood by us and are agreeable and acceptable to us. We 13 understand that we are waiving rights given to us by the 14 California Administrative Procedure Act (including but not limited 15 to Sections 11506, 11508, 11509 and 11513 of the Government Code), 16

rights, including the right of requiring the Commissioner to prove 18 the allegations in the Accusation at a hearing at which we would

and we willingly, intelligently and voluntarily waive those

have the right to cross-examine witnesses against us and to

present evidence in defense and mitigation of the charges.

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STATE OF CALIFORNIA STD. 113 (REV. 3-95)

1 2 3 4 5 6 7 8 9	DATED: Oct. 20,1998  INVESTORS TRUST REALTY GROUP, INC. Respondent, BY: MICHAEL DAVID CIRRITO  MICHAEL DAVID CIRRITO, individually and as designated officer of INVESTORS TRUST REALTY GROUP, Inc., Respondent  DATED: Oct. 20,1998  M. SUE KRAFT, Counsel for Respondents
10	* * *
12	The foregoing Stipulation and Agreement is hereby
13	adopted as my Decision and Order and shall become effective at 12
14	o' clock noon on <u>January 12, 1999</u>
15	IT IS SO ORDERED, 1998.
16	JIM ANTT JR. Real Estate Commissioner
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ELLIOTT MAC LENNAN, Counsel State Bar No. 66674 Department of Real Estate 107 South Broadway, Room 8107 Los Angeles, California 90012

Telephone (213) 897-3937



THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of

INVESTORS TRUST REALTY GROUP, INC., a California corporate broker; and, MICHAEL DAVID CIRRITO, individually and as designated officer of Investors Trust Realty Group, Inc.

No. H-27778 LA

ACCUSATION

Respondents.

The Complainant, Thomas McCrady, a Deputy Real Estate Commissioner of the State of California, for cause of Accusation against INVESTORS TRUST REALTY GROUP, INC., and MICHAEL DAVID CIRRITO, individually and as designated officer of Investors Trust Realty Group, Inc., is informed and alleges in his official capacity as follows:

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STATE OF CALIFORNIA STD. 113 (REV. 3-95)

Ι

INVESTORS TRUST REALTY GROUP, INC. (ITRG), and MICHAEL DAVID CIRRITO (CIRRITO), individually and as designated officer of Investors Trust Realty Group, Inc., sometimes collectively referred to as Respondents, are presently licensed and/or have license rights under the Real Estate Law (Part 1 of Division 4 of the California Business and Professions Code).

II

All references to the "Code" are to the California Business and Professions Code and all references to "Regulations" are to Title 10, Chapter 6, California Code of Regulations.

III

At all times mentioned, ITRG was licensed by the Department of Real Estate of the State of California (Department) as a corporate real estate broker. ITRG was originally licensed on December 5, 1995.

IV

At all times mentioned, CIRRITO was licensed by the Department as designated officer of ITRG to qualify ITRG and to act for ITRG as a real estate broker and, as provided by Section 10159.2 of the Code, was responsible for the supervision and control of the activities conducted on behalf of ITRG by its officers, managers and employees as necessary to secure full compliance with the provisions of the Real Estate Law including the supervision of the salespersons licensed to the corporation in the performance of acts for which a real estate license is

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required. CIRRITO was originally license as a real estate broker on June 3, 1996.

V

Whenever reference is made in an allegation in the Accusation to an act or omission of ITRG such allegation shall be deemed to mean that the officers, directors, managers, employees, agents and real estate licensees employed by or associated with ITRG committed such act or omission while engaged in the furtherance of the business or operation of ITRG and while acting within the course and scope of its corporate authority, agency and employment.

VI

At all times mentioned, in the City of San Dimas, Los Angeles County, ITRG acted as a real estate broker within the meaning of Section 10131(b) of the Code including the operation and conduct of a property management business with the public wherein, for or in expectation of compensation, for another or others, leased or rented or offered to lease or rent, or placed for rent, or solicited listings of places for rent, or solicited for prospective tenants, or collected rents from real property, or improvements thereon.

VII

On April 24, 1998, the Department completed a field audit examination of the books and records of ITRG pertaining to the activities described in Paragraph VI. The audit examination covered the period of time beginning on September 1, 1997 and ending on February 28, 1998. The audit examination revealed the



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following violations of the Code and the Regulations.

At all times mentioned, in connection with the property management activities described in Paragraph VI, ITRG accepted or received funds in trust (trust funds) from or on behalf of actual or prospective lessors and lessees, and thereafter made disposition of such funds. ITRG maintained the following trust accounts as the depository of said funds at Rancho Bank, San Dimas Branch, San Dimas, California:

VIII

"Investors Trust Realty Group, Inc. Trust Account (T/A #1)
Account Number 10027578"

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"Investors Trust Realty Group, Inc. - Woodside Apartments

Account Number 10035805

(T/A #2)

Account Number 10035805

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"Investors Trust Realty Group, Inc. (T/A #3)
Account Number 10036933"

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IX

. With respect to the trust funds referred to in Paragraph VIII, it is alleged that ITRG:

(a) Permitted, allowed or caused the disbursement of trust funds from T/A #1, where the disbursement of said funds reduced the total of aggregate funds in this trust account, to an amount which, on December 31, 1997, was \$32,821.36 and as of February 28, 1998, was \$4,302.49, less than the existing aggregate trust fund liability of ITRG to every principal who was an owner of said funds, without first obtaining the prior written consent of the owners of the funds, as required by Section 10145 of the Code and Section 2832.1 of the Regulations;



(b) Failed to maintain an adequate control record in the form of a columnar record in chronological order of all trust funds received by T/A #1, as required by Section 2831 of the Regulations;

- (c) Failed to perform a monthly reconciliation of all trust funds received by T/A #1 with the balance of all separate or beneficiary records, as required by Regulation 2831.2;
- (d) Failed to designate T/A #2 and T/A #3 as trust accounts, as required by Section 2832 of the Regulations;
- (e) Permitted an unlicensed person who was not bonded, Maryanne Cirrito to be an authorized signatory on all trust accounts, in violation of Section 2834 of the Regulations.

X

The conduct of ITRG, described in Paragraph IX, violated the Code and the Regulations as set forth below:

16	<u>PARAGRAPH</u>	PROVISIO	ONS VIOLATED
17	IX(a)		10145 of the Code and
	222(47)	Section	10145 Of the Code and
18		Section	2832.1 of the Regulations
19			
	IX(b)	Section	10145 of the Code and
20		Combine	2021 6 11
21		Section	2831 of the Regulations
22	IX(c)	Section	10145 of the Code and
23		Section	2831.2 of the Regulations
24			
~ -	IX(d)	Section	10145 of the Code and
25	•		
26		Section	2832 of the Regulations
~0	•		•

IX(e)

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Section 10145 of the Code and Section 2834 of the Regulations

Each of the foregoing violations separately constitutes cause for the suspension or revocation of the real estate license and license rights of ITRG under Section 10177(d) of the Code.

XI

The audit examination also revealed that Respondent ITRG used the fictitious name of "Investors Trust" to conduct licensed activities on behalf of ITRG by using said name on its business cards without holding a license bearing said fictitious business name. The conduct of ITRG, in failing to obtain a license for use of the aforesaid name, is in violation of Section 2731 of the Regulations and is cause to suspend or revoke ITRG's real estate license and license rights under Section 10177(d) of the Code.

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COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 3-95) WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against the license and license rights of INVESTORS TRUST REALTY GROUP, INC., and MICHAEL DAVID CIRRITO, individually and as designated officer of Investors Trust Realty Group, Inc., under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code) and for such other and further relief as may be proper under other applicable provisions of law.

Dated at Los Angeles, California

this 3rd day of August, 1998.

Deputy Real Estate Commissioner

COURT PAPER STATE OF CALIFORNIA STD. 113 (REV. 3-95) cc Michael David Cirrito c/o Investors Trust Realty Group, Inc. Sacto CW