DEC 1.4 2010

DEPARTMENT OF REAL ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

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In the Matter of the Accusation of

DIANE CYNTHIA OHLSSON,

Respondent.

No. H-8161 SF

ORDER GRANTING REINSTATEMENT OF LICENSE

On April 2, 2003, in Case No. H-8161 SF, a Decision was rendered revoking the real estate salesperson license of Respondent effective May 1, 2003, but granting Respondent the right to the issuance of a restricted real estate salesperson license. A restricted real estate salesperson license was issued to Respondent on May 8, 2003, and Respondent has operated as a restricted licensee since that time.

On May 25, 2010, Respondent petitioned for the removal of restrictions attaching to Respondent's real estate salesperson license, and the Attorney General of the State of California has been given notice of the filing of the petition.

I have considered Respondent's petition and the evidence and arguments in support thereof. Respondent has demonstrated to my satisfaction that Respondent meets the requirements of law for the issuance to Respondent of an unrestricted real estate salesperson

license and that it would not be against the public interest to issue said license to Respondent.

NOW, THEREFORE, IT IS ORDERED that Respondent's petition for reinstatement is granted and that a real estate salesperson license be issued to Respondent if Respondent satisfies the following requirements:

- 1. Submits a completed application and pays the fee for a real estate salesperson license within the 12 month period following the date of this Order; and
- 2. Submits proof that Respondent has completed the continuing education requirements for renewal of the license sought. The continuing education courses must be completed either (i) within the 12 month period preceding the filing of the completed application, or (ii) within the 12 month period following the date of this Order.

This Order shall become effective immediately.

DATED: (-30-20co

Real Estate Commissioner

DEPARTMENT OF REAL ESTATE P. O. Box 187000 Sacramento, CA 95818-7000 Telephone: (916) 227-0789



DEPARTMENT OF REAL-ESTATE

BEFORE THE DEPARTMENT OF REAL ESTATE

STATE OF CALIFORNIA

In the Matter of the Accusation of) RED OAK REALTY, a Corporation,) PETER DAVID CAMPBELL, and DIANE CYNTHIA OHLSSON,

DRE No. H-8161 SF

OAH No. N-2002100375

STIPULATION AND AGREEMENT

Respondents.

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OAK REALTY, a corporation, PETER DAVID CAMPBELL, and DIANE CYNTHIA OHLSSON (hereinafter "Respondents"), individually and by and through Mackenroth, Ryand & Fong, attorneys of record herein for Respondents, and the Complainant, acting by and through James L. Beaver, Counsel for the Department of Real Estate (herein "the Department"), as follows for the purpose of settling and disposing of the Accusation filed on August 14, 2002 in this matter (herein "the Accusation"):

It is hereby stipulated by and between Respondents RED

All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

- 2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department in this proceeding.
- On August 30, 2002, Respondents filed Notices of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Respondents each hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledge that Respondents understand that by withdrawing said Notice of Defense Respondents will thereby waive Respondents' right to require the Real Estate Commissioner (herein "the Commissioner") to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that Respondents will waive other rights afforded to Respondents in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to crossexamine witnesses.

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H-8161 SF

4. Respondents, pursuant to the limitations set forth below, hereby admit that the factual allegations in the Accusation are true and correct and the Real Estate Commissioner shall not be required to provide further evidence of such allegations.

5. It is understood by the parties that the Commissioner may adopt the Stipulation and Agreement as her decision in this matter, thereby imposing the penalty and sanctions on Respondents' real estate license and license rights as set forth in the "Order" below. In the event that the Commissioner in her discretion does not adopt the Stipulation and Agreement, it shall be void and of no effect, and Respondents shall retain the right to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.

6. This Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers and solely for the purpose of settlement of the pending Accusation without hearing, it is stipulated and agreed that the following Determination of Issues shall be made:

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H-8161 SF

I

 The acts and omissions of Respondents as described in the Accusation are grounds for the suspension or revocation of the licenses and license rights of such Respondents under the following provisions of the California Business and Professions Code (herein "the Code"):

- (a) As to Respondents RED OAK REALTY and PETER DAVID CAMPBELL under Section 10177(g) of the Code; and
- (b) As to Respondent DIANE CYNTHIA OHLSSON under Section $\underline{10176(i)}$ of the Code.

ORDER

I

- All licenses and licensing rights of Respondent RED OAK REALTY under the Real Estate Law are suspended for a period of ninety (90) days from the effective date of the Decision herein; provided, however:
- (a) If Respondent petitions, forty-five (45) days of said ninety (90) day suspension (or a portion thereof) shall be stayed upon condition that:
- 1. Respondent pays a monetary penalty pursuant to Section 10175.2 of the Code at the rate of \$100.00 for each day of the suspension for a total monetary penalty of \$4,500.00.
- 2. Said payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision herein.

H-8161 SF

3. If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, vacate and set aside the stay order, and order the immediate execution of all or any part of the stayed suspension.

4. No final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action against Respondent occurred within two (2) years of the effective date of the Decision herein. Should such a determination be made, the Commissioner may, in his or her discretion, vacate and set aside the stay order, and order the execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department

5. If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision herein, then the stay hereby granted shall become permanent.

under the terms of this Decision.

(b) Forty-five (45) days of said ninety (90) day suspension shall be stayed upon condition that:

1. No final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action against Respondent occurred within two (2) years of the effective date of the Decision herein.

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Should such a determination be made, the 1 Commissioner may, in his or her discretion, vacate and set 2 aside the stay order, and order the execution of all or any 3 part of the stayed suspension, in which event the Respondent 4 shall not be entitled to any repayment nor credit, prorated or 5 otherwise, for money paid to the Department under the terms of 6 this Decision. 7 If no order vacating the stay is issued, and if 8 no further cause for disciplinary action against the real 9 estate license of Respondent occurs within two (2) years from 10 the effective date of the Decision, then the stay hereby 11 granted shall become permanent. 12 II 13 All licenses and licensing rights of Respondent PETER 14 DAVID CAMPBELL under the Real Estate Law are suspended for a 15 period of ninety (90) days from the effective date of the 16 Decision herein; provided, however: 17 If Respondent petitions, forty-five (45) days of (a) 18 said ninety (90) day suspension (or a portion thereof) shall be 19 stayed upon condition that: 20 Respondent pays a monetary penalty pursuant to 21 Section 10175.2 of the Code at the rate of \$100.00 for each day 22 of the suspension for a total monetary penalty of \$4,500.00. 23 2. Said payment shall be in the form of a cashier's 24 check or certified check made payable to the Recovery Account 25 of the Real Estate Fund. Said check must be received by the 26 27 H-8161 SF RED OAK REALTY, et al.

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Department prior to the effective date of the Decision herein.

- 3. If Respondent fails to pay the monetary penalty in accordance with the terms and conditions of the Decision, the Commissioner may, without a hearing, vacate and set aside the stay order, and order the immediate execution of all or any part of the stayed suspension.
- 4. No final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action against Respondent occurred within two (2) years of the effective date of the Decision herein. Should such a determination be made, the Commissioner may, in his or her discretion, vacate and set aside the stay order, and order the execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.
- 5. If Respondent pays the monetary penalty and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision herein, then the stay hereby granted shall become permanent.
- (b) Forty-five (45) days of said ninety (90) day suspension shall be stayed upon condition that:
- 1. No final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action against Respondent occurred within two (2) years of the

H-8161 SF

effective date of the Decision herein.

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2. Should such a determination be made, the Commissioner may, in his or her discretion, vacate and set aside the stay order, and order the execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Decision.

3. If no order vacating the stay is issued, and if no further cause for disciplinary action against the real estate license of Respondent occurs within two (2) years from the effective date of the Decision, then the stay hereby granted shall become permanent.

III

All licenses and licensing rights of Respondent DIANE CYNTHIA OHLSSON under the Real Estate Law are revoked; provided, however, a restricted real estate salesperson license shall be issued to said Respondent pursuant to Section 10156.5 of the Business and Professions Code if, within 90 days from the effective date of the Decision entered pursuant to this Order Respondent makes application for the restricted license and pays to the Department of Real Estate the appropriate fee therefor.

(a) Any restricted real estate license issued to Respondent pursuant to this Decision shall be suspended for a period of eighty (80) days from the date of issuance of said restricted license; provided however, that if Respondent

H-8161 SF

petitions, forty (40) days of said eighty (80) day suspension (or a portion thereof) shall be stayed upon condition that said Respondent pays a monetary penalty pursuant to Section 10175.2 of the Code at the rate of \$200.00 for each day of the stayed supension for a total monetary penalty of \$8,000.00, and upon condition that no further cause for disciplinary action against the real estate license of Respondent occurs within two years from the effective date of the Decision in this matter. Any stay granted pursuant to this paragraph shall be subject to the following terms:

- 1. Said monetary penalty payment shall be in the form of a cashier's check or certified check made payable to the Recovery Account of the Real Estate Fund. Said check must be received by the Department prior to the effective date of the Decision in this matter.
- 2. The Commissioner may, if a final subsequent determination is made, after hearing or upon stipulation, that cause for disciplinary action occurred during the two (2) year period following the effective date of the Decision in this matter, vacate and set aside the stay and order the immediate execution of all or any part of the stayed suspension, in which event the Respondent shall not be entitled to any repayment nor credit, prorated or otherwise, for money paid to the Department under the terms of this Order.

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H-8161 SF

If Respondent fails to pay the monetary penalty in 1 accordance with the terms and conditions of the Decision, the 2 Commissioner may, without a hearing, order the immediate 3 execution of all or any part of the stayed suspension in which 4 event the Respondent shall not be entitled to any repayment nor 5 credit, prorated or otherwise, for money paid to the Department 6 under the terms of the Decision. 7 If Respondent pays the monetary penalty and if no 8 order vacating the stay is made pursuant to Paragraph (2), above, 9 the stay granted pursuant to this Decision shall become 10 permanent. 11 The restricted license issued to Respondent shall (b) 12 be subject to all of the provisions of Section 10156.7 of the 13 Business and Professions Code and to the following limitations, 14 conditions and restrictions imposed under authority of Section 15 10156.6 of that Code: 16 The restricted license issued to Respondent may be 17 suspended prior to hearing by Order of the Real Estate 18 Commissioner in the event of Respondent's conviction or plea of 19 nolo contendere to a crime which is substantially related to 20 Respondent's fitness or capacity as a real estate licensee. 21 The restricted license issued to Respondent may be 22 suspended prior to hearing by Order of the Real Estate 23 Commissioner on evidence satisfactory to the Commissioner that 24 Respondent has violated provisions of the California Real Estate 25 Law, the Subdivided Lands Law, Regulations of the Real Estate 26 27

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RED OAK REALTY, et al.

H-8161 SF

Commissioner or conditions attaching to the restricted license.

- 3. Respondent shall not be eligible to apply for the issuance of an unrestricted real estate license nor for the removal of any of the conditions, limitations or restrictions of a restricted license until two (2) years have elapsed from the effective date of this Decision.
- 4. Respondent shall submit with any application for license under an employing broker, or any application for transfer to a new employing broker, a statement signed by the prospective employing real estte broker on a form approved by the Department of Real Estate which shall certify:
- of the Commissioner shich granted the right to a restricted license; and
- (ii) That the employing broker will exercise close supervision over the performance by the restricted license relating to activities for which a real estate license is required.
- 5. Respondent shall, within nine months from the effective date of the Decision, present evidence satisfactory to the Real Estate Commissioner that Respondent has, since the most recent issuance of an original or renewal real estate license, taken and successfully completed the continuing education requirements of Article 2.5 of Chapter 3 of the Real Estate Law for renewal of a real estate license. If Respondent fails to satisfy this condition, the Commissioner may order the

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suspension of the restricted license until the Respondent presents such evidence. The Commissioner shall afford Respondent the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

Respondent shall, within six (6) months from the issuance of the restricted license, take and pass the Professional Responsibility Examination administered by the Department including the payment of the appropriate examination If Respondent fails to satisfy this condition, the Commissioner may order the suspension of the restricted license until Respondent passes the examination.

BEAVER, Counsel Department of Real Estate

I have read the Stipulation and Agreement and have

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discussed its terms with my attorney and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative

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Procedure Act (including but not limited to Sections 11506,

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11508, 11509, and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the

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right of requiring the Commissioner to prove the allegations in

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the Accusation at a hearing at which I would have the right to

cross-examine witnesses against me and to present evidence in

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defense and mitigation of the charges.

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1	March 1,2003 RED OAK REALTY, a Corporation Respondent
2	By Peter Deard Combell
3 4	PETER DAVID CAMPBELL Designated Officer
5	March 1, 2003 Tito Devil Complet
6	DATED PETER DAVID CAMPBELL Respondent
7	Maria Composition of the Composi
8	DATED DIANE CYNTHIA OHLSSON
9	Respondent
10	` * * *
11	I have reviewed the Stipulation and Agreement as to
12	form and content and have advised my clients accordingly.
13	MARCH 3, 2003 MACKENROTH, RYAN & FONG DATED Attorneys for Respondent
14	DATED Attorneys for Respondent
15	Ву
16	* * *(\
17	The foregoing Stipulation and Agreement is hereby
18	adopted by me as my Decision in this matter and shall become
19	effective at 12 o'clock noon on MAY 1 , 2003.
20	IT IS SO ORDERED MIL 2003.
21	PAULA REDDISH ZINNEMANN
ĺ	Real Estate Commissioner
23	Tulk laller
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26	H-8161 SF RED OAK REALTY, et a

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

DEC 1 1 2002

DEPARTMENT OF REALESTATE

In the Matter of the Accusation of

RED OAK REALTY, a Corporation, PETER DAVID CAMPBELL, and DIANE CYNTHIA OHLSSON,

Case No. H-8

OAH No. N-2002100375

Respondents

FIRST AMENDED NOTICE OF HEARING ON ACCUSATION

To the above named respondents:

You are hereby notified that a hearing will be held before the Department of Real Estate at THE OFFICE OF ADMINISTRATIVE HEARINGS, 1515 CLAY STREET, SUITE 206, OAKLAND, CA 94612 on MARCH 4 & 5, 2003, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: DECEMBER 11, 2002

BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

NOV 1 3 2002

DEPARTMENT OF REALISTATE

In the Matter of the Accusation of

RED OAK REALTY, a Corporation, PETER DAVID CAMPBELL, and DIANE CYNTHIA OHLSSON.

Case No. H-8161 SF

OAH No. N-2002100375

Respondents

NOTICE OF HEARING ON ACCUSATION

To the above named respondents:

You are hereby notified that a hearing will be held before the Department of Real Estate at

OFFICE OF ADMINISTRATIVE HEARING, THE ELIHU HARRIS STATE BUILDING, 1515 CLAY STREET, SUITE 206, OAKLAND, CALIFORNIA 94612

on FEBRUARY 5 & 6, 2003, at the hour of 9:00 A.M., or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: NOVEMBER 13, 2002

TAMES L. BEAVER, COUNSEL

RE 501 (Rev. 8/97)

JAMES L. BEAVER, Counsel (SBN 60543) DEPARTMENT OF REAL ESTATE P. O. Box 187000 95818-7000 Sacramento, CA AUG 1 4 2002 3 (916) 227-0789 Telephone: (916) 227-0788 (Direct) 4 DEPARTMENT OF REALEST 5 6 7 8 BEFORE THE DEPARTMENT OF REAL ESTATE 9 STATE OF CALIFORNIA 10 11 In the Matter of the Accusation of No.: H-8161 SF 12 RED OAK REALTY, a Corporation, **ACCUSATION** PETER DAVID CAMPBELL, and 13 DIANE CYNTHIA OHLSSON, 14 Respondents. 15 16 The Complainant, Les R. Bettencourt, a Deputy Real 17 Estate Commissioner of the State of California, for cause of Accusation against RED OAK REALTY, a Corporation, PETER DAVID 1.8 CAMPBELL and DIANE CYNTHIA OHLSSON (hereinafter "Respondents"), 19 is informed and alleges as follows: 20 21 22 Respondents are presently licensed and/or have license rights under the Real Estate Law, Part 1 of Division 4 of the 23 Business and Professions Code (hereinafter "Code"). 25 111 111

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II

The Complainant, Les R. Bettencourt, a Deputy Real Estate Commissioner of the State of California, makes this Accusation against Respondents in his official capacity.

III

At all times herein mentioned, Respondent RED OAK
REALTY was and now is licensed by the Department of Real Estate
of the State of California (hereinafter "the Department") as a
corporate real estate broker by and through Respondent PETER
DAVID CAMPBELL (hereinafter "CAMPBELL") as designated officerbroker of Respondent RED OAK REALTY to qualify said corporation
and to act for said corporation as a real estate broker.

IV

At all times herein mentioned, Respondent CAMPBELL was and now is licensed by the Department as a real estate broker, individually and as designated officer-broker of Respondent RED OAK REALTY. As said designated officer-broker, Respondent CAMPBELL was at all times mentioned herein responsible pursuant to Section 10159.2 of the Code for the supervision of the activities of the officers, agents, real estate licensees and employees of Respondent RED OAK REALTY for which a license is required.

V

At all times mentioned herein Respondent DIANE CYNTHIA OHLSSON (hereinafter "OHLSSON") was and now is licensed by the Department as a real estate salesperson on in the employ of RED OAK REALTY.

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Whenever reference is made in an allegation in this Accusation to an act or omission of Respondent RED OAK REALTY, such allegation shall be deemed to mean that the officers, directors, employees, agents and real estate licensees employed by or associated with Respondent RED OAK REALTY committed such act or omission while engaged in the furtherance of the business or operations of such corporate Respondent and while acting within the course and scope of their corporate authority and employment.

VII

At all times herein mentioned, Respondents RED OAK REALTY and CAMPBELL, and Respondent OHLSSON as a salesperson employed by RED OAK REALTY, engaged in the business of, acted in the capacity of, advertised, or assumed to act as real estate brokers within the State of California within the meaning of Section 10131(a) of the Code, including the operation and conduct of a real estate resale brokerage with the public wherein, on behalf of others, for compensation or in expectation of compensation, Respondents sold and offered to sell, bought and offered to buy, solicited prospective sellers and purchases of, solicited and obtained listings of, and negotiated the purchase and sale of real property.

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VIII

On or about August 5, 2001, in course of the real estate brokerage activities described in Paragraph VII, above, Respondents RED OAK REALTY and OHLSSON as agents for Reiko Hibbett (hereinafter "Buyer") induced Maurice and Susan O'Brien (hereinafter "Sellers") to agree in writing to sell residential real property at 3028 Jordan Road, Oakland, Alameda County, California (hereinafter "the subject property") to Buyer for the sum of \$480,000, contingent upon the prior close of escrow of Buyer's property at 1053 Danbeck Avenue, Santa Rosa, Sonoma County, California (hereinafter "the contingent property").

IX

In order to induce Sellers to agree to sell the subject property to Buyers subject to the contingency described in Paragraph VIII, above, Respondents RED OAK REALTY and OHLSSON represented to Sellers that (hereinafter "the representations"):

- (a) Respondents OHLSSON, at that time, had received Buyer's personal check in the sum of \$15,000 payable to Placer Title Company toward the purchase of the subject property, to be held uncashed until acceptance by Sellers and then deposited within three (3) business days with Placer Title Company;
- (b) The contingent property was, at the time, listed for sale by Buyer with Respondent RED OAK REALTY;
- (c) The contingent property was, at the time, in escrow at New Century Title Company; and
- (d) The contingent property was, at the time, scheduled to close escrow on September 18, 2001.

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The representations were false, as Respondent OHLSSON knew and Respondent RED OAK REALTY should have known in the exercise of reasonable diligence. In truth and fact:

- (a) Respondent OHLSSON had not received any deposit whatever from Buyer;
- (b) The contingent property had never been listed for sale by Buyer with Respondent RED OAK REALTY;
- (c) The contingent property was not in escrow at New Century Title Company; and
- (d) The contingent property was not scheduled to close escrow.

XI

Respondent RED OAK REALTY made the representations without a reasonable basis for believing that the representations were true. When Respondents RED OAK REALTY and OHLSSON made the representations, such Respondents knew the representations were material to a decision by the Sellers to sell the property to Buyer. Seller agreed to sell the subject property to Buyer in reasonable reliance on the representations.

XII

The acts and omissions of Respondents RED OAK REALTY and OHLSSON described in Paragraphs VIII through XI, above, constituted a substantial misrepresentation of a material fact.

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The acts and omissions of Respondent RED OAK REALTY described in Paragraphs VIII through XI, above, demonstrated negligence and/or incompetence.

XIV

The acts and omissions of Respondent OHLSSON described in Paragraphs VIII through XI, above, constituted fraud and dishonest dealing.

XV

At all times mentioned herein Respondent RED OAK REALTY failed to exercise reasonable supervision over the activities of Respondent OHLSSON, in that Respondent RED OAK REALTY failed at all times herein mentioned:

- To establish and maintain policies, rules, procedures and systems to review, oversee inspect and manage (i) documents which may have a material effect upon the rights or obligations of a party to the transaction, and (ii) the handling of trust funds; and/or
- To establish a system for monitoring compliance (b) with such policies, rules, procedures and systems.

IVX

Respondent CAMPBELL failed to exercise reasonable supervision over the acts of Respondent RED OAK REALTY in such a manner as to allow the acts and omissions on the part of Respondents RED OAK REALTY and OHLSSON described above, to occur.

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XVII

The facts alleged above are grounds for the suspension or revocation of the licenses and license rights of Respondents under the following provisions of the Code and/or Chapter 6, title 10 California Code of Regulations (hereinafter "the Regulations"):

- (a) As to Paragraphs VIII through XII, inclusive, and Respondents RED OAK REALTY and OHLSSON under Section 10176(a) of the Code;
- (b) As to Paragraph XIII and Respondent RED OAK REALTY under Section 10177(g) of the Code;
- (c) As to Paragraph XIV and Respondent OHLSSON under Section 10176(i) of the Code;
- (d) As to Paragraph XV and Respondent RED OAK REALTY under Section 10177(g) of the Code and Section 2725 of the Regulations in conjunction with Section 10177(d) of the Code; and
- (e) As to Paragraph XVI and Respondent CAMPBELL under Section 10177(g) and/or Section 10177(h) of the Code and Section 10159.2 of the Code in conjunction with Section 10177(d) of the Code.

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WHEREFORE, Complainant prays that a hearing be conducted on the allegations of this Accusation and that upon proof thereof, a decision be rendered imposing disciplinary action against all licenses and license rights of Respondents under the Real Estate Law (Part 1 of Division 4 of the Business and Professions Code), and for such other and further relief as may be proper under other provisions of law.

LES R. BETTENCOURT

Deputy Real Estate Commissioner