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<b>DEPARTMEN</b>	T OF REAL ESTATE
Bv	B dew

DEPARTMENT OF REAL ESTATE P. O. Box 137007 Sacramento, CA 95813-7007

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BEFORE THE DEPARTMENT OF REAL ESTATE
STATE OF CALIFORNIA

n the Matter of the Accusation of	)	No. H-6994 SAC
CROWN KEY REALTY, INC. and SUSAN J. GOULDING,	)	STIPULATION AND AGREEMENT IN SETTLEMENT AND ORDER
Respondents.	)	

It is hereby stipulated by and between CROWN KEY REALTY, INC. (CKRI) and SUSAN J. GOULDING (GOULDING), collectively Respondents, represented by Joshua A. Rosenthal, and the Complainant, acting by and through Megan Lee Olsen, Counsel for the Department of Real Estate (Department); as follows for the purpose of settling and disposing of the Accusation filed on December 21, 2020, in this matter:

1. All issues which were to be contested and all evidence which was to be presented by Complainant and Respondents at a formal hearing on the Accusation, which hearing was to be held in accordance with the provisions of the Administrative Procedure Act (APA), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement In Settlement and Order (Stipulation).

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2. Respondents have received, read, and understands the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department in this proceeding.

- 3. Respondents filed a Notice of Defense pursuant to Section 11505 of the Government Code for the purpose of requesting a hearing on the allegations in the Accusation. Respondents hereby freely and voluntarily withdraw said Notice of Defense. Respondents acknowledges and understands that by withdrawing said Notice of Defense they will thereby waive their right to require the Real Estate Commissioner (Commissioner) to prove the allegations in the Accusation at a contested hearing held in accordance with the provisions of the APA and that they will waive other rights afforded to them in connection with the hearing such as the right to present evidence in defense of the allegations in the Accusation and the right to cross-examine witnesses.
- 4. This Stipulation is based on the factual allegations contained in the Accusation. In the interest of expediency and economy, Respondents choose not to contest these factual allegations, but to remain silent and understands that, as a result thereof, these factual statements will serves as a prima facie basis for the "Determination of Issues" and "Order" set forth below. The Commissioner shall not be required to provide further evidence to prove such allegations.
- 5. It is understood by the parties that the Commissioner may adopt the Stipulation as his Decision and Order in this matter, thereby imposing the penalty and sanctions on Respondents' real estate licenses and license rights as set forth in the below "Order". In the event that the Commissioner in his discretion does not adopt the Stipulation, it shall be void and of no effect, and Respondents shall retain the rights to a hearing and proceeding on the Accusation under all the provisions of the APA and shall not be bound by any admission or waiver made herein.
- 6. This Decision and Order or any subsequent Order of the Commissioner made pursuant to this Stipulation shall not constitute an estoppel, merger, or bar to any further

administrative or civil proceedings by the Department with respect to any matters which were not specifically alleged to be causes for Accusation in this proceeding.

- 7. Respondents understand that by agreeing to this Stipulation, Respondents agrees to pay, pursuant to Section 10148 of the Business and Professions Code (Code), the cost of the audit which resulted in the violations found in the Determination of Issues. The amount of such costs is \$5,274.40.
- 8. Respondents further understand that by agreeing to this Stipulation, the findings set forth below in the "Determination of Issues" become final, and that the Commissioner may charge said Respondents for the costs of any audit conducted pursuant to Section 10148 of the Code to determine if the violations have been corrected. The maximum cost of said audit shall not exceed \$6,593.00.

#### **DETERMINATION OF ISSUES**

#### CROWN KEY REALTY, INC. and SUSAN J. GOULDING

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the acts and/or omissions of Respondents, as described in the Accusation, constitute grounds for the suspension or revocation of the licenses and license rights of Respondents under the provisions of Sections 10177(d) and 10177 (g) of the Code, in conjunction with Sections 10140.6 (b), 10145 and 10159.5 of the Code, and Sections 2731, 2773, 2831.1, 2831.2, and 2832.1 of Title 10 of the California Code of Regulations (Regulations).

#### SUSAN J. GOULDING

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the acts and/or omissions of Respondent GOULDING, as described in the Accusation, constitute grounds for the suspension or revocation of the licenses and license rights of Respondents under the provisions of Sections 10177(d), 10177 (g) and 10177 (h) of the Code, in conjunction with Section 10159.2 of the Code, and Section 2725 of the Regulations.

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#### **ORDER**

#### CROWN KEY REALTY, INC.

All licenses and licensing rights of CROWN KEY REALTY, INC., under the Real Estate Law are suspended for a period of sixty (60) days from the effective date of this Order; provided, however, that:

- 1. Thirty (30) days of said suspension shall be stayed, upon the condition that CKRI petition pursuant to Section 10175.2 of the Code and pays a monetary penalty pursuant to Section 10175.2 of the Code at a rate of \$50 for each day of the suspension for a total monetary penalty of \$1,500.
- (a) Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. Said check must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Order.
- (b) No further cause for disciplinary action against the real estate license of CKRI occurs within two (2) years from the effective date of the decision in this matter.
- (c) If CKRI fails to pay the monetary penalty as provided above prior to the effective date of this Order, the stay of the suspension shall be vacated as to CKRI and the order of suspension shall be immediately executed, under this Order, in which event that CKRI shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.
- (d) If CKRI pays the monetary penalty and any other moneys due under this Stipulation and if no further cause for disciplinary action against the real estate license of said CKRI occurs within two (2) years from the effective date of this Order, the entire stay hereby granted in this Order, as to CKRI only, shall become permanent.
- 2. Thirty (30) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:

(a) CKRI shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and,

(b) That no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.

#### SUSAN J. GOULDING

All licenses and licensing rights of SUSAN J. GOULDING, under the Real Estate Law are suspended for a period of sixty (60) days from the effective date of this Order; provided, however, that:

- 3. Thirty (30) days of said suspension shall be stayed, upon the condition that GOULDING petition pursuant to Section 10175.2 of the Code and pays a monetary penalty pursuant to Section 10175.2 of the Code at a rate of \$50 for each day of the suspension for a total monetary penalty of \$1,500.
- (a) Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate. Said check must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Order.
- (b) No further cause for disciplinary action against the real estate license of GOULDING occurs within two (2) years from the effective date of the decision in this matter.
- (c) If GOULDING fails to pay the monetary penalty as provided above prior to the effective date of this Order, the stay of the suspension shall be vacated as to GOULDING and the order of suspension shall be immediately executed, under this Order, in which event that GOULDING shall not be entitled to any repayment nor credit, prorated or otherwise, for the money paid to the Department under the terms of this Order.

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- (d) If GOULDING pays the monetary penalty and any other moneys due under this Stipulation and if no further cause for disciplinary action against the real estate license of said GOULDING occurs within two (2) years from the effective date of this Order, the entire stay hereby granted in this Order, as to GOULDING only, shall become permanent.
- 4. Thirty (30) days of said suspension shall be stayed for two (2) years upon the following terms and conditions:
- (a) GOULDING shall obey all laws, rules and regulations governing the rights, duties and responsibilities of a real estate licensee in the State of California; and,
- (b) That no final subsequent determination be made, after hearing or upon stipulation, that cause for disciplinary action occurred within two (2) years from the effective date of this Order. Should such a determination be made, the Commissioner may, in his discretion, vacate and set aside the stay order and reimpose all or a portion of the stayed suspension. Should no such determination be made, the stay imposed herein shall become permanent.
- 5. All licenses and licensing rights GOULDING are indefinitely suspended unless or until GOULDING provides proof satisfactory to the Commissioner, of having taken and successfully completed the continuing education course on trust fund accounting and handling specified in paragraph (3) of subdivision (a) of Section 10170.5 of the Code. Proof of satisfaction of these requirements includes evidence that GOULDING has successfully completed the trust fund account and handling continuing education courses, no earlier than 120 days prior to the effective date of the Decision and Order in this matter. Proof of completion of the trust fund accounting and handling course must be delivered to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013 or by fax at 916-263-8758, prior to the effective date of this Decision and Order.

#### CROWN KEY REALTY, INC. and SUSAN J. GOULDING

6. Pursuant to Section 10148 of the Code, Respondents shall, jointly and severally, pay the sum of \$5,274.40. for the Commissioner's cost of the audit which led to this

disciplinary action. Respondents shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner. Payment of audit costs should not be made until Respondents receive the invoice. If Respondent fail to satisfy this condition in a timely manner as provided for herein, Respondents' real estate licenses shall automatically be suspended until payment is made in full, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

7. Pursuant to Section 10148 of the Code, Respondents shall, jointly and severally, shall pay the Commissioner's reasonable cost, not to exceed \$6,593.00 for an audit to determine if Respondents have corrected the violations found in the "Determination of Issues". In calculating the amount of the Commissioner's reasonable cost, the Commissioner may use the estimated average hourly salary for all persons performing audits of real estate brokers, and shall include an allocation for travel time to and from the auditor's place of work. Respondents shall pay such cost within sixty (60) days of receiving an invoice therefore from the Commissioner. Payment of the audit costs should not be made until Respondents receive the invoice. If Respondents fails to satisfy this condition in a timely manner as provided for herein, Respondents' real estate licenses shall automatically be suspended until payment is made in full, or until a decision providing otherwise is adopted following a hearing held pursuant to this condition.

8. All licenses and licensing rights of Respondents are indefinitely suspended unless or until Respondents, jointly and severally, pay the sum of \$796.25 for the Commissioner's reasonable cost of the investigation and enforcement which led to this disciplinary action. Said payment shall be in the form of a cashier's check made payable to the Department of Real Estate, Flag Section at P.O. Box 137013, Sacramento, CA 95813-7013, prior to the effective date of this Stipulation.

DATED

MEGAN LEE OLSEN, Counsel DEPARTMENT OF REAL ESTATE

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I have read the Stipulation and Agreement In Settlement and Order, discussed it with my counsel, and its terms are understood by me and are agreeable and acceptable to me. I understand that I am waiving rights given to me by the California Administrative Procedure Act (including but not limited to Sections 11506, 11508, 11509 and 11513 of the Government Code), and I willingly, intelligently, and voluntarily waive those rights, including the right of requiring the Commissioner to prove the allegations in the Accusation at a hearing at which I would have the right to cross-examine witnesses against me and to present evidence in defense and mitigation of the charges.

Respondents and Respondents attorney further agree to send the original signed Stipulation by mail to the following address no later than one (1) week from the date the Stipulation is signed by Respondents and Respondents' attorney: Department of Real Estate, Legal Section, P.O. Box 137007, Sacramento, California 95813-7007. Respondents and Respondents' attorney understand and agree that if they fail to return the original signed Stipulation by the due date, Complainant retains the right to set this matter for hearing.

3	17	2022	
		DATED	

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NKEY REALTY, INC.,

Respondent

By: SUSAN J. GOULDING

**Designated Officer** 

SUSAN J. GOULDING

Respondent

I have reviewed the Stipulation and Agreement as to form and content and have advised my clients accordingly.

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JOSHUA A. ROSENTHAL Attorney for Respondents

IT IS SO ORDERED 4.29.22

DOUGLAS R. McCAULEY REAL ESTATE COMMISSIONER

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