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1	DEPARTMENT OF REAL ESTATE	
2	Sacramento, CA 95818-7000	
3	Telephone: (916) 227-0789 SEP 1 4 2000	
4	DEPARTMENT OF REAL ESTATE	
5	By Jean alimot	
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в	BEFORE THE	
9	DEPARTMENT OF REAL ESTATE	
10	STATE OF CALIFORNIA	
11	* * *	
12	In the Matter of the Accusation of)	
13	U S MORTGAGE CENTER, and) NO. H-3461 SAC	
14	RICHARD MICHAEL VIZZOLINI,)) <u>STIPULATION AND AGREEMENT</u>	
15	Respondents.)	
16	It is hereby stipulated by and between U S MORTGAGE	
17	CENTER ("Respondent USMC"), and RICHARD MICHAEL VIZZOLINI	
18	("Respondent VIZZOLINI"), (collectively "Respondents"), by and	
19	through their attorney, Rose Pothier; and the Complainant, acting	
20	by and through Thomas C. Lasken, Counsel for the Department of	
21	Real Estate; as follows, for the purpose of settling and	
22	disposing of the Accusation filed on August 18, 1999, in this	
23	matter:	
24	1. All issues which were to be contested and all	
25	evidence which was to be presented by Complainant and Respondents	
26	at a formal hearing on the Accusation, which hearing was to be	
27	held in accordance with the provisions of the Administrative	
	FILE NO. H-3461 SAC - 1 - U S MORTGAGE CENTER, and RICHARD MICHAEL VIZZOLINI	

Procedure Act ("APA"), shall instead and in place thereof be submitted solely on the basis of the provisions of this Stipulation and Agreement.

2. Respondents have received, read and understand the Statement to Respondent, the Discovery Provisions of the APA and the Accusation filed by the Department of Real Estate in this proceeding.

On August 23, 1999, Respondents filed a Notice of З. 8 Defense pursuant to Section 11505 of the Government Code for the 9 purpose of requesting a hearing on the allegations in the 10 Accusation. Respondents hereby freely and voluntarily withdraw 11 said Notice of Defense. Respondents acknowledge that they 12 understand that by withdrawing said Notice of Defense they will 13 thereby waive their right to require the Commissioner to prove 14 the allegations in the Accusation at a contested hearing held in 15 accordance with the provisions of the APA and that they will 16 waive other rights afforded to them in connection with the 17 hearing such as the right to present evidence in defense of the 18 allegations in the Accusation and the right to cross-examine 19 witnesses. 20

This Stipulation is based on the factual 4. 21 allegations contained in the Accusation. In the interests of 22 expedience and economy, Respondents choose not to contest these. 23 allegations, but to remain silent and understand that, as a 24 result thereof, these factual allegations, without being admitted 25 or denied, will serve as a prima facie basis for the disciplinary 26 action stipulated to herein. The Real Estate Commissioner shall 27 U S MORTGAGE CENTER, and FILE NO. H-3461 SAC - 2 -

RICHARD MICHAEL VIZZOLINI

not be required to provide further evidence to prove said factual allegations.

It is understood by the parties that the Real 5. ٦ Estate Commissioner may adopt the Stipulation and Agreement as 4 her Decision in this matter, thereby imposing the penalty and 5 sanctions on Respondents' real estate licenses and license rights 6 as set forth in the below "Order". In the event that the 7 Commissioner in her discretion does not adopt the Stipulation and 8 Agreement, it shall be void and of no effect, and Respondents 9 shall retain the right to a hearing and proceeding on the 10 Accusation under all the provisions of the APA and shall not be 11 bound by any admission or waiver made herein. 12

6. The Order or any subsequent Order of the Real Estate Commissioner made pursuant to this Stipulation and Agreement shall not constitute an estoppel, merger or bar to any further administrative or civil proceedings by the Department of Real Estate with respect to any matters which were not specifically alleged to be causes for accusation in this proceeding.

DETERMINATION OF ISSUES

By reason of the foregoing stipulations, admissions and waivers, and solely for the purpose of settlement of the pending Accusation without a hearing, it is stipulated and agreed that the following determination of issues shall be made: ///

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FILE NO. H-3461 SAC

U S MORTGAGE CENTER, and RICHARD MICHAEL VIZZOLINI

τ 1 The conduct of Respondent USMC, as described in the 2 Accusation, is cause for the suspension or revocation of the real 3 estate license and license rights of Respondent USMC under the 4 provisions of Sections 10137 and 10138 of the Business and 5 Professions Code ("Code"). 6 ΙI 7 The conduct of the Respondent VIZZOLINI, as described 8 in the Accusation, is cause for the suspension or revocation 9 of the real estate license and license rights of Respondent 10 VIZZOLINI under the provisions of Section 10177(h) of the Code. , 11 12 ORDER 13 All licenses and licensing rights of Respondents under the 14 Real Estate Law are revoked; provided, however, a restricted 15 real estate broker license shall be issued to Respondents 16 pursuant to Section 10156.5 of the Business and Professions 17 18 Code if Respondents make application therefor and pay to the Department of Real Estate the appropriate fee for the 19 restricted license within 90 days from the effective date of 20 The restricted license shall be subject to all this Order. 21 of the provisions of Section 10156.7 of the Business and 22 Professions Code and to the following limitations, 23 conditions, and restrictions imposed under authority of 24 Section 10156.6 of that Code: 25 26 /// /// 27 4 -U S MORTGAGE CENTER, and FILE NO. H-3461 SAC RICHARD MICHAEL VIZZOLINI

1	(1) The restricted license issued to Respondents may be		
2	suspended prior to hearing by Order of the Real Estate		
3	Commissioner in the event of Respondents' conviction		
4	or plea of nolo contendere to a crime which is		
5	substantially related to Respondents' fitness or		
6	capacity as a real estate licensee.		
7	(2) The restricted license issued to Respondents may be		
8	suspended prior to hearing by Order of the Real Estate		
9	Commissioner on evidence satisfactory to the		
10	Commissioner that Respondents have violated provisions		
11	of the California Real Estate Law, the Subdivided Lands		
i2	Law, Regulations of the Real Estate Commissioner or		
13	conditions attaching to the restricted license.		
14	(3) Respondents shall not be eligible to apply for the		
15	issuance of an unrestricted real estate license nor the		
16	removal of any of the conditions, limitations or		
17	restrictions of a restricted license until two (2)		
18	years have elapsed from the effective date of this		
19	Order.		
20	B. Respondent VIZZOLINI shall, within nine months from the		
21	effective date of this Order, present evidence satisfactory		
22	to the Real Estate Commissioner that he has, since the most		
23	recent issuance of an original or renewal real estate		
24	license, taken and successfully completed the continuing		
25	education requirements of Article 2.5 of Chapter 3 of the		
26	Real Estate Law for renewal of a real estate license. If		
27	Respondent VIZZOLINI fails to satisfy this condition, the		
	FILE NO. H-3461 SAC - 5 - U S MORTGAGE CENTER, and RICHARD MICHAEL VIZZOLINI		
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Commissioner may order the suspension of the restricted license until he presents such evidence. The Commissioner shall afford Respondent VIZZOLINI the opportunity for a hearing pursuant to the Administrative Procedure Act to present such evidence.

C. Respondent VIZZOLINI shall, within six months from the
effective date of this Order, take and pass the Professional
Responsibility Examination administered by the Department
including the payment of the appropriate examination fee.
If Respondent VIZZOLINI fails to satisfy this condition, the
Commissioner may order the suspension of his license until
he passes the examination.

Magnet 10, 2020

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THOMAS C. LASKEN, Counsel DEPARTMENT OF REAL ESTATE

I have read the Stipulation and Agreement, and its 17 terms are understood by me and are agreeable and acceptable to 18 I understand that I am waiving rights given to me by the 19 me. California Administrative Procedure Act (including but not 20 limited to Sections 11506, 11508, 11509, and 11513 of the 21 Government Code), and I willingly, intelligently, and 22 voluntarily waive those rights, including the right of 23 requiring the Commissioner to prove the allegations in the 24 Accusation at a hearing at which I would have the right to 25 cross-examine witnesses against me and to present evidence in 26 defense and mitigation of the charges. 27

FILE NO. H-3461 SAC

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U S MORTGAGE CENTER, and RICHARD MICHAEL VIZZOLINI

U S MORTGAGE CE 1 Respondent . 2 31-00 3 RICHARD MICHAEL VIZZOLINI President 4 5 6 7 MICHAEL VIZZOLINI RD DATEL Respondent 8 9 I have reviewed the Stipulation and Agreement in 10 settlement as to form and content and have advised my clients 11 12 accordingly. 13 14 DATED ROSE POTHIER Attorney for Respondents 15 16 The foregoing Stipulation and Agreement in settlement 17 is hereby adopted by the Real Estate Commissioner as her 18 Decision and Order and shall become effective at 12 o'clock 19 October 4 2000. 20 noon on 21 2000. IT IS SO ORDERED 22 PAULA REDDISH ZINNEMANN 23 Real Estate Commissioner 24 25 26 27 U S MORTGAGE_CENTER, and FILE NO. H-3461 SAC 7 RICHARD MICHAEL VIZZOLINI

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA DEPARTMENT OF REAL ESTATE

MAY - 5 2000

In the Matter of the Accusation of

U S MORTGAGE CENTER, and RICHARD MICHAEL VIZZOLINI, Case No. H-3461 SAC

OAH No.

N-2000010070

Respondent

FIRST CONTINUED NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at

The Office of Administrative Hearings, 560 J Street,

<u>Suites 340/360, Sacramento, California</u> 95814

on <u>September 11, 12, 13, 14, 15, 25 & 26, 2000</u>, at the hour of <u>9:00 AM</u>

or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE **Č**ounsel

Dated: May 5, 2000

BEFORE THE DEPARTMENT OF REAL ESTATE STATE OF CALIFORNIA

DEPARTMENT OF REAL ESTATE

1 2000

In the Matter of the Accusation of

U.S. MORTGAGE CENTER, and RICAHRD MICHAEL VIZZOLINI,

Case No.	H-3461	SAC	`

OAH No. N-2000010070

Respondent

NOTICE OF HEARING ON ACCUSATION

To the above named respondent:

You are hereby notified that a hearing will be held before the Department of Real Estate at _____

<u>The Office of Administrative Hearings, 560 J Street,</u>

Suites 340/360, Sacramento, California 95814

on <u>May 2, May 3, May 4, and May 5, 2000</u>, at the hour of <u>9:00 AM</u>, or as soon thereafter as the matter can be heard, upon the Accusation served upon you. If you object to the place of hearing, you must notify the presiding administrative law judge of the Office of Administrative Hearings within ten (10) days after this notice is served on you. Failure to notify the presiding administrative law judge within ten days will deprive you of a change in the place of the hearing.

You may be present at the hearing. You have the right to be represented by an attorney at your own expense. You are not entitled to the appointment of an attorney to represent you at public expense. You are entitled to represent yourself without legal counsel. If you are not present in person nor represented by counsel at the hearing, the Department may take disciplinary action against you based upon any express admission or other evidence including affidavits, without any notice to you.

You may present any relevant evidence and will be given full opportunity to cross-examine all witnesses testifying against you. You are entitled to the issuance of subpenas to compel the attendance of witnesses and the production of books, documents or other things by applying to the Department of Real Estate.

The hearing shall be conducted in the English language. If you want to offer the testimony of any witness who does not proficiently speak the English language, you must provide your own interpreter and pay his or her costs. The interpreter must be certified in accordance with Sections 11435.30 and 11435.55 of the Government Code.

DEPARTMENT OF REAL ESTATE

Dated: February 11, 2000

С. LÄSKEN THOMAS

Counsel

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	1	THOMAS C. LASKEN, Counsel
	2	Department of Real Estate P. O. Box 187000
	3	Sacramento, CA 95818-7000 AUG 1 8 1999
	4	Telephone: (916) 227-0789 DEPARTMENT OF REAL ESTATE
	5	By Jun aunon
	6	By
· . -	7	
	8	BEFORE THE DEPARTMENT OF REAL ESTATE
	9	STATE OF CALIFORNIA
	10	* * *
	11	In the Matter of the Accusation of)
	12	U S MORTGAGE CENTER, and) NO. H-3461 SAC RICHARD MICHAEL VIZZOLINI;)
	13 14) <u>ACCUSATION</u> Respondents.)
	15	(The Completence Charles W. Keenig a Depute Deel
	¹⁵ The Complainant, Charles W. Koenig, a Deputy Real ¹⁶ Estate Commissioner of the State of California, for cause of ¹⁷ Accusation against U S MORTGAGE CENTER, and against RICHARD ¹⁸ MICHAEL VIZZOLINI individually and as Designated Officer of	
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	19	U S MORTGAGE CENTER, is informed and alleges as follows:
	20	I
	21	The Complainant, Charles W. Koenig, a Deputy Real
	22	Estate Commissioner of the State of California, makes this
- ,	23	Accusation in his official capacity.
	24	II .
	25	At all times herein mentioned, Respondent U S MORTGAGE
	26	CENTER (hereinafter "Respondent USMC") was licensed and/or had
	27	license rights under the Real Estate Law, Part 1 of Division 4 of
		- 1 -
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1 · the Business and Professions Code (hereinafter "Code") as a real 2 estate brokerage corporation, by and through Respondent RICHARD MICHAEL VIZZOLINI (hereinafter Respondent "VIZZOLINI") as its 3 4 Designated Officer. 5 III 6 At all times herein mentioned, Respondent VIZZOLINI was 7 licensed, and/or had license rights under the Code, individually 8 and as Designated Officer of Respondent USMC. 9 IV 10 Whenever reference is made in an allegation in this 11 Accusation to an act or omission of "Respondents", such 12 allegation shall be deemed to mean the act or omission of each of 13 the Respondents named in the caption hereof, acting individually, 14 jointly, and severally, and as agents of each other. 15 16 At all times mentioned herein, Respondents engaged in 17 the business of, acted in the capacity of, advertised or assumed 18 to act as a real estate broker within the State of California, including the operation and conduct of a mortgage loan brokerage 19 20 business with the public wherein lenders and borrowers were 21 solicited for loans secured directly or collaterally by liens on 22 real property, wherein such loans were arranged, negotiated, 23 processed, and consummated on behalf of others for compensation 24 or in expectation of compensation. 25 VT 26 Within the three-year period immediately preceding the 27 filing of this Accusation, in connection with the mortgage loan

- 2 -

¹ brokerage activities described in Paragraph V above, Respondents ² employed and compensated unlicensed persons, including Susan Ow, ³ Daniel McGettigan, and Walter Howard, to perform acts for which a ⁴ real estate license is required including, but not limited to, ⁵ the acts described in Paragraph V above, in violation of Sections ⁶ 10137 and 10138 of the Code.

VII

8 Within the three-year period immediately preceding the 9 filing of this Accusation, in connection with the mortgage loan 10 brokerage activities described in Paragraph V above, Respondents engaged in a course of conduct of advertising in the Sacramento 11 12 Bee Newspaper, in its "Going Rates" Section, that they could make 13 available to prospective borrowers loans on terms which they knew 14 or should have known were not available, in that Respondents failed to disclose fees, charges, rebates, or "yield spread 15 16 premiums" which they intended to receive as compensation and 17 which would increase the costs to the borrowers of the loans 18 advertised beyond the terms disclosed in the advertising.

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20 Within the three-year period immediately preceding the 21 filing of this Accusation, in connection with the mortgage loan 22 brokerage activities described in Paragraph V above, Respondents 23 engaged in a course of conduct of placing advertisements in the 24 Sacramento Bee Newspaper, in its "Going Rates" Section, which did 25 not disclose within the printed text of the advertisements the 26 license under which the loan would be made or arranged in the 27 manner required by Section 10235.5 of the Code.

VIII

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1 IX 2 Respondents' acts and omissions alleged in Paragraph VI 3 above constitute cause for the suspension or revocation of 4 Respondents' real estate licenses and/or license rights under 5 Sections 10137 and 10138 of the Code. 6 х .2 Respondents' acts and omissions alleged in 8 Paragraph VII above constitute the making of substantial 9 misrepresentations, and violation of Section 10235 of the Code, 10 and are cause for the suspension or revocation of Respondents' 11 real estate licenses and/or license rights under Sections 12 10176(a) and 10177(d) of the Code. 13 XI 14 Respondents' acts and omissions alleged in 15 Paragraph VIII above constitute the making of substantial 16 misrepresentations, and violation of Section 10235.5 of the Code, 17 and are cause for the suspension or revocation of Respondents' 18 real estate licenses and/or license rights under Sections 19 10176(a) and 10177(d) of the Code. 20 XII 21 Within the three-year period immediately preceding the 22 filing of this Accusation, in connection with the mortgage loan 23 brokerage activities described in Paragraph V above, Respondent 24 VIZZOLINI, as designated broker-officer for Respondent USMC, 25 failed to exercise reasonable supervision and control over the 26 licensed activities of Respondent USMC as required by Section 27 10159.2 of the Code. Such failure is cause for the suspension or

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1 revocation of Respondent VIZZOLINI's licenses and/or license 2 rights under Section 10177(h) of the Code.

3 WHEREFORE, Complainant prays that a hearing be 4 conducted on the allegations of this Accusation, and that upon 5 proof thereof, a decision be rendered imposing disciplinary 6 action against all licenses and license rights of Respondents 7 under the Real Estate Law (Part 1 of Division 4 of the Business 8 and Professions Code), and for such other and further relief as 9 may be proper under other applicable provisions of law, including 10 the imposition of a fine of up to \$10,000 pursuant to the 11 provisions of Section 10139.5 of the Business and Professions 12 Code. 13 14 15 MM 16 KOENIG W. 17 Deputy Real Estate Commissioner 18 19 20 21 Dated at Sacramento, California, 22 this day of August, 1999. 23 24 25 26 27 5